# EBRO FOODS, S.A. CONSOLIDATED GROUP

# CONSOLIDATED FINANCIAL STATEMENTS AND GROUP MANAGEMENT REPORT

for the year ended December 31, 2015

(prepared in accordance with International Financial Reporting Standards as adopted by the European Union)

| Note |   |
|------|---|
|      | CONSOLIDATED BALANCE SHEET  |
|      | CONSOLIDATED INCOME STATEMENT   |
|      | CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  |
|      | CONSOLIDATED STATEMENT OF CHANGES IN EQUITY   |
|      | CONSOLIDATED STATEMENT OF CASH FLOWS  |
|      | NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  |
| 1.   | Group information   |
| 2.   | Basis of presentation and comparative information   |
| 3.   | Significant accounting policies   |
| 4.   | Subsidiaries and associates   |
| 5.   | Significant transactions (business combinations, disposals, etc.) closed in 2015 and 2014 and impact on comparability |
| 6.   | Segment reporting   |
| 7.   | Discontinued operations   |
| 8.   | Other income and expenses   |
| 9.   | Intangible assets   |
| 10.  | Property, plant and equipment   |
| 11.  | Investment properties   |
| 12.  | Financial assets  |
| 13.  | Investments in associates   |
| 14.  | Goodwill  |
| 15.  | Inventories   |
| 16.  | Trade and other receivables   |
| 17.  | Cash and cash equivalents   |
| 18.  | Share capital, reserves, earnings per share and dividends   |
| 19.  | Deferred income   |
| 20.  | Provisions for pensions and similar obligations   |
| 21.  | Other provisions  |
| 22.  | Financial liabilities   |
| 23.  | Other non-financial liabilities   |
| 24.  | Trade and other payables  |
| 25.  | Tax matters   |
| 26.  | Commitments and contingencies   |
| 27.  | Related-party disclosures   |
| 28.  | Risk management targets and policies and use of financial instruments   |
| 29.  | Environmental disclosures   |
| 30.  | Fees paid to auditors   |
| 31.  | Events after the reporting date   |

#### EBRO FOODS GROUP CONSOLIDATED BALANCE SHEET AT DECEMBER 31, 2015 AND 2014 THOUSANDS OF EUROS

| THOUSANDS OF EUROS  | Nista       | Dec. 04.0045         | Dec. 04.0044         |
|---|-------------|----------------------|----------------------|
|   | <u>Note</u> | <u>Dec. 31, 2015</u> | <u>Dec. 31, 2014</u> |
| NON-CURRENT ASSETS  | 0           | 400.044              | 100.071              |
| Intangible assets   | 9           | 466,214              | 433,974              |
| Property, plant and equipment                                       | 10          | 688,239              | 612,771              |
| Investment properties   | 11          | 29,927               | 30,832               |
| Financial assets  | 12          | 38,257               | 44,875               |
| Investments in associates   | 13          | 24,052               | 22,857               |
| Deferred tax assets   | 25          | 74,301               | 55,871               |
| Goodwill  | 14          | 990,885              | 932,596              |
|   |             | 2,311,875            | 2,133,776            |
| CURRENT ASSETS  | 4 -         | 100 570              | 100 107              |
| Inventories   | 15          | 438,579              | 428,107              |
| Trade and other receivables   | 16          | 374,064              | 347,394              |
| Current tax assets  | 25          | 18,536               | 19,109               |
| Tax receivables   | 25          | 31,198               | 28,467               |
| Financial assets  | 12          | 5,134                | 2,980                |
| Derivative and other financial assets                               | 28          | 2,392                | 2,233                |
| Other current assets  |             | 10,260               | 7,723                |
| Cash and cash equivalents   | 17          | 211,638              | 192,279              |
|   |             | 1,091,801            | 1,028,292            |
| Non-current assets held for sale                                    |             | 0                    | 0                    |
| <u>TOTAL ASSETS</u>   |             | 3,403,676            | 3,162,068            |
|   |             |                      |                      |
|   | <u>Note</u> | <u>Dec. 31, 2015</u> | <u>Dec.31, 2014</u>  |
| EQUITY  |             | 1,992,916            | 1,873,805            |
| Equity attributable to equity                                       |             |                      |                      |
| holders of the parent   |             |                      |                      |
| Share capital   |             | 92,319               | 92,319               |
| Share premium   |             | 4                    | 4                    |
| Restricted parent company reserves                                  |             | 21,633               | 21,633               |
| Retained earnings   |             | 1,738,968            | 1,695,582            |
| Interim dividends paid  |             | 0                    | 0                    |
| Translation differences   |             | 113,335              | 40,224               |
| Own shares  |             | 0                    | (227)                |
|   | 18          | 1,966,259            | 1,849,485            |
|   |             |                      |                      |
| Non-controlling interests   |             | 26,657               | 24,320               |
| NON-CURRENT LIABILITIES   |             |                      |                      |
| Deferred income   | 19          | 4,418                | 4,409                |
|   | 20          | 4,418                | 4,409<br>42,144      |
| Provisions for pensions and similar obligations<br>Other provisions | 20          | 45,526<br>14,256     | 42,144               |
| Financial liabilities   | 21          | 438,811              | 267,168              |
| Other non-financial liabilities                                     | 22          |                      | 207,108              |
| Deferred tax liabilities  | 23<br>25    | 6<br>281,736         |                      |
| Deletted lax liabilities  | 25          |                      | 245,956              |
|   |             | 784,553              | 572,044              |
| CURRENT LIABILITIES<br>Financial liabilities                        | 22          | 200 077              | 221 545              |
|   |             | 200,977              | 331,545              |
| Derivative and other financial liabilities                          | 28<br>24    | 579<br>208 414       | 1,482<br>254 018     |
| Trade and other payables  | 24<br>25    | 398,414              | 354,918              |
| Current tax liabilities   |             | 11,777               | 12,951<br>12 745     |
| Taxes payable   | 25          | 12,806               | 13,745               |
| Other current liabilities   |             | 1,654                | 1,578                |
| Liabilities associated with non-current assets held fo              | r salo      | <u> </u>             | <b>716,219</b>       |
|   | Sale        |                      | <u> </u>             |
| TOTAL EQUITY AND LIABILITIES  |             | 3,403,676            | 3,162,068            |
|   |             |                      |                      |

The accompanying notes 1 to 31 are an integral part of the consolidated balance sheet at December 31, 2015.

# EBRO FOODS GROUP CONSOLIDATED INCOME STATEMENT FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014 THOUSANDS OF EUROS

|   | <u>Note</u>      | <u>2015</u>  | <u>2014</u> |
|---|------------------|--------------|-------------|
| Revenue   | 6                | 2,461,915    | 2,120,722   |
| Change in inventories of finished goods and work in       | -                | 12,419       | 949         |
| Own work capitalized                                      | 5                | 1,012        | 1,701       |
| Other operating income                                    | 8                | 18,017       | 26,931      |
| Raw materials and consumables used and other ext          | eı 6             | (1,391,646)  | (1,189,285) |
| Employee benefits expense                                 | 8                | -306,304     | -261,71     |
| Depreciation and amortization                             | 9, 10 & 11       | -68,41       | -60,009     |
| Other operating expenses                                  | 8                | -484,626     | -421,922    |
| OPERATING PROFIT  |                  | 242,377      | 217,377     |
| Finance income  | 8                | 31,112       | 32,47       |
| Finance costs   | 8                | -43,183      | -24,758     |
| Impairment of goodwill                                    | 14               | -4,213       | -11,325     |
| Share of profit of associates                             | 13               | 3,629        | 1,985       |
| PROFIT BEFORE TAX   |                  | 229,722      | 215,749     |
| Income tax expense  | 25               | -79,034      | -64,407     |
| PROFIT FOR THE YEAR FROM CONTIN                           | NUING OPERAT     | IONS 150,688 | 151,342     |
| Profit/(loss) after tax for the year from discontinued of | op 7             | 0            | -2,223      |
| PROFIT FOR THE YEAR                                       |                  | 150,688      | 149,119     |
| Attributable to:  |                  |              |             |
| Equity holders of the parent                              |                  | 144,846      | 146,013     |
| Non-controlling interests                                 |                  | 5,842        | 3,106       |
| Ū.  |                  | 150,688      | 149,119     |
|   | <u>Note</u>      | <u>2015</u>  | <u>2014</u> |
| Earnings per share (euros)                                | 18               |              |             |
| - From continuing operations                              |                  |              |             |
| Basic   |                  | 0.941        | 0.964       |
| Diluted   |                  | 0.941        | 0.964       |
| - From profit for the year                                |                  |              |             |
| Basic   |                  | 0.941        | 0.949       |
| Diluted   |                  | 0.941        | 0.949       |
| The accompanying notes 1 to 31 are an integral            | part of the cons |              |             |

The accompanying notes 1 to 31 are an integral part of the consolidated income statement for the year ended December 31, 2015.

#### EBRO FOODS GROUP CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014 (THOUSANDS OF EUROS) Dec. 31, 2015 Dec 31, 2014 Pre-tax Тах After-tax Pre-tax Тах After-tax effect effect amount amount amount amount Note 1. Profit for the year 150,688 149,119 73,110 73,221 65,450 9,102 74,552 2. Other income and expense recognized directly in equity: 111 2.1 Other comprehensive income to be reclassified to profit or loss in subsequent periods 73,306 -55 73,251 75,682 5,752 81,434 Gains/(losses) on the measurement of available-for-sale 12 183 -55 1,551 financial assets 128 -5,172 -3,621 Gains/(losses) on the measurement of available-for-sale financial assets reclassified to profit or loss 12 0 0 0 -14,003 4,201 -9,802 18 73,123 0 94,857 94,857 Translation differences 73,123 0 0 Translation differences taken to profit or loss 0 0 0 0 0 2.1 Other comprehensive income not to be reclassified to 166 -196 -10,232 3,350 profit or loss in subsequent periods -30 -6,882 20 -196 166 -30 -10,232 3,350 -6,882 Actuarial gains and losses 223,909 1+2 Total income and expense recognized during the year 18 223,671 Attributable to: 218.055 Equity holders of the parent 18 220.559 Non-controlling interests 18 5,854 3,112 223,909 223,671

The accompanying notes 1 to 31 are an integral part of the consolidated statement of comprehensive income for the year ended December 31, 2015.

| CONSOLIDATED STATEMENT OF CHANGES IN EQUITY<br>FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014 |                   | Non-        |                   |         |         | F      | Restricted | d      | Jnrestricte | d reserves   |                  | Translatio |        |
|---|-------------------|-------------|-------------------|---------|---------|--------|------------|--------|-------------|--------------|------------------|------------|--------|
| · · · · · · · · · · · · · · · · · · ·   |                   | controlling |                   | Share   | Share   | Reval. | Leg        | -      | Retained    |              | Interim dividend | n          | Own    |
| THOUSANDS OF EUROS  | Equity            | interests   | Total             | Capital | Premium |        | ~          | erve   |             | the year     | paid             | difference | Shares |
|   | Equity            | interests   | Total             | cupitui | rrennan |        |            |        | 8-          |              | pula             | unterentee | Shares |
| Balance at December 31, 2013  | 1,728,263         | 22,506      | 1,705,757         | 92,319  | 4,0     | 3,     | 169        | 18,464 | 1,513,625   | 132,759      | -                | (54,583)   | -      |
| Distribution of prior year profit   | 0                 | 0           | -                 | 0       | C       | )      | 0          | 0      | 132,759     | -132,759     | (                | ) 0        | C      |
| Dividends paid (note 18)  | -76,932           | 0           | -76,932           | 0       | C       |        | 0          | 0      | -76,932     | 0            | (                | 0 0        | C      |
| Sale-purchase of own shares (net)   | -277              | 0           | -277              | 0       | C       |        | 0          | 0      |             | 0            | (                |            | -277   |
| Gain/(loss) on own share sales  | 378               | 0           | 378               | 0       |         |        | 0          | 0      |             | 0            | (                |            | C      |
| Tax effect of previous changes in equity  | 0                 | 0           | -                 | 0       |         |        | 0          | 0      |             | 0            | (                |            | C      |
| Changes in consolidation scope  | -1,298            | -1,298      | 0                 | 0       | C       |        | 0          | 0      | 0           | 0            | (                | ) 0        | C      |
| Total distribution of profit and  |                   |             |                   |         |         |        |            |        |             |              |                  |            |        |
| transaction with shareholders   | -78,129           | -1,298      | -76,831           | 0       | C       | 1      | 0          | 0      | 56,205      | -132,759     | (                | ) 0        | -277   |
| Profit for thhe year (as per income startement)   | 149.119           | 3,106       | 146,013           | 0       | C       |        | 0          | 0      | 0           | 146,013      | (                | 0 0        | c      |
| Changes in translation differences  | 94,857            | 50          | 94,807            | 0       |         |        | 0          | 0      |             | 0            | (                |            | 0      |
| Fair value of financial instruments:  | 54,057            | 50          | 54,007            | 0       |         |        | 0          | 0      | 0           | 0            | · · · ·          | , 54,007   |        |
| 1. Unrealized gains/(losses)  | -19.175           | 0           | - 19, 175         | 0       | C       |        | 0          | 0      | -19,175     | 0            | (                | 0          | c      |
| 2. Realized results   | -15,175           | 0           | -15,175           | 0       | -       |        | 0          | 0      |             | 0            | (                |            | 0      |
| Change due to actuarial gains (losses)  | -10.232           | -44         | 10.188            | 0       |         |        | 0          | 0      |             | 0            | (                |            | 0      |
| Tax effect of gains/(losses) recognized in equity   | 9,102             | 0           | 9,102             | 0       | -       |        | 0          | 0      |             | 0            | (                |            | 0      |
| Other changes   | 0,102             | 0           | 0,102             | 0       |         |        | 0          | 0      | ., .        | 0            | (                |            | c      |
| Total income and expense recognized   | 223.671           | 3.112       | 220.559           | 0       |         |        | 0          | 0      |             | 146.013      | (                |            |        |
| Total mone and expense recognized   | 223,071           | 5,112       | 220,000           |         |         |        | 0          | 0      | 20,201      | 140,015      |                  | 5 54,007   |        |
| Balance at December 31, 2014  | 1,873,805         | 24,32       | 1,849,485         | 92,319  | 4       | 3      | ,169       | 18,464 | 1,549,569   | 146,013      | (                | 40,224     | -277   |
| Distribution of prior year profit   | 0                 | 0           | 0                 | 0       | C       |        | 0          | 0      | 146.013     | -146.013     | (                | 0 0        |        |
| Dividends paid (note 18)  | -101.551          | 0           | -101.551          | 0       |         |        | 0          | 0      |             | 0            | (                |            | c      |
| Sale-purchase of own shares (net)   | 277               | 0           | 277               | 0       |         |        | 0          | 0      |             | 0            | (                |            | 277    |
| Gain/(loss) on own share sales  | -7                | 0           | -7                | 0       | C       |        | 0          | 0      | -7          | 0            | (                | 0          | c      |
| Tax effect of previous changes in equity  | 0                 | 0           | 0                 | 0       | C       |        | 0          | 0      | 0           | 0            | (                | 0          | c      |
| Changes in consolidation scope  | -3.517            | -3,517      | 0                 | 0       | 0       |        | 0          | 0      |             | 0            | (                |            | c      |
| Total distribution of profit and  |                   |             |                   |         |         |        |            |        |             |              |                  |            |        |
| transaction with shareholders   | -104,798          | -3,517      | -101,281          | 0       | C       | 1      | 0          | 0      | 44,455      | -146,013     | (                | ) 0        | 277    |
|   | 150 600           | F 043       | 144.940           | 0       | C       |        | 0          | 0      | 0           | 144.046      | ,                | ) 0        | c      |
| Profit for thhe year (as per income startement)<br>Changes in translation differences         | 150,688<br>73,123 | 5,842<br>12 | 144,846<br>73,111 | 0       |         |        | 0          | 0      |             | 144,846<br>0 | (                |            |        |
|   | /3,123            | 12          | 73,111            | 0       | u       |        | U          | 0      | U           | U            | L. L.            | /3,111     | L.     |
| Fair value of financial instruments:  |                   |             |                   |         |         |        |            |        |             |              |                  |            |        |
| 1. Unrealized gains/(losses)  | 183               | 0           | 183               | 0       |         |        | 0          | 0      |             | 0            | (                |            | C      |
| 2. Realized results   | 0                 | 0           | 0                 | 0       |         |        | 0          | 0      |             | 0            | (                |            | C      |
| Change due to actuarial gains (losses)  | -196              | 0           | -196              | 0       | -       |        | 0          | 0      |             | 0            | (                |            | C      |
| Tax effect of gains/(losses) recognized in equity   | 111               | 0           | 111               | 0       |         |        | 0          | 0      |             | 0            | (                |            | C      |
| Other changes   | 0                 | 0           | 0                 | 0       |         |        | 0          | 0      |             | 0            | (                |            | C      |
| Total income and expense recognized   | 223,909           | 5,854       | 218,055           | 0       | C       | 1      | 0          | 0      | 98          | 144,846      | (                | ) 73,111   | C      |
|   |                   | AA 4        |                   |         |         |        |            |        |             |              |                  |            |        |
| Balance at December 31, 2015  | 1,992,916         | 26,657      | 1,966,259         | 92,319  | 4       | - 3    | ,169       | 18.464 | 1,594,122   | 144,846      | (                | ) 113,335  | (      |

The accompanying notes 1 to 31 are an integral part of the consolidated statement of changes in equity for the year ended December 31, 2015.

| EBRO FOODS GROUP                               |
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| CONSOLIDATED STATEMENT OF CASH FLOWS           |
| FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014 |
| THOUSANDS OF EUROS                             |

| THOUSANDS OF EUROS   | <u>2015</u> | <u>2014</u> |
|--|-------------|-------------|
| Receipts from customers  | 2,654,081   | 2,275,060   |
| Payments to suppliers and employees                                  | (2,344,662) | (1,996,516) |
| Interest paid  | (6,607)     | (6,375)     |
| Interest received  | 279         | 516         |
| Dividends received   | 2,948       | 1,491       |
| Other operating activity receipts / payments                         | 12,633      | 4,624       |
| Income tax paid  | (64,532)    | (67,525)    |
| Net cash flows from operating activities                             | 254,140     | 211,275     |
| Purchase of fixed assets   | (81,466)    | (67,123)    |
| Proceeds from sale of fixed assets                                   | 8,723       | 10,390      |
| Purchase of financial assets (net of cash acquired)                  | (77,545)    | (47,103)    |
| Proceeds from sale of financial assets                               | 1,718       | 44,870      |
| Other investment activity proceeds / purchases                       | 1,723       | (1,227)     |
| Net cash flows used in investing activities                          | (146,847)   | (60,193)    |
| Acquisition of own shares  | (450)       | (11,804)    |
| Proceeds from the sale of own shares                                 | 274         | 11,903      |
| Dividends paid to shareholders                                       | (102,657)   | (76,932)    |
| Proceeds from borrowings   | 203,005     | 160,628     |
| Repayment of borrowings  | (197,797)   | (150,431)   |
| Other financing activity proceeds / payments and grants              | (609)       | 265         |
| Net cash flows used in financing activities                          | (98,234)    | (66,371)    |
| Translation differences arising on cash flows from foreign companies | 1.104       | 4,709       |
| NET INCREASE (DECREASE) in cash and cash equivalents                 | 10,163      | 89,420      |
| _<br>Cash and cash equivalents, opening balance                      | 192,279     | 94,314      |
| Effect of year-end exchange rate on opening balance                  | 9,196       | 8,545       |
|  | ,           |             |
| Cash and cash equivalents, closing balance                           | 211,638     | 192,279     |

The accompanying notes 1 to 31 are an integral part of the consolidated statement of cash flows for the year ended December 31, 2015.

#### 1. GROUP INFORMATION

Ebro Foods, S.A., a Spanish public limited company (*sociedad anónima*), hereinafter the Parent or the Company, was created by the merger by absorption of Puleva S.A. into Azucarera Ebro Agrícolas S.A. on January 1, 2001. On the occasion of that transaction, Azucarera Ebro Agrícolas, S.A.'s name was changed to Ebro Puleva, S.A. Later, at the Annual General Meeting of June 1, 2010, its registered name was changed again to its current name: Ebro Foods, S.A.

The Company's current registered office is in Madrid (28046), at Paseo de la Castellana, 20.

The corporate object of its consolidated group (hereinafter, the Ebro Foods Group, the Ebro Group or the Group) is to perform the following business activities in Spanish and foreign markets:

- a) The production, preparation, sale, research, export and import of all manner of food and dietary products for both human and animal consumption, in addition to energy food products, including their by-products and waste, and, in particular, rice, pasta, sauces and all manner of nutritional products.
- b) The production, exploitation and sale of all manner of food, soft and alcoholic beverages.
- c) The use of by-products and the provision of services or products of all types relating to the aforementioned activities, including refrigeration cabinets, ice, industrial gas, steam, cold and energy.
- d) The acquisition, lease, creation, installation, development and management of industrial, farming and livestock facilities in the food, nutrition and beverage (including alcohol) industries.
- e) The performance of projects and installation work and the provision of all manner of technical assistance to other companies in the aforementioned industries; the creation, development, protection and use of patents, trademarks and other assets susceptible to intellectual property protection.
- f) Staff training, computer programming or management, investment and monetization of resources, advertising and image, transport, distribution and sale and marketing activities that are ancillary or complementary to the aforementioned activities.

The activities comprising the Group's corporate object may be carried on through the subscription or acquisition of shares or other equity interests in companies with an identical or similar corporate purpose.

The Group currently operates in Spain and internationally. The revenue breakdown by geographic market is provided with the segment reporting disclosures (note 6).

The 2014 consolidated financial statements were approved at the Annual General Meeting held by Ebro Foods, S.A. on June 3, 2015 and duly filed with Madrid's Companies Register.

The distribution of profit of the Parent Company proposed by the directors of Ebro Foods, S.A. at a meeting of the Board of Directors on March 31, 2016 for submission for ratification at the upcoming Annual General Meeting is as follows:

| Amounts relating only to the Parent's separate financial | Amount               |
|--|----------------------|
| statements   | (thousands of euros) |
| Paoia of distribution                                    |                      |
| Basis of distribution                                    | 000 04 4             |
| Unrestricted reserves                                    | 693,014              |
| Profit for the year (as per income statement)            | 23,220               |
|  | 716,234              |

The profit generated by the Ebro Foods Group in 2015 makes it possible, as in prior years, to propose the payment of a cash dividend, with a charge against unrestricted reserves and profit for the year of 0.54 euros per share, payable in the course of 2016, in a total amount of 83,088 thousand euros.

The dividend will be paid out in three equal instalments of 0.18 euros per share on April 1, June 29 and October 3, 2016.

#### Limitations on the distribution of dividends

Ebro Foods, S.A. is obliged to transfer 10% of profit for the year to a legal reserve until this reserve reaches an amount equal to at least 20% of share capital. This reserve cannot be distributed to shareholders unless it exceeds and only in the amount by which it exceeds this 20% threshold.

Once the legal and bylaw-stipulated requirements have been met, dividends may be distributed against profit for the year or freely distributable reserves so long as the value of equity is not lower than or would not fall below share capital as a result of the distribution. For these purposes, any profit recognized directly in equity may not be distributed either directly or indirectly. If prior-year losses were to reduce the Company's equity to below the amount of share capital, profit would have to be allocated to offset these losses.

# 2. BASIS OF PREPARATION AND COMPARABILITY OF THE INFORMATION INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENTS

These consolidated financial statements are presented in thousands of euros (unless expressly stated otherwise). The euro is the Ebro Foods Group's functional currency. Transactions performed in other currencies are translated into euros following the accounting policies outlined in note 3.

#### a) Basis of preparation

#### 1. General accounting policies

The consolidated financial statements were prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union, in conformity with Regulation (EC) no. 1606/2002 of the European Parliament and of the Council.

The consolidated financial statements for the year ended December 31, 2015, which were authorized for issue by the Parent's directors on March 31, 2016, are pending approval by its shareholders at the Annual General Meeting; however, they are expected to be approved without modification. (Similarly, at the reporting date, the 2015 financial statements of Ebro Foods, S.A. and of its subsidiaries and associates had still to be ratified by their respective shareholders at the corresponding Annual General Meetings).

These financial statements have been prepared using the general historical cost measurement basis, except where the occasional IFRS requires performance of the corresponding revaluations.

#### 2. Use of estimates and assumptions

The Parent's directors are responsible for the information included in these consolidated financial statements.

In preparing the accompanying consolidated financial statements, they have relied on occasion on estimates made by the management of the various Group companies in order to measure certain of the assets, liabilities, income, expenses and commitments recognized therein. Essentially, these estimates refer to:

- Measurement of the recoverable amounts of assets and goodwill for impairment testing purposes.
- The assumptions used in the actuarial calculation of pension and similar liabilities and obligations.
- The useful lives of property, plant and equipment and intangible assets.
- The assumptions used to calculate the fair value of financial instruments and put options.
- The probability of occurrence and amount of liabilities of uncertain amounts and/or contingent liabilities.
- The recoverability of deferred tax assets.

Although these estimates were made on the basis of the best information available at the date of authorizing these consolidated financial statements for issue regarding the facts analyzed, future events could make it necessary to revise these estimates (upwards or downwards) in coming years. Changes in accounting estimates would be applied prospectively, recognizing the effects of the changes in estimates in the related consolidated financial statements.

#### 3. Materiality assessment

These consolidated financial statements omit information and disclosures that do not require detailed breakdown on account of their qualitative importance and were not deemed material in accordance with the relative materiality or significance concept defined in the IFRS Conceptual Framework, considering the consolidated financial statements of the Ebro Group as a whole.

### b) Comparative information

For comparative purposes, the Group presents, in addition to the figures for the year ended December 31, 2015, for each item in the consolidated balance sheet, consolidated income statement, consolidated statement of cash flows, consolidated statement of changes in equity, consolidated statement of comprehensive income and notes to the consolidated financial statements, the figures for the year ended December 31, 2014.

No other significant changes were made to the prior-year figures in order to make them comparable year-on-year.

## c) Changes in the scope of consolidation

Notes 4 and 5 detail the main changes affecting the consolidation scope in 2015 and 2014, outlining the corresponding consequences in terms of accounting methods used.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The most significant accounting policies applied in the preparation of these consolidated financial statements are set out below:

#### a) Basis of consolidation

#### **Subsidiaries**

All of the companies over which the Group has control are fully consolidated in these financial statements. Control is the power to affect an investee's returns through the ability to direct its relevant activities.

When the Group acquires a business, that business's assets, liabilities and contingent liabilities acquired are measured at their acquisition-date fair values. The difference between the cost of the business combination and the fair value of the net assets acquired is recognized as goodwill if positive and as a gain on a bargain purchase in the income statement if negative. The results of companies acquired during the year are consolidated from the effective date of acquisition.

Non-controlling interests are determined at the acquisition date at their percentage interest in the fair value of the acquiree's recognized assets and liabilities or at their proportionate share of the fair value of the acquired business, i.e., including their share of goodwill.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All material intra-group balances relating to transactions between members of the Group are eliminated in full on consolidation.

#### Investments in associates and joint ventures

The Group's investments in associates (companies over which it has significant interest but not control) and joint ventures are accounted for using the equity method. Under the equity method, an investment in an associate or a joint venture is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Group's share of net assets of the associate or joint venture since the acquisition date, adjusted for impairment charges as necessary. The Group's share of the results of operations of its associates or joint ventures is recognized, net of the related tax effect, in the consolidated income statement or consolidated statement of other comprehensive income, as warranted.

# b) Foreign currency translation: results and financial position of foreign operations

The Group companies' individual financial statements are expressed in each company's functional currency.

On consolidation, their assets and liabilities are translated into euros using the yearend exchange rate; income statement items are translated at the average exchange rate for the period; while share capital, share premium and reserve accounts are translated using the historical exchange rate. The exchange differences arising on translation for consolidation purposes of investments in foreign subsidiaries and associates are recognized in equity under "Translation differences". If there are non-controlling interests in these subsidiaries, the translation differences are recognized under "Non-controlling interests" within equity.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the rate of exchange prevailing at the reporting date.

On disposal of an investment in a foreign subsidiary or associate, the translation differences relating to that particular foreign operation, deferred in equity until the transaction date, are recognized in profit or loss.

#### c) Foreign currency

Each Group company translates its transactions in foreign currencies to its respective functional currency using the rate prevailing on the transaction date. Differences arising on settlement of these transactions or translation of monetary assets and liabilities denominated in currencies other than each Group company's functional currency are recognized in profit or loss.

#### d) Cash and cash equivalents

Cash and cash equivalents are mainly certificates of deposits, short-term deposits, short-term marketable securities, short-term government bonds and other money market assets with a maturity of three months or less, and bank deposits with a maturity of more than three months from the date of acquisition but immediately drawable without incurring any kind of penalty. These assets are valued at acquisition cost, which is deemed a fair approximation of their realizable amount.

### e) Property, plant and equipment and investment properties

Items of property, plant and equipment and investment properties are stated at the lower of:

- Acquisition (or production) cost, net of accumulated depreciation and accumulated impairment losses, if any.
- Their recoverable amount, i.e. the amount that will be recovered via the cashgenerating units to which they belong or via their sale, capital appreciation or a combination of the two.

For items of property, plant and equipment and investment properties acquired in business combinations, acquisition cost equates to their fair value on the date that the Group obtained control, determined using appraisals carried out by independent experts, as detailed in section a) above.

Transfers are made to (or from) investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is its carrying amount on the date of the change in use.

If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

Investment properties are derecognized either when they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in profit or loss in the period of derecognition.

In the event that management detects indications that these assets may be impaired, the corresponding impairment losses are recognized.

Borrowing costs directly attributable to the construction of a qualifying asset are capitalized as part of the cost of the asset until such assets are commissioned. Extension, upgrade or improvement costs that represent an increase in productivity, capacity or efficiency or an extension in the useful life of assets are capitalized as an increase in the cost of the corresponding assets. Upkeep and maintenance costs are expensed in the year they are incurred.

Items of property, plant and equipment are depreciated on a straight-line basis over their respective useful lives, taking into consideration actual depreciation sustained through operation, usage and wear and tear, as follows. The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year-end.

| Depreciation rates                  |              |  |  |  |  |  |  |  |
|-------------------------------------|--------------|--|--|--|--|--|--|--|
| Buildings and other structures      | 1.0% to 3.0% |  |  |  |  |  |  |  |
| Plant and machinery                 | 2.0% to 20%  |  |  |  |  |  |  |  |
| Other fixtures, tools and furniture | 8.0% to 25%  |  |  |  |  |  |  |  |
| Other items of PP&E                 | 5.5% to 25%  |  |  |  |  |  |  |  |

Assets acquired under finance lease agreements, i.e., when the Group assumes substantially all the risks and rewards incidental to ownership, are capitalized, recognizing the present value of the total lease liability in tandem. Lease payments are apportioned between finance charges and principal (reduction of the lease liability) so as to achieve a constant rate of interest on the remaining balance of the liability. Leased assets are depreciated on a straight-line basis over the useful life of the assets, using the rates shown above. Operating lease payments are recognized as an operating expense in the income statement on a straight-line basis over the lease term.

# f) Intangible assets (excluding goodwill and greenhouse gas emission allowances)

Intangible assets are recognized at their acquisition or production cost, which is reviewed continually and written down for impairment, as warranted, as described in note 3.h) below. Intangible assets with finite lives are amortized; their residual values, amortization periods and amortization methods are reviewed annually. The assets included under this heading are the following:

• <u>Development costs:</u> The costs incurred in specific projects for the development of new projects for sale or internal use that are reasonably certain to be

recovered, are capitalized and amortized on a straight-line basis over the period of expected future benefit from its date of completion.

Recovery is reasonably regarded as assured when it is considered technically feasible and the Group has the ability and intention to complete the asset and use it or sell it and it is expected to generate future economic benefits.

Patents, trademarks and licenses: Capitalized development expenditure is recognized under this heading when the corresponding patent or similar protection is obtained. This heading also includes new trademarks or brand names acquired from third parties (recognized at their acquisition cost) and those acquired in business combinations (recognized at their fair value on the date control is obtained). Based on an analysis of all the relevant factors, the Group has determined that there is no foreseeable limit to the period of time for which its most significant trademarks will generate cash inflows for the Group, which is why it has classified them as intangible assets with indefinite useful lives. Nevertheless, it reviews its trademarks' indefinite useful life assessment every year.

Those that are amortized over their estimated useful life, which varies between 10 and 20 years.

• <u>Computer software</u>: Computer software includes the amounts paid for title to or the right to use computer programs and the costs incurred to develop software in-house, only to the extent that the software is expected to be used over several years. Software is amortized on a straight-line basis over its useful life, which is usually around three years.

Software maintenance expenses are expensed in the year incurred.

### g) Goodwill

Goodwill is the excess of the consideration transferred in exchange for control of a business and the acquisition-date fair value of the share of the net assets acquired, including the portion attributable to non-controlling interests, as detailed above. The excess acquisition price that corresponds to investments in associates is recognized in the consolidated balance sheet within 'Investments in associates', while any corresponding impairment losses are recognized under 'Share of profit of associates' in the consolidated income statement.

When the price of a business combination includes contingent consideration, the acquisition price includes the present value of such contingent consideration.

Goodwill is not amortized but is tested for impairment annually. Any impairment of goodwill indicated by such tests is recognized immediately in profit or loss and cannot be reversed in subsequent years.

Similarly, gains from a bargain purchase are recognized in the consolidated income statement once the Group has confirmed the fair value of the net assets acquired.

Whenever the Group disposes of a subsidiary or associate to which goodwill has been allocated, the amount of such goodwill is included in the carrying amount in order to determine the gain or loss on disposal.

Where goodwill forms part of a cash generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill derecognized under these circumstances is measured based on the relative values of the operation disposed of and the portion of the cashgenerating unit retained.

#### h) Impairment of non-financial assets

The Group tests its assets for impairment every year.

If its impairment tests indicate that that an asset's recoverable amount is less than its carrying amount, the asset is written down to its recoverable amount by recognizing an impairment loss in the consolidated income statement. An asset's recoverable amount is the higher of its realizable value and its value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using an appropriate discount rate.

If an asset being tested for impairment does not generate cash inflows that are largely independent of those from other assets or groups of assets, the impairment test is performed in respect of the group of assets to which it belongs (cashgenerating unit or CGU).

The recoverable value of intangible assets with indefinite useful lives is reassessed annually (annual impairment test) or whenever there are indications that such assets may be impaired. The reversal of an asset impairment loss is recognized in the consolidated income statement.

### i) Non-current assets held for sale and discontinued operations

Non-current assets classified as held for sale and discontinued operations are measured at the lower of their acquisition cost and fair value less costs of disposal.

Assets are classified into this category when their carrying amount is expected to be realized through a sale transaction, rather than through continuing use, the asset is available for immediate sale in its present condition and the sale is expected to qualify for recognition as a completed sale within one year.

### j) Financial assets

Financial assets are recognized (and derecognized) on the effective transaction or trade date; they are initially recognized at fair value, which generally coincides with their acquisition cost, adjusted for transaction costs as warranted.

#### o Investments

Investments are classified as:

- Held-to-maturity financial assets: those with fixed or determinable payments and fixed maturity. The Group must have the positive intention and ability to hold these assets to maturity. This heading primarily includes short-term deposits and grants. After initial recognition they are measured at amortized cost.

- Financial assets at fair value through profit or loss: assets held for trading, i.e, with the objective of generating a profit from short-term fluctuations in price or the dealer's margin. After initial recognition they are measured at fair value to the extent this can be determined reliably. Net changes in these assets' fair value are presented in the consolidated income statement.
- Available-for-sale financial assets: this category includes debt securities and equity instruments issued by other companies that have not been classified in any of the preceding categories. These assets are measured as follows:
  - At fair value, when this can be determined reliably by means of its quoted price, recent benchmark transaction prices or the present value of its discounted cash flows.

Unrealized fair value gains or losses are recognized in equity until the investment is derecognized, at which time the cumulative gain or loss recognized equity is reclassified to profit or loss.

If fair value is less than acquisition cost and there is objective evidence that the asset has become impaired and this impairment is not considered temporary, the difference is recognized directly in the consolidated income statement.

 In the event of unlisted securities, whose fair value cannot always be determined reliably, these assets are measured at their acquisition cost, less any impairment losses.

At year-end 2015, the fair value of the Group's available-for-sale financial assets was determined by reference to (unadjusted) quoted prices in active markets, meaning Level 1 of the fair value hierarchy established under IFRS 7.

No financial assets were reclassified between the above financial asset categories in either 2015 or 2014.

• Other loans and credit facilities

Non-trade loans and credit facilities, whether current or non-current, are recognized at the amounts granted (amortized cost). The interest collected on these loans is accrued as interest income using the effective interest rate method.

Non-trade loans and credit facilities are not usually discounted to their present value.

### k) Trade and other receivables

Trade and other receivables are recognized at their face value, which coincides with their amortized cost. Impairment losses are estimated and recognized to provide for the risk of non-payment.

The balance corresponding to discounted bills is recognized through maturity under both trade and other receivables and bank borrowings (current financial liabilities).

#### I) Inventories

Inventories are measured at weighted average acquisition or production cost. The acquisition price includes the amount stated on the invoice plus all additional costs incurred until the goods are stored in the warehouse.

Production cost is determined by adding to the cost of acquiring raw materials and other consumables, manufacturing costs directly attributable to the product and the corresponding portion of indirect costs attributable to the product in question, to the extent such costs are incurred in the manufacturing period. If the selling price less estimated costs of completion and the estimated costs necessary to make the sale are less that the costs indicated above, the inventories are written down for impairment.

### m) Deferred income - Grants

The grants received by the Group are accounted for as follows:

- a. Non-repayable grants related to assets: grants are measured at the amount awarded and reclassified to profit and loss on a straight-line basis over a period of 10 years, which is roughly equivalent to the average period during which the assets financed by such grants are depreciated. They are presented on the liability side of the consolidated balance sheet.
- b. Grants related to income: when a grant relates to an expense item, it is recognized as income in the period that the costs it is intended to compensate are expensed.

### n) Pension commitments and similar obligations

The Group manages several defined benefit and defined contribution pension plans. The cost of providing benefits under defined benefit plans is determined using the projected unit credit method.

The defined benefit commitment is calculated by independent actuarial experts annually for the most significant plans and regularly for the rest. The actuarial assumptions used to calculate the Group's obligations depend on each country's economic situation.

The various funds may be funded through an external fund or through internal provisions.

For defined benefit plans funded externally, any deficit in the fair value of the plan assets with respect to the present value of the obligation as a result of actuarial gains or losses is recognized directly in equity net of the related tax effect, and any changes in past service costs are recognized in profit or loss. A gain is only recognized in the consolidated balance sheet in respect of a surplus to the extent that it represents a future economic benefit, in the form of refunds from the plan or a reduction in future contributions.

Actuarial gains and losses arise mainly as a result of changes in actuarial assumptions or differences between estimated and actual variables.

In the case of defined benefit plans, the actuarial cost charged to the consolidated income statement is the sum of the current service cost, interest cost, the expected return on any plan assets and the past service cost, while any material actuarial gains and losses are recognized directly in retained earnings within equity.

Contributions to defined contribution plans are charged to the consolidated income statement when they are made.

Pursuant to the prevailing collective bargaining agreement and other non-binding agreements, Ebro Foods, S.A. (mainly) is obliged to pay bonuses for long service to certain of its permanent employees upon retirement at the legally-stipulated age or early retirement.

In accordance with the prevailing collective bargaining agreements and other nonbinding agreements, the Riviana and the NWP subgroups and certain European Group companies (mainly) are obliged to make annual supplementary payments of various kinds and other bonuses for long service and retirement, where applicable, to certain of their permanent employees upon retirement at the legally-stipulated age or early retirement.

The provision recognized represents the present value, calculated by means of actuarial studies, most of which performed by independent experts, of the future payment obligations of the companies concerned to their former and current employees in connection with the aforementioned retirement bonus obligations, net of the present value of the financial assets in which the related funds are invested. These plans are managed independently by a Management Committee made up of employees, executives and third parties.

In addition, certain Group companies grant their employees certain voluntary retirement bonuses of undetermined amount. These bonuses, which are scantly material, are recognized as an expense when they are paid. The other Group companies do not have similar obligations or have obligations that are scantly material.

#### o) Other provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

They are measured at the year-end estimate of the amounts (at their present value) that will be required to discharge probable or certain liabilities arising as a result of lawsuits or other outstanding obligations.

If an outflow of resources is considered possible but not probable, the Group does not recognize a provision but discloses the nature of such contingent liability in the notes to the annual financial statements.

Restructuring provisions are recognized only when the Group has a constructive obligation, which exists when a detailed formal plan identifies the business concerned, the locations affected, the function and number of employees who will be compensated for terminating their services, a detailed estimate of the associated costs, and when the plan will be implemented, and a valid expectation has been

raised among those affected that the restructuring will be carried out because the plan has started to be implemented or because the main features of the plan have been announced to those affected by it. These provisions are estimated on the basis of their economic substance and not just their legal form.

#### p) Financial liabilities - loans and borrowings

Loans and borrowings are classified by maturity: those maturing within less than twelve months from the reporting date are classified as current liabilities and those maturing within more than twelve months are classified as non-current liabilities.

All loans and borrowings are initially recognized at their original cost less associated arrangement costs. Subsequent to initial recognition they are measured at amortized cost. The interest generated by borrowings and all associated costs are recognized in the consolidated income statement using the effective interest rate method.

#### q) Income tax

Current tax expense is recognized in the consolidated income statement, except for current income tax relating to items recognized directly in equity, the tax effect of which is recognized in equity.

Deferred tax is provided using the liability method. Under this method, deferred tax assets and liabilities are recognized on the basis of the temporary differences between the carrying amounts of the assets or liabilities and their tax bases and are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and liabilities that arise from items recognized in equity are directly credited to or charged against equity. Deferred tax assets and unused tax credits are recognized to the extent that it is probable that sufficient taxable profit will be available to allow the benefit to be utilized and they are written down if this expectation changes. Deferred tax liabilities associated with investments in subsidiaries and associates are not recognized unless the Parent has the power to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

# r) Derivative financial instruments

The Group uses certain financial derivatives to manage its exposure to fluctuations in interest rates and exchange rates. All of these derivatives are measured at fair value, regardless of whether or not they are designated as hedges, their fair value being their market value in the case of listed instruments and valuations based on options or discounted cash flow analysis in the case of unlisted instruments. The following criteria are used for recognition purposes:

 Cash flow hedges: the gains and losses derived from the restatement to fair value at the reporting date of derivatives designated as hedges, to the extent effective, are recognized directly in equity (net of tax) until the committed or forecast transaction is realized, at which point they are reclassified to profit or loss.

Gains and losses on ineffective hedges are recognized directly in profit or loss.

- Hedges of a net investment in a foreign operation: the gains and losses derived from the measurement at fair value of these investments in respect of the portion of the hedge deemed effective are recognized, net of tax, directly in equity under 'Translation differences' and are reclassified to profit or loss when the hedged investment is disposed of. Gains and losses on ineffective hedges are recognized directly in profit or loss.
- Accounting treatment for financial instruments not designated as hedges or not qualifying for hedge accounting: The gains and losses arising from the restatement to fair value of these financial instruments are recognized directly in the consolidated income statement.

#### s) Revenue recognition

Revenue and expenses are recognized on an accrual basis. Revenue is the gross inflow of economic benefits during the period arising in the course of the Group's ordinary activities insofar as those inflows result in increases in equity, other than increases relating to contributions from equity participants, and the benefits can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable.

Revenue from services is only recognized when the outcome of a transaction involving the rendering of services can be estimated reliably and is recognized by reference to the stage of completion of the transaction at the end of the reporting period.

Revenue includes only the gross inflows of economic benefits received and receivable by the Group on its own account; amounts collected on behalf of third parties, such as in an agency relationship, are not recognized as revenue.

When goods or services are exchanged or swapped for goods or services which are of a similar nature and value, the exchange is not regarded as a transaction which generates revenue.

The Group recognizes non-financial asset purchase or sale agreements settled at the net amount in cash or through some other financial instrument at their net amount. Agreements entered into and held for the purpose of receiving or delivering such non-financial assets are recognized in accordance with the contractual terms of the purchase, sale or expected usage requirements.

Interest income is recognized using the effective interest method, by reference to the principal outstanding and the applicable effective interest rate.

### t) Environmental disclosures

Expenditure incurred under initiatives taken or that have to be undertaken to manage the environmental effects of the Group's business operations and that deriving from environmental commitments are considered environmental expenses.

Capitalized assets acquired or produced by the Group for the purpose of longlasting use in its business operations whose main use is to minimize environmental damages and/or enhance environmental protection, including assets intended to make the Group's operations less contaminating, are considered environmental assets. These assets are accounted for using the same criteria as for items of property, plant and equipment.

#### u) Greenhouse gas emission allowances

The Group recognizes its greenhouse gas emission allowances as intangible assets with an infinite useful life. Allowances received for free under the various national allocation plans are measured at their fair value at the time of receipt and a deferred income balance is recognized in the same amount.

Since 2013 the Group is no longer obliged to meet allowance requirements and will therefore not be allocated additional free allowances.

#### v) Own shares

Own equity instruments that are reacquired (own shares or treasury shares) are deducted from equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments.

### w) New and amended standards and interpretations

The measurement standards (accounting policies) applied in preparing the accompanying consolidated financial statements are consistent with those used to prepare the 2014 consolidated financial statements with the exception of the following new and amended standards and interpretations:

- 1) Standards and amendments published by the International Accounting Standards Board (IASB) and adopted by the European Union for application in Europe for annual periods beginning on or after January 1, 2015:
  - CINIIF 21 Levies
  - Annual Improvements, 2011-2013 Cycle

Adoption of these new and amended standards and interpretations has not had a material impact on the Group's financial position, performance or disclosures. The Group has not early adopted any new or amended standard that has been published but whose application is not yet mandatory.

2) As of the date of authorizing the accompanying consolidated financial statements, the following new and amended standards and interpretations have been published and are effective for annual periods after December 31, 2015:

The most significant standards and interpretations published by the International Accounting Standard Board (IASB) but not yet effective in the European Union because their date of effectiveness is subsequent to the reporting date, are the following:

| New or amended standard or interpretation   | Date of application by the EU |
|---|-------------------------------|
| Amendments to IAS 19 Defined contribution plans:<br>employee contributions            | February 1, 2015              |
| Annual Improvements to IFRS, 2010-2012 Cycle  | February 1, 2015              |
| Amendments to IAS 16 and IAS 38 Acceptable methods of depreciation and amortization.  | January 1, 2016               |
| Amendments to IFRS 11 Accounting for acquisitions of<br>interests in joint operations | January 1, 2016               |
| Amendments to IAS 16 and IAS 41 Bearer plants.  | January 1, 2016               |
| Annual Improvements to IFRS, 2012-2014 Cycle  | January 1, 2016               |
| Amendments to IAS 1 Disclosure initiative   | January 1, 2016               |

Adoption of these new and amended standards and interpretations will not have a material impact on the Group's financial position, performance or disclosures. The Group has not early adopted any new or amended standard that has been published and whose application is not yet mandatory.

In addition, as of the date of authorizing the accompanying consolidated financial statements for issue, the following new and amended standards and interpretations were pending adoption by the European Union. None of these standards has been early adopted by the Group.

| New or amended standard or interpretation   | Date of adoption by the EU |
|---|----------------------------|
| IFRS 9 Financial instruments  | Pending                    |
| IFRS 14 Regulatory deferral accounts  | Pending                    |
| IFRS 15 Revenue from contracts with customers   | Pending                    |
| IFRS 16 Leases  | Pending                    |
| Amendments to IFRS 10 and IAS 28 Sale or contributions<br>of assets between an investor and its associate or joint<br>venture | Pending                    |
| Amendments to IFRS 10, IFRS 12 and IAS 28 Investment<br>entities: Applying the consolidation exception                        | Pending                    |
| Amendments to IAS 7 Statement of cash flows   | Pending                    |
| Amendments to IAS 12 Income taxes   | Pending                    |

The Group is currently analyzing the impact of application of these new and amended standards and interpretations that have been published but whose application is not yet compulsory.

# 4. SUBSIDIARIES AND ASSOCIATES

Ebro Foods, S.A. has the following direct and indirect investments in subsidiaries and associates:

| SUBSIDIARIES                            | Ownership        | interest, %      | Parent o         | ompany           |                      |   |
|---|------------------|------------------|------------------|------------------|----------------------|---|
| AND ASSOCIATES                          | Dec. 31,<br>2015 | Dec. 31,<br>2014 | Dec. 31,<br>2015 | Dec. 31,<br>2014 | Registered office    | Business activity                       |
| Dosbio 2010, S.L.                       | 100.0%           | 100.0%           | EF               | EF               | Madrid (Spain)       | Flour production                        |
| Fincas e Inversiones Ebro, S.A.         | 100.0%           | 100.0%           | EF               | EF               | Madrid (Spain)       | Agricultural holding                    |
| Arotz Foods, S.A.                       | 100.0%           | 100.0%           | EF               | EF               | Madrid (Spain)       | Production of canned vegetables         |
| Jiloca Industrial, S.A.                 | 100.0%           | 100.0%           | EF               | EF               | Teruel (Spain)       | Production of organic fertilizer        |
| Beira Terrace, Ltda.                    | 100.0%           | 100.0%           | EF               | EF               | Porto (Portugal)     | Real estate (dormant)                   |
| Riviana Foods Inc. (Group) (Riviana)    | 100.0%           | 100.0%           | EF               | EF               | Houston, Texas (USA) | Production and sale of rice             |
| Panzani, SAS (Group) (Panzani)          | 100.0%           | 100.0%           | EF               | EF               | Lyon (France)        | Production and sale of pasta and sauces |
| New World Pasta Comp. (Group) (NWP)     | 100.0%           | 100.0%           | EF               | EF               | Harrisburg (USA)     | Production and sale of pasta and sauces |
| Ebro Germany, Gmbh. (Group) (EFG)       | 100.0%           | 100.0%           | EF/Boost         | EF/Boost         | Hamburg (Germany)    | Holdco                                  |
| Ebro Alimentación México, S.A.          | 100.0%           | 100.0%           | EF               | EF               | Mexico               | Sale and marketing of rice              |
| Azucarera Energías, S.L.                | -                | 100.0%           | -                | EF               | Madrid (Spain)       | Liquidated in 2015                      |
| Networks Meal Solutions, S.A. (NMS)     | 100.0%           | 100.0%           | EF               | EF               | Madrid (Spain)       | Dormant                                 |
| JJ. Software de Medicina, S.A. (A)      | 26.8%            | 26.8%            | NMS              | NMS              | Madrid (Spain)       | Dormant                                 |
| Fundación Ebro Foods                    | 100.0%           | 100.0%           | EF               | EF               | Madrid (Spain)       | Foundation                              |
| Ebro Financial Corporate Services, S.L. | 100.0%           | 100.0%           | EF               | EF               | Madrid (Spain)       | Insurance and finance                   |
| Herba Foods S.L. (HF)                   | 100.0%           | 100.0%           | EF               | EF               | Madrid (Spain)       | Investment management                   |
| Herba Ricemills S.L (HR)                | 100.0%           | 100.0%           | EF               | EF               | Madrid (Spain)       | Production and sale of rice             |
| Herba Nutrición S.L (HN)                | 100.0%           | 100.0%           | EF               | EF               | Madrid (Spain)       | Production and sale of rice             |
| Semola, S.r.I. (SEM)                    | 100.0%           | 100.0%           | EF               | EF               | Naples (Italy)       | Investment management                   |
| Riso Scotti, S.p.a. (Group) (A)         | 25.0%            | 25.0%            | EF               | EF               | Milan (Italy)        | Production and sale of rice             |
| Fallera Nutrición, S. L.                | 100.0%           | 100.0%           | HN               | HN               | Valencia (Spain)     | Production and sale of rice             |
| Herba Germany, GmbH                     | 100.0%           | 100.0%           | EFG              | EFG              | Hamburg (Germany)    | Trademark holdco                        |
| Euryza, Gmbh.                           | 100.0%           | 100.0%           | EFG              | EFG              | Hamburg (Germany)    | Sale and marketing of rice              |
| T.A.G. Nahrungsmittel Gmbh.             | 100.0%           | 100.0%           | EFG              | EFG              | Stuttgart (Germany)  | Dormant                                 |
| Bertolini Import Export Gmbh.           | 100.0%           | 100.0%           | EFG              | EFG              | Mannheim (Germany)   | Dormant                                 |
| Ebro Frost, Gmbh (Efrost)               | 55.0%            | 55.0%            | HF               | HF               | Munich (Germany)     | Investment management                   |
| Danrice A.S.                            | 100.0%           | 100.0%           | Efrost           | Efrost           | Orbaek (Denmark)     | Production and sale of rice and pasta   |
| Keck Spezializaten, Gmbh.               | 100.0%           | 100.0%           | Efrost           | Efrost           | Munich (Germany)     | Production and sale of rice and pasta   |
| Ebro Frost UK, Ltd                      | 100.0%           | -                | Efrost           | -                | London (UK)          | Entity being incorporated               |
| S&B Herba Foods, Ltda. (Group)          | 100.0%           | 100.0%           | HF/R. Int.       | HF/R. Int.       | London (UK)          | Production and sale of rice             |
| Riceland Magyarorszag, KFT.             | 100.0%           | 100.0%           | HF/EF            | HF/EF            | Budapest (Hungary)   | Sale and marketing of rice              |
| Boost Nutrition C.V. (Boost)            | 100.0%           | 100.0%           | HF / NC          | HF / NC          | Merksem (Belgium)    | Production and sale of rice             |
| Mundi Riso S.R.L.                       | 100.0%           | 100.0%           | HF               | HF               | Vercelli (Italy)     | Production and sale of rice             |
| Herba Hellas, S.A.                      | 75.0%            | 75.0%            | HF               | HF               | Tesalonica (Greece)  | In liquidation                          |
| Mundi Riz, S.A.                         | 100.0%           | 100.0%           | HF               | HF               | Larache (Morocco)    | Production and sale of rice             |
| Agromeruan, S.A.                        | 100.0%           | 100.0%           | MR               | MR               | Larache (Morocco)    | Farmland concessionaire                 |
| Rivera del Arroz, S.A.                  | 100.0%           | 100.0%           | MR               | MR               | Larache (Morocco)    | Rice farming                            |
| Katania Magreb, Ltda.                   | 100.0%           | 100.0%           | MR               | MR               | Larache (Morocco)    | Production and distribution of legumes  |
| Arrozeíras Mundiarroz, S.A.             | 100.0%           | 100.0%           | HF               | HF               | Lisbon (Portugal)    | Production and sale of rice             |
| Josep Heap Properties, Ltda.            | 100.0%           | 100.0%           | HF               | HF               | Liverpool (UK)       | Investment management                   |
| Risella OY                              | 100.0%           | 100.0%           | HF               | HF               | Helsinki (Finland)   | Sale and marketing of rice              |

| SUBSIDIARIES  | Ownership        | interest, %      | Parent C           | Company            |                                       |  |
|---|------------------|------------------|--------------------|--------------------|---------------------------------------|--|
| AND ASSOCIATES  | Dec. 31,<br>2015 | Dec. 31,<br>2014 | Dec. 31,<br>2015   | Dec. 31,<br>2014   | Registered office                     | Business activity  |
| Bosto Poland, S.L.  | 100.0%           | 100.0%           | HF                 | HF                 | Warsaw (Poland)                       | Sale and marketing of rice   |
| Herba Bangkok, S.L.                                       | 100.0%           | 100.0%           | HF                 | HF                 | Bangkok (Thailand)                    | Production and sale of rice  |
| Herba Egipto Rice Mills, S.A.E.                           | 100.0%           | 100.0%           | HF                 | HF                 | Cairo (Egypt)                         | Production and sale of rice  |
| Herba de Puerto Rico, LLC.                                | 100.0%           | 100.0%           | HF                 | HF                 | San Juan (Puerto Rico)                | Sale and marketing of rice   |
| Herba Ricemills Rom, SRL                                  | 100.0%           | 100.0%           | HF                 | HF                 | Romania                               | Sale and marketing of rice   |
| Herba India, Pty.   | 100.0%           | 100.0%           | HF                 | HF                 | New Delhi (India)                     | Dormant  |
| Ebro India, Ltda.   | 100.0%           | 100.0%           | HF                 | HF                 | New Delhi (India)                     | Production and sale of rice  |
| TBA Suntra UK, Ltd.                                       | 100.0%           | 100.0%           | HF/EFN             | HF                 | Goole (UK)                            | Production and sale of rice  |
| Ebro Foods Netherland, B.V. (EFN)                         | 100.0%           | 100.0%           | HF                 | HF                 | Amsterdam (Netherlands)               | Investment management  |
| Lassie Netherland, B.V.                                   | 100.0%           | 100.0%           | EFN                | EFN                | Amsterdam (Netherlands)               | Production and sale of rice  |
| Lassie, B.V.  | 100.0%           | 100.0%           | EFN                | EFN                | Amsterdam (Netherlands)               | Industrial operations  |
| Lassie Property, B.V.                                     | 100.0%           | 100.0%           | EFN                | EFN                | Amsterdam (Netherlands)               | Industrial operations  |
| Herba Ingredients, B.V.                                   | 100.0%           | 100.0%           | EFN                | EFN                | Amsterdam (Netherlands)               | Industrial operations  |
| Mediterranean Foods Label, B.V.                           | 100.0%           | 100.0%           | EFN                | EFN                | Amsterdam (Netherlands)               | Production and sale of rice  |
| ,   |                  |                  |                    |                    | · · · · · · · · · · · · · · · · · · · |  |
| Nuratri, S.L.   | 100.0%           | 100.0%           | HR                 | HR                 | Madrid (Spain)                        | Sale and marketing of rice   |
| Nutramas, S.L.  | 100.0%           | 100.0%           | HR                 | HR                 | Madrid (Spain)                        | Sale and marketing of rice   |
| Nutrial, S.L.   | 100.0%           | 100.0%           | HR                 | HR                 | Madrid (Spain)                        | Sale and marketing of rice   |
| Pronatur, S.L.  | 100.0%           | 100.0%           | HR                 | HR                 | Madrid (Spain)                        | Sale and marketing of rice   |
| Vitasan, S.L.   | 100.0%           | 100.0%           | HR                 | HR                 | Madrid (Spain)                        | Sale and marketing of rice   |
| Yofres, S.A.  | 100.0%           | 100.0%           | HR                 | HR                 | Seville (Spain)                       | Sale and marketing of rice   |
| Herba Trading, S.A.                                       | 100.0%           | 100.0%           | HR                 | HR                 | Seville (Spain)                       | Sale and marketing of rice   |
| Formalac, S.L.  | 100.0%           | 100.0%           | HR                 | HR                 | Seville (Spain)                       | Sale and marketing of rice   |
| Eurodairy, S.L.   | 100.0%           | 100.0%           | HR                 | HR                 | Seville (Spain)                       | Sale and marketing of rice<br>New product develop. &                   |
| Española de I+D, S.A.                                     | 60.0%            | 60.0%            | HR                 | HR                 | Valencia (Spain)                      | commercialization  |
| American Rice, Inc. (ARI)                                 | 100.0%           | 100.0%           | Riviana            | Riviana            | Houston (USA)                         | Production and sale of rice  |
| Riviana International Inc. (R. Int.)                      | 100.0%           | 100.0%           | Riviana            | Riviana            | Houston (USA)                         | Investment management  |
| Ebro Riviana de Guatemala, S.A.                           | 100.0%           | 100.0%           | R. Int.            | R. Int.            | Guatemala                             | Investment management  |
| Ebro de Costa Rica, S. A.                                 | 100.0%           | 100.0%           | R. Int.            | R. Int.            | San José (Costa Rica)                 | Investment management  |
| R&R Partnership <b>(A)</b><br>N&C Boost N.V. (N.C. Boost) | 50.0%<br>100.0%  | 50.0%<br>100.0%  | Riviana<br>R. Int. | Riviana<br>R. Int. | Houston (USA)<br>Antwerp (Belgium)    | Production and sale of rice<br>Investment management                   |
| Les Traiteurs Lyonnais (G. Moulins Maurel)                | 99.8%            | 99.8%            | Panzani            | Panzani            | Lyon (France)                         | Investment management  |
| Lustucru Riz  | 99.9%            | 99.9%            | LTL                | LTL                | Lyon (France)                         | In liquidation   |
| Lustucru Frais  | 100.0%           | 100.0%           | LTL                | LTL                | Lyon (France)                         | Production and sale of fresh pasta<br>Production and sale of flour and |
| Roland Monterrat, SAS                                     | 100.0%           | -                | LTL                | -                  | Lyon (France)                         | semolina   |
| S.F.C. Silo de la Madrague, SAS                           | 100.0%           | 100.0%           | Panzani            | Panzani            | Lyon (France)                         | Industrial operations  |
| S.F.C. d'Investissements, SAS                             | 100.0%           | 100.0%           | Panzani            | Panzani            | Marseilles (France)                   | Industrial operations  |
| TBA Suntra Beheer, B.V. (Group)                           | 100.0%           | 100.0%           | HI                 | HF                 | Netherlands and Belgium               | Production and sale of rice  |
| Herba Ingredients, BVBA                                   | 100.0%           | 100.0%           | HI                 | HF                 | Belgium                               | Industrial operations  |
| Herba Ingredients Belgium C, BVBA                         | 100.0%           | 100.0%           | HI                 | HF                 | Belgium                               | Industrial operations  |
| Herba Ingredients Netherlands, BV                         | 100.0%           | 100.0%           | HI                 | HF                 | Netherlands                           | Industrial operations  |
| Euro Rice Flour, BV                                       | 100.0%           | 100.0%           | HI                 | HF                 | Netherlands                           | Dormant  |
| Pastificio Lucio Garofalo, Spa. (GAROF)                   | 52.0%            | 52.0%            | SEM                | SEM                | Naples (Italy)                        | Production and sale of pasta   |
| Garofalo Nordic, AB.                                      | 100.0%           | 100.0%-          | GAROF              | GAROF              | Sweden                                | Sale and marketing of pasta  |
| Garofalo USA, Inc.  | 100.0%           | 100.0%           | GAROF              | GAROF              | New York (USA)                        | Sale and marketing of pasta  |
| Garleb, SAL.  | 70.0%            | 70.0%            | GAROF              | GAROF              | Lebanon                               | Sale and marketing of pasta  |
| Mani e Materia, Srl.                                      | 50.0%            | 50.0%            | GAROF              | GAROF              | Naples (Italy)                        | Innovation & Internet  |
|   |                  |                  | Boost/             | Boost/             |                                       |  |
| Bosto Panzani Benelux, S.A.                               | 100.0%           | 100.0%           | Panzani            | Panzani            | Merksem (Belgium)                     | Sale and marketing of rice and pasta                                   |
| Catelly Corp. (Ronzoni)                                   | 100.0%           | 100.0%           | NWP                | NWP                | Montreal (Canada)                     | Production and sale of pasta and sauces                                |
| Carofalo Franco S A                                       | 100.0%           | 100.0%           | Garof/             | Garof/             | Lyon (France)                         | Sale and marketing of pasta and  |
| Garofalo France, S.A.                                     | 100.0%           | 100.0%           | Panzani            | Panzani            | Lyon (France)                         | sauces   |

(A) Associates consolidated using the equity method

None of the subsidiaries or associates is publicly traded. The financial statements of all of the companies consolidated by the Group correspond to the same financial year-end, namely December 31, 2015 and 2014.

# 5. SIGNIFICANT TRANSACTIONS (BUSINESS COMBINATIONS, DISPOSALS, ETC.) CLOSED IN 2015 AND 2014 AND IMPACT ON COMPARABILITY

### 5.1 <u>Business combinations of entities under common control in 2015</u>

There were no significant business combinations of entities under common control in 2015.

#### 5.2 Business combinations of entities under common control in 2014

There were no significant business combinations of entities under common control in 2014.

#### 5.3 <u>Third-party business combinations undertaken in 2015 and 2014 and impact</u> on comparability. Changes in consolidation scope:

The most significant changes in the Group's consolidation scope in 2015 are outlined below:

| Companies added to the consolidation scope in 2015: |          |          |                                       |  |  |  |  |  |  |  |
|---|----------|----------|---------------------------------------|--|--|--|--|--|--|--|
| Company affected                                    | Subgroup | <u>%</u> | <u>Comments</u>                       |  |  |  |  |  |  |  |
| RiceSelect  | Rice     | 100%     | Outright acquisition of this business |  |  |  |  |  |  |  |
| Roland Monterrat, SAS                               | Pasta    | 100%     | Outright acquisition of this business |  |  |  |  |  |  |  |
| Ebro Frost, UK                                      | Rice     | 100%     | Incorporation of this company         |  |  |  |  |  |  |  |

| Companies removed from the consolidation scope and decreases in shareholdings in 2015: |       |      |                             |  |  |  |  |
|--|-------|------|-----------------------------|--|--|--|--|
| Company affected Subgroup % Comments   |       |      |                             |  |  |  |  |
| Azucarera Energías, S.A.   | Other | 100% | Liquidation of this company |  |  |  |  |

### Acquisition of a new rice business, "Rice Select", in the US

On June 1, 2015, Ebro Foods, S.A. acquired from RiceTec AG and RiceTec, Inc., through its US subsidiary, Riviana Foods Inc, the rice businesses carried on by the latter two companies in the US under the "RiceSelect" trademark. The transaction was structured as net asset acquisition. In addition to the RiceSelect trademark, the scope of the acquisition encompassed the other business assets, including a factory in Alvin, Texas. Riviana Foods also took on 42 employees devoted to the rice business.

RiceSelect boast strong brand recognition in the Premium specialty rice segment (aromatic rice, risottos, organic rice, etc.); it is uniquely positioned in terms of image and products vis-a-vis consumers in a priority market for the Ebro Group: the US rice market. The value-added products sold under the RiceSelect brand, which are very well positioned in the retail sector, perfectly complement the Riviana portfolio and will enable the Group to step up its development in the fastest-growing segments of the US rice business.

The business was acquired for 40,731 thousand euros. The acquisition was financed from own funds. The date on which the Group took effective control of this business - and the date of its first-time consolidation - was June 1, 2015. The goodwill generated as a result of this business combination is deductible for tax purposes.

#### Acquisition of the Monterrat, SAS Group in France

On September 30, 2015, having obtained the pertinent approval from the French antitrust authority, Ebro Foods, S.A. acquired, through its subsidiary, Panzani, SAS, 100% of the equity of the French prepared fresh meal maker, Roland Monterrat.

With a headcount of 390 professionals, Roland Monterrat is an important player in the fresh meal segment in France: it is the leader in the *Pâté en croûte* segment and a top player in the sandwich and *croque-monsieur* segments. This acquisition will boost the Ebro Group's growth in the fresh product arena and in other complementary business segments.

The transaction was structured as the acquisition of 100% of the target's shares. The acquisition price totaled 41,546 thousand euros (a 26,550 thousand euro net payment plus 14,996 thousand euros of assumed debt). The acquisition was financed using a mix of own funds and borrowings. The date on which the Group took effective control of this business - and the date of its first-time consolidation - was October 1, 2015. The goodwill generated as a result of this business combination is not deductible for tax purposes.

The preliminary assessment of the fair value of the net assets acquired in both transactions is as follows:

|   |                       |                       | I             |
|---|-----------------------|-----------------------|---------------|
|   | RiceSelect            | Monterrat             |               |
|   | Date of first-        | Date of first-        |               |
|   | time<br>consolidation | time<br>consolidation |               |
|   |                       | October 1,            |               |
|   | June 1,               |                       | TOTAL         |
| The second second second                              | 2015                  | 2015                  |               |
| <u>Thousands of euros</u>                             | Fair                  | Fair                  | Fair          |
|   | Value                 | Value                 | value         |
|   |                       |                       |               |
| Intangible assets                                     | 18,035                | 2,710                 | 20,745        |
| Property, plant and equipment                         | 8,769                 | 28,697                | 37,466        |
| Deferred tax assets                                   | 0                     | 484                   | 484           |
| Inventories   | 4,350                 | 4,355                 | 8,705         |
| Other current assets                                  | 1,642                 | 12,157                | 13,799        |
|   |                       |                       |               |
| Total assets  | 32,796                | 48,403                | 81,199        |
|   |                       |                       |               |
| Provisions for pensions and similar                   |                       |                       |               |
| obligations   | 0                     | 488                   | 488           |
| Other provisions                                      | 0                     | 70                    | 70            |
| Non-current financial liabilities                     | 0                     | 18,485                | 18,485        |
| Deferred tax liabilities                              | 0                     | 7,322                 | 7,322         |
| Current financial liabilities                         | 0                     | 509                   | 509           |
| Trade payables  | 810                   | 7,173                 | 7,983         |
| Other current liabilities                             | 273                   | 2,926                 | 3,199         |
|   | 2.0                   | 2,020                 | 0,100         |
| Total liabilities                                     | 1,083                 | 36,973                | 38,056        |
|   | ,                     | ,                     |               |
| Total identifiable net assets at fair value           | 31,713                | 11,430                | 43,143        |
| Goodwill arising on acquisition                       | 9,018                 | 15,120                | 24,138        |
| Purchase consideration transferred                    | 40,731                | 26,550                | 67,281        |
|   |                       |                       |               |
| Non-controlling interests                             | 0                     | 0                     | 0             |
| Financed with financial liabilities and cash          | 40,731                | 26,550                | 67,281        |
| Purchase consideration transferred                    | 40,731                | 26,550                | 67,281        |
|   | , ,                   | ,                     |               |
| Net cash (debt) acquired with the                     |                       |                       |               |
| subsidiary  | 0                     | (14,996)              | (14,996)      |
| Revenue since the acquisition date                    | 15,756                | 18,764                | <b>34,520</b> |
| Net profit contribution since the acquisition         |                       |                       | 0.,020        |
| date  | 527                   | 548                   | 1,075         |
|   | 521                   | 0-0                   | 1,070         |
| Revenue since January 1 (a)                           | 28,351                | 53,500                | 81,851        |
| Net profit contribution since January 1 (a)           | 1,372                 | 1,200                 | 2,572         |
| (a) Estimate as if the businesses had been acquired o |                       |                       | 2,012         |
|   |                       |                       |               |
|   |                       |                       |               |

The goodwill generated represents the future economic benefits the Ebro Group expects to obtain as a result, mainly, of the synergies implied by integration of this business into its supply, logistics, industrial, sales and human resources platforms.

The Group is still in the process of valuing and analyzing the various assets in order to determine the definitive fair value of the net assets acquired as of the date of first-time consolidation by the Ebro Group. Accordingly, the amounts recognized in respect of these business combinations have been determined only provisionally (initial accounting incomplete).

There were no other significant changes in the Group's consolidation scope in 2015.

The most significant changes in the Group's consolidation scope in 2014 are outlined below:

#### Acquisition of Italian pasta business Garofalo

The Ebro Group acquired 52% of Italian pasta group, Garofalo, on June 18, 2014. This Italian company owns the Garofalo, Santa Lucia and Russo de Cicciano brands, among others, giving it a significant position in the premium dry pasta segment in Italy and other countries.

The Group acquired a 52% interest for 63,455 thousand euros; it paid 58,255 thousand euros in 2014 and the remaining 5,200 thousand euros in 2015. The Group financed the acquisition using a mix of internal funds and bank borrowings. The Group took effective control of the Garofalo Group on June 30, 2014, which was also the date of first-time consolidation of this entity.

In addition, the Group has arranged two options with the other shareholder over the remaining 48%, granting the seller a put option (exercisable until May 2024) and the Ebro Group a call option (exercisable from June 2024 to May 2026). The price of these options will be determined as a function of Garofalo's average earnings metrics over a series of years, as well as other terms and conditions customary in arrangements of this nature. At December 31, 2015, these options, which are recognized under non-current financial liabilities, were valued at 61,550 thousand euros (59,112 thousand euros at year-end 2014) (note 22).

The consolidated balance sheet of the Garofalo Group at June 30 2014 is replicated below:

|   | GAROFALO     |
|---|--------------|
|   | June 30,2014 |
| Thousands of euros  | Fair         |
|   | Value        |
|   | Value        |
| Intensible essets   | 25 107       |
| Intangible assets   | 35,197       |
| Property, plant and equipment<br>Financial assets         | 64,395       |
|   | 3,819        |
| Deferred tax assets                                       | 636          |
| Inventories   | 11,731       |
| Cash  | 13,655       |
| Other current assets                                      | 40,603       |
| Total assets  | 170,036      |
|   |              |
| Deferred income   | 3,072        |
| Provisions for pensions and similar obligations           | 643          |
| Other provisions  | 22           |
| Non-current financial liabilities                         | 25,871       |
| Deferred tax liabilities                                  | 20,760       |
| Current financial liabilities                             | 30,188       |
| Trade payables  | 21,799       |
| Other current liabilities                                 | 3,439        |
| Total liabilities   | 105,794      |
|   |              |
| Total identifiable net assets at fair value               | 64,242       |
| Goodwill generated  | 57,049       |
| Purchase consideration transferred                        | 121,291      |
|   | 121,231      |
| Non-controlling interests                                 | 57,836       |
| Financed with financial liabilities and cash              | ,            |
|   | 63,455       |
| Purchase consideration transferred                        | 121,291      |
|   | 10.101       |
| Net debt acquired with the subsidiary                     | -42,404      |
| Revenue since the acquisition date                        | 61,239       |
| Net profit contribution since the acquisition date        | 2,895        |
|   |              |
| Revenue since January 1 (a)                               | 123,219      |
| Net profit contribution since January 1 (a)               | 5,427        |
| (a) Estimate as if the group had been acquired on January | 1, 2014      |
|   |              |

There were no other significant changes in the Group's consolidation scope in 2014.

#### 6. SEGMENT REPORTING

The operating segments are organized and managed separately by products and services; each segment represents a strategic business unit that offers different products and services different markets. Accordingly, the Group's segment reporting disclosures are articulated around its business segments, as the Group's risks and returns are shaped primarily by differences in the products and services provided.

Against this backdrop, the Ebro Foods is divided into the following business segments and/or activities:

- Rice business
- Pasta business
- Other businesses and/or activities

The Group structures its segment reporting disclosures around these businesses and/or activities. The financial information relating to these business segments is presented in the table provided at the end of this note.

### Rice business

<u>Herba Group</u>: this group specializes in rice. It has established itself as Europe's leading rice group and one of the world's most importance players; it boasts an extensive and modern manufacturing base and sales network, engaging in business dealings in more than 70 markets.

It is the leading European player in rice retailing, the food service segment and in the supply of rice, rice derivatives and ingredients for industrial purposes. It follows a multi-brand strategy underpinned by a deep portfolio of successful brands that boast strong recognition in their operating markets. These high-profile brands include: SOS, La Fallera, La Cigala, Saludades, Lassie, Reis fit, Rix fis, Oryza, Bosto, Riceland, Risella, Peacock y Phoenix.

The table below summarizes the Group's market shares in its main retail markets:

| Country     | By volume | By value | Ranking |
|-------------|-----------|----------|---------|
| Spain       | 22.4%     | 33.6%    | #1      |
| Portugal    | 16.2%     | 18.6%    | #1      |
| Germany     | 9.2%      | 16.7%    | #2      |
| Belgium     | 22.0%     | 28.6%    | #2      |
| Netherlands | 22.7%     | 29.9%    | #1      |

In parallel it supplies rice to Europe's leading food sector players:

- ✓ Beverage industries
- ✓ Industrial rice companies
- ✓ Baby food: cereals, baby food, etc.
- ✓ Pre-cooked dishes: non-refrigerated, dehydrated, frozen, etc.
- ✓ Animal and pet food

**<u>Riviana Group</u>**: This is the unit specialized in the rice business in the US, specifically through Riviana Inc, the largest rice company in the US with rice processing and production facilities in Tennessee, Texas and Arkansas.

Riviana is the leading rice retailer in the US and boasts a variety of brands including Mahatma and Minute, leaders in the traditional and instant & microwaveable rice segments, respectively.

In 2015, the Group acquired the RiceSelect brand, thereby consolidating Riviana's presence in the specialty rice segment (aromatic rice, risottos, organic rice, etc.). The target boasts unique brand and product recognition.

The Group's overall market share in the US retail segment is 22.4% by volume; its footprint extends to growth segments such as aromatic and microwaveable rice. This subgroup also has a solid international presence in markets with long-standing trade ties with the US, such as Mexico, several Caribbean nations and the Middle

East, the latter through the Abu Bint brand, which is the leader in the par-boiled rice segment in Saudi Arabia (56.8% share by volume).

#### Pasta business

**<u>Panzani Group</u>**: This is the Group unit specialized in the pasta and sauces business. France's Panzani is the leading player in the dry pasta, fresh products, rice, semolina and sauce segments in France.

The sauce and fresh products line is a premium customer proposition and a segment in which Panzani is the undisputed leader in France. Its brands, Panzani and Lustucru, command 32.3% and 39.4% of the market by volume, respectively.

The fresh products line includes fresh pastas, pan-fry products, new risotto sauces, ready-to-eat fresh dishes and new potato-based fresh specialties. It represents a growth segment and a launch pad for the Group's R&D effort. The acquisition of Roland Monterrat reinforces the Group's presence in this market as the target specializes in fresh dishes, sandwiches, *pâté en croûte* and *croque-monsieurs*.

Panzani sells rice under two brands: Lustucru, devoted to conventional and quickcook rice, and Taureau Ailé, specialized in exotic rices and the number-one player in this segment in France with a market share of 20.6% by sales volumes. Panzani sells semolina products under the Regia and Ferrero brands, which lead the market by sales volumes.

It is also the market leader in Belgium and the Czech Republic with shares of 9.7% and 15.4%, respectively, and exports pasta and semolina products, particularly to northern Africa and other French-speaking markets.

*Garofalo Group:* The Ebro Group acquired 52% of Italy's Pasta Garofalo on June 18, 2014.

Pastificio Lucio Garofalo is steeped in over two hundred years of history and marries tradition and innovation in the premium pasta business. It is based in Gragnano (at the back of the Bay of Naples), the region considered the cradle of pasta on account of its special microclimate. It owns the Garofalo and Santa Lucia trademarks, among others.

This company has etched out a growth story during the past 15 years, transforming from a small-sized local player into a leader in the Italian premium dry pasta segment (share of 4.8% by volume and 7.3% by value). Its brands are sold in most European markets and the US and its Santa Lucía brand is a best-selling pasta brand in eastern Africa.

<u>New World Pasta Group</u>: a leading player in the dry pasta segment in the US and Canada. Its manufacturing base encompasses Montreal (Quebec), Fresno (California), Saint Louis (Missouri) and Winchester (Virginia). It follows a multi-brand strategy: its brands are strongly entrenched in their local markets; this company also commands an important presence in the health and well-being segments, in which is markets its products under the Healthy Harvest, Smart Taste, Garden Delight trademarks and Gluten Free.

New World Pasta boasts an extensive range of complementary and solid brands, including: Ronzoni, Skinner, Prince, American Beauty, San Giorgio, Creamette and

No Yolks in the US, and Catelli, Lancia and Ronzoni in Canada. It's market share (by volume) in the US and Canada is of 19.4% and 34,0%, respectively. Towards the end of 2013 it added Olivieri to this portfolio, a fresh pasta brand with a market share in Canada of 45.9%.

#### Other businesses and/or activities

The most notable activity in this category:

#### Asset management:

This unit manages the Group's property that is not used in the core businesses (investment properties). Its goal is to centrally control all of the Group's properties with a view to remaining abreast of their status, reducing costs and selling off those not used for industrial purposes after taking action to maximize their valuation prior to monetization.

#### Criteria used to allocate amounts to reportable segments

The restructuring effort and initiatives undertaken by the Group in recent years have enabled it to scale each of its main business segments separately, thereby facilitating their management, decision-making and financial control. Accordingly, the allocation of consolidated expenses, income, assets and liabilities among the segments derives from the amounts that belong directly to each. It has not been necessary to establish criteria for allocating shared expenses and income or shared assets and liabilities among segments.

Against this backdrop, although the non-financial fixed assets and liabilities and working capital structure dovetail with the needs of each business or activity, the financial structure shown by segment is determined by internal financial management criteria in keeping with appropriate and necessary centralization and coordination at the Group level.

#### Inter-segment transactions

Although not material in relation to the total consolidated figures, inter-segment transactions have been eliminated for the purpose of determining the reportable segments' revenue, expenses and profits. Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties. Inter-segment transactions are eliminated on consolidation.

### 6.1 <u>Geographic information</u>

The geographic information is provided on the basis of the Group's assets. Revenue from external customers is based on the the geographic location of the customers. The detailed descriptions of each of the Group's business segment provided above indicates the geographic areas in which each operates. A summary of the businesses and/or activities carried out by the Group by geographic areas is provided below:

- Spain Herba's rice business.
- Rest of Europe essentially the businesses of Herba, Panzani (with Monterrat) and Garofalo.
- USA the Riviana (with RiceSelect), American Rice, NWP and Olivieri businesses.

• Rest of world - essentially the rice business of Herba and some of the exports of Panzani, American Rice and Garofalo.

The breakdown of assets and revenue provided by geographic market below for continuing operations, without considering the place where the goods are produced, is provided in the next table:

| 2014 - Geographic market      | Spain   | Europe    | Americas  | RoW     | TOTAL     |
|-------------------------------|---------|-----------|-----------|---------|-----------|
| Segment revenue               | 146,546 | 1,045,241 | 911,668   | 152,649 | 2,256,104 |
| Inter-segment revenue         | -1,770  | -60,595   | -72,379   | -638    | -135,382  |
| Total revenue                 | 144,776 | 984,646   | 839,289   | 152,011 | 2,120,722 |
|                               |         |           |           |         |           |
| Intangible assets             | 34,459  | 149,063   | 250,413   | 39      | 433,974   |
| Property, plant and equipment | 64,740  | 292,371   | 235,765   | 19,895  | 612,771   |
| Other assets                  | 292,416 | 998,419   | 739,140   | 85,348  | 2,115,323 |
| Total assets                  | 391,615 | 1,439,853 | 1,225,318 | 105,282 | 3,162,068 |
| Capital expenditure           | 5,461   | 36,419    | 24,686    | 2,829   | 69,395    |

| 2015 - Geographic market      | Spain   | Europe    | Americas  | RoW     | TOTAL     |
|-------------------------------|---------|-----------|-----------|---------|-----------|
| Segment revenue               | 147,649 | 1,175,712 | 1,096,056 | 200,509 | 2,619,926 |
| Inter-segment revenue         | -5,129  | -64,218   | -88,553   | -111    | -158,011  |
| Total revenue                 | 142,520 | 1,111,494 | 1,007,503 | 200,398 | 2,461,915 |
|                               |         |           |           |         |           |
| Intangible assets             | 34,872  | 150,420   | 280,882   | 40      | 466,214   |
| Property, plant and equipment | 64,151  | 334,064   | 267,410   | 22,614  | 688,239   |
| Other assets                  | 248,043 | 1,048,184 | 856,791   | 96,205  | 2,249,223 |
| Total assets                  | 347,066 | 1,532,668 | 1,405,083 | 118,859 | 3,403,676 |
|                               |         |           |           |         |           |
| Capital expenditure           | 7,188   | 45,262    | 25,579    | 4,138   | 82,167    |

### 6.2 Segment reporting disclosures

The following tables provide information on the revenue and earnings of continuing operations as well as certain asset and liability disclosures for the Group's reportable segments for the years ended December 31, 2015 and 2014.

| EBRO FOODS GROUP                      | TOTAL C      | ONSOL.       |                |              |              |                |             |           | Other bus                            | inesses &  |
|---------------------------------------|--------------|--------------|----------------|--------------|--------------|----------------|-------------|-----------|--------------------------------------|------------|
| (Thousands of euros)                  | FIGU         |              | Rice b         | usiness      | Pasta bu     | Pasta business |             | oldco     | Consol. adjustments                  |            |
|                                       | Dec. 31,     | Dec. 31,     | Dec. 31,       | Dec. 31,     | Dec. 31,     | Dec. 31,       | Dec. 31,    | Dec. 31,  | Dec. 31,                             | Dec. 31,   |
| BALANCE SHEET                         | 2015         | 2014         | 2015           | 2014         | 2015         | 2014           | 2015        | 2014      | 2015                                 | 2014       |
|                                       |              |              | LL             |              |              |                |             |           |                                      |            |
| Intangible assets                     | 466,214      | 433,974      | 193,409        | 161,497      | 260,633      | 260,554        | 12,144      | 11,814    | 28                                   | 109        |
| Property, plant and                   |              |              |                |              |              |                |             |           |                                      |            |
| equipment                             | 688,239      | 612,771      | 331,776        | 291,578      | 347,150      | 311,804        | 1,149       | 1,251     | 8,164                                | 8,138      |
| Investment properties                 | 29,927       | 30,832       | 27,329         | 28,173       | 1            | 1              | 11,959      | 12,020    | -9,362                               | -9,362     |
| Financial assets                      | 43,391       | 47,855       | 3,872          | 2,287        | 13,090       | 18,388         | 26,406      | 27,158    | 23                                   | 22         |
| Investments in associates             | 24,052       | 22,857       | 60,834         | 54,021       | 31,745       | 32,276         | 1,354,057   | 1,354,676 | -1,423,084                           | -1,418,116 |
| Deferred tax assets<br>Goodwill       | 74,301       | 55,871       | 23,082         | 18,076       | 28,777       | 26,057         | 19,159<br>0 | 8,938     | 3,283                                | 2,800      |
| Other non-current assets              | 990,885<br>0 | 932,596<br>0 | 362,349<br>0   | 327,730<br>0 | 628,408<br>0 | 604,138<br>0   | 0           | 0         | 128<br>0                             | 728        |
| Accounts receivable from              | 0            | 0            | 0              | 0            | 0            | 0              | 0           | 0         | 0                                    | 0          |
| group companies                       | 0            | 0            | 90,653         | 76,416       | 165,605      | 149,252        | 9,818       | 29,737    | -266,076                             | -255,405   |
| Other current assets                  | 1,086,667    | 1,025,312    | 569,045        | 532,633      | 503,293      | 428,007        | 5,914       | 51,417    | 8,415                                | 13,255     |
|                                       | 3,403,676    | 3,162,068    | 1,662,349      | 1,492,411    | 1,978,702    | 1,830,477      | 1,440,606   | 1,497,011 | -1,678,481                           | -1,657,831 |
| Assets held for sale                  | 0            | 0            | ,.,_,          | ,,           | ,            | ,,             | , .,        | , ,       | 0                                    | 0          |
| Total assets                          | 3,403,676    | 3,162,068    |                |              |              |                |             |           | -1,678,481                           | -1,657,831 |
|                                       | 0,000,010    | 3,102,000    |                |              |              |                |             |           | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | .,,        |
| Total equity                          | 1,992,916    | 1,873,805    | 1,194,128      | 1,053,630    | 1,375,792    | 1,281,805      | 809.878     | 914,211   | -1,387,382                           | -1,375,841 |
| Deferred income                       | 4,418        | 4,409        | 1,398          | 1,542        | 3,007        | 2,849          | 0           | 0         | 13                                   | 18         |
| Provisions for pensions and           |              |              |                |              |              |                |             |           |                                      |            |
| similar oblig.                        | 45,326       | 42,144       | 18,259         | 18,442       | 24,674       | 21,874         | 2,302       | 1,661     | 91                                   | 167        |
| Other provisions                      | 14,256       | 12,355       | 1,519          | 1,329        | 3,717        | 2,006          | 9,020       | 9,020     | 0                                    | 0          |
| Non-current & current                 |              |              |                |              | 100.100      |                |             |           |                                      |            |
| financial liabilities                 | 639,788      | 598,713      | 62,693         | 67,235       | 182,189      | 159,549        | 394,593     | 371,553   | 313                                  | 376        |
| Other non-financial<br>liabilities    | 6            | 12           | 6              | 12           | 0            | 0              | 0           | 0         | 0                                    | 0          |
| Deferred tax liabilities              | 281,736      | 245,956      | 125,114        | 105,951      | 123,382      | 107,639        | 32,574      | 31,178    | 666                                  | 1,188      |
| Borrowings from group                 | 201,700      | 240,000      | 120,114        | 100,001      | 120,002      | 107,000        | 02,014      | 01,170    | 000                                  | 1,100      |
| companies                             | 0            | 0            | 98,329         | 99,775       | 15,019       | 27,980         | 181,363     | 155,883   | -294,711                             | -283,638   |
| Other current liabilities             | 425,230      | 384,674      | 160,903        | 144,495      | 250,992      | 226,775        | 10,876      | 13,505    | 2,529                                | -101       |
|                                       | 3,403,676    | 3,162,068    | 1,662,349      | 1,492,411    | 1,978,702    | 1,830,477      | 1,440,606   | 1,497,011 | -1,678,481                           | -1,657,831 |
| Liabilities of non-current            |              |              |                |              |              |                |             |           |                                      |            |
| assets held for sale                  | 0            | 0            |                |              |              |                |             |           | 0                                    | 0          |
| Total liabilities                     | 3,403,676    | 3,162,068    |                |              |              |                |             |           | -1,678,481                           | -1,657,831 |
|                                       |              |              |                |              |              |                |             |           |                                      |            |
| Capital expenditure for the           |              |              |                |              |              |                |             |           |                                      |            |
| year                                  | 82,167       | 69,395       | 41,291         | 34,653       | 39,345       | 34,262         | 822         | 373       |                                      |            |
| Capital employed                      | 1,579,447    | 1,363,346    | 861,763        | 767,771      | 691,071      | 578,767        | 14,368      | 10,234    |                                      |            |
| ROCE                                  | 15.6         | 16.7         | 17.1           | 15.9         | 16.1         | 20.5           | -           | -         |                                      |            |
| Leverage<br>Average headcount for the | 21.6%        | 18.0%        |                |              |              |                |             |           |                                      |            |
| year                                  | 5,779        | 5,189        |                |              |              |                |             |           |                                      |            |
| Stock market data:                    | 5,775        | 0,100        |                |              |              |                |             |           |                                      |            |
| Number of shares                      |              |              |                |              |              |                |             |           |                                      |            |
| outstanding ('000)                    | 153,865      | 153,865      |                |              |              |                |             |           |                                      |            |
| Market cap. at year-end               | 2,780        | 2,109        | Millions of eu | uros         |              |                |             |           |                                      |            |
| EPS                                   | 0.94         | 0.95         |                |              |              |                |             |           |                                      |            |
| Dividend per share (DPS)              | 0.66         | 0.50         |                |              |              |                |             |           |                                      |            |
| Underlying carrying amount            |              |              |                |              |              |                |             |           |                                      |            |
| per share                             | 12.78        | 12.06        |                |              |              |                |             |           |                                      |            |
|                                       |              |              |                |              |              |                |             |           |                                      |            |

|  | REPORT   | ABLE SEGMENT DISCLOS   | URES - CONTINUING OPER  | ATIONS   |  |  |  |  |  |
|--|--|--|---|--|--|--|--|--|--|
| EBRO FOODS GROUP   | TOTAL CONSOL.  | 1  |   |  | Other businesses &   |  |  |  |  |
| (Thousands of euros)   | FIGURES  | Rice business  | Pasta business  | EF Holdco  | Consol. adjustments  |  |  |  |  |
|  | Dec. 31, Dec. 31,  | Dec. 31, Dec. 31,  | Dec. 31, Dec. 31,   | Dec. 31, Dec. 31,  | Dec. 31, Dec. 31,  |  |  |  |  |
| INCOME STATEMENT   | 2015 2014  | 2015 2014  | 2015 2014   | 2015 2014  | 2015 2014  |  |  |  |  |
| External revenue   | 2,461,915 2,120,722  | 1,233,185 1,082,676  | 1,207,942 1,013,509   | 265 555  | 20,523 23,982  |  |  |  |  |
| Inter-segment revenue  |  | 54,541 57,021  | 16,549 15,785   | 5,442 5,049  | -82,174 -77,855  |  |  |  |  |
| Total revenue  | 2,461,915 2,120,722  | 1,287,726 1,139,697  | 1,224,491 1,029,294   | 5,687 5,604  | -61,651 -53,873  |  |  |  |  |
| Change in inventories  | 12,419 949   | 7,933 3,444  | 4,300 -2,348  | 0 0  | 186 -147   |  |  |  |  |
| Own work capitalized   | 1,012 1,701  | 69 51  | 943 1,650   | 0 0  | 0 0  |  |  |  |  |
| Other operating income   | 18,017 26,931  | 11,138 14,736  | 8,572 12,048  | 4,687 5,232  | -6,380 -5,085  |  |  |  |  |
| Raw materials and<br>consumables used and other<br>expenses<br>Employee benefits expense<br>Depreciation and<br>amortization | 1,319,646 -1,189,285<br>-306,304 -261,710<br>-68,410 -60,009<br>-484,626 -421,922                                      | -768,766 -709,141<br>-132,025 -110,043<br>-29,450 -27,039<br>-228,081 -193,282   | -675,711 -535,353<br>-160,951 -138,734<br>-38,170 -31,920<br>-258,533 -222,314                  | 0 0<br>-10,718 -10,344<br>-655 -897<br>-7.787 -18.676  | 58,493 55,209<br>-2,610 -2,589<br>-135 -153<br>9,775 12,350  |  |  |  |  |
| Other operating expenses Operating profit (loss)   | 242,377 217,377  | 148,544 118,423  | -258,533         -222,314           104,941         112,323                                     | -8,786 -19,081   | -2,322 5,712   |  |  |  |  |
| Finance income<br>Finance costs<br>Impairment of goodwill<br>Share of profit of associates                                   | 31,112         32,470           -43,183         -24,758           -4,213         -11,325           3,629         1,985 | 27,416         15,530           -31,550         -16,436           -3,613         -11,325           6,893         3,932 | 8,322         5,841           -8,221         -5,632           0         0           0         0 | -5,185         30,666           -3,812         -10,141           0         0           0         0 | 559         -19,567           400         7,451           -600         0           -3,264         -1,947 |  |  |  |  |
| Consolidated profit (loss)<br>before tax   | 229,772 215,749  | 147,690 110,124  | 105,042 112,532   | -17,783 1,444  | -5,227 -8,351  |  |  |  |  |

### 7. DISCONTINUED OPERATIONS

At year-end 2015, the Group did not have significant amounts of non-current assets held for sale. No operations were classified as discontinued operations in 2015.

In the first half of 2014, following the sale at the end of December 2013 of the German dry pasta business (Birkel), the buyer of this business presented certain claims. In order to resolve the controversy between the two parties, in early July 2014, the purchase agreement (signed in December 2013) was amended; the most notable changes were a reduction in the sale price of 3,400 thousand euros and a new timeline for settlement of the deferred portion of the purchase price. The accounting impact of this amendment was recognized in 2014: specifically, the Group recognized a pre-tax loss of 3,123 thousand euros and a tax effect of 900 thousand euros, implying an after-tax loss of 2,223 thousand euros.

# 8. OTHER INCOME AND EXPENSE

## 8.1 <u>Other operating income</u>

|   | 2015   | 2014   |
|---|--------|--------|
| Government grants (related to income and grants)                              | 845    | 1,266  |
| Other operating income  | 9,062  | 11,906 |
| Gains on disposal of non-current assets                                       | 388    | 398    |
| Gains on disposal of investment properties                                    | 5,844  | 7,078  |
| Reversal of non-current asset impairment provisions                           | 844    | 828    |
| Other income<br>Reversal of provisions recognized in connection with business | 1,034  | 5,455  |
| sale reps and warranties  | 0      | 1,583  |
| Reversal of provisions for other lawsuits                                     | 356    | 3,297  |
| Other less significant ítems  | 678    | 575    |
| Other less significant items  | 18,017 | 26,93  |

Other income includes the following less-recurring items in 2015:

- A gain of 388 thousand euros recognized on the sale of items of property, plant and equipment.
- Income from the reversal of impairment provisions recognized on items of property, plant and equipment in the amount of 844 thousand euros (note 10).
- A gain of 5,844 thousand euros on the sale of investment properties (one property owned by one of the Group's British companies and another in Houston USA).
- Income from the reversal of provisions for pensions in the amount of 85 thousand euros and income from the reversal of provisions for lawsuits of 271 thousand euros.
- The rest of other operating income relates to grants and minor other operating items.

Other income includes the following less-recurring items in 2014:

- A gain of 236 thousand euros recognized on the sale of items of property, plant and equipment and a gain of 162 thousand euros on the sale of greenhouse gas emission allowances.
- A gain of 7,078 thousand euros obtained on the sale of investment properties (part of the site of the former Houston factory and the land in the agricultural estate of Group subsidiary South LaForche – 50%-owned by the Riviana Group - which had been previously dissolved in favor of its shareholders).
- Income generated by the reversal of provisions for lawsuits ruled in favor of the Group of 2,921 thousand euros, the reversal of provisions for pensions of 376 thousand euros and other dispute-related income in the amount of 1,583 thousand euros.
- Income generated by the partial reversal of an impairment provision recognized on one of the US pasta brands in the amount of 828 thousand euros, thanks to that brand's subsequent revaluation.

The rest of other operating income relates to grants and sundry other operating items.

# 8.2 Other operating expenses

|  | 2015      | 2014      |
|--|-----------|-----------|
| External expenditure   | (370,973) | (313,285) |
| Advertising expenditure  | (87,717)  | (72,414)  |
| Research and development expenses                                  | (1,768)   | (1,548)   |
| Taxes/levies other than corporate income tax                       | (12,121)  | (11,051)  |
| Losses on the sale of non-current assets and impairment provisions | (438)     | (5,401)   |
| Other provisions and charges recognized                            | (11,069)  | (18,223)  |
| Provisions for lawsuits and disputes                               | (1,642)   | (10,395)  |
| Industrial and logistics restructuring charges                     | (7,100)   | (5,415)   |
| New business and investment acquisition costs                      | (1,515)   | (1,374)   |
| Other less significant ítems                                       | (1,352)   | (1,039)   |
|  | (484,626) | (421,922) |

Other operating expenses include the following less-recurring items in 2015:

- A loss of 438 thousand euros recognized on the derecognition or sale of several pieces of industrial equipment and plant.
- Expenses and additions to provisions totaling 1,642 thousand euros as a result of certain contingencies and lawsuits in process.
- Industrial and logistics restructuring costs at several centers totaling 7,100 thousand euros. This figure includes the cost of termination benefits, logistical restructuring of warehouses and other associated costs.
- Expenses incurred in acquiring new businesses and investments not eligible for capitalization in the amount of 1,515 thousand euros.

Other operating expenses include the following less-recurring items in 2014:

- A loss of 1,278 thousand euros recognized on the derecognition or sale of several pieces of industrial equipment, items of plant and software.
- An impairment loss of 1,246 thousand euros recognized on industrial assets at the rice factory in Egypt.
- An impairment loss of 881 thousand euros recognized on a rice brand in Germany.
- Impairment losses recognized on certain Spanish investment properties in the amount of 1,994 thousand euros.
- Expenses and additions to provisions totaling 10,395 thousand euros as a result of certain contingencies and lawsuits in process.
- Industrial and logistics restructuring costs at several centers totaling 5,415 thousand euros. This includes the cost of redundancies, expenses in respect of factories closed in prior years and logistical restructuring at warehouses.

• Expenses incurred in acquiring new businesses and investments not eligible for capitalization in the amount of 1,374 thousand euros.

# 8.3 Finance income and costs

| Finance costs   | 2015           | 2014             |
|---|----------------|------------------|
| <u>Finance costs</u><br>Third-party borrowings  | (7,082)        | (8,031)          |
|   | (1,109)        | (1,110)          |
| Unwinding of discount on provisions for pensions and similar obligations<br>Losses on derecognition of financial assets and liabilities |                | (1,110)<br>(153) |
| Impairment provisions on other financial assets   | (8)<br>(1,900) | (1,716)          |
| Expenses/losses related to derivatives and financial instruments  | (6,081)        | (3,456)          |
| Expenses/losses related to derivatives and imancial instruments<br>Exchange losses  | (27,003)       | (10,292)         |
|   | (43,183)       |                  |
| Finance income  | (43,163)       | (24,758)         |
| Finance income  | 0.400          | 0.404            |
| Third-party loans   | 2,439          | 2,194            |
| Gains on derecognition of financial assets and liabilities (note 12)  | 0              | 14,003           |
| Reversal of financial asset impairment provisions   | 530            | 1,153            |
| Gains on derivatives and financial instruments  | 4,595          | 3,514            |
| Exchange gains  | 23,548         | 11,606           |
|   | 31,112         | 32,470           |
| Net finance income/(cost)   | (12,071)       | 7,712            |

# 8.4 Employee benefits expense

The breakdown of employee benefits expense and the average Group headcount in 2015 and 2014 and at each year-end:

|  | 2015      | 2014      |
|--|-----------|-----------|
| Wages and salaries                           | (213,953) | (198,437) |
| Other employee benefit expense               | (26,625)  | (21,926)  |
| Social security and similar costs            | (38,516)  | (35,097)  |
| Cost of post-employment and similar benefits | (9,210)   | (6,250)   |
|  | (306,304) | (261,710) |

| AVERAGE           |       | MALE      | I     |           |       |
|-------------------|-------|-----------|-------|-----------|-------|
| <u>2015</u>       | FIXED | PART-TIME | FIXED | PART-TIME | TOTAL |
| Executives        | 134   | 0         | 43    | 1         | 178   |
| Middle management | 399   | 7         | 190   | 14        | 610   |
| Clerical staff    | 232   | 15        | 382   | 25        | 654   |
| Assistants        | 561   | 229       | 146   | 11        | 947   |
| Sales staff       | 158   | 6         | 51    | 1         | 216   |
| Other staff       | 1,875 | 623       | 481   | 175       | 3,154 |
| TOTAL             | 3,359 | 880       | 1,293 | 227       | 5,759 |

| AVERAGE           |       | MALE      | I     |           |       |
|-------------------|-------|-----------|-------|-----------|-------|
| <u>2014</u>       | FIXED | PART-TIME | FIXED | PART-TIME | TOTAL |
| Executives        | 130   | 0         | 45    | 0         | 175   |
| Middle management | 410   | 10        | 187   | 17        | 624   |
| Clerical staff    | 230   | 15        | 359   | 21        | 625   |
| Assistants        | 557   | 130       | 163   | 45        | 895   |
| Sales staff       | 153   | 5         | 55    | 0         | 213   |
| Other staff       | 1,738 | 471       | 359   | 89        | 2,657 |
| TOTAL             | 3,218 | 631       | 1,168 | 172       | 5,189 |

| YEAR-END HEADCOUNT |       | MALE      | F     |           |       |
|--------------------|-------|-----------|-------|-----------|-------|
| <u>2015</u>        | FIXED | PART-TIME | FIXED | PART-TIME | TOTAL |
| Executives         | 136   | 0         | 44    | 0         | 180   |
| Middle management  | 401   | 6         | 191   | 13        | 611   |
| Clerical staff     | 240   | 19        | 389   | 30        | 678   |
| Assistants         | 545   | 69        | 140   | 10        | 764   |
| Sales staff        | 155   | 7         | 53    | 1         | 216   |
| Other staff        | 1,861 | 579       | 485   | 134       | 3,059 |
| TOTAL              | 3,338 | 680       | 1,302 | 188       | 5,508 |

| YEAR-END HEADCOUNT |       | MALE      |       |           |       |
|--------------------|-------|-----------|-------|-----------|-------|
| <u>2014</u>        | FIXED | PART-TIME | FIXED | PART-TIME | TOTAL |
| Executives         | 128   | 0         | 45    | 0         | 173   |
| Middle management  | 410   | 10        | 188   | 16        | 624   |
| Clerical staff     | 233   | 18        | 367   | 23        | 641   |
| Assistants         | 486   | 67        | 140   | 48        | 741   |
| Sales staff        | 157   | 5         | 57    | 0         | 219   |
| Other staff        | 1,744 | 377       | 359   | 76        | 2,556 |
| TOTAL              | 3,158 | 477       | 1,156 | 163       | 4,954 |

# 9. INTANGIBLE ASSETS

The reconciliation of the carrying amount of intangible assets at the beginning and end of 2015 and 2014, detailing the amortization and impairment provisions recognized and the movements recorded in each year, is provided below (in thousands of euros):

|                              |             |            |          |            | Intangible  |         |
|------------------------------|-------------|------------|----------|------------|-------------|---------|
| Carrying amounts             | Development | Trademarks | Computer | Emission   | assets      |         |
|                              | costs       | & patents  | software | allowances | in progress | Total   |
| Balance at December 31, 2013 | 0           | 363,822    | 9,613    | 276        | 1,628       | 375,339 |
| Balance at December 31, 2014 | 421         | 424,983    | 6,936    | 171        | 1,463       | 433,974 |
| Balance at December 31, 2015 | 282         | 458,013    | 5,515    | 89         | 2,315       | 466,214 |

| Gross carrying amounts       | Development<br>costs | Trademarks<br>& patents | Computer<br>software | Emission<br>allowances | Intangible<br>assets<br>in progress | Total   |
|------------------------------|----------------------|-------------------------|----------------------|------------------------|-------------------------------------|---------|
| Balance at December 31, 2013 | 165                  | 374,666                 | 35,085               | 325                    | 1,628                               | 411,869 |
| Business combination         | 475                  | 34,575                  | 147                  |                        |                                     | 35,197  |
| Business sales (exits)       |                      |                         |                      |                        |                                     | 0       |
| Additions                    | 37                   |                         | 1,773                | 33                     | (174)                               | 1,669   |
| Decreases                    |                      | (1)                     | (360)                | (130)                  |                                     | (491)   |
| Translation differences      |                      |                         |                      |                        |                                     |         |
| Assets held for sale         |                      | 26,710                  | 1,732                |                        | 9                                   | 28,451  |
| Transfers                    | (79)                 |                         | 22                   |                        |                                     | (57)    |
| Balance at December 31, 2014 | 598                  | 435,950                 | 38,399               | 228                    | 1,463                               | 476,638 |
| Business combination         |                      | 20,712                  | 33                   |                        |                                     | 20,745  |
| Business sales (exits)       |                      |                         |                      |                        |                                     | 0       |
| Additions                    | 45                   | 4                       | 2,155                |                        | 851                                 | 3,055   |
| Decreases                    |                      |                         | (22)                 | (14)                   |                                     | (36)    |
| Translation differences      |                      | 12,809                  | 1,652                |                        | 1                                   | 14,462  |
| Assets held for sale         |                      |                         |                      |                        |                                     | 0       |
| Transfers                    |                      |                         |                      | (125)                  |                                     | (125)   |
| Balance at December 31, 2015 | 643                  | 469,475                 | 42,217               | 89                     | 2,315                               | 514,739 |

| Amortization and impairment provisions | Development | Trademarks | Computer | Emission   | Intangible<br>assets |          |
|--|-------------|------------|----------|------------|----------------------|----------|
|  | costs       | & patents  | software | allowances | in progress          | Total    |
| Balance at December 31, 2013           | (165)       | (10,844)   | (25,472) | (49)       | 0                    | (36,530) |
| Business combination                   |             |            |          |            |                      | 0        |
| Business sales (exits)                 |             |            |          |            |                      | 0        |
| Additions                              | (90)        | (892)      | (4,274)  | (8)        |                      | (5,264)  |
| Decreases                              |             | 828        |          |            |                      | 828      |
| Translation differences                |             | (60)       | (1,704)  |            |                      | (1,764)  |
| Assets held for sale                   |             |            |          |            |                      | 0        |
| Transfers                              | 78          | 1          | (13)     |            |                      | 66       |
| Balance at December 31, 2014           | (177)       | (10,967)   | (31,463) | (57)       | 0                    | (42,664) |
| Business combination                   |             |            |          |            |                      | 0        |
| Business sales (exits)                 |             |            |          |            |                      | 0        |
| Additions                              | (186)       | (521)      | (3,585)  |            |                      | (4,292)  |
| Decreases                              |             |            | 21       |            |                      | 21       |
| Translation differences                | 2           | 26         | (1,620)  |            |                      | (1,592)  |
| Assets held for sale                   |             |            |          |            |                      | 0        |
| Transfers                              |             |            | (55)     | 57         |                      | 2        |
| Balance at December 31, 2015           | (361)       | (11,462)   | (36,702) | 0          | 0                    | (48,525) |

# Movements in 2015

The most significant movements under this heading in 2015:

- An increase of 3,055 thousand euros in relation to new intangible assets, mainly software purchases.
- An increase of 12,870 thousand euros due to exchange gains.
- A decrease of 4,292 thousand euros on account of amortization charges for the year. There were no movements under the impairment provisions account.
- An increase of 20,745 thousand euros due to business combinations.
- In 2015, the Group also derecognized intangible assets with a carrying amount of 15 thousand euros and transferred assets with a carrying amount of 123 thousand euros.

## Movements in 2014

The most significant movements under this heading in 2014:

- An increase of 1,669 thousand euros in relation to new intangible assets, mainly software purchases.
- An increase of 26,687 thousand euros due to exchange gains.
- Decreases of 4,383 thousand euros due to amortization charges, an impairment provision of 881 thousand euros on a rice brand in Germany and an increase of 828 thousand euros due to the reversal of an impairment provision previously recognized against a US pasta brand.
- An increase of 35,197 thousand euros due to business combinations.
- In 2014 the Group also derecognized intangible assets with a carrying amount of 482 thousand euros.

#### **Trademarks**

The trademarks and patents included within intangible assets were either acquired directly or via business combinations. Virtually all of these assets have been assessed as having an indefinite useful life and have been valued using the cost model.

The Group tested its most significant brands for impairment in 2015 and 2014 (these tests were mostly performed by independent experts - Duff & Phelps American Appraisal), as a result of which exercise the following brand-related carrying amounts were allocated to the following cash-generating units:

| Segment       | CGU:                          | Number of  | Balance | at December | 31, 2014 | Decreases In |         | Impairment | Impairment Exchange | Balance | at December | 31, 2015 |
|---------------|-------------------------------|------------|---------|-------------|----------|--------------|---------|------------|---------------------|---------|-------------|----------|
|               | Trademarks                    | Trademarks | Gross   | Impairment  | Net      | Increases    | & other | losses     | differences         | Gross   | Impairment  | Net      |
| Herba rice    | Herba Germany                 | 2          | 21,065  | (8,653)     | 12,412   |              |         |            |                     | 21,065  | (8,653)     | 12,412   |
| Herba rice    | Risella (Finland)             | 1          | 4,000   | 0           | 4,000    |              |         |            |                     | 4,000   | 0           | 4,000    |
| Herba rice    | SOS Europe                    | 3          | 39,723  | 0           | 39,723   |              |         |            |                     | 39,723  | 0           | 39,723   |
| US rice       | Riviana (US)                  | 5          | 101,900 | 0           | 101,900  |              |         |            | 13,424              | 115,324 | 0           | 115,324  |
| US rice       | ARI (SOS) (US)                | 4          | 13,557  | 0           | 13,557   |              |         |            |                     | 13,557  | 0           | 13,557   |
| US rice       | RiceSelect                    | 1          | 0       | 0           | 0        | 18,035       |         |            |                     | 18,035  | 0           | 18,035   |
| Europe        |                               |            |         |             |          |              |         |            |                     |         |             |          |
| pasta         | Panzani (France)              | 4          | 83,198  | 0           | 83,198   |              |         |            |                     | 83,198  | 0           | 83,198   |
| Europe        |                               |            |         |             |          |              |         |            |                     |         |             |          |
| pasta         | Panzani – Monterrat           | 1          | 0       | 0           | 0        | 2,677        |         |            |                     | 2,677   | 0           | 2,677    |
| Pasta US      | NWP (USA & Canada)            | 16         | 135,334 | (328)       | 135,006  |              |         |            | (686)               | 134,687 | (367)       | 134,320  |
| Europe        |                               |            |         |             |          |              |         |            |                     |         |             |          |
| pasta         | Garofalo (Italy)              | 3          | 34,575  | 0           | 34,575   |              |         |            |                     | 34,575  | 0           | 34,575   |
|               |                               |            | 433,352 | (8,981)     | 424,371  | 20,712       | 0       | 0          | 12,738              | 466,841 | (9,020)     | 457,821  |
| Other indefin | nite-lived trademarks and pat | tents      | 2,598   | (1,986)     | 612      | 4            |         | (521)      | 97                  | 2,634   | (2,442)     | 192      |
|               |                               |            | 435,950 | (10,967)    | 424,983  | 20,716       | 0       | (521)      | 12,835              | 469,475 | (11,462)    | 458,013  |

At year-end 2015, there are three trademarks with an original aggregate cost of 25,721 thousand euros (year-end 2014: 25,240 thousand euros) that have been written down for impairment by 9,020 thousand euros in total (year-end 2014: 8,981 thousand euros).

The recoverable amount of these trademarks, was determined using cash flow projections that are typically derived from budgets that cover a five-year horizon and are then projected for another five years (using the "royalty relief" method).

The rates used to discount these assets' projected cash flows in 2015 range between 7.2 and 7.9% in Canada and the US (2014: 6.9 - 7.1%); 6,6% in Germany (6%); 6.6% in France (5.9%); 7.5% in Spain (6.8%); 7.3% in Italy and 8.3% in Portugal (7.8%), depending on the business market of each brand or cash-generating unit. Cash flows beyond the initial 5-year budget horizon were extrapolated using the corresponding units' medium to long-term growth rates, which are typically between 1.3% and 2,4% (0.0% - 2.0%), depending on the business.

With respect to the assumptions used to calculate these trademarks' value in use, management believes that no reasonably-possible change in the key assumptions used would cause their carrying amounts to exceed their recoverable amounts, with the exception of those already deemed impaired. More specifically, neither a 10% increase in the discount rates nor a 10% variation in the royalty rates used would trigger significant impairment charges.

# 10. PROPERTY, PLANT AND EQUIPMENT

The reconciliation of the carrying amount of the Group's property, plant and equipment at the beginning and end of 2015 and 2014, detailing the depreciation and impairment provisions recognized and movements recorded in each year, is provided below (in thousands of euros):

|                              |        |           | Plant     | Other fixtures, |       | PP&E         |         |
|------------------------------|--------|-----------|-----------|-----------------|-------|--------------|---------|
| Carrying amounts             | Land   | Buildings | and       | tools &         | Other | under        | Total   |
|                              |        |           | equipment | Furniture       | PP&E  | construction |         |
| Balance at December 31, 2013 | 76,522 | 137,644   | 253,926   | 11,444          | 3,168 | 29,869       | 512,573 |
| Balance at December 31, 2014 | 88,769 | 160,951   | 299,076   | 13,020          | 3,590 | 47,365       | 612,771 |
| Balance al December 31, 2015 | 96,368 | 183,002   | 336,113   | 14,835          | 3,955 | 53,966       | 688,239 |

|                              |        |           | Plant     | Other fixtures, |         | PP&E         |           |
|------------------------------|--------|-----------|-----------|-----------------|---------|--------------|-----------|
| Gross carrying amounts       | Land   | Buildings | and       | tools &         | Other   | under        | Total     |
| <u>_</u>                     |        |           | equipment | Furniture       | PP&E    | construction |           |
| Balance at December 31, 2013 | 76,522 | 251,987   | 713,674   | 38,810          | 12,622  | 29,869       | 1,123,484 |
| Business combination         | 7,377  | 12,115    | 44,167    | 235             | 389     | 112          | 64,395    |
| Business sales (exits)       |        |           |           |                 |         |              | 0         |
| Additions                    | 1,960  | 11,175    | 33,119    | 3,727           | 977     | 15,842       | 66,800    |
| Decreases                    | (318)  | (2,837)   | (11,535)  | (145)           | (1,281) |              | (16,116)  |
| Translation differences      | 3,228  | 11,055    | 28,375    | 402             | 289     | 1,542        | 44,891    |
| Transfers                    |        |           | (1)       | 4               |         |              | 3         |
| Balance at December 31, 2014 | 88,769 | 283,495   | 807,799   | 43,033          | 12,996  | 47,365       | 1,283,457 |
| Business combination         | 2,591  | 15,719    | 17,618    | 847             |         | 691          | 37,466    |
| Business sales (exits)       |        |           |           |                 |         |              | 0         |
| Additions                    | 3,260  | 9,147     | 57,448    | 4,019           | 1,341   | 3,897        | 79,112    |
| Decreases                    |        | (114)     | (4,888)   | (218)           | (319)   |              | (5,539)   |
| Translation differences      | 2,165  | 9,387     | 22,878    | 223             | 128     | 2,013        | 36,794    |
| Transfers                    |        |           | 86        | 95              | (32)    |              | 149       |
| Balance at December 31, 2015 | 96,785 | 317,634   | 900,941   | 47,999          | 14,114  | 53,966       | 1,431,439 |

|                              |       |           | Plant     | Other fixtures, |          | PP&E         |           |
|------------------------------|-------|-----------|-----------|-----------------|----------|--------------|-----------|
| Depreciation and impairment  |       |           |           |                 |          |              |           |
| provisions                   | Land  | Buildings | and       | tools &         | Other    | under        | Total     |
|                              |       | -         | equipment | Furniture       | PP&E     | construction |           |
| Balance at December 31, 2013 | 0     | (114,343) | (459,748) | (27,366)        | (9,454)  | 0            | (610,911) |
| Business sales (exits)       |       |           |           |                 |          |              | 0         |
| Additions                    |       | (8,974)   | (44,528)  | (2,478)         | (827)    |              | (56,807)  |
| Decreases                    |       | 2,616     | 10,560    | 145             | 1,066    |              | 14,387    |
| Translation differences      |       | (1,843)   | (15,022)  | (304)           | (183)    |              | (17,352)  |
| Transfers                    |       |           | 15        | (10)            | (8)      |              | (3)       |
| Balance at December 31, 2014 | 0     | (122,544) | (508,723) | (30,013)        | (9,406)  | 0            | (670,686) |
| Business sales (exits)       |       |           |           |                 |          |              | 0         |
| Additions                    |       | (10,347)  | (49,561)  | (3,324)         | (818)    |              | (64,050)  |
| Decreases                    |       | 88        | 5,357     | 208             | 269      |              | 5,922     |
| Translation differences      | (2)   | (1,478)   | (12,539)  | (226)           | (65)     |              | (14,310)  |
| Transfers                    | (415) | (351)     | 638       | 191             | (139)    |              | (76)      |
| Balance at December 31, 2014 | (417) | (134,632) | (564,828) | (33,164)        | (10,159) | 0            | (743,200) |

The Group's policy is to take out all the insurance policies deemed necessary to cover risks that could affect these assets.

Additions under 'PP&E under construction' include the amounts corresponding to projects related to the production of new product ranges and, in general, the upgrade of the quality of the Group's industrial processes, products and its assets' environmental performance.

Note that in relation to certain investments made by the various Group companies in 2014 and prior years, the Group obtained grants, the amounts of which are disclosed in note 19.

No material items of property, plant or equipment are not used for business purposes.

## Movements in 2015

The most significant movements under this heading in 2015:

- An increase of 22,484 thousand euros due to exchange gains.
- A decrease of 64,050 thousand euros on account of depreciation charges for the year.
- Additions of 79,112 thousand related to capital expenditure, essentially investments in technical upgrades and new facilities at the Group's factories.
- An increase of 37,466 thousand euros due to business combinations (note 5).
- In 2015, the Group also derecognized assets with a carrying amount of 461 thousand euros.
- An increase of 844 thousand euros on account of the reversal of asset impairment charges (note 8.1).

## Movements in 2014

During 2014, the most significant movements under this heading in 2014:

- An increase of 27,539 thousand euros due to exchange gains.
- A decrease of 55,560 thousand euros on account of depreciation charges for the year.
- Additions of 66,800 thousand related to capital expenditure, essentially investments in technical upgrades and new facilities at the Group's factories.
- An increase of 64,395 thousand euros due to business combinations.
- In 2014, the Group also derecognized assets with a carrying amount of 1,730 thousand euros.
- A decrease of 1,246 thousand euros on account of asset impairment charges for the year.

In 2015, the Group recognized 64,050 thousand euros of depreciation charges in respect of its property, plant and equipment (2014: 55,560 thousand euros) and 0 (2014: 1,246 thousand euros) of impairment losses on these assets in its consolidated income statement.

The derecognition of items of property, plant and equipment in 2015 generated losses, on the one hand, of 438 thousand euros (2014: 1,278 thousand euros) and gains of 388 thousand euros (2014: 236 thousand euros), on the other.

#### **11. INVESTMENT PROPERTIES**

The reconciliation of the carrying amount of the Group's investment properties at the beginning and end of 2015 and 2014, detailing the depreciation and impairment provisions recognized and movements recorded in each year, is provided below (in thousands of euros):

| Carrying amounts             | Land   | Buildings | Total  |
|------------------------------|--------|-----------|--------|
| Balance at December 31, 2013 | 24,364 | 8,775     | 33,139 |
| Balance at December 31, 2014 | 24,072 | 6,760     | 30,832 |
| Balance at December 31, 2015 | 23,941 | 5,986     | 29,927 |

|                              | Gross   | s carrying amo | ounts   | Deprec | iation and imp | airment  |
|------------------------------|---------|----------------|---------|--------|----------------|----------|
|                              | Land    | Buildings      | Total   | Land   | Buildings      | Total    |
| Balance at December 31, 2013 | 24,948  | 16,464         | 41,412  | (584)  | (7,689)        | (8,273)  |
| Business combination         |         |                | 0       |        |                | 0        |
| Business sales (exits)       |         |                | 0       |        |                | 0        |
| Additions                    | 897     | 29             | 926     |        | (2,062)        | (2,062)  |
| Decreases                    | (1,347) | (29)           | (1,376) |        |                | 0        |
| Translation differences      | 158     | 48             | 206     |        | (1)            | (1)      |
| Transfers                    |         |                | 0       |        |                | 0        |
| Balance at December 31, 2014 | 24,656  | 16,512         | 41,168  | (584)  | (9,752)        | (10,336) |
| Business combination         |         |                | 0       |        |                | 0        |
| Business sales (exits)       |         |                | 0       |        |                | 0        |
| Additions                    |         |                | 0       |        | (67)           | (67)     |
| Decreases                    | (262)   | (783)          | (1,045) |        | 26             | 26       |
| Translation differences      | 131     | 52             | 183     |        | (2)            | (2)      |
| Transfers                    |         |                | 0       |        |                | 0        |
| Balance at December 31, 2015 | 24,525  | 15,781         | 40,306  | (584)  | (9,795)        | (10,379) |

The depreciation charge recognized in 2015 amounted to 67 thousand euros (2014: 68 thousand euros), while the impairment provisions recognized totaled zero thousand euros (2014: 1,994).

The most significant movements in 2015 correspond to the sale of properties by two Group companies (note 8.1).

The most significant movements under this heading in 2014 included the additions arising from the dissolution of Group associate South LaForche and its subsequent sale, the sale of part of the site of the former factory in Houston (US) and impairment provisions recognized on certain investment properties in Spain.

There are no restrictions on the realizability of the Group's investment properties or the remittance of income or proceeds of disposal.

Investment properties are initially recognized at their acquisition cost. The investment properties with the most significant fair values correspond to the sites on which dismantled factories were located and some unoccupied buildings in Spain and Portugal and another in Houston (US).

These properties' fair values represent the values at which the assets can be exchanged on the date of valuation between knowledgeable, willing parties in an arm's length transaction, in keeping with the International Valuation Standards.

In determining their fair value, the properties are valued individually and separately and not as part of a portfolio of properties. In some instances, the Group used the benchmark valuations provided by independent appraisers (updated internally as warranted), while in others it used comparable valuation methodology to reflect the market paradigm and the prices at which assets with similar characteristics are being transacted, adjusting as needed for changes in economic circumstances arising since the comparable transaction dates. This effort is coordinated by the Asset Management Unit which, as indicated in note 6 above, is the business unit tasked with management and control of all of the properties that are not used in the Group's core business activities (investment properties), its remit being to remain abreast of their status, reduce costs and sell off those not used for industrial purposes after taking action to maximize their valuation prior to monetization. Against this backdrop, the inputs used to determine these properties' fair value should be deemed level 3 for IFRS fair value hierarchy purposes.

The fair value of the Group's investment properties at year-end 2015 was an estimated 87 million euros (year-end 2014: 97 million euros).

# **12. FINANCIAL ASSETS**

The breakdown of this balance sheet heading at year-end 2015 and 2014 (in thousands of euros) is as follows:

|  |        | Dec. 31, 2015 |         |        | Dec. 31, 2014 |         |
|--|--------|---------------|---------|--------|---------------|---------|
|  | Total  | Non-current   | Current | Total  | Non-current   | Current |
| _  |        |               |         |        |               |         |
| Assets held for trading                    | 1,715  | 1,715         | 0       | 1,700  | 1,700         | 0       |
|  |        |               |         |        |               |         |
| Available-for-sale financial assets        | 846    | 846           | 0       | 693    | 693           | 0       |
| Held-to-maturity investments:              |        |               |         |        |               |         |
| - Deposits and guarantees                  | 3,938  | 2,056         | 1,882   | 6,230  | 5,863         | 367     |
| Loans extended:                            |        |               |         |        |               |         |
| - Loans to associates                      | 0      | 0             | 0       | 0      | 0             | 0       |
| <ul> <li>Loans to third parties</li> </ul> | 36,892 | 33,640        | 3,252   | 39,232 | 36,619        | 2,613   |
|  | 36,892 | 33,640        | 3,252   | 39,232 | 36,619        | 2,613   |
|  |        |               |         |        |               |         |
| TOTAL FINANCIAL ASSETS                     | 43,391 | 38,257        | 5,134   | 47,855 | 44,875        | 2,980   |

## Available-for-sale financial assets

1. Investment in Deoleo, S.A.

This investment was fully sold during the first half of 2014. The investment in Deoleo Corporación, S.A. was made in December 2010, in the amount of 47,756 thousand euros, when the Company acquired 95,510,218 of this entity's shares as part of a rights issue at a cost of 0.50 euros per share. This investment gave the Group an 8.272% ownership interest in Deoleo in the wake of equity issues undertaken in 2013.

This financial investment was carried at fair value and changes therein were recognized in equity insofar as the investment was neither impaired nor sold, at which time the fair value gains or losses would be reclassified to profit or loss.

This entire shareholding was sold down in a series of transactions during the first half of 2014 for an overall sum of 40,267 thousand euros. The pre-tax gain on the sale of this investment, which was recognized in the consolidated income statement under finance income in 2014, was 14,003 thousand euros (the reclassification of the pre-tax fair value gain recognized directly in equity in 2013 in the amount of 18,626 thousand less the loss generated on its sale in 2014 with respect to its carrying amount at year-end 2013).

## 2. Investment in Biosearch, S.A.

This financial investment is carried at fair value and changes therein are recognized in equity insofar as the investment is neither impaired nor sold, at which time the fair value gains or losses would be reclassified to profit or loss.

At year-end 2014, this investment corresponded to 1,801,000 shares of Biosearch, S.A., equivalent to a 3.121% ownership interest. At that date, this investment's fair value, based on its share price, was 693 thousand euros (0.385 euros per share).

The Group did not sell any shares of Biosearch, S.A. in 2015, so that at year-end, this investment continued to correspond to 1,801,000 shares of Biosearch, S.A. and a 3.121% ownership interest. At year-end 2014, the fair value of this investment, based on its share price, was 846 thousand euros, equivalent to 0.470 euros per share; in keeping with prevailing accounting standards, this increase in value from year-end 2014 was recognized directly in equity in the amount of 110 thousand euros (a 153 thousand euro gross profit less the corresponding tax effect of 43 thousand euros).

## Loans to third parties

The year-on-year decrease in the balance of "loans to third parties" in 2015 is the result of repayments collected in accordance with the loan schedules, as detailed below. The outstanding balance relates primarily to:

- ➤ The deferred portion of the purchase price due from the sale of the Nomen brand under the agreement reached in 2012; this agreement was renegotiated in September 2014 to extend the collection term by a further two years and reduce the interest rate from 4.2% to 3.4%. The non-current portion of this vendor loan is 23,977 thousand and the current portion, 1,436 thousand euros. This loan accrues interest at a rate of 3.4% and the last instalment is due in September 2027. The Nomen trademarks have been pledged as collateral to guarantee repayment of this loan.
- The deferred portion of the purchase price for the assets of the German pasta business under the terms of the agreement reached in December 2013 and as amended in July 2014; this non-current portion of this vendor loan is 8,816 thousand euros and the current portion, 1,809 thousand euros. This loan accrues interest (between explicit and implicit interest) at a rate of 2.80%. The first instalment of the long-term tranche is due on March 31, 2017; it will be repaid in quarterly instalments from then until June 30, 2021. The trademarks sold have been pledged as collateral against the vendor loan and would be returned to the seller in the event of non-payment.

Of this heading, 35,880 thousand (year-end 2014: 38,382 thousand euros) is denominated in euros and 1,012 thousand euros (850 thousand euros) is denominated in US dollars.

The maturity schedule for these non-current loans is:, 3,685 thousand euros in 2017, 3,742 thousand euros in 2018, 3,990 thousand euros in 2019, 4,058 thousand euros in 2020 and the remaining 18,165 thousand euros in 2021 and beyond.

## **13. INVESTMENTS IN ASSOCIATES**

The movements under this heading in 2015 and 2014 (in thousands of euros) are shown below:

| <u>Associate</u>                 | Balance at<br>Dec.<br>31,2014 | Increases<br>in<br>investment | Decreases<br>due to<br>disposals | Dividends<br>paid | Profit for the year | Exchange<br>difference<br>s | Other<br>movement<br>s | Balance at<br>Dec.<br>31,2015 |
|----------------------------------|-------------------------------|-------------------------------|----------------------------------|-------------------|---------------------|-----------------------------|------------------------|-------------------------------|
| Riso Scotti, S.p.a.              | 18,844                        |                               |                                  | (337)             | 598                 |                             |                        | 19,105                        |
| Associates of Riviana Foods Inc. | 4,013                         |                               |                                  | (2,591)           | 3,301               | 463                         | 0                      | 4,916                         |
| Other associates                 | 0                             | 31                            |                                  |                   |                     |                             |                        | 31                            |
|                                  | 22,857                        | 31                            | 0                                | (2,928)           | 3,629               | 463                         | 0                      | 24,052                        |

| <u>Associate</u>                    | Balance at<br>Dec.<br>31,2013 | Increases<br>in<br>investment | Decreases<br>due to<br>disposals | Dividends<br>paid | Profit for the year | Exchange<br>difference<br>s | Other<br>movement<br>s | Balance at<br>Dec.<br>31,2014 |
|-------------------------------------|-------------------------------|-------------------------------|----------------------------------|-------------------|---------------------|-----------------------------|------------------------|-------------------------------|
| Riso Scotti, S.p.a.                 | 18,992                        |                               |                                  | (348)             | 200                 |                             |                        | 18,844                        |
| Associates of Riviana Foods<br>Inc. | 3,567                         |                               |                                  | (1,131)           | 1,785               | 484                         | (692)                  | 4,013                         |
|                                     | 0                             |                               |                                  |                   |                     |                             |                        | 0                             |
|                                     | 22,559                        | 0                             | 0                                | (1,479)           | 1,985               | 484                         | (692)                  | 22,857                        |

There was no significant movement under this heading in 2015. The most significant change in 2014 was the dissolution of South LaForche, an associate of the Riviana Group.

The associates of Riviana Foods, Inc. do not have material amounts of assets, income, borrowings or employees. The Ebro Foods Group has not extended guarantees of material amount to any of its associates.

The most significant figures for the Scotti Group, using estimated financial statements at December 31, 2015, are as follows:

| Thousands of euros                               | Dec. 31,2014 | <u>Dec. 31,2015</u> |
|--|--------------|---------------------|
| Trademarks, other intangible assets and goodwill | 46,799       | 46,557              |
| Property, plant and equipment                    | 79,146       | 77,432              |
| Other non-current assets                         | 10,399       | 9,130               |
| Current assets                                   | 52,305       | 68,693              |
| Treasury   | 20,867       | 28,844              |
| Non-current, non-financial liabilities           | -28,465      | -28,625             |
| Financial liabilities                            | -52,028      | -68,807             |
| Current, non-financial liabilities               | -49,794      | -52,267             |
| Non-controlling interests                        | -3,853       | -4,537              |
|  | 75,376       | 76,420              |
| Ownership interest acquired                      | 25%          | 25%                 |
|  | 18,844       | 19,105              |
| Revenue (5 months in 2013)                       | 200,361      | 212,913             |
| Net profit (5 months in 2013)                    | 800          | 2,392               |
| Headcount  | 291          | 295                 |

## 14. GOODWILL

The movements under goodwill in 2015 and 2014 (in thousands of euros) are shown below:

| Segment                  | CGU or groups           |              | Additions | Decreases | Decreases | Exchange    |              |
|--------------------------|-------------------------|--------------|-----------|-----------|-----------|-------------|--------------|
|                          | of CGUs                 | Dec. 31,2014 |           | & other   | Losses    | differences | Dec. 31,2015 |
| Herba rice               | Danrice (Denmark)       | 14,524       |           |           |           |             | 14,524       |
| Herba rice               | Vogan (UK)              | 1,355        |           |           |           | 165         | 1,520        |
| Herba rice               | Riceland (Hungary)      | 2,126        |           |           |           | (1)         | 2,125        |
| Herba rice               | Steve & Brotherton (UK) | 1,952        |           |           |           | (24)        | 1,928        |
| Herba rice               | Mundiriz (Morocco)      | 1,076        |           |           | (183)     | 85          | 978          |
| Herba rice               | Suntra Group (Belgium)  | 11,108       |           |           |           | (85)        | 11,023       |
| Herba rice               | SOS business (Spain)    | 28,390       |           |           |           |             | 28,390       |
| Herba rice               | KECK (Germany)          | 14,606       |           |           |           |             | 14,606       |
| Riviana US               | Riviana Group (US)      | 249,458      | 9,018     |           |           | 28,779      | 287,255      |
| Riviana US               | ARI Group (US)          | 3,135        |           |           | (3,430)   | 295         | 0            |
| Panzani France           | Panzani Group           | 417,449      | 15,120    |           |           |             | 432,569      |
| Pasta Americas           | NWP Group – US          | 61,999       |           |           |           | 5,121       | 67,120       |
| Pasta Americas           | NWP Group - Canada      | 67,640       |           |           |           | 4,029       | 71,669       |
| Europe pasta             | Garofalo (Italy)        | 57,049       |           |           |           |             | 57,049       |
| Other                    | Jiloca, S.A.            | 129          |           |           |           |             | 129          |
|                          | Azucarera Ebergías,     |              |           |           |           |             |              |
| Other                    | S.A.                    | 600          |           |           | (600)     |             | 0            |
|                          |                         | 932,596      | 24,138    | 0         | (4,213)   | 38,364      | 990,885      |
| Total gross carrying amo | unt                     | 945,337      | 24,138    |           |           | 38,364      | 1,007,839    |
| Accumulated impairment   |                         | (12,741)     | 24,130    |           | (4,213)   | 50,504      | (16,954)     |

| Segment                  | CGU or groups           |              | Additions | Decreases | Decreases | Exchange    |              |
|--------------------------|-------------------------|--------------|-----------|-----------|-----------|-------------|--------------|
|                          | of CGUs                 | Dec. 31,2013 |           | & other   | Losses    | differences | Dec. 31,2014 |
| Herba rice               | Danrice (Denmark)       | 14,524       |           |           |           |             | 14,524       |
| Herba rice               | Vogan (UK)              | 1,266        |           |           |           | 89          | 1,355        |
| Herba rice               | Riceland (Hungary)      | 2,126        |           |           |           |             | 2,126        |
| Herba rice               | Steve & Brotherton (UK) | 618          | 1,289     |           |           | 45          | 1,952        |
| Herba rice               | Mundiriz (Morocco)      | 1,225        |           |           | (177)     | 28          | 1,076        |
| Herba rice               | Suntra Group (Belgium)  | 11,154       |           |           |           | (46)        | 11,108       |
| Herba rice               | SOS business (Spain)    | 28,390       |           |           |           |             | 28,390       |
| Herba rice               | KECK (Germany)          | 14,606       |           |           |           |             | 14,606       |
| Riviana US               | Riviana Group (US)      | 219,597      |           |           |           | 29,861      | 249,458      |
| Riviana US               | ARI Group (US)          | 13,499       |           |           | (11,148)  | 784         | 3,135        |
| Panzani France           | Panzani Group           | 417,449      |           |           |           |             | 417,449      |
| Pasta Americas           | NWP Group – US          | 56,716       |           |           |           | 5,283       | 61,999       |
| Pasta Americas           | NWP Group - Canada      | 65,023       |           |           |           | 2,617       | 67,640       |
| Europe pasta             | Garofalo (Italy)        | 0            | 57,049    |           |           |             | 57,049       |
| Other                    | Jiloca, S.A.            | 129          |           |           |           |             | 129          |
|                          | Azucarera Ebergías,     |              |           |           |           |             |              |
| Other                    | S.A.                    | 600          |           |           |           |             | 600          |
|                          |                         | 846,922      | 58,338    | 0         | (11,325)  | 38,661      | 932,596      |
| Total gross carrying amo |                         | 848,338      | 58,338    |           |           | 38,661      | 945,337      |
| Accumulated impairment   | losses                  | (1,416)      |           |           | (11,325)  |             | (12,741)     |

The Group undertook several business combinations in 2015 and 2014. Note 5 outlines these transactions in detail. Other significant movements in 2015 and 2014 include increases due to exchange gains on goodwill allocated mainly to the Group's US and Canadian subsidiaries and the impairment loss recognized against the American Rice (ARI) business, as detailed below.

The goodwill balances were generated by business combinations. These asset were tested for impairment in 2015 and 2014 (by an independent expert, American Appraisal); the resulting values were allocated to the cash-generating units or groups of cash-generating units indicated in the table above.

To test these assets for impairment, the Group calculated the value in use of each cashgenerating unit by discounting the associated cash flows, generally projected for a period of five years, and their terminal value, in turn calculated by projecting the last year's cash flows by a perpetuity growth rate. The cash flow projections were based on historical information and the best estimates of the managers of each CGU. The resulting CGU fair values were additionally cross-checked using comparable multiple methodology.

The growth rates used to extrapolate the cash flow projections beyond the projection horizon and the discount rates applied to the cash flow projections for the most important CGUs in 2015 (2014) were:

- In the European rice and pasta businesses, a discount rate of 6.0% on average (2014: 5.0%) and a perpetuity growth rate of between 1.7% and 2% (1.0% 1.3%) were used. In Spain, the discount rate used was 6.5% (5.8%) and the growth rate applied was 1.5% (1.3%). In Italy, the discount and growth rates were 6.3% and 1.3%, respectively.
- In the US rice and pasta businesses, a discount rate of 6.9% on average (6.1%) and a perpetuity growth rate of between 2.1% and 2.4% (0.4 2.0%) were used.

The key assumptions used to value each CGU include the average rate of sales revenue growth modeled, the compound average annual rate of growth in EBITDA, the trend in working capital expressed as a number of days of sales and average annual capital expenditure, modeled as a percentage of projected EBITDA.

As for the assumptions used to calculate the recoverable amount of the various CGUs to which goodwill has been assigned, management believes that no reasonably-possible change in the key assumptions used would cause their carrying amounts to exceed their recoverable amounts. More specifically, neither a 20% increase in the discount rates nor a 20% variation in the growth rates used would trigger significant impairment charges. This sensitivity analysis is applicable to all of the CGUs itemized in the table above, with the exception of the "ARI Group (US)" CGU, whose goodwill has been written down in full, as outlined below.

Elsewhere, as noted in the 2014 consolidated financial statements, the profitability of the "ARI Group (US)" CGU declined very significantly in 2013 and 2014, due to the impact on raw material and manufacturing costs of the ongoing drought in the Texas region. This, coupled with an increase in the discount rate applied (6.0% in 2013 and 6.9% in 2014), implied, as of year-end 2014, the need to recognize an additional impairment loss against this CGU's goodwill in the amount of 11,148 thousand euros, leaving goodwill at this CGU of 3,430 thousand euros as of that reporting date. In 2015, management decided to write down the rest of this goodwill balance for impairment: accordingly, the 2015 consolidated income statement recognizes an impairment loss of 3,430 thousand euros in this respect.

In addition, in 2015, the Group recognized a 600 thousand euro impairment loss against the goodwill allocated to its subsidiary, Azucarera Energías, S.A., which was dissolved and liquidated in 2015.

# **15. INVENTORIES**

The breakdown of inventories at year-end 2015 and 2014 (in thousands of euros):

| ITEM                                       | Dec. 31, 2015 | Dec. 31, 2014 |
|--|---------------|---------------|
| Goods held for resale                      | 12,924        | 17,252        |
| Raw materials                              | 201,765       | 191,972       |
| Consumables and replacement parts          | 7,047         | 9,032         |
| Containers                                 | 28,616        | 27,430        |
| Work in progress                           | 22,158        | 15,516        |
| Finished godos                             | 150,800       | 148,315       |
| By-products and waste                      | 3,334         | 3,312         |
| Prepayments to suppliers                   | 19,334        | 20,306        |
| TOTAL GROSS CARRYING AMOUNT OF INVENTORIES | 445,978       | 432,541       |
| Inventory impairment provision             | (7,399)       | (4,434)       |
| TOTAL CARRYING AMOUNT OF INVENTORIES       | 438,579       | 428,107       |

At year-end 2015, a portion of the balance of prepayments to suppliers, specifically 18,123 thousand euros (year-end 2014: 17,978 thousand euros) corresponds to payments made to rice-growers and rice-suppliers; in this respect, the Group has entered into firm commitments for the purchase of rice from rice growers, cooperatives and exporters totaling 79,135 thousand euros (year-end 2014: 88,462 thousand euros). In addition, the Group has entered into raw material purchase commitments in the US, Canada, France and Italy totaling 117,284 thousand euros (year-end 2014: 124,066 thousand euros).

The net provision for inventory impairment recognized in 2015 was 5,736 thousand euros (2014: 2,909 thousand euros), while 3,024 thousand euros of previously recognized provisions were utilized (3,357 thousand euros); exchange losses on inventories amounted to 253 thousand euros (265 thousand euros in 2014).

## 16. TRADE AND OTHER RECEIVABLES

The breakdown of this heading at year-end 2015 and 2014 (in thousands of euros):

| ITEM                       | Dec. 31, 2015 | Dec. 31, 2014 |
|----------------------------|---------------|---------------|
| Due from customers         | 372,823       | 349,117       |
| Due from associates        | 563           | 1,054         |
| Sundry accounts receivable | 8,237         | 5,896         |
| Provisions for impairment  | (7,559)       | (8,673)       |
| TOTAL                      | 374,064       | 347,394       |

For terms and conditions relating to related-party receivables, refer to note 27. Trade receivables are non-interest bearing and are generally on terms of 30 to 85 days. As at December 31, 2015, the ageing analysis of trade receivables is as follows:

| Ageing analysis          | Gross carrying<br>amount | Provision for<br>impairment | Carrying<br>amount |
|--------------------------|--------------------------|-----------------------------|--------------------|
| Less than 3 months       | 363,258                  | (1,254)                     | 362,004            |
| Between 3 and 6 months   | 4,378                    | (998)                       | 3,380              |
| Between 6 and 12 months  | 1,703                    | (1,105)                     | 598                |
| Between 12 and 18 months | 408                      | (408)                       | 0                  |
| Between 18 and 24 months | 408                      | (408)                       | 0                  |
| Over 24 months           | 2,668                    | (2,668)                     | 0                  |
|                          | 372,823                  | (6,841)                     | 365,982            |

No material amounts of trade and other receivables were past due at year-end and not impaired.

In 2015, the Group recognized net provisions for the impairment of trade and other receivables of 1,370 thousand euros (2014: 715 thousand euros), utilized 3,103 thousand euros (2014: 612 thousand euros), added 348 thousand euros as a result of business combinations and recognized exchange losses on receivables of 271 thousand euros (287 thousand euros).

# 17. CASH AND SHORT-TERM DEPOSITS

The breakdown of this heading at year-end 2015 and 2014 (in thousands of euros):

| ITEM                                     | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
|--|------------------|------------------|
| Cash on hand and at banks                | 206,994          | 191,477          |
| Short-term deposits and cash equivalents | 4,644            | 802              |
| TOTAL                                    | 211,638          | 192,279          |

Cash at banks earns interest at floating rates based on daily bank deposit rates. Shortterm deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates. The fair value of the Group's cash and cash equivalents was 211,638 thousand euros at year-end 2015 (192,279 thousand euros at year-end 2014). Throughout the year the Group companies invested their occasional cash surpluses in repos and equivalent securities in order to generate a return on these balances. All of these investments are denominated in euros, other than a small balance denominated in US dollars. The average annual return earned on these investments in 2015 was around 1.00% (1.75%).

## 18. SHARE CAPITAL, RESERVES, EARNINGS PER SHARE AND DIVIDENDS

#### 18.1 <u>Capital and reserves</u>

#### Share capital

The Company's share capital consists of 153,865,392 fully subscribed and paid bearer shares with a par value of 0.60 euros each. Its shares are listed on the Spanish stock exchanges.

The shareholders with direct or indirect interests of more than 3% in the capital of Ebro Foods, S.A. at December 31, 2015 (2014), based on information furnished to Spain's securities market regulatory, the CNMV, and to Ebro Foods, S.A., are as follows:

- Instituto Hispánico del Arroz, S.A.: direct holder of 13,790,336 shares (13,790,336), representing a 8.963% interest (8.963%) and indirect holder, through Hispafoods Invest, S.L., of 10,707,282 shares (10,702,282), representing a 6.959% interest (6.959%). In total this shareholder holds 24,497,618 shares (24,497,618), representing a 15.921% (15.921%) shareholding.
- Sociedad Anónima Damm: indirect holder, via Corporación Económica Damm, S.A., of 15,426,438 shares (15,426,438), representing a 10.026% interest (10.026%).
- Sociedad Estatal de Participaciones Industriales: indirect holder, via Alimentos y Aceites, S.A., of 15,940,377 shares (15,940,377), representing a 10.36% interest (10.36%).
- Corporación Financiera Alba: indirect holder, via Alba Participaciones, S.A., of 15,400,000 shares (15,400,000), representing a 10.009% interest (10.009%).
- Juan Luis Gómez-Trenor Fos: indirect holder, via Empresas Comerciales e Industriales Valencianas, S.L., of 10,924,443 shares (10,924,443), representing a 7.1% interest (7.1%).

#### Share premium

As for the share premium, the Consolidated Text of the Spanish Corporate Enterprises Act permits the use of the share premium account balance to increase share capital and provides no specific limitation with respect to its availability. Virtually all of the share premium account was distributed in 2009 by means of the distribution on an in-kind special dividend paid in own shares.

#### Restricted reserves

Spanish enterprises that generate a profit are required to earmark 10% of net profit for the year to a legal reserve until such reserve is equivalent to 20% of share capital. The Legal Reserve cannot be distributed except in the event of dissolution but it can be used to offset losses insofar as other reserves are not available for this purpose, and to increase capital by the amount that exceeds 10% of capital after the increase. The Parent had fully endowed its legal reserve at both year-ends.

As for the restrictions on the reserves of the Group's subsidiaries, it is worth noting the existence of legal reserves at the Spanish subsidiaries and some of the international subsidiaries totaling approximately 20.4 million euros (20.2 million euros at year-end 2014) that are subject to the same regime as the Parent's legal reserve, as detailed above. The portion of such reserves arising on consolidation is included under retained earnings.

Consolidated retained earnings includes 38,531 thousand euros (year-end 2014: 38,531 thousand euros) corresponding to Herba Foods S.L. In addition, certain foreign subsidiaries have retained earnings which have not been distributed since

consolidated within the Ebro Group. In both instances, the distribution of such retained earnings is contingent upon payment of the corresponding income tax or withholdings. Note that the taxable event - income tax or withholdings - would accrue whenever such distribution is ratified, something not expected to occur in the short or medium term.

## Translation differences - foreign exchange translation differences reserve

The foreign exchange translation differences reserve is used to recognize the exchange differences arising from the translation of the financial statements of foreign subsidiaries. It is also used to recognize hedges of net investments in these entities.

The breakdown of translation differences at year-end 2015 and 2014 by company (in thousands of euros) is provided below:

|   | Dec. 31, 2015 | Dec. 31, 2014   |
|---|---------------|-----------------|
| Herba companies                                 | 5,414         | 222             |
| RIVIANA Group (US)                              | 36,798        | 3,057           |
| ARI Group (US)                                  | 29,370        | 3,057<br>16,528 |
| NWP Group (US)                                  | 41,784        | 20,424          |
| Ebro Alimentación Mexico                        | (57)          | (25)            |
| Garofalo Group (Italy) - International business | 26            | 18              |
| TOTAL   | 113,335       | 40,224          |

#### Own shares

In 2015, the Parent had the power to buy back and sell own shares under the scope of the authorization granted at the Annual General Meetings held on June 15, 2011 and June 3, 2015 for a period of five years (as duly notified to the CNMV in keeping with prevailing legislation). In 2015, the Company bought back 27,354 shares, sold 22,171 and delivered 24,646 own shares to employees. The Company did not hold any own shares as treasury stock at December 31, 2015.

In 2014, the Parent similarly had the power to buy back and sell own shares under the scope of the authorization granted at the Annual General Meeting held on June 15, 2011 for a period of five years (as duly notified to the CNMV in keeping with prevailing legislation). In 2014, the Company bought back 858,506 shares, sold 814,939 and delivered 24,104 own shares to employees. At December 31, 2014, the Company held 19,463 own shares as treasury stock, equivalent to 0.013% of share capital at that reporting date. Management had not established any specific purpose for these own shares at year-end 2014.

## 18.2 Earnings per share

Basic EPS amounts are calculated by dividing the profit for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year.

Diluted EPS amounts are calculated by dividing the profit attributable to ordinary equity holders of the parent(after adjusting for interest on the non-cumulative redeemable and convertible preference shares, of which Ebro Foods, S.A. did not have any at either year-end) by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares (Ebro Foods, S.A. did not have any dilutive potential ordinary shares at either year-end).

The following table reflects the income and share data used in the basic and diluted EPS computations:

|  | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
|--|------------------|------------------|
| Profit from continuing operations attributable to ordinary equity holders of the parent  | 144.846          | 148.236          |
| Loss from discontinued operations attributable to ordinary equity holders of the parent  | 0                | (2,223)          |
| Profit attributable to ordinary equity holders of the parent   | 144,846          | 146,013          |
| Interest on non-cumulative convertible and redeemable preference shares  | 0                | 0                |
| Profit attributable to ordinary equity holders of the parent adjusted for the effect of dilution (non-cumulative convertible and redeemable preference shares) | 144,846          | 146,013          |

|  | 2015      | 2014      |
|--|-----------|-----------|
|  | Thousands | Thousands |
| Weighted average number of ordinary shares for basic EPS <sup>(*)</sup>        | 153,883   | 153,787   |
| Effects of dilution from:  |           |           |
| Share options  | 0         | 0         |
| Redeemable preference shares   | 0         | 0         |
| Weighted average number of ordinary shares adjusted for the effect of dilution | 153,883   | 153,787   |

(\*) Takes into account the weighted average effect of changes in treasury share transactions during the year.

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of authorization of these financial statements.

## 18.3 Dividends

Distribution of the dividends approved at the Annual General Meeting of June 3, 2015 at which the Company's shareholders ratified the motion to pay a cash dividend with a charge against unrestricted reserves of 0.66 euros per share (an ordinary dividend of 0.51 euros per share and a special dividend of 0.15 euros per share), payable in the course of 2015. The ordinary dividend was paid out in three equal instalments of 0.17 euros per share on April 1, June 29 and October 2, 2015.

The special dividend was paid out in a single instalment of 0.15 euros per share on December 22, 2015.

| Dividends declared, paid and proposed:   | <u>2015</u>      | <u>2014</u> |
|--|------------------|-------------|
| Dividends paid:  |                  |             |
| Final dividend paid in 2014: 0.51 euros (2013: 0.50 euros)<br>Special 2014 dividend paid in 2015: 0.15 euros       | 78,472<br>23,079 | 76,932<br>0 |
|  | 101,551          | 76,932      |
| Proposed dividend subject to approval at the Annual General Meeting<br>(not recognized as a liability at year-end) |                  |             |
| 2015 dividend proposal: 0.54 euros (2014: 0.66 euros)  | 83,088           | 101,551     |
|  | 83,088           | 101,551     |

# **19. DEFERRED INCOME**

This heading essentially includes grants relating to assets, greenhouse gas emission allowances received (ceasing in 2013) and other items of deferred income that are not individually material. The movements under this heading in 2015 and 2014:

|  | Goveri<br>gra       |                     | Emis<br>allowa      |                     | Other<br>deferred<br>income |                     | deferred         |                  |
|--|---------------------|---------------------|---------------------|---------------------|-----------------------------|---------------------|------------------|------------------|
|  | Dec.<br>31,<br>2015 | Dec.<br>31,<br>2014 | Dec.<br>31,<br>2015 | Dec.<br>31,<br>2014 | Dec.<br>31,<br>2015         | Dec.<br>31,<br>2014 | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
| Opening balance  | 3,402               | 824                 | 73                  | 203                 | 934                         | 1,021               | 4,409            | 2,048            |
| Additions due to business combinations   | 0                   | 3,072               | 0                   | 0                   | 0                           | 0                   | 0                | 3,072            |
| Decreases due to disposals   | 0                   | 0                   | 0                   | 0                   | 0                           | 0                   | 0                | 0                |
| Grants received  | 381                 | 17                  | 0                   | 0                   | 0                           | 0                   | 381              | 17               |
| Additions due to GHG allowances  | 0                   | 0                   | 0                   | 0                   | 0                           | 0                   | 0                | 0                |
| Other increases/decreases  | 53                  | 119                 | (10)                | (130)               | (27)                        | (206)               | 16               | (217)            |
| Translation differences  | 5                   | 14                  | 0                   | 0                   | 107                         | 119                 | 112              | 133              |
| Reclassified to profit or loss from continuing operations <b>Closing balance</b> | (500)               | (644)               | 0                   | 0                   | 0                           | 0                   | (500)            | (644)            |
|  | <b>3,341</b>        | <b>3,402</b>        | <b>63</b>           | <b>73</b>           | <b>1,014</b>                | <b>934</b>          | <b>4,418</b>     | <b>4,409</b>     |

The year-end balances mainly comprise government grants relating to assets awarded to various Group companies in relation to certain fixed asset investment projects (to date these companies have satisfied all the conditions attached to their grant).

The breakdown of grants by maturity is as follows:

|  | Pending release to profit or loss |           |           | OSS   |
|--|-----------------------------------|-----------|-----------|-------|
| GRANTS RELATING TO ASSETS                | < 1 year                          | 2-5 years | > 5 years | Total |
| Breakdown of closing balance by maturity | 270                               | 972       | 2,099     | 3,341 |

# 20. PROVISIONS FOR PENSIONS (POST-EMPLOYMENT BENEFITS) AND SIMILAR OBLIGATIONS

The reconciliation of the opening and closing balances under this heading (in thousands of euros) is as follows:

|   | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
|---|------------------|------------------|
|   | Total            | Total            |
| Opening balance   | 42,144           | 35,931           |
| Translation differences                                       | 1,661            | 889              |
| Business combinations   | 488              | 643              |
| Amounts utilized and benefits paid                            | (9,397)          | (12,608)         |
| Surplus provisions and employee departures                    | (85)             | (376)            |
| Amount provided for in the year for actuarial changes         | 196              | 10,232           |
| Amount provided for in the year for unwind of discount        | 1,109            | 1,110            |
| Amount provided for in the year for employee benefits expense | 9,210            | 6,250            |
| Amount provided for in the year for other operating expenses  | 0                | 73               |
| Closing balance   | 45,326           | 42,144           |

The breakdown by type of post-employment commitment (in thousands of euros):

|   | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
|---|------------------|------------------|
| Defined benefit obligations                 | 23,933           | 22,701           |
| Retirement bonuses and similar obligations  | 16,956           | 16,591           |
| Senior management bonus schemes (note 27.7) | 4,437            | 2,852            |
| TOTAL                                       | 45,326           | 42,144           |

|                            | Defined<br>contribution<br>pension<br>commitments | Defined<br>benefit<br>pension<br>commitments | Other<br>defined<br>benefit<br>commitments | Retirement<br>bonuses | Long-<br>service<br>bonuses | Termination<br>or retirement<br>benefits |
|----------------------------|---|--|--|-----------------------|-----------------------------|--|
| Ebro Foods, S.A.           |   |  |  |                       | Yes (a)                     |  |
| Riviana Group (US)         | Yes   | Yes (b)                                      | Yes (b)                                    |                       |                             |  |
| NWP Group (US & Canada)    | Yes   | Yes (b)                                      | Yes (b)                                    |                       |                             |  |
| Panzani Group (France)     |   |  |  | Yes (a)               | Yes (a)                     |  |
| Monterrat (Francia)        |   |  |  | Yes (a)               |                             |  |
| Boost (Herba) (Belgium)    | Yes (c) 2007                                      | Yes (c) 2006                                 |  |                       |                             | Yes (a)                                  |
| BPB (Belgium)              |   |  |  |                       |                             | Yes (a)                                  |
| Mundiriso (Herba) (Italy)  |   |  |  |                       |                             | Yes (a)                                  |
| Herba Bangkok and Ebro     |   |  |  |                       |                             |  |
| India                      |   |  |  |                       |                             | Yes (a)                                  |
| Garofalo (Italy)           |   |  |  |                       |                             | Yes (a)                                  |
| Euryza (Herba) (Germany)   |   | Yes (a)                                      |  |                       |                             |  |
| S&B Group (Herba) (UK)     | Yes (d)   | Yes (d)                                      |  |                       |                             |  |
| Ebro Group (Germany)       |   | Yes (a)                                      |  | Yes (a)               |                             |  |
| Lassie Group (Netherlands) | Yes (e)   | Yes (e)                                      |  |                       |                             |  |
| Herba Ricemills (Spain)    |   |  |  | Yes (a)               |                             |  |

The types of commitments extended by company/segment are summarized below:

- (a) Obligations not externalized. Managed and provided for in-house. Except for Garofalo (Italy), which has externalized a portion of its obligations.
- (b) These obligations are managed externally. The administration, management and investment decision-making with respect to these assets are performed by a committee that is independent from the Company's management.
- (c) These became defined contribution obligations in 2007.
- (d) Obligations to current employees were switched to a defined contribution benefit arrangement in 2007, while former employees continue to receive a defined benefit scheme.
- (e) These became defined contribution obligations in 2014.

The next section outlines the most significant obligations on the basis of their relative materiality with respect to the overall obligation and/or because their specific circumstances warrant their individual disclosure.

#### 20.1 Retirement bonuses and similar obligations

The breakdown by company or business is as follows:

|                                  | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
|----------------------------------|------------------|------------------|
| Panzani France Group (Panzani)   | 14,326           | 13,954           |
| Herba Rice Group (Herba)         | 1,077            | 923              |
| Garofalo (Italy)                 | 529              | 703              |
| Riviana American Group (Riviana) | 558              | 494              |
| Ebro Group (Germany)             | 189              | 189              |
| Ebro Foods, S.A.                 | 157              | 161              |
| Other minor obligations          | 120              | 167              |
| SUBTOTAL                         | 16,956           | 16,591           |

# 20.1.1 Ebro Foods, S.A.

The balance at year-end 2015 in respect of Ebro Foods, S.A. totals 157 thousand euros (year-end 2014: 161 thousand euros) and corresponds to the provision for the potential obligation to provide long-service bonuses to some of its employees. The Group is not legally required to externalize this obligation. The expense recognized in this respect was 7 thousand euros in 2015 (2014: 61 thousand euros).

## 20.1.2 Panzani Group companies

The Panzani Group companies have obligations to their employees, mainly in respect of retirement bonuses (provisions of 12,759 and 12,825 thousand euros at year-end 2015 and 2014, respectively) and long-service bonuses (provisions of 1,567 - including the portion in respect of Monterrat, consolidated for the first time in 2015 - and 1,129 thousand euros at year-end 2015 and 2014, respectively). These provisions were recognized based on actuarial calculations performed internally. The related net expenditure recognized in 2015 amounted to 797 thousand euros having credited 455 thousand euros directly in equity as actuarial gains (in 2014 the Group recognized expenditure of 2,571 thousand, 1,427 thousand euros of which was charged directly against equity as actuarial losses). These provisions are funded in-house, albeit not by specific assets. The interest rate applied in 2015 was 2% (1.50% in 2014). The increase in this provision in 2014 was mainly due to the impact of the updated discount rate applied (with respect to that applied in 2013).

# 20.1.3 Herba Group companies

The collectives bargaining agreements applicable at the subsidiaries in Italy, Belgium, Thailand and India include termination benefit obligations (voluntary or otherwise) for their employees. These provisions were recognized based on actuarial calculations performed internally in some instances and externally in others. The related provision at year-end 2015 amounted to 813 thousand euros (851 thousand euros at year-end 2014). Expenditure in 2015 was 70 thousand euros (2014: 174 thousand euros).

In addition, some Herba Group subsidiaries (S&B Herba in the UK, Boost in Germany, Danrice in Denmark, TBA Suntra UK and Grupo Ebro Netherland from 2014) have defined contribution pension plans for some of their employees under which they make an annual contribution based on a percentage of qualifying employees' salaries. Expenditure in 2015 was 1,401 thousand euros (2014: 1,135 thousand euros).

Lastly, in keeping with the rice sector's collective bargaining agreement, Herba Ricemills, S.L. has retirement bonus obligations that have been externalized under an insurance policy; the related provision at year end 2015 was 264 thousand euros (72 thousand euros at year-end 2014). The related expenditure recognized in 2015 amounted to 201 thousand euros (2014: 37 thousand euros), of which 136 thousand euros (2014: nil) was charged directly against equity as actuarial losses.

## 20.1.4 Garofalo (Italy)

The applicable collective bargaining agreement includes termination benefit obligations (voluntary or otherwise) for employees. This obligation was externalized in 2008; the provision for the obligation funded internally and accrued until the date of externalization continues to be recognized through settlement. The provision is updated annually on the basis of external actuarial calculations. The related provision at year-end 2015 amounts to 529 thousand euros (703 thousand euros at year-end 2014). The discounting of this provision implied a finance cost of 11 thousand euros in 2015 (2014: 10 thousand euros), actuarial gains credited directly to equity of 31 thousand euros (actuarial losses charged against equity of 91 thousand euros). The expense recognized in 2015 in respect of the obligation externalized since 2008 amounted to 371 thousand euros (2014: 285 thousand euros).

# 20.1.5 Ebro Group (Germany)

This company's business was sold to third parties at the end of 2013 and all its employees' contracts were transferred to the buyer. Accordingly the provisions were set up and recognized for accounting purposes for the services accrued by those employees until December 31, 2013. In addition to the defined benefit obligations detailed below, these former Birkel Group companies accrued retirement bonus benefits until December 31, 2013 (giving rise to a provision of 189 thousand euros at both year-ends). This provision was recognized based on actuarial calculations performed in-house. This provision is funded in-house, albeit not by specific assets.

## 20.1.6 Riviana Foods, Inc. and NWP, Inc.

In addition to the defined benefit obligations detailed below, the Riviana and NWP companies offer their US employees voluntary contribution plans. These companies match their employees' contributions. Total expenditure in connection with these plans was 1,628 thousand euros in 2015 (2014: 1,505 thousand euros).

## 20.2 Pension and other defined benefit obligations

| Defined benefit          | Dec. 31, 2015 |             |        | De          | ec. 31, 2014 |        |
|--------------------------|---------------|-------------|--------|-------------|--------------|--------|
| In thousands of euros    | Pension       | Other       |        | Pension     | Other        |        |
|                          | commitments   | commitments | Total  | commitments | commitments  | Total  |
| Riviana Group (US)       | 10,251        | -4,279      | 5,972  | 9,828       | -3,696       | 6,132  |
| NWP Group (USA & Canada) | 4,647         | 1,232       | 5,879  | 2,455       | 1,343        | 3,798  |
| Boost (Herba) (Belgium)  | 309           |             | 309    | 537         |              | 537    |
| Euryza (Herba) (Germany) | 4,631         |             | 4,631  | 4,426       |              | 4,426  |
| S&B Group (Herba) (UK)   | 4,751         |             | 4,751  | 5,446       |              | 5,446  |
| Ebro Group (Germany)     | 2,391         |             | 2,391  | 2,362       |              | 2,362  |
|                          | 26,980        | -3,047      | 23,933 | 25,054      | -2,353       | 22,701 |

The breakdown by company:

The reconciliation of the opening and closing balances included in the table above, broken down using geographic criteria, deemed the most appropriate and uniform criterion in terms of the underlying factors generating these obligations, in 2015 and 2014:

|                                       | Riviana  | Group    | NWP 0    | Group    | Euro     | оре      |
|---------------------------------------|----------|----------|----------|----------|----------|----------|
|                                       | Dec. 31, |
| Thousands of euros                    | 2015     | 2014     | 2015     | 2014     | 2015     | 2014     |
| Provisions for pensions - obligations |          |          |          |          |          |          |
| Opening balance                       | 29,024   | 21,803   | 24,023   | 20,131   | 23,666   | 24,198   |
| Business combinations                 | 0        | 0        | 0        | 0        | 0        | 0        |
| Provisions recognized                 | 2,930    | 2,371    | 1,245    | 1,143    | 837      | 476      |
| Actuarial changes                     | -1,130   | 4,290    | 573      | 1,653    | -1,034   | 4,130    |
| Benefits paid                         | -2,256   | -2,402   | -1,622   | -1,487   | -710     | -6,000   |
| Workforce restructuring               | 9        | 0        | 0        | 0        | 0        | 0        |
| Translation differences               | 3,354    | 2,962    | 2,846    | 2,583    | 943      | 862      |
| Closing balance                       | 31,922   | 29,024   | 27,065   | 24,023   | 23,702   | 23,666   |
|                                       |          |          |          |          |          |          |
| Provisions for pensions - plan assets |          |          |          |          |          |          |
| Opening balance                       | -22,892  | -19,175  | -20,225  | -16,821  | -10,895  | -14,283  |
| Business combinations                 | 0        | 0        | 0        | 0        | 0        | 0        |
| Return on plan assets                 | -839     | -842     | -809     | -784     | -398     | -421     |
| Contributions by employer             | -2,860   | -2,406   | -580     | -1,485   | -181     | -89      |
| Actuarial changes                     | 1,046    | -184     | 1,130    | -258     | -28      | -870     |
| Benefits paid                         | 2,256    | 2,402    | 1,622    | 1,484    | 493      | 5,387    |
| Translation differences               | -2,661   | -2,687   | -2,324   | -2361    | -611     | -619     |
| Closing balance                       | -25,950  | -22,892  | -21,186  | -20,255  | -11,620  | -10,895  |
|                                       |          |          |          |          |          |          |
| Net balance                           | 5,972    | 6,132    | 5,879    | 3,798    | 12,082   | 12,771   |

|  | Rivia            | Riviana Group    |                  | 9 Group          | Europe          |                 |
|--|------------------|------------------|------------------|------------------|-----------------|-----------------|
| Net annual cost by component             | Dec. 31,<br>2015 | Dec. 31,<br>2014 | Dec. 31,<br>2015 | Dec. 31,<br>2014 | Dec.31,<br>2015 | Dec.31,<br>2014 |
| Current service cost                     | 1,74             | 1 1,328          | 296              | 247              | 58              | 50              |
| Interest cost                            | 1,18             | 9 1,043          | 949              | 896              | 779             | 773             |
| Return on plan assets                    | -83              | 9 -842           | -809             | -784             | -398            | -392            |
| Workforce restructuring                  |                  | 0 0              | 0                | 0                | 0               | -376            |
| Estimated losses not recognized          |                  | 0 0              | 0                | 0                | 0               | 0               |
|  | 2,09             | 1 1,529          | 436              | 359              | 439             | 55              |
| Actuarial changes recognized directly in |                  |                  |                  |                  |                 |                 |
| consolidated equity: (gains)/losses      | -{               | 4 4,106          | 1,703            | 1,395            | -1,062          | 3,26            |
|  |                  |                  | -                |                  |                 |                 |
| Actuarial assumptions                    | Dec. 31,         | Dec. 31,         | Dec. 31,         | Dec. 31,         | Dec. 31,        | Dec. 31,        |

| Actuarial assumptions          | Dec. 31,<br>2015 | Dec. 31,<br>2014 | Dec. 31,<br>2015 | Dec. 31,<br>2014 | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
|--------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Discount rate                  | 4.35%            | 3.97%            | 3.95%            | 3.75%            | 2.2% - 4%        | 2% - 3.6%        |
| Future salary increases        | 3.00%            | 3.00%            | 0,00%            | 0.00%            | .5% - 3.0%       | .2% - 3.0%       |
| Expected return on plan assets | 4.35%            | 3.97%            | 3.95%            | 3.75%            | 2.2% - 4%        | 2% - 3.6%        |

In general these obligations relate to pension plans for most of the employees of the Riviana Group and the NWP Group and for certain employees of the European subsidiaries. At the S&B Group, these obligations now only correspond to former employees (the obligations in respect of current employees were transferred to defined contribution arrangements from January 1, 2006). The Riviana Group has not been adding new employees to this defined benefit scheme since February 2006. And at the Canadian subsidiary of the NWP Group (dry pasta division), the pension plan was liquidated by settling the benefits accrued by employees with effect until December 31, 2009.

In the case of the Riviana Group and the NWP Group, the other commitments relate to health insurance, prescription drug plans and life insurance provided to just some of their employees.

# **21. OTHER PROVISIONS**

The movements under this heading in 2015 and 2014 (in thousands of euros) are shown below:

| Movements under other provisions                        | Dec. 31,<br>2015<br>Total | Dec. 31,<br>2014<br>Total |
|---|---------------------------|---------------------------|
| Opening balance   | 12,355                    | 8,603                     |
| Translation differences                                 | 67                        | 60                        |
| Business combinations                                   | 70                        | 22                        |
| Transfers   | 0                         | 1,216                     |
| Amounts utilized and payments                           | (2,535)                   | (5,020)                   |
| Additions with a charge to profit or loss               | 4,399                     | 10,395                    |
| Unused amounts reversed with a credit to profit or loss | (100)                     | (2,921)                   |
| Closing balance   | 14,256                    | 12,355                    |

An analysis by underlying concept and company/business (in thousands of euros):

| Breakdown of other provisions by concept           | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
|--|------------------|------------------|
| Lawsuits and disputes                              | 12,303           | 10,373           |
| Modernization and restructuring plan               | 705              | 1,227            |
| Sundry other contingencies of insignificant amount | 1,248            | 755              |
|  | 14,256           | 12,355           |

|                             | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
|-----------------------------|------------------|------------------|
|                             |                  |                  |
| Ebro Foods, S.A.            | 9,020            | 9,020            |
| Panzani Group               | 2,301            | 1,456            |
| Herba Group                 | 1,032            | 1,176            |
| Riviana Group               | 391              | 153              |
| Birkel Group                | 560              | 4                |
| Other                       | 952              | 0                |
| TOTAL CONTINUING OPERATIONS | 14,256           | 12,355           |

# 21.1 Provisions covering the outcome of lawsuits related to the sales of the sugar and dairy businesses

The provisions recognized to cover the outcome of lawsuits related to the sales of the sugar business (sold in 2009) and the dairy business (sold in 2010) related to the reps and warranties extended to the buyers of these businesses under which an unfavorable ruling in these lawsuits would have the effect of reducing the sale-purchase prices for these business. Additions to this provision (or reversals thereof) imply an adjustment to the sale price and are accordingly recognized as a reduction (or increase) in profit in the year in which they are recognized. These lawsuits had been substantially resolved by year-end 2013, so that the related provision stood at zero.

In addition, in August 2014, Grupo Lactalis Iberia, S.A. passed the proposed ruling ("Proposed Ruling") in respect of the disciplinary proceedings initiated by the investigative unit of Spain's anti-trust authority, the CNMC, against Spain's leading dairy transformation companies, including Puleva Food, S.L., in connection with alleged anti-competitive practices between 2003 and 2013, on to Ebro Foods, S.A. Ebro Foods, S.A. sold Puleva Food, S.L. to Grupo Lactalis Iberia, S.A. in 2010; the related share purchase agreement (the "SPA") included a liability regime covering future contingencies. Under this regime, Ebro Foods, S.A., as seller, could be held liable for any fine imposed on Puleva Food, S.L. with respect to developments taking place prior to the sale.

The Proposed Ruling qualifies the conduct investigated as a very serious infraction of article 62.4.a) of Spain's Anti-Trust Act and recommends that the Board of the CNMC hand down the fine contemplated in article 63 of this same piece of legislation. Grupo Lactalis Iberia, S.A. and Puleva Food, S.L., in keeping with the procedure agreed upon in the SPA, duly presented statements outlining their pleas against the Proposed Ruling, categorically denying the conduct charges therein.

The CNMC ruling issued by its Board on February 26, 2015 was received on March 3, 2015. It hands down a fine against Puleva Food, S.L. of 10,270 thousand euros. Based on the information currently available, Ebro Foods, S.A. believes it has solid arguments for defending its position in these lawsuits and has so stated in the appeal lodged before the corresponding judicial bodies in September 2015. However, it continues to classify likelihood of an outflow of resources embodying economic benefits as probable; accordingly, the related provision recognized in the 2015 financial statements is unchanged with respect to the amount provided for in 2014.

## 21.2 Status of other lawsuits and disputes

In addition to the lawsuits outlined in section 21.1 above, at year-end 2015, the Group has recognized provisions for other lawsuits and disputes in the amount of 3,563 thousand euros (year-end 2014: 1,633 thousand euros).

These provisions relate to court proceedings underway and other claims; in the directors' opinion, after taking appropriate legal advice from its in-house and external counsel, the outcome of these legal claims will not give rise to any significant liabilities beyond the amounts provided at year-end.

The breakdown of the maximum liability under these legal claims (items 21.1 and 21.2 above) is shown below (in thousands of euros):

|  | Dec. 31,<br>2015       | Dec. 31,<br>2014    |
|--|------------------------|---------------------|
| Tax and customs assessments signed under protest<br>Judicial review contingencies<br>Other claims and lawsuits | 1,538<br>10,687<br>645 | 2,805<br>9,899<br>0 |
|  | 12,870                 | 12,704              |

## 22. FINANCIAL LIABILITIES

The breakdown of the items comprising financial liabilities (in thousands of euros) is provided in the table below:

| Financial liabilities                      | Dec. 31, 2  | 2015    | Dec. 31, 2014 |         |  |
|--|-------------|---------|---------------|---------|--|
|  | Non-current | Current | Non-current   | Current |  |
| Bank loans                                 | 368,777     | 80      | 198,779       | 190,750 |  |
| Bank credit facilities                     |             | 197,488 |               | 124,275 |  |
| Other financial liabilities                | 69,977      | 3,409   | 68,324        | 16,519  |  |
| Borrowings from associates                 | 0           | 0       | 0             | 0       |  |
| Financial guarantees and deposits received | 57          | 0       | 65            | 1       |  |
| Total financial liabilities                | 438,811     | 200,977 | 267,168       | 331,545 |  |

The breakdown of the Group's bank borrowings by business segment or company and the corresponding maturities (in thousands of euros):

| Breakdown of bank borrowings | Dec. 31, | Dec. 31, |         |        |       |        |        |
|------------------------------|----------|----------|---------|--------|-------|--------|--------|
| by segment or Company        | 2014     | 2015     | 2017    | 2018   | 2019  | 2020   | Beyond |
| - Of Ebro Foods, S.A         | 178,040  | 348,613  | 99,906  | 91,639 | 0     | 78,534 | 78,534 |
| - Of Herba Group             | 3,083    | 4,187    | 815     | 932    | 905   | 503    | 1,032  |
| - Of Panzani Group           | 15       | 270      | 93      | 95     | 80    | 2      | 0      |
| - Of Garofalo Group          | 17,360   | 15,474   | 1,591   | 1,654  | 1,720 | 1,567  | 8,942  |
| - Of Arotz Foods, S.A.       | 281      | 233      | 48      | 48     | 48    | 48     | 41     |
| Non-current bank borrowings  | 198,779  | 368,777  | 102,453 | 94,368 | 2,753 | 80,654 | 88,549 |
| - Of Ebro Foods, S.A         | 188,301  | 45,968   |         |        |       |        |        |
| - Of Panzani Group           | 54,130   | 80,082   |         |        |       |        |        |
| - Of Herba Group             | 54,019   | 57,060   |         |        |       |        |        |
| - Of Garofalo Group          | 18,525   | 14,410   |         |        |       |        |        |
| - Of other companies         | 50       | 48       |         |        |       |        |        |
| Current bank borrowings      | 315,025  | 197,568  |         |        |       |        |        |
| Total bank borrowings        | 513,804  | 566,345  |         |        |       |        |        |

| CURRENCY               | Dec. 31, 2015 | Dec. 31, 2014 |
|------------------------|---------------|---------------|
|                        |               | · · · ·       |
| EUR (euro)             | 285,676       | 242,297       |
| USD (US dollar)        | 267,549       | 241,553       |
| INR (Indian rupee)     | 10,997        | 23,614        |
| EGP (Egyptian pound)   | 2,077         | 2,750         |
| THB (Thailand baht)    | 0             | 619           |
| HUF (Hungarian forint) | 46            | 2,971         |
| Others                 | 0             | 0             |
| Total                  | 566,345       | 513,804       |

The breakdown of the above borrowings by currency of denomination is as follows:

The long-term bank loans denominated in US dollars were taken out to finance the investments in Riviana Inc (2004) and New Word Pasta Company (2006). These long-term loans are guaranteed by Group subsidiaries Herba Food, S.L., Herba Ricemills, S.L., Panzani SAS and Riviana Foods Inc. and correspond to:

- The bilateral loan agreement entered into in November 2006 and amended in April 2009, June 2010 and again in May 2015, in an initial amount of 190 million US dollars, reduced to 171 million US dollars in the wake of the last amendment. This loan is repayable in four six-monthly instalments of 42.75 million US dollars starting in May 2020. The annual rate of interest applicable to this dollar-denominated loan is benchmarked against 1-, 3-, 6- or 12-month LIBOR plus a market spread.
- A bilateral 3-year loan agreement arranged in June 2015, in the amount of 100 million US dollars, repayable at maturity. The annual rate of interest applicable to this dollar-denominated loan is benchmarked against 3-month LIBOR plus a market spread. This loan refinanced another bilateral loan arranged in November 2013, which was cancelled in 2015.

In 2014, the Group arranged two bilateral loans in the amounts of 50 and 30 million euros on May 27 and July 1, respectively. Both loans are denominated in euros and are repayable in a single bullet payment upon maturity. The 50 million euro loan matures on June 30, 2017. The 30 million euro loan originally fell due on June 25, 2015; however, the parties have availed of the option of agreeing up to two annual extensions to this facility's maturity. The annual rate of interest applicable to those loans is benchmarked against 3-month EURIBOR in the case of the 50 million euro loan and 12-month EURIBOR in the case of the 30 million euro loan, plus market spreads.

Lastly, on July 10, 2014, a 50 million euro loan was arranged with a bank; this facility is repayable in a single bullet payment on July 10, 2017. The annual rate of interest applicable to this loan is 3-month EURIBOR plus a market spread.

As for the rest of the Group's bank borrowings, at year-end 2015 the various companies had arranged unsecured credit facilities with an aggregate limit of 320 million euros (year-end 2014: 275 million euros), of which 167 million euros (124 million euros) had been drawn down.

The Panzani Group's credit facilities (with a drawdown limit at both year-ends of 80 million euros) are secured by its accounts receivable. Part of The Garofalo Group's

credit facilities are secured by a mortgage over its factory and site in Italy for up to 62.7 million euros.

The Group also had the following reverse factoring, receivable discounting, and trade finance lines and had issued the following sureties and other bank guarantees at yearend:

| At December 31, 2015  | Amount     | Amount  | Total   |
|---|------------|---------|---------|
| CREDIT FACILITIES ARRANGED                                  | drawn down | Undrawn | Limit   |
| Reverse factoring, receivable discounting and trade finance | 711        | 14,381  | 15,092  |
| Bank guarantee lines (note 26)                              | 42,270     | 73,188  | 115,458 |
| Consolidated Group total                                    | 42,981     | 87,569  | 130,550 |

| At December 31, 2014  | Amount     | Amount  | Total   |
|---|------------|---------|---------|
| CREDIT FACILITIES ARRANGED                                  | drawn down | Undrawn | Limit   |
| Reverse factoring, receivable discounting and trade finance | 9,138      | 39,570  | 48,708  |
| Bank guarantee lines  | 26,853     | 109,982 | 136,835 |
| Consolidated Group total                                    | 35,991     | 149,552 | 185,543 |

The average rate of interest accrued on current loans in 2015 was 1.0% (2014: 2.0%).

The bank loans require compliance with a series of covenants, specifically a series of ratios calculated on the basis of the consolidated financial statements of the Ebro Foods Group, throughout the term of the loans. Any breach of these covenants would increase the related borrowing costs and in some cases would trigger an early repayment requirement. The Group was in compliance with these covenants at both year-ends.

The breakdown of other financial liabilities at year-end:

| Breakdown of other financial liabilities               | Dec. 31, 2015 |         | Dec. 31, 2014 |         |  |
|--|---------------|---------|---------------|---------|--|
|  | Non-current   | Current | Non-current   | Current |  |
| Garofalo: put option granted over 48% - note 5         | 61,550        | 0       | 59,112        | 0       |  |
| Garofalo: deferred purchase price for 52% - note 5     | 0             | 0       | 0             | 5,200   |  |
| Garofalo: financing provided by non-financial entities | 5,750         | 1,114   | 5,902         | 393     |  |
| TBA Group: put option granted over 50% - note 4        | 9             | 0       | 0             | 9,498   |  |
| Other financial liabilities                            | 2,677         | 2,295   | 3,310         | 1,428   |  |
| Total financial liabilities                            | 69,977        | 3,409   | 68,324        | 16,519  |  |

# 23. OTHER NON-FINANCIAL LIABILITIES

These relate to various payables that are not material on an individual basis.

## 24. TRADE AND OTHER PAYABLES

Set out below are the movements in this heading:

|                           | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
|---------------------------|------------------|------------------|
| Trade accounts payable    | 312,373          | 285,470          |
| Other accounts payable    | 38,374           | 30,015           |
| Employee benefits payable | 47,504           | 38,933           |
| Payable to associates     | 163              | 500              |
| TOTAL                     | 398,414          | 354,918          |

Trade payables are non-interest bearing and are normally settled on 60-80 day terms. Other payables are also non-interest bearing and have an average term of three months; they mainly correspond to payables related to the purchase of items of property, plant and equipment, the grant of trade discounts and rebates, and advertising and marketing initiatives.

## 25. TAX MATTERS

Year-end balances receivable from and payable to the tax authorities (in thousands of euros):

|                                     | Taxes re      | Taxes receivable |               | yables        |
|-------------------------------------|---------------|------------------|---------------|---------------|
|                                     | Dec. 31, 2015 | Dec. 31, 2014    | Dec. 31, 2015 | Dec. 31, 2014 |
| VAT and personal income tax         | 28,953        | 27,277           | (8,662)       | (9,747)       |
| Social security                     | 183           | 209              | (1,510)       | (1,486)       |
| Grants pending collection           | 405           | 745              |               |               |
| Other public authorities            | 1,657         | 236              | (2,634)       | (2,512)       |
| Total taxes receivable/payable      | 31,198        | 28,467           | (12,806)      | (13,745)      |
|                                     |               |                  |               |               |
| Income tax - tax payable/refundable | 18,536        | 19,109           | (11,777)      | (12,951)      |

Certain Group companies file consolidated tax returns in keeping with applicable tax and other legislation prevailing in each country. The companies that file under a consolidated tax regime are: most of the Spanish companies (Spanish tax group), the Riviana Group (US), the Panzani Group (France), the NWP Group (US) with its Canadian subsidiary, and, since 2012, the Group companies resident in Germany and the Netherlands for tax purposes.

The statutory corporate income tax rates vary from one country to another, most notably (on account of their relative materiality): Spain at 28% (30% in 2014 and 25% in 2016 and beyond), France at 38%, the US at 37.5%, Germany at 30% and the Netherlands at 25.5% and Italy at 27.5%. The table provided later on in this note presents the impact of the national rates other than 28% (benchmark Spanish rate) under the dedicated line item, "Effect of differing tax rates (taxable income)".

Certain extraordinary developments occurred in 2014 which need to be considered in analyzing the Group's tax expense in 2015 compared to that of 2014. The major components of income tax expense for the years ended December 31, 2015 and 2014 are:

| Income tax expenses for the year   | <u>2015</u> | <u>2014</u> |
|--|-------------|-------------|
| - Income tax expense for the year  | 82,099      | 84,245      |
| a) Impact of change in income tax rate   |             |             |
| in Spain from 2015   | -25         | -4,206      |
| <ul> <li>b) Impact of the inspection of the Spanish tax group</li> </ul>                 |             |             |
| in respect of 2008 to 2011   | 0           | 2,656       |
| <ul> <li>c) Deferred tax liabilities contingent upon reinvestment obligations</li> </ul> | 0           | -7,140      |
| <ul> <li>d) Reversal of deferred taxes due to compliance</li> </ul>                      |             |             |
| with tax obligations   | -3,040      | -11,148     |
|  | 70.024      | 64 407      |
|  | 79,034      | 64,407      |

- a) Impacts deriving from the reduction in the statutory income tax rate in Spain in 2014 and from 2015: The corporate income tax rate applied in Spain until 2014 was 30%. This rate has been cut to 28% in 2015 and 25% from 2016 on. The Group recognized the effects that the reduction in income tax rate in Spain will have on its various deferred taxes at both year-end.
- b) The tax inspection of the Spanish tax group in respect of 2008 to 2011, both inclusive, concluded in May 2014. All of the assessments raised were paid (using financial criteria), with the exception of the fines, even though the assessments have been signed under protest. The assessments signed under protest have been appealed.

In addition, the Group also signed assessments handed down in connection with the deduction accredited and applied as warranted in relation to the "2008 Volvo Ocean Race" under protest. The amount contested, which applies from 2008 to 2010, amounts to 3,021 thousand euros. In this instance, the balance has not been provided for as the assessments will be appealed and the likelihood of winning this claim is considered deemed high due to the precedent set by National High Court rulings in favor of other taxpayers bringing identical cases. Therefore, the directors believe that the risk that the outcome of this process will not favor the tax group is considered remote and will not entail an outflow of resources.

- c) The deferred tax liability reverted in 2014 relates to the deferred tax charge recognized at year-end 2012 in connection with the sale of the Nomen and other less prominent brands. Under Additional Provision Four of the Consolidated Text of Spain's Corporate Income Tax Act, enacted by means of Royal Decree-Law 4/2004, of March 5, 2004, the gain obtained on the sale of assets arranged to comply with anti-trust requirements does not have to be added to taxable income if the proceeds from the sale are reinvested on the terms stipulated in article 42 of this same piece of legislation within three years from the date of sale. The related reinvestment commitment totaled 32.5 million euros. The acquisition of Italian group Garofalo in 2014 complied with this reinvestment commitment, to which end the associated deferred tax liability was reversed in 2014.
- d) The NWP Group (US) had tax credits that it utilized in 2010, contingent upon compliance with certain tax obligations. Having met these obligations, either through compliance or prescription, the deferred tax liability recognized to cover this potential commitment was reversed in 2014 and 2015.

The breakdown of the tax expense accrued by the consolidated Group in 2015 and 2014 (in thousands of euros) is provided below:

|   | 2015       |          | 2014       |         |
|---|------------|----------|------------|---------|
|   | Accounting | Tax      | Accounting | Tax     |
| Accounting profit before tax from continuing operations                               | 229,722    | 229,722  | 215,749    | 215,749 |
| Loss before tax on sale of discontinued operations                                    | 0          | 0        | -3,123     | -3,123  |
| Loss before tax recognized in equity  | (13)       | (13)     | -29,407    | -29,407 |
| Net gains/(losses) on hedges of net investments recognized in translation differences | (37,569)   | (37,569) | -38,954    | -38,954 |
|   | 192,140    | 192,140  | 144,265    | 144,265 |
| Permanent differences   | (12,195)   | (12,195) | 5,448      | 5,448   |
| Tax losses generated during the year  | 2,089      | 2,089    | 1,920      | 1,920   |
| Utilization of individual tax losses  | (2,576)    | (2,576)  | -5,271     | -5,271  |
| Adjusted accounting profit  | 179,458    | 179,458  | 146,362    | 146,362 |
| Temporary differences   |            | 7,874    |            | 6,081   |
| Tax losses generated during the year  | ]          | 1,780    |            | 2,954   |
| Utilization of tax losses   |            | (4,389)  |            | -1,508  |
| Adjusted taxable profit   | 179,458    | 184,723  | 146,362    | 153,889 |
| Effect of differing tax rates (taxable income)  | 42,084     | 36,051   | 27,514     | 23,524  |
| Taxable income of the Group   | 221,542    | 220,774  | 173,876    | 177,413 |
| Tax calculated at statutory rate of 30%   | 62,032     | 61,817   | 52,163     | 53,224  |
| Tax credits utilized  | (278)      | (35)     | -10        | 0       |
| Tax payable   | 61,754     | 61,782   | 52,153     | 53,224  |
| Adjustments in respect of prior-year's income tax                                     | (336)      |          | 2,276      |         |
| Restatement of net deferred taxes   | (1,271)    |          | (23,770)   |         |
| Inspection assessments and fines  | 0          |          | 2,656      |         |
| Equivalent tax charges  | 9,383      | 8,503    | 9,404      | 7,981   |
| Adjustment in respect of prior year's tax payable                                     |            | 123      |            | 0       |
| Total tax expense   | 69,530     | 70,408   | 42,719     | 61,205  |
| Tax expense, continuing operations  | 79,034     |          | 64,407     |         |
| Tax expense, sale of discontinued operations  | 0          |          | -900       |         |
| Tax expense, recognized directly in equity  | (111)      |          | -9,102     |         |
| Tax expense, recognized directly in translation                                       | (9,393)    |          | -11.686    |         |
| differences   | (3,333)    |          | -11,000    |         |
|   | 69,530     |          | 42,719     |         |

| INCOME STATEMENT - INCOME TAX                        | 2015    | 2014     |
|--|---------|----------|
| Current tax expense, continuing operations           | 61,782  | 53,224   |
| Current tax expense, sale of discontinued operations | 0       | 0        |
| Total deferred tax expense                           | 287     | 8,031    |
| Tax expense deferred in equity                       | (315)   | (9,102)  |
| Adjustments in respect of prior year's income tax    | (336)   | 2,276    |
| Restatement of net deferred taxes                    | (1,271) | (23,770) |
| Equivalent tax charges                               | 9,383   | 9,404    |
| Inspection assessments and fines                     | 0       | 2,656    |
|  | 69,530  | 42,719   |

| Tax expense, recognized directly in equity          | 2015  | 2014    |
|---|-------|---------|
| Expense related to changes in subsidiaries' capital | 0     | 0       |
| Change in fair value of financial assets            | 51    | (5,751) |
| Change due to actuarial gains/(losses)              | (162) | (3,351) |
|   | (111) | (9,102) |

Net gains/(losses) on hedges of net investments recognized in translation differences' refers to the effect of the exchange differences recognized directly in equity under translation differences in connection with the natural hedge provided on the investments in Riviana and NWP by the dollar-denominated loans.

Total expense for tax purposes less the withholdings and payments on account made during the year yields the amount of tax payable to the tax authorities in respect of current income tax.

The most significant temporary differences in 2015 and 2014:

- An increase of 37,659 thousand euros (38,954 thousand euros in 2014) due to net exchange gains derived from the US dollar-denominated loans hedging net investments.
- An increase of 479 thousand euros (27,672 thousand euros in 2014) due to the tax effect of the remeasurement to fair value of available-for-sale financial assets and the actuarial gains on pension obligations recognized directly in equity.
- An increase of zero thousand euros (2014: 3,000 thousand euros) due to the impact of the sale of discontinued operations.
- A decrease of zero thousand euros (increase of 19,174 thousand euros in 2014) due to the tax effect of the remeasurement to fair value of available-for-sale financial assets up to the limit of the impairment losses deducted for tax purposes in prior years.
- A decrease of 4,446 thousand euros in both years due to the amortization for tax purposes of the goodwill arising on the acquisition of foreign companies.
- A decrease of 24,559 thousand euros (14,982 thousand euros in 2014) in relation to temporary differences at NWP, mainly due to the amortization for tax purposes of brands and other assets, and the recognition in different periods for accounting versus tax purposes of items in provision and accrual accounts.
- A decrease of 5,287 thousand euros (13,008 thousand euros in 2014) in relation to temporary differences at Riviana, mainly due to the amortization for tax purposes of brands and other assets, and the recognition in different periods for accounting versus tax purposes of items in provision and accrual accounts.
- A decrease of 4,933 thousand euros (2,969 thousand euros in 2014) in relation to temporary differences at the Herba Group, mainly due to the amortization for tax purposes of brands and other assets, accelerated depreciation regimes in Spain and the recognition in different periods for accounting versus tax purposes of items in provision accounts.
- An increase of 213 thousand euros (decrease of 2,245 thousand euros in 2014) in relation to temporary differences at the Panzani Group, due mainly to movements under provisions, partially offset by property, plant and equipment depreciation charges.
- An increase of 7,104 thousand euros (decrease of 7,800 thousand euros in 2014) in consolidation adjustments due due different accounting criteria applied in preparing the separate versus the consolidated annual financial statements.
- A net increase of 1,644 thousand euros (2014: 1,079 thousand euros), mainly in relation to other companies, due to the origination and/or utilization for tax purposes of provisions recognized and/or reversed during the year, the recognition and/or reversal of impairment losses on non-financial assets and other contingencies cancelled and financial assets that were or were not eligible for deduction during the year.

The Group companies' permanent differences relate basically to amounts equivalent to tax that do not compute for income tax calculation purposes, the effect of expenses that

are not deductible in determining tax profit, the deductibility for tax purposes of losses on non-current financial assets and the reversal of certain provisions that were not deductible for tax purposes when they were recognized in prior years.

The Group did not apply significant amounts of unused tax assets in 2015 due to the lack of sufficient taxable income. These tax credits mainly derive from new product development efforts, charitable donation deductions, deductions under double taxations treaties and tax relief on the reinvestment of gains generated by asset sales (still-unused credits generated prior to 2014).

Until and including 2014 it was possible to certify deductions in respect of reinvestments; these deductions were eliminated in 2015. Between 2012 and 2006, both inclusive, the Group reinvested qualifying proceeds totaling 33.1, 5.0, 115.3, 57.3, 1.5, 16.2, 11.2 and 76.3 million euros, respectively. These reinvestments satisfied all of the requirements for qualifying for the related tax relief.

The reconciliation of the opening and closing deferred tax balances (in thousands of euros) is provided below:

|  | Dec.   | Dec. 31, 2015 |         | 31, 2014    |
|--|--------|---------------|---------|-------------|
|  | Assets | Liabilities   | Assets  | Liabilities |
| Opening balance                        | 55,871 | (245,956)     | 55,455  | (239,879)   |
| Transfers                              | 10,885 | (10,885)      | (32)    | 32          |
| Translation differences                | 2,868  | (14,655)      | 2,585   | (16,380)    |
| Business combinations                  | 484    | (7,322)       | 636     | (20,760)    |
| Disposals/derecognitions               | 0      | 0             | 0       | 0           |
| Charged / credited in income statement | 2,354  | (2,686)       | (3,210) | (2,257)     |
| Charged / credited to equity           | 407    | (92)          | 2,889   | 5,963       |
| Restatements                           | 1,432  | (140)         | (2,452) | 27,325      |
| Closing balance                        | 74,301 | (281,736)     | 55,871  | (245,956)   |

The breakdown of deferred taxes into their most significant components at year-end is provided in the next table:

|   | Dec. 31, 2015 Dec. 31, 2014 |             |        | 31, 2014    |
|---|-----------------------------|-------------|--------|-------------|
|   | Defe                        | rred tax    | Defe   | erred tax   |
|   | assets                      | liabilities | assets | liabilities |
| Property, plant and equipment                 | 4,554                       | (96,433)    | 4,614  | (88,278)    |
| Investment properties                         | 2,809                       | 0           | 2,809  | 0           |
| Goodwill                                      | 3,613                       | (36,444)    | 3,725  | (30,534)    |
| Other intangible assets                       | 1,608                       | (146,960)   | 1,831  | (123,445)   |
| Inventories                                   | 2,897                       | (624)       | 1,789  | (424)       |
| Receivables and accruals (assets)             | 1,139                       | (914)       | 990    | (654)       |
| Pensions and similar obligations              | 6,978                       | (406)       | 6,486  | (21)        |
| Other non-current provisions                  | 6,963                       | (386)       | 8,328  | (1,405)     |
| Payables and accruals (liabilities)           | 16,935                      | 1,525       | 9,816  | 1,469       |
| Unused tax credits and tax losses             | 16,048                      | (404)       | 15,508 | (282)       |
| Accrual of tax credits                        | 0                           | (600)       | 0      | (3,683)     |
| Changes in value of AFS financial assets      | 90                          | (90)        | (25)   | 25          |
| Provisions and gains on tax group investments | 10,667                      | 0           | 0      | 1,276       |
| TOTAL   | 74,301                      | (281,736)   | 55,871 | (245,956)   |

At year-end 2015, the Group companies had around 42 million euros of unused tax losses (45 million euros at year-end 2014) that it can offset against taxable profit over the next 15 years.

The Spanish tax group has its books open to inspection from 2012 in respect of all applicable taxes. The other Group companies have their books open to inspection in respect of the taxes and years applicable under local tax legislation insofar as not already inspected, in most instances from 2010 or 2011. The directors believe there is no need to provide for potential additional tax liabilities that could arise from differing interpretations of tax regulations.

#### 26. COMMITMENTS AND CONTINGENCIES

#### Operating lease commitments - Group as lessee

The Group has entered into operating leases on certain vehicles, items of machinery, warehouses and offices. These leases have terms of between three and five years; the lease agreements do not have lease renewal clauses with the exception of the lease on the site of one of the factories in the US, which can be extended by a term of 20 years, and the lease on one of the factories in Canada, with a term of 10 years. These leases do not impose any restrictions on the lessees. Future minimum rentals payable under non-cancelable operating leases at December 31 (in thousands of euros) are as follows:

|   | Dec. 31, 2015 | Dec. 31, 2014 |
|---|---------------|---------------|
| Within one year                             | 20,441        | 16,992        |
| After one year but not more than five years | 56,856        | 44,526        |
| More than five years                        | 12,656        | 2,944         |
| Total                                       | 89,953        | 64,462        |

#### Operating lease commitments - Group as lessor

The Group has entered into operating leases on several properties within its investment property portfolio. These non-cancelable leases have remaining terms of between three and five years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions. Future minimum rentals receivable under non-cancelable operating leases at December 31 (in thousands of euros) are as follows:

|   | Dec. 31, 2015 | Dec. 31, 2014 |
|---|---------------|---------------|
| Within one year                             | 959           | 940           |
| After one year but not more than five years | 2,731         | 2,701         |
| More than five years                        | 3,472         | 332           |
| Total                                       | 7,162         | 3,973         |

#### Capital commitments

Capital expenditure contracted for (machinery purchases and upgrades) at the end of the reporting period but not yet incurred totaled 27,400 thousand euros (13,350 thousand euros at year-end 2014).

#### Investment commitments

In 2011 the Ebro Group acquired 50% of Grupo TBA Suntra B.V. and 75% of TBA Suntra UK from one of their two shareholders. In addition, it signed an agreement with the other shareholder for the future acquisition of the remaining 50% of Grupo Suntra B.V and the remaining 25% of TBA Suntra UK. The agreement was structured as a put option written by the shareholder such that the latter can oblige the Ebro Group to acquire the remaining interests in these companies. The parties also signed a shareholder agreement that gives control of the Suntra Group to the Ebro Group. The other shareholder executed its put option in January 2015.

At present, the Ebro Group owns 100% of these companies. However, it has committed to sell the above-mentioned shareholders around 20% of the Ingredients business, which is currently being restructured and will include the Group's European companies devoted to this line of business, among which the companies itemized above, among others.

 In May 2013, the Group entered into an agreement with the shareholders of Germany's Keck Spezialitaten, Gmbh (Keck) for its acquisition. In order to structure the acquisition, the Group incorporated a new, wholly-owned German company called Ebro Frost, Gmbh to which 100% of the shares of Keck and 100% of the shares of Danrice, A.S. (Danrice was a wholly-owned Group subsidiary at the time) were contributed. In the wake of these contributions, Ebro Frost, Gmbh. was held 55% by the Ebro Group and 45% by the shareholders of Keck.

From January 1, 2019, the shareholders of Keck have the option of requiring the Ebro Group to acquire their 45% interest in Ebro Frost, Gmbh at a variable price that will be set as a function of its earnings performance during the prior three years.

• El The Ebro Group acquired 52% of Italy's Pasta Garofalo on June 18, 2014. The Group acquired a 52% interest for 63,455 thousand euros, of which it paid 58,255 thousand euros in 2014 and the remaining 5,200 thousand euros in 2015. The Group took effective control of the Garofalo Group on June 30, 2014, which was also the date of this investee's first-time consolidation.

In addition, the Group has arranged two options with the other shareholder over the remaining 48%, granting the seller a put option (exercisable until May 2024) and the Ebro Group a call option (exercisable from June 2024 to May 2026). The price of these options will be determined as a function of Garofalo's average earnings metrics over a series of years, as well as other terms and conditions customary in arrangements of this nature. At December 31, 2015, these options, which are recognized under non-current financial liabilities, were valued at 61,550 thousand euros (note 22).

#### Inventory commitments

See the disclosures provided in note 15.

Legal claims and dispute guarantees

See the disclosures provided in note 21.

#### <u>Guarantees</u>

The guarantees provided in the form of bank guarantees at the end of each reporting period:

|  | Dec. 31,<br>2015 | Dec. 31,<br>2014 |
|--|------------------|------------------|
| Bank guarantees: provided to courts and other bodies in relation to      |                  |                  |
| claims and tax deferrals (note 21)                                       | 13,354           | 3,110            |
| Bank guarantees: provided to Spain's Agricultural Guarantee Fund (FEGA), |                  |                  |
| customs authorities and third parties to guarantee fulfilment of         |                  |                  |
| obligations arising in the ordinary course of business                   | 15,984           | 21,611           |
| Other bank guarantees:   | 12,932           | 2,132            |
| provided to banks to guarantee performance of other                      |                  |                  |
| affiliated or third-party groups   | 0                | 0                |
| TOTAL  | 42,270           | 26,853           |

Other bank guarantees includes the guarantee provided by a bank on behalf of the Group for the acquisition in 2016 of certain warehouses in France for 12 million euros.

Note, lastly, that the Panzani Group's credit facilities (with a drawdown limit at year-end 2015 of 80 million euros and 90 million euros at year-end 2014) are secured by its accounts receivable. The Garofalo Group's credit facilities, with a drawdown limit of 62.7 million euros, are secured by a mortgage over its factory and site in Italy (note 22).

#### 27. RELATED-PARTY DISCLOSURES

The sales to and purchases from related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash.

The Group did not record any impairment of receivables relating to amounts owed by related parties in either reporting period. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

#### 27.1 <u>Transactions with significant shareholders (or parties related thereto) of Ebro</u> <u>Foods, S.A. (excluding directors)</u>

Note 18.1 lists shareholders that have a significant equity interest in Ebro Foods, S.A. (parent of the Ebro Foods Group).

A summary of the transactions, excluding dividends, between any Ebro Foods Group company and these significant shareholders (other than the directors, whose transactions are disclosed separately in note 27.2) is provided below (in thousands of euros):

| Significant<br>shareholder                                 | Ebro Foods<br>Group<br>company | Nature of the relationship | Type of transaction                            | 2015  | 2014  |
|--|--------------------------------|----------------------------|--|-------|-------|
| Sociedad<br>Anónima DAMM<br>(Estrella de<br>Levante, S.A.) | Herba<br>Ricemills,<br>S.L.U.  | Contractual                | Sale of goods<br>(finished and<br>in-progress) | 1,036 | 700   |
| Sociedad<br>Anónima DAMM<br>(Cía Cervecera<br>Damm, S.A.)  | Herba<br>Ricemills,<br>S.L.U.  | Contractual                | Sale of goods<br>(finished and<br>in-progress) | 3,985 | 3,627 |

#### 27.2 <u>Transactions with directors and executives (or parties related thereto) of Ebro</u> <u>Foods, S.A.</u>

A summary of the transactions entered into, other than dividends and remuneration, with the directors, executives and related parties of Ebro Foods, S.A. is provided below (in thousands of euros):

| Name or company name of the board member | Relationship           | Name or company name<br>of the linked parties | Ebro Foods Group<br>Company | Type of transaction                                 | 2015  | 2014  |
|--|------------------------|---|-----------------------------|---|-------|-------|
| Hernández Callejas, Antonio              | Family<br>Relationship | Hernández González, Luis                      | Ebro Foods, SA              | Lease (expense)                                     | 37    | 37    |
| Hernández Callejas, Antonio              | Controlled company     | Cardenal Ilundain 4, SL                       | Ebro Foods, SA              | Lease (expense)                                     | 72    | 73    |
| Instituto Hispánico del Arroz, SA        |                        |   | Herba Ricemills, SLU        | Lease (expense)                                     | 122   | 79    |
| Instituto Hispánico del Arroz, SA        |                        |   | Rivera del Arroz, SA        | Purchase of goods<br>(finished and in-<br>progress) | 38    | 0     |
| Instituto Hispánico del Arroz, SA        |                        |   | Herba Ricemills, SLU        | Purchase of goods<br>(finished and in-<br>progress) | 7,609 | 7,484 |
| Instituto Hispánico del Arroz, SA        |                        |   | Boost Nutrition, CV         | Purchase of goods<br>(finished and in-<br>progress) | 0     | 68    |
| Instituto Hispánico del Arroz, SA        |                        |   | S&B Herba Foods, Ltd        | Purchase of goods<br>(finished and in-<br>progress) | 13    | 0     |
| Instituto Hispánico del Arroz, SA        |                        |   | Arrozeiras Mundiarroz       | Purchase of goods<br>(finished and in-<br>progress) | 166   | 79    |
| Instituto Hispánico del Arroz, SA        |                        |   | TBA Suntra BV               | Purchase of goods<br>(finished and in-<br>progress) | 0     | 88    |
| Instituto Hispánico del Arroz, SA        |                        |   | Herba Ingredients BV        | Purchase of goods<br>(finished and in-<br>progress) | 25    | 0     |
| Instituto Hispánico del Arroz, SA        | Controlled company     | El Cobujon, S. A.                             | Herba Ricemills, SLU        | Purchase of goods<br>(finished and in-<br>progress) | 1,409 | 163   |
| Instituto Hispánico del Arroz, SA        | Controlled company     | El Cobujon, S. A.                             | Boost Nutrition, CV         | Purchase of goods<br>(finished and in-<br>progress) | 0     | 34    |
| Instituto Hispánico del Arroz, SA        | Controlled company     | El Cobujon, SA                                | S&B Herba Foods, Ltd        | Purchase of goods<br>(finished and in-<br>progress) | 13    | 0     |

| Name or company name of the<br>board member | Relationship       | Name or company name<br>of the linked parties | Ebro Foods Group<br>Company | Type of transaction                                 | 2015 | 2014 |
|---|--------------------|---|-----------------------------|---|------|------|
| Instituto Hispánico del Arroz, SA           | Controlled company | El Cobujon, SA                                | Arrozeiras Mundiarroz       | Purchase of goods<br>(finished and in-<br>progress) | 0    | 25   |
| Instituto Hispánico del Arroz, SA           | Controlled company | El Cobujon, SA                                | TBA Suntra BV               | Purchase of goods<br>(finished and in-<br>progress) | 0    | 86   |
| Instituto Hispánico del Arroz, SA           | Controlled company | El Cobujon, SA                                | Herba Ingredients BV        | Purchase of goods<br>(finished and in-<br>progress) | 25   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company | Mundiarroz, SA                                | Herba Ricemills, SLU        | Purchase of goods<br>(finished and in-<br>progress) | 39   | 132  |
| Instituto Hispánico del Arroz, SA           | Controlled company | Mundiarroz, SA                                | Boost Nutrition, CV         | Purchase of goods<br>(finished and in-<br>progress) | 15   | 68   |
| Instituto Hispánico del Arroz, SA           | Controlled company | Mundiarroz, SA                                | S&B Herba Foods, Ltd        | Purchase of goods<br>(finished and in-<br>progress) | 13   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company | Mundiarroz, SA                                | TBA Suntra BV               | Purchase of goods<br>(finished and in-<br>progress) | 0    | 73   |
| Instituto Hispánico del Arroz, SA           | Controlled company | Mundiarroz, SA                                | Arrozeiras Mundiarroz       | Purchase of goods<br>(finished and in-<br>progress) | 21   | 30   |
| Instituto Hispánico del Arroz, SA           | Controlled company | Mundiarroz, SA                                | Herba Ingredients BV        | Purchase of goods<br>(finished and in-<br>progress) | 25   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company | Australian Commodities,<br>SA                 | Herba Ricemills, SLU        | Purchase of goods<br>(finished and in-<br>progress) | 39   | 101  |
| Instituto Hispánico del Arroz, SA           | Controlled company | Australian Commodities,<br>SA                 | Boost Nutrition, CV         | Purchase of goods<br>(finished and in-<br>progress) | 40   | 53   |
| Instituto Hispánico del Arroz, SA           | Controlled company | Australian Commodities,<br>SA                 | S&B Herba Foods, Ltd        | Purchase of goods<br>(finished and in-<br>progress) | 0    | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company | Australian Commodities,<br>SA                 | Arrozeiras Mundiarroz       | Purchase of goods<br>(finished and in-<br>progress) | 10   | 30   |
| Instituto Hispánico del Arroz, SA           | Controlled company | Australian Commodities,<br>SA                 | TBA Suntra BV               | Purchase of goods<br>(finished and in-<br>progress) | 0    | 73   |
| Instituto Hispánico del Arroz, SA           | Controlled company | Australian Commodities,<br>SA                 | Herba Ingredients BV        | Purchase of goods<br>(finished and in-<br>progress) | 25   | 0    |
| Instituto Hispánico del Arroz, SA           |                    | Dehesa Norte, SA                              | Herba Ricemills, SLU        | Purchase of goods<br>(finished and in-<br>progress) | 40   | 118  |
| Instituto Hispánico del Arroz, SA           | Controlled company | Dehesa Norte, SA                              | Boost Nutrition, CV         | Purchase of goods<br>(finished and in-<br>progress) | 15   | 68   |
| Instituto Hispánico del Arroz, SA           | Controlled company | Dehesa Norte, SA                              | S&B Herba Foods, Ltd        | Purchase of goods<br>(finished and in-<br>progress) | 13   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company | Dehesa Norte, SA                              | TBA Suntra BV               | Purchase of goods<br>(finished and in-<br>progress) | 0    | 36   |
| Instituto Hispánico del Arroz, SA           | Controlled company | Dehesa Norte, SA                              | Arrozeiras Mundiarroz       | Purchase of goods<br>(finished and in-<br>progress) | 21   | 30   |
| Instituto Hispánico del Arroz, SA           | Controlled company | Dehesa Norte, SA                              | Herba Ingredients BV        | Purchase of goods<br>(finished and in-<br>progress) | 25   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company | Islasur, SA                                   | Herba Ricemills, SLU        | Purchase of goods<br>(finished and in-<br>progress) | 80   | 309  |
| Instituto Hispánico del Arroz, SA           | Controlled company | Islasur, SA                                   | Boost Nutrition, CV         | Purchase of goods<br>(finished and in-<br>progress) | 40   | 181  |
| Instituto Hispánico del Arroz, SA           | Controlled company | Islasur, SA                                   | S&B Herba Foods, Ltd        | Purchase of goods<br>(finished and in-              | 0    | 67   |

| Name or company name of the<br>board member | Relationship          | Name or company name<br>of the linked parties | Ebro Foods Group<br>Company | Type of transaction                                 | 2015 | 2014 |
|---|-----------------------|---|-----------------------------|---|------|------|
|   |                       |   |                             | progress)   |      |      |
| Instituto Hispánico del Arroz, SA           | Controlled company    | Islasur, SA                                   | Arrozeiras Mundiarroz       | Purchase of goods<br>(finished and in-<br>progress) | 21   | 30   |
| Instituto Hispánico del Arroz, SA           | Controlled company    | Islasur, SA                                   | TBA Suntra BV               | Purchase of goods<br>(finished and in-<br>progress) | 0    | 73   |
| Instituto Hispánico del Arroz, SA           | Controlled company    | Islasur, SA                                   | Herba Ingredients BV        | Purchase of goods<br>(finished and in-<br>progress) | 25   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company    | Pesquería Isla Mayor, SA                      | Herba Ricemills, SLU        | Purchase of goods<br>(finished and in-<br>progress) | 40   | 76   |
| Instituto Hispánico del Arroz, SA           | Controlled company    | Pesquería Isla Mayor, SA                      | Boost Nutrition, CV         | Purchase of goods<br>(finished and in-<br>progress) | 15   | 68   |
| Instituto Hispánico del Arroz, SA           | Controlled company    | Pesquería Isla Mayor, SA                      | S&B Herba Foods, Ltd        | Purchase of goods<br>(finished and in-<br>progress) | 13   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company    | Pesquería Isla Mayor, SA                      | Arrozeiras Mundiarroz       | Purchase of goods<br>(finished and in-<br>progress) | 10   | 51   |
| Instituto Hispánico del Arroz, SA           | Controlled company    | Pesquería Isla Mayor, SA                      | Herba Ingredients BV        | Purchase of goods<br>(finished and in-<br>progress) | 25   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled<br>company |   | Herba Ricemills, SLU        | Rendering of services                               | 2    | 2    |
| Instituto Hispánico del Arroz, SA           | Controlled<br>company |   | Herba Ricemills, SLU        | Services received                                   | 125  | 125  |
| Instituto Hispánico del Arroz, SA           | Controlled company    |   | Herba Foods, SLU            | Services received                                   | 0    | 50   |
| Instituto Hispánico del Arroz, SA           | Controlled<br>company |   | Rivera del Arroz, SA        | Services received                                   | 67   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company    |   | Herba Ricemills, SLU        | Sale of goods<br>(finished and in-<br>progress)     | 89   | 119  |
| Instituto Hispánico del Arroz, SA           | Controlled company    |   | Boost Nutrition, CV         | Sale of goods<br>(finished and in-<br>progress)     | 0    | 68   |
| Instituto Hispánico del Arroz, SA           | Controlled company    |   | Arrozeiras Mundiarroz       | Sale of goods<br>(finished and in-<br>progress)     | 11   | 30   |
| Instituto Hispánico del Arroz, SA           | Controlled company    |   | TBA Suntra BV               | Sale of goods<br>(finished and in-<br>progress)     | 0    | 87   |
| Instituto Hispánico del Arroz, SA           | Controlled company    |   | S&B Herba Foods, Ltd        | Sale of goods<br>(finished and in-<br>progress)     | 13   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company    | El Cobujon, SA                                | Herba Ricemills, SLU        | Sale of goods<br>(finished and in-<br>progress)     | 96   | 193  |
| Instituto Hispánico del Arroz, SA           | Controlled company    | El Cobujon, SA                                | Boost Nutrition, CV         | Sale of goods<br>(finished and in-<br>progress)     | 0    | 34   |
| Instituto Hispánico del Arroz, SA           | Controlled company    | El Cobujon, SA                                | S&B Herba Foods, Ltd        | Sale of goods<br>(finished and in-<br>progress)     | 13   | 0    |
| Instituto Hispánico del Arroz, SA           | Controlled company    | El Cobujon, SA                                | Arrozeiras Mundiarroz       | Sale of goods<br>(finished and in-<br>progress)     | 0    | 24   |
| Instituto Hispánico del Arroz, SA           | Controlled company    | El Cobujon, SA                                | TBA Suntra BV               | Sale of goods<br>(finished and in-<br>progress)     | 0    | 55   |
| Instituto Hispánico del Arroz, SA           | Controlled company    | Mundiarroz, SA                                | Herba Ricemills, SLU        | Sale of goods<br>(finished and in-<br>progress)     | 64   | 203  |
| Instituto Hispánico del Arroz, SA           | Controlled company    | Mundiarroz, SA                                | Boost Nutrition, CV         | Sale of goods<br>(finished and in-<br>progress)     | 15   | 68   |

| Name or company name of the board member | Relationship       | Name or company name<br>of the linked parties | Ebro Foods Group<br>Company | Type of transaction                             | 2015 | 2014 |
|--|--------------------|---|-----------------------------|---|------|------|
| Instituto Hispánico del Arroz, SA        | Controlled company | Mundiarroz, SA                                | Arrozeiras Mundiarroz       | Sale of goods<br>(finished and in-<br>progress) | 21   | 30   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Mundiarroz, SA                                | S&B Herba Foods, Ltd        | Sale of goods<br>(finished and in-<br>progress) | 13   | 0    |
| Instituto Hispánico del Arroz, SA        | Controlled company | Australian Commodities,<br>SA                 | Herba Ricemills, SLU        | Sale of goods<br>(finished and in-<br>progress) | 64   | 173  |
| Instituto Hispánico del Arroz, SA        | Controlled company | Australian Commodities,<br>SA                 | Boost Nutrition, CV         | Sale of goods<br>(finished and in-<br>progress) | 40   | 52   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Australian Commodities,<br>SA                 | Arrozeiras Mundiarroz       | Sale of goods<br>(finished and in-<br>progress) | 10   | 30   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Dehesa Norte, SA                              | Herba Ricemills, SLU        | Sale of goods<br>(finished and in-<br>progress) | 65   | 118  |
| Instituto Hispánico del Arroz, SA        | Controlled company | Dehesa Norte, SA                              | Boost Nutrition, CV         | Sale of goods<br>(finished and in-<br>progress) | 15   | 68   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Dehesa Norte, SA                              | Arrozeiras Mundiarroz       | Sale of goods<br>(finished and in-<br>progress) | 21   | 30   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Dehesa Norte, SA                              | TBA Suntra BV               | Sale of goods<br>(finished and in-<br>progress) | 0    | 36   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Dehesa Norte, SA                              | S&B Herba Foods, Ltd        | Sale of goods<br>(finished and in-<br>progress) | 13   | 0    |
| Instituto Hispánico del Arroz, SA        | Controlled company | Islasur, SA                                   | Herba Ricemills, SLU        | Sale of goods<br>(finished and in-<br>progress) | 64   | 83   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Islasur, SA                                   | Boost Nutrition, CV         | Sale of goods<br>(finished and in-<br>progress) | 40   | 181  |
| Instituto Hispánico del Arroz, SA        | Controlled company | Islasur, SA                                   | S&B Herba Foods, Ltd        | Sale of goods<br>(finished and in-<br>progress) | 0    | 67   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Islasur, SA                                   | Arrozeiras Mundiarroz       | Sale of goods<br>(finished and in-<br>progress) | 21   | 30   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Pesquería Isla Mayor, SA                      | Herba Ricemills, SLU        | Sale of goods<br>(finished and in-<br>progress) | 64   | 75   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Pesquería Isla Mayor, SA                      | Boost Nutrition, CV         | Sale of goods<br>(finished and in-<br>progress) | 15   | 68   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Pesquería Isla Mayor, SA                      | Arrozeiras Mundiarroz       | Sale of goods<br>(finished and in-<br>progress) | 10   | 50   |
| Instituto Hispánico del Arroz, SA        | Controlled company | Pesquería Isla Mayor, SA                      | S&B Herba Foods, Ltd        | Sale of godos<br>(finished and in-<br>progress) | 13   | 0    |

#### 27.3 <u>Other transactions with significant shareholders and directors/executives:</u> <u>dividends received from Ebro Foods, S.A.</u>

Against the backdrop of the general dividend policy of Ebro Foods, S.A., the following amounts were paid in each reporting period (expressed in thousands of euros):

Dividends 2015 (2014):

- Dividends paid to significant shareholders: 20,339 (15,361)
- Dividends paid to directors and executives: 37,579,6 (26,194)

#### 27.4 <u>Transactions undertaken with other Ebro Group companies that are not</u> eliminated in the consolidated financial statements and whose purpose or terms fall outside the Group's ordinary course of business:

There were no related-party transactions of this type in either reporting period.

#### 27.5 <u>Related-party transactions</u>

The note summarizes the transactions performed in 2015 and 2014 between the Ebro Group and other related parties (amounts in thousands of euros):

- Purchase of goods (finished and work-in-progress) in the amount of 121 thousand euros (2014: 110 thousand euros) by Herba Ricemills, S.L.U. (an Ebro Group subsidiary) from Cabher 96, S.L. (a company controlled indirectly by Ms. María Blanca Hernández Rodríguez, the natural person who represents Hispafoods, S.L. on the Board of Directors of Ebro Foods, S.A.)
- Receipt of services in the amount of 9 thousand euros (2014: 18 thousand euros) by Herba Ricemills, S.L.U. (an Ebro Group company) from Real Club de Golf de Sevilla, S.L. (a company controlled indirectly by Ms. María Blanca Hernández Rodríguez).

#### 27.6 Other disclosures

• Ebro Foods, S.A. held a 3.121% ownership interest in Biosearch, S.A. at December 31, 2015. This interest is recognized as an available-for-sale financial asset in the Group's consolidated financial statements.

Biosearch, S.A. is a listed company whose corporate purpose is analogous to that of Ebro Foods, S.A. and was part of the Group until January 2011.

The next table itemizes the transactions entered into between Biosearch, S.A. and various Ebro Foods Group companies in both reporting periods (in thousands of euros):

| Group company with<br>which Biosearch<br>transacted | Type of transaction                          | 2015 | 2014 |
|---|--|------|------|
| Herba Ricemills, S.L.U.                             | Purchase of goods (finished and in-progress) | 8    | 0    |
| Herba Ricemills, S.L.U.                             | Lease (income)                               | 26   | 26   |
| Dosbio 2010, S.L.U.                                 | Lease (expense)                              | 0    | 7    |
| Ebro Foods, S.A.                                    | Rendering of services                        | 21   | 42   |

• Ebro Foods, S.A. holds a 25% shareholding in Riso Scotti S.p.A. The investment in this associate is accounted for using the equity method.

Mr. Antonio Hernández Callejas, Chairman of Ebro Foods, S.A., is a director of Riso Scotti, S.p.A.

The next table itemizes the transactions entered into between Riso Scotti and Ebro Group companies in 2015 and 2014 (amounts in thousands of euros):

| Ebro Group company which                      |                                     | Amount | Amount |  |
|---|-------------------------------------|--------|--------|--|
| performed the transaction<br>with Riso Scotti | Type of transaction                 | 2015   | 2014   |  |
|   | Sale of goods (finished and in-     |        | 1      |  |
| Herba Ricemills, S.L.U.                       | progress)                           | 355    | 1      |  |
| Herba Ricemills, S.L.U.                       | Rendering of services               | 9      | 6      |  |
|   | Purchase of goods (finished and in- |        | 62     |  |
| Herba Ricemills, S.L.U.                       | progress)                           | 200    | 02     |  |
| Herba Ricemills, S.L.U.                       | Services received                   | 0      | 1      |  |
| Ebro Foods, S.A.                              | Dividends received                  | 337    | 0      |  |
| Ebro Foods, S.A.                              | Rendering of services               | 5      | 2      |  |

#### 27.7 Fiduciary duties: conflicts of interest and non-compete duty

In keeping with article 229 of Spain's Corporate Enterprises Act, this section of this note replicates the information provided by the Parent's directors, or by their natural person representatives as warranted, in keeping with their fiduciary duties, to the Company regarding the interests and positions held in/at companies with the same, analogous or complementary core business as that of Ebro Foods, S.A. that are not part of the Ebro Foods Group.

- Instituto Hispánico del Arroz, S.A.:
  - 100% direct shareholding in the following Hisparroz group companies, holding the following positions: El Cobujón, S.A. (director), Dehesa Norte, S.A. (no position held), Mundiarroz, S.A. (director), Pesquerías Isla Mayor, S.A. (director), Australian Commodities, S.A. (director, acting joint and severally), Islasur, S.A. (director) and Porrío, S.A. (no position held).
  - It is hereby noted that Instituto Hispánico del Arroz, S.A. is a company devoted to a business considered analogous to the corporate purpose of Ebro Foods, S.A. and that it holds a 15.921% ownership interest in the latter (a direct interest of 8.963% and an indirect interest of 6.959% via Hispafoods Invest, S.L., an indirectly wholly-owned subsidiary on whose board it is represented).
- Mr. Félix Hernández Callejas (the natural person representing Instituto Hispánico del Arroz, S.A. on the Company's Board):
  - Direct interest in Instituto Hispánico del Arroz, S.A. of 16.666%. He is also the CEO of Instituto Hispánico del Arroz, S.A.
- Mr. Antonio Hernández Callejas:
  - Direct interest in Instituto Hispánico del Arroz, S.A. of 16.666%. He does not hold any post at this company.
- Ms. Blanca Hernández Rodríguez (natural person representing Hispafoods Invest, S.A. on the Company's Board):
  - Direct interest in Instituto Hispánico del Arroz, S.A. of 16.666%. She does not hold any position at this company.

 Indirect shareholding of 32.3559% in Cabher 96, S.L. She does not hold any position at this company.

It is hereby noted that Cabher 96, S.L. carries out a similar business activity to that constituting Ebro Foods, S.A.'s corporate purpose.

- Dr. Rudolf-August Oetker:
  - Direct interest in Dr. August Oetker KG. of 12.5%. He is Chairman of the Advisory Board.

The directors of Ebro Foods, S.A. (or their natural person representatives, as warranted) did not perform any transactions with Ebro Foods Group companies outside their ordinary course of business or other than on an arm's length basis in either reporting period.

The directors have not informed the Company of any direct or indirect potential conflicts of interest between them or their related parties and the Company other than those disclosed in this note.

#### 27.8 Director and executive remuneration

**Director remuneration.-** The remuneration accrued by the members of the Board of Directors of Ebro Foods, S.A. totaled 4,907 thousand euros in 2015 (2014: 5,561 thousand euros), broken down as follows (in thousands of euros):

| DIRECTOR REMUNERATION AND OTHER<br>BENEFITS | 2015  | 2014  |
|---|-------|-------|
|   |       |       |
| TYPE OF REMUNERATION                        |       |       |
| Meeting attendance fees                     | 327   | 302   |
| Bylaw-stipulated profit-sharing             | 2,565 | 2,565 |
| Total director remuneration                 | 2,892 | 2,867 |
| Wages, salaries and professional fees       | 2,015 | 2,694 |
| Termination and other benefits              | 0     | 0     |
| Total executive director remuneration       | 2,015 | 2,694 |
| TOTAL REMUNERATION                          | 4,907 | 5,561 |
|   |       |       |
| OTHER BENEFITS                              |       |       |
| Life insurance and post-employment benefits | 0     | 0     |

The Company's bylaws stipulate remuneration equivalent to a 2.5% share of net profit for the year provided that the required appropriations to the legal reserve have been made and the minimum shareholder dividend established in prevailing legislation has been declared (currently 4% of paid-in capital).

At a meeting held on February 24, 2016, the Board of Directors resolved, at the recommendation of its Nomination and Remuneration Committee:

(i) to freeze by-law stipulated remuneration in 2015, implying no change whatsoever with respect to that of the last four years, specifically implying submission at the Annual General Meeting of a motion to pay a sum of 2,565 thousand euros, which is

equivalent to 1.76% of consolidated profit for 2015 attributable to equity holders of the parent.

(ii) to leave attendance fees at 1,600 euros per Board meeting and 800 euros for attendance at the meetings of its various committees.

The individual breakdown of director remuneration earned in 2015 (in thousands of euros) is provided below:

| Director  | Bylaw-<br>stipulated<br>emoluments | Attendance<br>fees | Fixed<br>remuneration<br>for<br>performance<br>of executive<br>duties | Variable<br>remuneration<br>for<br>performance<br>of executive<br>duties | Total |
|---|------------------------------------|--------------------|---|--|-------|
| Hernández Callejas, Antonio                             | 389                                | 32                 | 705   | 1,310  | 2,436 |
| Carceller Arce, Demetrio                                | 370                                | 35                 | 0   | 0  | 405   |
| Alimentos y Aceites, S.A.                               | 120                                | 18                 | 0   | 0  | 138   |
| Castelló Clemente, Fernando                             | 211                                | 34                 | 0   | 0  | 245   |
| Comenge Sánchez-Real, José<br>Ignacio                   | 175                                | 27                 | 0   | 0  | 202   |
| Empresas Comerciales e<br>Industriales Valencianas, S.L | 120                                | 19                 | 0   | 0  | 139   |
| Hispafoods Invest, S.L                                  | 201                                | 35                 | 0   | 0  | 236   |
| Instituto Hispánico del Arroz,<br>S.A                   | 148                                | 21                 | 0(*)  | 0(*)   | 169   |
| Nieto de la Cierva, José                                | 269                                | 27                 | 0   | 0  | 296   |
| Oetker, Rudolf-August                                   | 120                                | 19                 | 0   | 0  | 139   |
| Ruiz-Gálvez Priego, Eugenio                             | 163                                | 27                 | 0   | 0  | 190   |
| Segurado García, José Antonio                           | 279                                | 33                 | 0   | 0  | 312   |
| TOTAL   | 2,565                              | 327                | 705   | 1,310  | 4,907 |

(\*) Although Instituto Hispánico del Arroz, S.A. is listed as an executive director, it does not perform either executive or management duties at Ebro Foods, S.A. or at any Group subsidiary and therefore does not receive any remuneration in this respect. Instituto Hispánico del Arroz, S.A. has been categorized as an executive director based on the fact that the natural person representing this entity on the Board of Directors of Ebro Foods, S.A. is an executive at a Group subsidiary (former article 212 *bis* of the Corporate Enterprises Act).

It is hereby noted that the director remuneration itemized in this note includes the attendance fees received by the Chairman of the Board of Directors of Ebro Foods, S.A., Mr. Antonio Hernández Callejas, in his capacity as director of Pastificio Lucio Garofalo, S.p.A. (an Ebro Foods Group company) in the amount of 5 thousand euros in both reporting periods.

It is further noted that in both reporting periods, the Chairman of the Board of Directors received the sum of 5,200 euros in the form of attendance fees for performance of his duties as director of Riso Scotti, S.p.A. (an associate; see note 27.6).

Of the total variable remuneration earned by the Chairman of the Board of Directors for performance of executive duties in 2015, 524 thousand euros correspond to the

Deferred Annual Bonus Scheme tied to the Group's 2013-2015 Business Plan in respect of 2013. This sum represented up to 25% of the deferred bonus entitlement accrued over the term of the three-year scheme, which was provided for in the 2013 financial statements and settled in 2015.

Elsewhere, in relation to the total remuneration earned by the Chairman of the Board of Directors for the performance of his executive duties in 2015, the 2015 financial statements recognize a provision of 485 thousand euros in respect of the provisional estimate of the amount corresponding to 2015 under the Deferred Annual Bonus Scheme tied to the Group's 2013-2015 Plan, which represents up to 50% of the deferred bonus entitlement expected to be accrued during the three-year period. This figure will be paid in 2017.

These bonus schemes are not tied to Ebro Foods' share price performance nor do they entitle their beneficiaries to the receipt of shares or any rights over such shares.

Elsewhere, none of the members of the Board of Directors benefits from complementary life insurance or pension cover. Moreover, the Company neither extended any form of credit or advances to the members of its Board of Directors nor assumed any obligations on their behalf under guarantees.

**Executive remuneration**.- A total of 10 people were considered executives of Ebro Foods, S.A. at both year-ends; in 2015 these executives accrued aggregate remuneration (wages and salaries) of 2,061 thousand euros (2,189 thousand euros in 2014).

In 2015, the team of executives (excluding the Chairman of the Board of Directors) of Ebro Foods, S.A. covered by the Deferred Annual Bonus Scheme tied to the Group's 2013-2015 Business Plan were paid 128 thousand euros corresponding to 2013, a figure representing until a 25% of the bonuses earned during the three-year term of the scheme that had been provisioned in the 2013 financial statements.

Meanwhile, in relation to the team of executives (excluding the Chairman of the Board of Directors) of Ebro Foods, S.A. covered by the Deferred Annual Bonus Scheme tied to the Group's 2013-2015 Business Plan, the 2015 financial statements recognize a provision of 124 thousand euros in respect of the provisional estimate of the amount corresponding to 2015 under the scheme, which represents until a 50% of the deferred bonus entitlement expected to be accrued during the three-year period. This sum will be paid in 2017, in keeping with the plan rules.

The employment contracts of two executives include change of control clauses guaranteeing payments that exceed the amounts applicable under the Employees' Statute. The clauses initially stipulated in the contracts of other executives provide for payments that are lower than those established in the Employees' Statute due to their length of service.

Note lastly that the figures reflect the remuneration of all of the executives of Ebro Foods, S.A. even though not all of them belong to senior management.

Lastly, Ebro Foods, S.A. has taken out civil liability insurance cover for its directors and executives; these policies cover all of its subsidiaries up to an annual claims cap of 45 million euros. The policies have an annual cost of 60 thousand euros, are effective until April 30, 2016 and are currently in the process of being renewed.

# 28. RISK MANAGEMENT TARGETS AND POLICIES AND USE OF FINANCIAL INSTRUMENTS

The primary objective of the Group's risk management policy is to safeguard the value of its assets and facilitate its sustainable growth by configuring an optimal capital structure tailored to the legislation in force in the countries in which it operates. In addition, its capital management policy is designed to preserve its credit metrics and to maximize shareholder value.

Risk management strategy encompasses key business performance indicators such as earnings, leverage, capital expenditure and business strategy with a view to enabling the Company to take substantiated decisions in order to deliver the above-mentioned objectives. The attached Group Management Report and Corporate Governance Report provide additional information on the key business risks.

#### Capital management

The overriding objective of the Group's capital management is to safeguard the business's sustainability and maximize shareholder value. To this end it contemplates:

- The cost of capital, in keeping with industry calculation standards, with a view to combining debt and equity to optimize this cost.
- A leverage ratio that makes it possible to obtain and maintain the targeted credit ratings and ensure short- and long-term financing for the Group's projects.

The right combination of debt and equity, in order to optimize the cost of capital, enables adequate shareholder remuneration, business continuity and growth of the Ebro Food Group's business model.

Note that the Group is subject to certain capital requirements under certain long-term loan agreements and that is in compliance with these covenants (note 22).

CONSOLIDATED **NET DEBT (€ 000)** 2013 2014 2015 2014/2013 2015/2014 1.849.485 Equity 1,705,757 1,966,259 8,4% 6.3% Net debt 338,291 405,617 426,280 19.9% 5.1% Average net debt 260,820 333,178 424,940 27.7% 27.5% 21.7% Leverage 19.8% 21.9% 10.6% -1.1% Leverage (avge. debt) (1) 15.3% 18.0% 21.6% 17.8% 20.0% EBITDA 282.392 287.251 314.724 1.7% 9.6% 1.20 1.41 1,35 Coverage

In recent years, the Group has been concentrating its activities around key businesses by means of strategic acquisitions, while keeping leverage low.

(1) Ratio of average net interest-bearing debt to equity (excluding non-controlling interests)

Leverage increased significantly in 2013 and 2014 due to the acquisitions of strategic businesses in Italy and Canada. In 2015, leverage rose slightly due to the trend in the dollar and the acquisition of organic and fresh food businesses in France; however, it fell in terms of debt-to-EBITDA coverage and leverage calculated using year-end rather than average debt levels. Management believes that leverage remains well within the Group's comfort zone.

Note that leverage and cash flow generation are impacted to a significant degree by dollar exchange rate trends, as described next.

#### Financial risk management and use of financial instruments

The main financial instruments used by the Group are bank loans, bank overdraft facilities, equity instruments, cash and short-term deposits. In addition, the Group has other financial assets and liabilities such as trade accounts receivable and payable.

These financial instruments expose the Group to market risks via variability in interest rates, exchange rates and in the fair value of certain financial instruments. They also expose it to liquidity and credit risk.

The financial instruments that are used to hedge these risks may or may not qualify for designation as accounting hedges (cash flow or fair value hedges, depending on the nature of the hedged item).

In order to manage the foreign currency and interest rate risks arising in the course of the Group's operations and, from time to time, potential movements in the prices of certain raw materials (gas), the Group uses derivative (mainly interest or exchange rate forward sale-purchase contracts and put/call options) and non-derivative (currency-denominated borrowings) financial instruments in order to minimize or ring-fence them.

These hedges are arranged as a function of:

- Prevailing market conditions;
- Evolving management objectives; and
- The specific characteristics of the transactions giving rise to the financial risk being hedged.

The accounting policies used to measure these financial instruments are described in note 3 above.

The Board of Directors and senior management team review and establish the risk management policies applying to each and every one of these risks. The Board has delegated the development and oversight of the enterprise risk management system in its Audit Committee and the Risk Committee.

#### Cash flow interest rate risk

This risk arises from borrowings denominated in euros or foreign currencies and arranged at floating rates of interest due to the risk that the cash flows associated with debt service payments will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to its long-term debt obligations with floating interest rates.

The Group manages this risk by having a balanced portfolio of fixed and variable rate borrowings. The Group's policy is to minimize exposure to this risk, to which end it continually monitors market conditions with the support of external experts in order to arrange new instruments or change the terms of existing instruments in order to minimize exposure to variability in the cash flows or fair value of its financial instruments.

Management has performed sensitivity analysis with respect to the impact of 50 basis point fluctuations in interest rates on the Group's rate-sensitive financial assets and liabilities with an impact on earnings: the estimated impact on profit in 2015 of such a change would be 2.5 million euros (1.9 million euros in 2014). The year-on-year increase reflects the trend in average borrowings as well as the fact that a significant portion of the Group's borrowings is denominated in US dollars, so that the year-on-year analysis reflects the trend in this currency with respect to the euro.

The main assumptions used to perform this sensitivity analysis are as follows:

- The analysis only models the impact on financial instruments susceptible to significant changes in the event of upward or downward movements in interest rates.
- The only input varied is the rate of interest, with all other variables held constant in the model.

#### Fluctuation in interest rates

|                   |        | 2015   | 5      |        | 2013   |        |       |        |  |
|-------------------|--------|--------|--------|--------|--------|--------|-------|--------|--|
| Income/(expense)  | -0.50% | -0.25% | 0.25%  | 0.50%  | -0.50% | -0.25% | 0.25% | 0.50%  |  |
| Profit before tax | 2,463  | 1,232  | -1,323 | -2,463 | 1,916  | 958    | -958  | -1,916 |  |

#### Foreign currency risk

Foreign currency risk is the risk that the future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities (when revenue or expense is denominated in a foreign currency) and its net investments in foreign subsidiaries.

As a result of significant investments in the US, the carrying amounts of the Group's assets and liabilities are significantly exposed to changes in the USD / EUR exchange rate.

The overriding objective of exchange rate risk management is to offset (at least partially) potential valuation losses on assets denominated in currencies other than the euro with savings, albeit smaller in magnitude, on liabilities denominated in the same currencies.

The Group attempts to mitigate the impact of its structural exchange rate risk by securing some of its loans in US dollars so that a very significant portion of its investments in the US are hedged naturally.

Other borrowings at December 31, 2015 include two loans totaling 271 million US dollars (three loans totaling 290 million US dollars at year-end 2014) (note 22) that have been designated as hedges of net investments in the Group's US subsidiaries and are used to hedge its exposure to US dollar foreign exchange rate risk on these investments. The gains or losses on retranslation of these borrowings into euros are recognized in equity in order to offset any gains or losses on the translation of the net investments in these subsidiaries.

The Group is also exposed to foreign exchange rate risk on account of its transactions. This risk arises from the purchases and sales made by the business units in currencies other than the functional currency. In the case of significant transactions, the Group's policy is to use foreign exchange forward contracts to eliminate or minimize the related exchange rate risk.

Against this backdrop, certain Group companies in the rice (Herba, S&B Herba and TBA Sundra) and pasta segments (Panzani and Garofalo) hold foreign currency future contracts or options (locking in exchange rates) in order to mitigate their transaction-related exposures. These transactions are arranged to minimize currency risk but have not been designated as hedges for accounting purposes. The contracts outstanding at year-end:

|          | Notional balar | ce (thousands) |
|----------|----------------|----------------|
| Currency | 2015           | 2014           |
| USD      | 123,017        | 118,587        |
| CZK      | 40,000         | 21,000         |
| EUR      | 14,051         | 16,873         |
| GBP      | 15,655         | 9,249          |
| THB      | 371,343        | 703,393        |

The following assumptions were used to model the sensitivity of the Group's assets and liabilities to changes in exchange rates:

- The analysis only models the impact on financial instruments susceptible to significant changes in the event of fluctuations in exchange rates.
- Borrowings designated as effective hedges of net investments are excluded from this analysis.
- The only input varied is the rate of exchange, with all other variables held constant in the model.

The sensitivity analysis provided below should be understood as the Group's maximum exposure at a given point in time; in reality, the Group always hedges business transactions denominated in a currency to which management wants to mitigate exposure; however, these transactions do not quality for hedge accounting on account of the complexity of matching flow timing.

#### Impact on profit Fluctuation in EUR

Due to derivatives:

|                   |         | 201    | 5      |        | 2014    |        |       |        |
|-------------------|---------|--------|--------|--------|---------|--------|-------|--------|
| Income/(expense)  | -10.00% | -5.00% | 5.00%  | 10.00% | -10.00% | -5.00% | 5.00% | 10.00% |
| Profit before tax | 1,463   | 1,161  | -3,049 | -6,434 | 1,703   | 854    | -854  | -1,703 |

Due to other financial instruments:

Income/(expense) Profit before tax

|         | 201    | 5     |        | 2014    |        |       |        |  |  |
|---------|--------|-------|--------|---------|--------|-------|--------|--|--|
| -10.00% | -5.00% | 5.00% | 10.00% | -10.00% | -5.00% | 5.00% | 10.00% |  |  |
| -1,283  | -672   | 672   | 1,283  | -1,552  | -813   | 813   | 1,552  |  |  |

#### Fluctuation in GBP

Due to derivatives:

|                   |         | 201    | 5     |        | 2014    |        |       |        |
|-------------------|---------|--------|-------|--------|---------|--------|-------|--------|
| Income/(expense)  | -10.00% | -5.00% | 5.00% | 10.00% | -10.00% | -5.00% | 5.00% | 10.00% |
| Profit before tax | -339    | -228   | 318   | 704    | -763    | -427   | 427   | 763    |

Due to other financial instruments:

|                   |         | 201    | 5     |        | 2014    |        |       |        |
|-------------------|---------|--------|-------|--------|---------|--------|-------|--------|
| Income/(expense)  | -10.00% | -5.00% | 5.00% | 10.00% | -10.00% | -5.00% | 5.00% | 10.00% |
| Profit before tax | -54     | -28    | 28    | 54     | -42     | -22    | 22    | 42     |

#### Fluctuation in USD

Due to derivatives:

|                   |         | 201    | 5     |        | 2014    |        |       |        |
|-------------------|---------|--------|-------|--------|---------|--------|-------|--------|
| Income/(expense)  | -10.00% | -5.00% | 5.00% | 10.00% | -10.00% | -5.00% | 5.00% | 10.00% |
| Profit before tax | -4,972  | -2,233 | 208   | -550   | 630     | 304    | -304  | -630   |

Due to other financial instruments:

|                   |         | 201    | 5     |        | 2014    |        |       |        |
|-------------------|---------|--------|-------|--------|---------|--------|-------|--------|
| Income/(expense)  | -10.00% | -5.00% | 5.00% | 10.00% | -10.00% | -5.00% | 5.00% | 10.00% |
| Profit before tax | 700     | 1,337  | -700  | -1,337 | 835     | 1,594  | -835  | -1,594 |

#### Impact on net debt Fluctuation in USD

|                               | 2015    |        |       |        | 2014    |        |       |        |
|-------------------------------|---------|--------|-------|--------|---------|--------|-------|--------|
| + Net debt / (- Net debt)     | -10.00% | -5.00% | 5.00% | 10.00% | -10.00% | -5.00% | 5.00% | 10.00% |
| Net debt as per balance sheet | -8,881  | -4,652 | 4,652 | 8,881  | -13,323 | -6,979 | 6,979 | 13,323 |

#### Price risk in respect of other financial assets and liabilities

Certain of the Group's financial assets and liabilities expose it to price risk. The most significant exposure derives from the valuation of the put-call option over 48% of the shares of the Garofalo Group (note 5) and the shares of Biosearch, S.A., which are classified as available-for-sale financial assets in the consolidated balance sheet at December 31, 2015 (note 12).

#### Liquidity risk

The Group's objective is to match its cash flow generation capabilities with its debt servicing and refinancing requirements. The Group aims to maintain a balance between continuity of funding and flexibility through the use of renewable credit facilities, bank loans with scope for grace periods to align them with the returns on the underlying assets and forward purchase contracts.

Note 22 analyzes the Group's borrowings at year-end 2015 by maturity.

#### Credit (counterparty risk)

This is the risk that a counterparty will not meet its contractual obligations, generating a financial loss for the Group.

This risk is mitigated by means of careful selection of transactions and counterparty banks based on credit ratings and the negotiation of sufficient guarantees to mitigate this risk.

The Group has always taken a conservative approach to business transactions; it has risk committees that continually review limits, open positions and automated system alerts. As a result, the Group's trade credit non-performance ratio has been historically low. In addition, the sales and collections management departments work in a coordinated manner. Counterparties are selected on the basis of the credit ratings awarded by the credit insurance providers with which the Group works, these policies ultimately serving as guarantees. The Group's high level of geographic diversification results in a low level of customer credit risk concentration.

#### Fair value of financial instruments

The table below breaks down the Group's financial assets and liabilities at December 31, 2015 (in thousands of euros) other than its accounts payable and receivable or its cash and cash equivalents whose carrying amounts are deemed a reasonable approximation of their fair value. The carrying amounts shown in the table below are not materially different from these instruments' fair value.

|                             | <u>Carrying</u><br><u>amount at</u><br><u>year-end</u><br><u>2015</u> |
|-----------------------------|---|
| Financial assets            |   |
| Loans                       | 33,640  |
| Equity instruments          | 26,608  |
| Other instruments           | 2,061   |
| <u>TOTAL NON-CURRENT</u>    | <b>62,309</b>   |
| Loans                       | 3,252   |
| Other instruments           | 1,882   |
| Derivatives                 | 2,392   |
| <u>TOTAL CURRENT</u>        | <b>7,526</b>  |
| Financial liabilities       |   |
| Loans and credit facilities | 368,777   |
| Other financial liabilities | 70,034  |
| <u>TOTAL NON-CURRENT</u>    | <b>438,811</b>  |
| Loans and credit facilities | 197,568   |
| Other financial liabilities | 3,409   |
| Derivatives                 | 579   |
| <u>TOTAL CURRENT</u>        | <b>201,556</b>  |

#### Financial assets and liabilities measured at fair value: fair value hierarchy

All of the financial instruments measured at fair value are classified into one of the following levels depending on the inputs used to value them:

- Level 1. Use of quoted prices in active markets of identical assets and liabilities (without any adjustment)
- Level 2. Use of directly or indirectly observable inputs (other than level 1 quoted prices)
- Level 3. Use of unobservable inputs

|  | <u>Year-end</u><br><u>2014</u> | Level 1  | Level 2    | Level 3     |
|--|--------------------------------|----------|------------|-------------|
| Financial assets   |                                |          |            |             |
| Equity instruments<br>Derivatives  | 846<br>2,392                   | 846<br>- | -<br>2,392 | -           |
| <b>Financial liabilities</b><br>Other financial liabilities<br>Derivatives | 62,981<br>579                  | -        | -<br>579   | 62,981<br>- |

Level 1 basically includes the valuation of equity interests classified as available for sale. Level 3 reflects the liability recognized under IAS 39 in connection with the shareholdings pending acquisition in Herba Ingredients (TBA Suntra) and the Garofalo Group.

The Group does not hold any financial instruments whose fair value cannot be reliably measured. No instruments were transferred between the various fair value hierarchy levels in the course of 2014.

#### 29. ENVIRONMENTAL DISCLOSURES

The productive processes used at the Group's various factories, in both the rice and the pasta divisions, are relatively simple agricultural food processes that do not have a major impact on the environment and entail minimum risk of accidental contamination. The most significant environmental aspects pertaining to the Group can be categorized as follows:

- Greenhouse gas emissions: essentially the emission of particles related to the manipulation of cereals (rice and wheat) and gases produced in the combustion processes used to produce vapor and dry raw materials. The fuel most widely used is natural gas.
- Productive processes: essentially mechanic and hydrothermal, these processes require the use of very few chemical products, and in very small amounts. Most of these products are used to clean equipment and sanitize raw materials and are relatively safe for the environment.

- Water consumption: the Group uses relatively little water in its manufacturing processes (most of its products are dry products), so that the volume of wastewater produced is also small. Moreover, the wastewater generated is relatively uncontaminated as the water consumed is used basically to produce vapor, as a refrigerant or as an ingredient in finished products.
- Waste generation and management: the Group generates minimum amounts of waste, including both non-hazardous (mainly ingredient and auxiliary material packaging) and hazardous (maintenance operations) waste.

To minimize its environmental footprint, Ebro Foods builds environmental protection into its business development and deploys the tools, measures and resources needed to guarantee protection at its subsidiaries. More specifically, the Group's environmental policy is articulated around three lines of initiative:

- Ensuring that its companies comply with applicable environmental legislation in carrying out their business activities by means of the rollout of in-house management systems and monitoring of prevailing legislation in this arena.
- Minimizing the environmental impact of its business operations by searching for eco-efficient solutions and continually rolling out initiatives designed to reduce its emissions and waste generation and to optimize consumption of water, energy and packaging materials.
- Suitably and safely managing all its waste, fostering recycling and reuse. Using recycled and/or environmentally-friendly raw materials whenever possible.
- Rolling out environmental employee training and awareness programs.

In parallel, the Ebro Foods Group intervenes in the rest of its value chain by controlling the environmental performance of its industrial suppliers by means of internal and/or external audits and helping them to enhance their environmental management practices as appropriate.

The Group is also working actively on researching and promoting environmentallysustainable farming practices for use in the production of its agricultural raw materials; the focus of this effort is currently on rice. This work is taking the form of in-house initiatives and ad-hoc collaborations with stakeholders and sector associations.

In 2015, the Group joined the *Sustainable Agriculture Initiative Platform* (SAI Platform), an industry initiative that brings together the key food players worldwide with the goal of attaining sustainable agricultural standards from an environmental and social standpoint. Within this initiative, alongside other sector members, a specific rice-growing taskforce has been set up to develop sustainable practices based on a common industry standard (mainly at the international level) and foster its implementation in the rice-growing regions from which this raw material is sourced.

Fuller information on the Group's environmental performance in 2015 can be found in its Annual Sustainability Report.

In addition, in order to guarantee compliance with the packaging and packaging waste reduction, recycling and recovery objectives laid down in Spanish Law 11/97, of April 24, 1997, the Group's Spanish subsidiary Herba is a member of Ecoembalajes España, S.A. (Ecoembes), whose mission is to design and develop systems oriented towards collecting, sorting and recovering used packaging and packaging waste. Ecoembes

uses the concept known as the Green Dot (the symbol featured on the packaging) to certify that the product's packager has paid a certain amount of money for each item of packaging it places on the market.

In tandem, both the European rice subsidiaries and Ebro Foods' head offices have entered into agreements with entities akin to Ecoembes for the destruction of paper and other materials. These agreements allow then not only to comply with data protection legislation but also to guarantee the sustainable management of this documentation through recycling commitments.

Lastly, various Group companies have arranged civil liability insurance that covers thirdparty damages caused by a sudden and unintentional spill. Management believes that this policy adequately covers any potential risk in this respect. To date the Group has not been party to any material environmental-related claims; on the other hand it can claim a positive record on the basis of the results of audits and inspections and the lack of any pleas in respect of its integrated environmental permit processes, etc.

#### **30. FEES PAID TO AUDITORS**

External services in the consolidated income statement include the fees paid to the auditors of the consolidated financial statements.

The fees paid for account auditing and other services to the Company's auditor, Ernst & Young, S.L., and entities related to the latter by means of control, joint ownership or joint management, in 2015 and 2014 were as follows:

- The fees corresponding to auditing services provided in 2015 amounted to 1,450 (2014: 1,123) thousand euros; those corresponding to other assurance services amounted to 124 (2014: 95) thousand euros.
- The fees for tax advisory and and/other services totaled 196 (2014: 303) thousand euros.

#### 31. EVENTS AFTER THE REPORTING PERIOD

In early 2016, the Ebro Group sold its rice businesses in Puerto Rico and the US Virgin Islands, which it operated under several brands (El Mago, Sello Rojo and Cinta Azul), to CC1 Grain, LLC of Puerto Rico. The transaction price was 12 million US dollars. The sale generated a pre-tax gain for the Group of around 9 million euros (using an exchange rate of USD/EUR 1.08). This gain will be recognized in the Group's 2016 consolidated financial statements. This disposal marks the Ebro Group's exit from the rice business under the brands sold in Puerto Rico and the US Virgin Islands and was driven by the fact that the characteristics of these markets (where rice products are seen as more of a commodity product) do not fit with the Ebro Group's strategy of focusing on value-added products.

Elsewhere, after the reporting date, the Ebro Group, through one of its French subsidiaries, acquired 100% of France's CELNAT, a pioneer in the organic food business and one of France's most important organic cereal producers. CELNAT boasts a very strong position in the high-end organic food category and an excellent reputation in the specialist retail circles in which it makes 95% of its sales. In 2015, CELNAT posted revenue of 22 million euros, 20% of which was generated outside France. The

transaction price was 25,426 thousand euros and includes 1,426 thousand euros of net debt assumed by the Group. The Group took effective control of this business in January 2016, also the date of its first-time consolidation.

There have been no other significant events or developments between the end of the reporting period and the date of authorizing the accompanying financial statements for issue.

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

#### 1. <u>COMPANY SITUATION</u>

#### Organizational structure and business model

The Ebro Foods Group is Spain's largest food company. Through its subsidiaries, it commands a presence in the rice and pasta markets in Europe and North America as well as a growing presence in other countries.

The Group has decentralized certain areas of each business's management with a view to focusing on the business while maintaining a lean and dynamic structure that prioritizes performance, cohesion and market knowledge over a personality-driven culture.

The Ebro Foods Group articulates its management around business segments that combine business activities and their geographic location. The two core business lines are:

<u>The rice business</u>: the production and distribution of rice and its culinary derivatives and accompaniments. It consists of industrial and branding activities, with the Group pursuing a multi-brand model. Its geographic footprint extends to Europe, the Mediterranean basin, India and Thailand (via the Herba Group companies) and North and Central America, the Caribbean and Middle East (via the Riviana Group and its subsidiary, American Rice or ARI).

<u>Pasta business:</u> the production and marketing of dry and fresh pasts, sauces, semolina products, their culinary derivatives and accompaniments, carried out by the New World Pasta Group in the US, the Panzani Group and the Garofalo Group (rest of world).

Decision-making is spearheaded by the Board of Directors, which is ultimately responsible for defining the Group's general strategy and management guidelines. The Board delegates, certain tasks in its Executive Committee, including, notably, monitoring and oversight of delivery of the strategic and corporate development guidelines, while the Management Committee, on which the heads of the various business areas are represented, is tasked with monitoring and preparing the decisions taken at the management level.

The Annual Corporate Governance Report contains detailed information on the Group's ownership and governance structure.

Production of the products sold by the Group relies heavily on the use of rice and durum wheat, although new grains such as quinoa and other ancient grains are gradually being added to the mix.

Rice is the most widely-consumed grain in the world; however, as some of the world's largest producers consume more than they produce (China, Philippines and Indonesia), the global rice trade is smaller than that of other grains and cereals. The sources of the rice sold by Ebro vary depending on the type of grain and quality/abundance of rice harvests. Supply sources can be grouped into three major regions which produce different varieties of rice: the US, southern Europe and Southeast Asia.

Pasta is produced from a variety of wheat that is high in protein called durum wheat. Durum wheat is produced in a far smaller geographic expanse and has a much smaller market than other varieties of wheat, essentially those used to make flour. Ebro mainly sources its durum wheat in the US, Canada and southern Europe (France, Spain and Italy).

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

It purchases from farmers, cooperatives and milling companies that provide the basic raw material used in the productive process, the required milling and/or transformation being carried out at the Group's factories. The processes performed differ depending on the product's end use and range from cleaning, milling, polishing and basic extrusion to more complex processes such as pre-cooking, cooking and freezing.

Note 6 to the consolidated financial statements (Segment reporting) overviews the key activities, brands and market shares of each reportable segment.

#### Strategic objectives

The Group's strategic objective is to be a benchmark player in the rice and pasta markets and in segments of relevance to both areas such as meal solutions. It also aims to achieve a meaningful position in a highly global market and to spearhead innovation in its leading geographies, these ambitions trickling over to related products such as value-added legumes and noodles.

In order to deliver these strategic objectives, the Group taps a series of growth levers it deems key to increasing the value of the business, as enshrined in the various three-year business plans:

- Organic and M&A-led growth in large and established markets and, in parallel, the search for opportunities in high growth potential developing markets.
  - Penetration of new markets and product categories with a strategic focus on new fresh products (aperitifs, chips, omelettes, sandwiches, prepared dishes) and new and more value-added ingredient ranges.
  - Development of products that offer a fuller culinary experience by adding new formats (maxi-cups, etc.), flavours (cup and sauce ranges) and meal solutions (pan-fried rices and pasta dishes, SOS dishes, etc.)
  - Significant positioning in the healthy and organic food segments by leveraging new concepts based on ancient grains, gluten-free foods, quinoa, etc. Here it is worth highlighting the acquisition of Celnat, SAS, a specialist in premium organic products which will be integrated into an independent division to be called Alimentation Santé.
  - Leadership in mature markets by focusing strategically on product quality. Expansion and leadership of the premium products category. Development of the Garofalo brand.
  - Expanded geographic footprint and rounding out of the product/country matrix:
    - Search for business opportunities in mature markets with business profiles similar to that of the Group and specialist players in niche segments (RiceSelect, Monterrat, Cerlat) that enable the Group take a qualitative step forward in its strategy of shifting away from its generalist positioning to positioning as a multi-specialist (individual solutions).
    - Entry into new business niches in existing markets (India, Middle East, Eastern Europe and Africa).
    - Expansion of success formulae into markets in which Ebro is already present (fresh products).

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

- Product differentiation and innovation. The Ebro Foods Group's product development strategy is structured around two articulating lines of initiative:
  - Research, development and innovation (R&D). The Group has four proprietary R&D centers. Its investment policy is designed to allow the crystallization of new ideas and consumer needs into tangible customer solutions.
  - The Group aims to have the leading brands in its respective segments, to which end it supports them with the required advertising budgets.
- Low risk exposure. The business has been marked by growing raw material price volatility in recent years, coupled with accelerating changes in consumer trends. The Ebro Group faces these challenges through firm strategic commitments to both change and sustainability. To this end it seeks balanced sources of recurring income (markets, currencies), low leverage in order to withstand financial turbulence, new sources of supply and the establishment of long-term relationships with its stakeholders (customers, suppliers, directors, employees, society).

#### 2. BUSINESS PERFORMANCE AND RESULTS

#### **Business environment**

The economic recovery gathered momentum in the eurozone in 2015 even though yearon-year GDP growth did not rise above 1.5%. The recovery is being driven by growth in domestic demand (growth in new car registrations of 11%) fueled by expansive monetary policy (with interest rates at close to zero, giving small and medium sized enterprises a breather on the financing front) and oil prices at a 10-year low, freeing up consumer and corporate spending power. Despite the improvement, evident in higher employment levels and consumer confidence readings, the end of the year was clouded by several sources of political instability (Brexit, political instability in certain EU member states) and social crises (refugee crisis, population ageing), which, coupled with the issues affecting the emerging markets, could hamper growth.

The US economy expanded the healthy momentum of the prior two years: with annual GDP growth of 2.5% (the highest level since the start of the crisis) and an unemployment rate of around 5%, it continues to outpace most developed nations. This performance is primarily attributable to internal demand, as consumers have shrugged off the doubts lingering in prior years, while disposable income continues to rise gradually (although income distribution issues continue to present a source of tension). The Federal Reserve's rate hike marked the start of rate normalization and should not have an adverse effect on the global economy other than on exports affected by the dollar's appreciation and emerging market weakness.

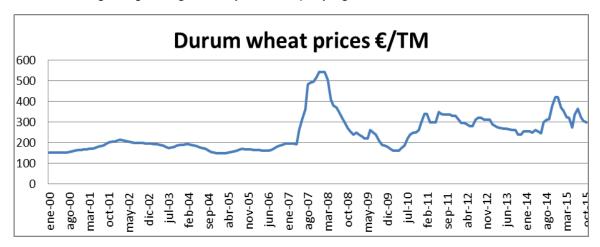
As noted in last year's report, the years of uncertainty and high levels of unemployment have taken their toll, affecting consumer spending patterns. Generally speaking, the consumer has become more cautious: shoppers are buying less, buying cheaper and have traded down to high-quality private label brands or compellingly-priced brand name products; in parallel they have started to look for fresh, gourmet and organic products that offer good value for money. Other trends of note include the growth in neighborhood supermarkets and the advent of new players (online) on the distribution side of the business. All of these trends reinforce the need to offer a pleasant and health-conscious shopping experience while continuing to respect tight budgets.

Lastly, spending habits are also being shaped by demographic trends such as population ageing, smaller family units and new ways of cooking and eating (to order, from vending

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

machines, snacking instead of sitting down, etc.). Inevitably, food companies must also take stock of the unstoppable growth in internet penetration and capabilities; shoppers can readily compare prices and product characteristics and we are seeing a proliferation of robotic-style applications (driverless cars, drones, etc.) with the power to similarly change how we shop for and eat our food. Gradually (traditional consumers continue to dominate), producers will have to adapt and specialize their ranges, while distributors will be forced to offer a different shopping experience.

As was the case across the board in the commodities markets, the grain markets were marked last year by expectations of record inventory levels; prices were stable or if anything lower. The global agricultural commodities index corrected for the fourth year running, having peaked in 2011, and the global ratios tracking the percentage of stocks in relation to annual consumption (stocks-to-use ratios) of the main grains (corn, wheat, rice) remained well above the average for the last 10 years.



Last year, we presented the following chart depicting the trend in durum wheat prices and illustrating the growing volatility of a uniquely tight market.

Source: The Ebro Foods Group

Last year, prices fell from close to €400/MT at the start of the year to €280/MT as the new harvest approached. In June came news of a potentially smaller harvest in Europe due to the drop in spring rainfall, triggering a fresh price rally which did not however last for long; prices ended the year back down at around €265/MT.

Global rice production narrowed by 0.5% on the whole in 2015, affected by adverse weather conditions ("*El Niño*"), as well as apathy in the face of widespread low prices. Meanwhile, global trade corrected by 2% from record levels in 2014, driven by a slight slowdown in demand. Global rice prices continued to trend lower throughout the year, albeit affecting certain aromatic rice grains disproportionately.

In North America, the 2014/15 harvest was very abundant and prices remained low. However, the 2015/16 harvest is smaller and of lower quality, resulting in a higher cost of sales for the Group in the last quarter of the year.

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

#### **Group financial performance**

The Group's key financial indicators are presented below:

| CONSOLIDATED FIGURES (Thousand of 4)                              | 2013      | 2014      | 2014/2013 | 2015      | 2015/2014 | CAGR 2015/2013 |
|---|-----------|-----------|-----------|-----------|-----------|----------------|
|   |           |           |           |           |           |                |
| Revenue   |           | 2,120,722 |           | 2,461,915 |           | 12.2%          |
| EBITDA  | 282,392   | ,         | 1.7%      | 314,724   | 9.6%      | 5.6%           |
| % of Net Revenue  |           | 13.5%     |           | 12.8%     |           |                |
| EBIT  | 226,356   | ,         | 0.4%      | 246,314   | 8.4%      | 4.3%           |
| % of Net Revenue  | 11.6%     | 10.7%     |           | 0.0%      |           |                |
| Profit/(loss) before taxes  | 210,646   | 215,749   | 2.4%      | 229,722   | 6.5%      | 4.4%           |
| % of Net Revenue  | 10.8%     | 10.2%     |           | 9.3%      |           |                |
| Taxes   | (69,157)  | (64,407)  | 6.9%      | (79,034)  | 22.7%     | 6.9%           |
| % of Net Revenue  | -3.5%     | -3.0%     |           | -3.2%     |           |                |
| Profit/(loss) for the year from continuing operations             | 141,489   | 151,342   | 7.0%      | 150,688   | -0.4%     | 3.2%           |
| % of Net Revenue  | 7.2%      | 7.1%      |           | 6.1%      |           |                |
| Profit/(loss) after tax for the year from discontinued operations | (7,507)   | (2,223)   | -70.4%    |           | -100.0%   | -100.0%        |
| % of Net Revenue  | -0.4%     | -0.1%     |           |           |           |                |
| Net profit  | 132,759   | 146,013   | 10.0%     | 144,846   | -0.8%     | 4.5%           |
| % of Net Revenue  | 6.8%      | 6.9%      |           | 5.9%      |           |                |
| Average working capital   | 420,517   | 442,036   | -5.1%     | 482,3     | -9.1%     |                |
| Capital employed  | 1,286,515 | 1,363,346 | -6.0%     | 1,579,447 | -15.9%    |                |
| ROCE (1)  | 17.7      | 16.7      |           | 15.6      |           |                |
| Capex (2)   | 61,308    | 67,123    | 9.5%      | 81,466    | 21.4%     |                |
| Average headcount   | 4,665     | 5,189     | 11.2%     | 5,759     | 11.0%     |                |
|   | 31.12.13  | 31.12.14  | 2013/2012 | 31.12.15  | 2015/2014 |                |
| Equity  | 1,705,757 | 1,849,485 | 8.4%      | 1,966,259 | 6.3%      |                |
| Net debt  | 338,291   | 405,617   | 19.9%     | 426,280   | 5.1%      |                |
| Average net debt  | 260,820   | 333,178   | 27.7%     | 424,940   | 27.5%     |                |
| Leverage (3)  | 0.15      | 0.18      |           | 0.22      |           |                |
| Total assets  | 2,772,680 | 3,162,068 |           | 3,403,676 |           |                |

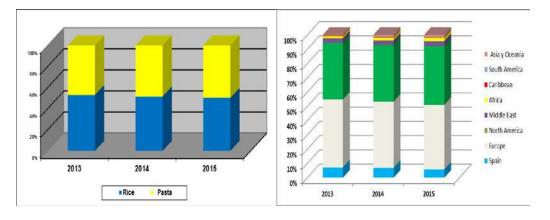
(1) ROCE (Return on Capital Employed) = (Last 12 months Operating profit TAM / (Intangible assets – Property, plant & equipment – working capital).

(2) CAPEX (Capital Expenditures) as cash outflows net of investments.

(3) Ratio of net financial debt average including the cost of own resources (without including minority interests).

**Revenue** rose by 16.1% year-on-year driven by significant volume growth, exchangerate effects related to the trend in the dollar of an estimated 181 million euros and acquisition-led growth of 105 million euros.

The breakdown of revenue and the year-on-year trend by business line and geographic market is as follows:



#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

**EBITDA** rose by 9.6%, shaped by a 8.3 million euro contribution by new businesses and a positive impact of 23 million euros via exchange rate trends. The Group's earnings performance was particularly strong in the rice business, in which it posted record levels of profitability; 2015 was a tough year in the pasta business, however, due to durum wheat price volatility and the need to pass through the increase in supply costs (an estimated increase of 54 million euros) in the first half of the year.

The EBITDA margin narrowed to 12.8%. The drop in average profitability is entirely attributable to the pasta business, where margins narrowed on the back of higher raw material costs, partially offset by volume growth, and ongoing margin dilution by the fresh pasta business in Canada and the US; this business is in the process of being relaunched and continues to resent below-average margins.

**Profit for the year from continuing operations** narrowed by 0.4% despite the growth in recurring profit due to a combination of effects originating in 2014: a positive impact via a reduction in non-recurring expenses (in 2014, the Group recognized an impairment loss against the goodwill allocated to the ARI cash-generating unit (American Rice) of 11.1 million euros); a negative impact due to the recognition in 2014 of a one-off financial gain on the sale of the Group's interest in Deoleo (14.0 million euros); and, lastly, the changes in income tax expense (note 25 of the consolidated financial statements).

The **ROCE** declined to 15.6%, driven entirely by the decline in the profitability of the US and Canadian pasta business.

The **after-tax loss from discontinued operations** includes the net gain or sale generated by businesses sold and their operating results until the transaction dates. In this instance the amounts shown in prior years correspond to the German pasta business and the loss generated by its sale, as detailed in note 7 of the consolidated financial statements.

#### Analysis of the Group's balance sheet

The trend in the Group's balance sheet in the last three years evidences the business combinations completed during this period: The Garofalo Group (June 2014), the RiceSelect assets (June 2015) and Roland Monterrat (September 2015). The main movements related to the accounting treatment of these business combinations (additions to property, plant and equipment, intangible assets, goodwill, net current assets and borrowings) and the impact of the trend in the US dollar on subsidiary balance sheets denominated in this currency (both years). Both movements have the effect of increasing assets: an increase due to the first-time consolidation of new assets and an increase of 10% in 2015 and 12% in 2014 in the assets and liabilities denominated in dollars due to their translation at year-end rates (which accounted for roughly half of consolidated assets at year-end).

Other noteworthy changes include the sale of certain non-operating assets classified as investment properties in the US and UK and the sale of the shares in Deoleo in 2014 (which had been classified under finance assets).

Other assets and other liabilities mainly comprise deferred taxes (this heading increased due to business combinations), provisions for pension obligations and provisions for charges (notes 10 and 19 of the consolidated financial statements).

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

|   | BALANCE SHEET |            |           |           |           |  |
|---|---------------|------------|-----------|-----------|-----------|--|
| ITEM  | 2013          | 2014       | 2014/2013 | 2015      | 2015/2014 |  |
| Intangible assets                             | 373,544       | 433,974    | 60,430    | 466,214   | 32,240    |  |
| Property, plant and equipment                 | 509,673       | 612,771    | 103,098   | 688,239   | 75,468    |  |
| Investment properties                         | 33,139        | 30,832     | -2,307    | 29,927    | -905      |  |
| PP&E AND INTANGIBLLE ASSETS                   | 916,356       | 1,077,577  | 161,221   | 1,184,380 | 106,803   |  |
| Financial Assets                              | 108,141       | 67,732     | -40,409   | 62,309    | -5,423    |  |
| Goodwill                                      | 851,617       | 932,596    | 80,979    | 990,885   | 58,289    |  |
| Other current assets and liabilities          | 55,455        | 55,871     | 416       | 74,301    | 18,430    |  |
| Inventories                                   | 384,947       | 428,107    | 43,160    | 438,579   | 10,472    |  |
| Trade Receivables, Group Companies            | 0             | 0          | 0         | 0         | 0         |  |
| Trade Receivables                             | 302,994       | 349,117    | 46,123    | 372,823   | 23,706    |  |
| Other accounts receivable                     | 58,721        | 56,556     | -2,165    | 66,369    | 9,813     |  |
| Trade payables, Group companies+              | 0             | 0          | 0         | 0         | 0         |  |
| Trade payables                                | -236,156      | -285,970   | -49,814   | -312,536  | -26,566   |  |
| Other accounts payable                        | -88,980       | -97,234    | -8,254    | -112,121  | -14,887   |  |
| NET CURRENT ASSETS (WORKING CAPITAL)          | 421,526       | 450,576    | 29,05     | 453,114   | 2,538     |  |
| NET INVETMENT                                 | 2,353,095     | 2,5845,352 | 231,257   | 2,764,989 | 180,637   |  |
| Capital                                       | 92,319        | 92,319     | 0         | 92,319    | 0         |  |
| Reserves                                      | 1,480,679     | 1,611,430  | 130,751   | 1,729,094 | 117,664   |  |
| Profit attribuible to owners of the parent    | 132,759       | 146,013    | 13,254    | 144,846   | -1,167    |  |
| Less: Interim dividend                        | 0             | 0          | 0         | 0         | 0         |  |
| Less: Own shares                              | 0             | -277       | -277      | 0         | -277      |  |
| CAPITAL AND RESERVES                          | 1,705,757     | 1,849,485  | 143,728   | 1,966,259 | 116,774   |  |
| Non-controlling interests                     | 22,506        | 24,320     | 1,814     | 26,657    | 2,337     |  |
| Other assets and liabilities                  | 286,541       | 304,930    | 18,389    | 345,793   | 40,863    |  |
| Loans from Group Companies and associates     | 0             | 0          | 0         | 0         | 0         |  |
| Less: Loans to Group companies and associates | 0             | 0          | 0         | 0         | 0         |  |
| Bank Borrowinngs                              | 421,148       | 513,053    | 91,905    | 564,532   | 51,479    |  |
| Sepcial financing                             | 11,457        | 84,843     | 73,386    | 73,386    | -11,457   |  |
| Less: Cash on hand at banks                   | -94,014       | -191,477   | -97,463   | -206,994  | -15,517   |  |
|   | -300          | -802       | -502      | -4,644    | -3,842    |  |
| Less: Cash equivalents                        | -300          |            |           |           |           |  |
| Less: Cash equivalents NET BORROWINGS         | 338,291       | 405,617    | 67,326    |           | 20,663    |  |

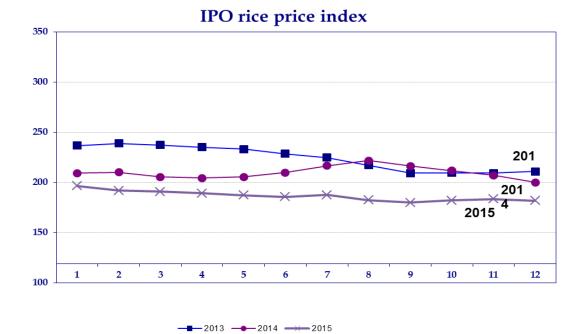
In order to properly understand the Group's working capital requirement and borrowings, note that the factor with the biggest impact on these headings is the volume and measurement of inventories. Inventory volumes are sharply cyclical, moving in tandem with rice and wheat harvests, particularly the rice harvest in the northern hemisphere, which is where the Group buys the most rice from growers and cooperatives and where the inventory cycle is longest. More specifically, inventory volumes are at their lowest at the end of the rice season (end of summer) and at their highest at the end of the year, the start of the next season.

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

#### **Rice business**

| RICE BUSINESS     | (Thousand of €)  | 2013      | 2014      | 2014/2013 | 2015      | 2015/2014 | CAGR<br>2015/2013 |
|-------------------|------------------|-----------|-----------|-----------|-----------|-----------|-------------------|
|                   |                  |           |           |           |           |           |                   |
| Net Revenue       |                  | 1,090,459 | 1,139,697 | 4.5%      | 1,287,726 | 13.0%     | 8.7%              |
| EBITDA            |                  | 137,627   | 148,828   | 8.1%      | 176,959   | 18.9%     | 13.4%             |
|                   | % of Net Revenue | 12.6%     | 13.1%     |           | 13.7%     |           |                   |
| EBIT              |                  | 110,156   | 121,789   | 10.6%     | 147,509   | 21.1%     | 15.7%             |
|                   | % of Net Revenue | 10.1%     | 10.7%     |           | 11.5%     |           |                   |
| Average working c | capital          |           |           |           |           |           |                   |
| requirement       |                  | 329,938   | 339,882   | -3.0%     | 360,709   | -6.1%     |                   |
| Capital employed  |                  | 751,292   | 767,771   | -2.2%     | 861,763   | -12.2%    |                   |
| ROCE              |                  | 14.8      | 15.9      |           | 17.1      |           |                   |
| Capex             |                  | 21,186    | 32,440    | 53.1%     | 38,941    | 20.0%     |                   |

As indicated in the section addressing the business environment, the market was broadly stable in terms of prices; although global production and inventory levels fell slightly, they remained close to long-run highs.



In the US, the 2014/15 harvest was very strong (+10% vs. 2013/14), driving a reduction in the US I/g price gap with respect to other markets and enabling growth in exports. However, this year's long grain harvest is less abundant (and poorer quality) due to reduced acreage planted and a lower yield, creating an element of price uncertainty. There have been no major changes in the short and medium grain varieties: ample stocks-to-use ratios continue to push prices lower.

#### 103

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

## US harvest prices (source: USDA)

| <u>\$/cwt</u> | 2015/16 (*) | 2014/15 | 2013/14 |
|---------------|-------------|---------|---------|
| Average price | 12.5-13.3   | 13.4    | 16.3    |
| Long grain    | 11-11.6     | 11.9    | 15.4    |
| Medium grain  | 16.1-16.9   | 18.3    | 19.2    |

Nor were there significant changes with respect to rice sourced from other markets, with prices stable or lower in long grain rice from Asia and stable in the aromatic varieties. In Thailand and India, major rice exporters, the 2015/16 harvest in progress is also smaller; however, the former is carrying over stocks equivalent to at least three harvests and although these stocks are of questionable quality they serve as a buffer for price-setting purposes. The downward trend in the price of rice grown in Asia, coupled with below-average yields for the past two harvests in Europe, where prices are high, has left European-sourced rice relatively uncompetitive.

**Revenue** growth in this business was driven by volume growth and the trend in the US dollar, as prices were flat or slightly lower, in line with raw material payments at source. Highlights:

- Consolidation of the ingredients business which is driving a substitution effect: traditional, basic products are increasingly being displaced by value-added products at the premium end of the value chain; this business registered growth of 15%.
- The gradual replacement of the traditional product range by those launched in recent years, particularly the *Sabroz* and *Vasitos* ranges, which registered year-on-year volume growth of 11.6% and 19.6%, respectively, in Spain, enabling the Group to defend its market share and sales by value.
- Riviana performed really well in the US across all products and markets. This brand is the market leader with a share of 22.3% by volume in a market growing at an annual rate of 2.9% (Nielsen XAOC 52-week scantrack).
- ARI American Rice also performed well: thanks to a relative improvement in US long grain prices and despite the scarcity of product from Texas, this unit competed with its Abu Bint brand in the Middle East on a more competitive footing.

**EBITDA** increased by 18.9% year-on-year. Growth in EBITDA outpaced topline growth, implying margin expansion (13.7% in 2015 vs. 13.1% in 2014). In addition to topline growth, an astute purchasing policy enabled modest growth in margins. The advertising spend was increased by a significant 9 million euros, virtually all of which earmarked to the US in order to leverage the Group's excellent market positioning.

Riviana continued to hit new profit records, generating 107 million US dollars of EBITDA, of which only a small sum corresponds to the first-time acquisition of RiceSelect (1.4 million US dollars), a transaction which expands the Group's product catalogue, adding local aromatic, organic, ancient grain and couscous varieties. Profitability also improved at ARI despite persistent issues with Texas-grown rice which are undermining profitability at the factory in Freeport.

In Europe, the market environment remains highly complex. On the distribution side of the business, the retailers continue to consolidate (three retailers are merging in France, Ahold & Delhaize are joining forces in a Belgian-Dutch tie-up and in Germany, Edeka

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

and Rewe continue to consolidate that market) and although there are signs of a potential let-up, promotional activity remains intense and the price gap between privatelabel and manufacturer brands remains significant.

To tackle this situation, the Ebro Group remained strongly committed to innovation and brand support; this strategy enabled growth in the Netherlands, Portugal and Finland and maintenance of existing positions in Belgium and Germany. Surmounting the challenges, the Group defended EBITDA despite a slight increase in advertising spend (+1.7 million euros).

|              | 2013   | 2014   | %      | 2015   | %      |
|--------------|--------|--------|--------|--------|--------|
| Spain        | 31,474 | 28,539 | 38.9%  | 23,191 | 32.2%  |
| Europe       | 33,454 | 40,873 | 55.7%  | 41,307 | 57.4%  |
| Other        | 2,100  | 3,916  | 5.3%   | 7,522  | 10.4%  |
| Total EBITDA | 67,028 | 73,328 | 100.0% | 72,020 | 100.0% |

By market, the EBITDA contribution to the non-US rice business was as follows:

It is worth highlighting the growth in 'Other markets', thanks to full recovery of the Puerto Rican business, which, after years of hard work to enable its monetization, was sold in January 2016 (see *Events after the reporting period*), as well as business growth in India. In Spain, the Group defended its position by supplanting the traditional segments invaded by the private label brands with new product ranges (most notably *Sabroz* and *Vasitos*); profitability in this market fell, however, due to a less competitive national harvest relative to rice grown overseas in the last two years.

**ROCE** in the rice business rose sharply thanks to growth in the profitability of the US business, including the impairment losses recognized against ARI assets in 2014.

The most important investments undertaken in this business (Capex) related to a new frozen products warehouse (1.6 million euros), a new flour and ingredients line (2.9 million euros), expansion of the Group's facilities in India (1.8 million euros), expansion of the factories in Amsterdam and Antwerp (2 million euros), completion of the work to expand the mill in Algemesí (2.5 million euros) and ongoing work to install a new gluten-free pasta production line in Memphis (7.3 million euros); note that the line being built in Memphis will serve the Pasta Area.

### Pasta Business

| PASTA BUSINESS (thousands of euros) |                  | 2013    | 2014      | 2014/13 | 2015      | 2015/14 | CAGR 2015/2013 |
|-------------------------------------|------------------|---------|-----------|---------|-----------|---------|----------------|
| Revenue                             |                  | 915,120 | 1,029,294 | 12.5%   | 1,224,491 | 19.0%   | 15.7%          |
| EBITDA                              |                  | 152,955 | 146,317   | -4.3%   | 148,647   | 1.6%    | -1.4%          |
|                                     | EBITDA margin, % | 16.7%   | 14.2%     |         | 12.1%     |         |                |
| EBIT                                |                  | 125,725 | 114.397   | -9.0%   | 110,477   | -3.4%   | -6.3%          |
|                                     | EBIT margin, %   | 13.7%   | 11.1%     |         | 9.0%      |         |                |
| Average working capital requirement |                  | 76,369  | 94,810    | -24.1%  | 107,261   | -13.1%  |                |
| Capital employed                    |                  | 508,429 | 578,767   | -13.8%  | 691,971   | -19.4%  |                |
| ROCE                                |                  | 25.7    | 20.5      |         | 16.1      |         |                |
| Capex                               |                  | 38,720  | 34,249    | -11.5%  | 39,627    | 15.7%   |                |
|                                     |                  |         |           |         |           |         |                |

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

During the second half of 2014, durum wheat prices rallied, peaking at over €400/ MT in November. From there, with the 2015/16 harvest in sight and in view of the promising outlook for producer nations, restraint took hold again and prices began to trend lower, ending 2015 at €265/TM, albeit not without first evidencing the volatility which has characterized this market in recent years.

The warm spring in European producer nations prompted fears of insufficient irrigation and a second consecutive year of poor harvests. These fears did not materialize, however; the French harvest was good (+18%) and prices trended lower for the rest of the year, with stocks at reasonable levels.



Durum wheat prices, €/TONNE

**Revenue** rose by 19% year-on-year, mostly due to the pass-through to sales prices of the growth in raw material costs, the impact of dollar appreciation on the US pasta business, consolidation for the full 12 months of Garofalo (72 million euros) and the first-time consolidation of Roland Monterrat (19 million euros; 3 months).

By geography:

- ✓ In France, dry pasta sales registered growth of 4.6% to put the Group's share of the retail sector at 37.1% by volume; note that this sector contracted by 1.5% as a whole. The growth in sales and market share similarly extended to the fresh pasta segment (+2.3% sales; 39.4% market share). Much of this growth is being driven by innovation, notable among which the new dry pasta products with fresh pasta qualities (sales volume: 1,300 tonnes) and growth of 22% in sales of panfry gnocchi products, a category in which the range was further increased.
- ✓ Garofalo posted an excellent performance. It is the clear leader in the Italian premium pasta market (a growing segment, in contrast to the overall market, which contracted by 4.5%), registering growth of 4.8% by volume and 7.3% by value. Garofalo products are now being distributed in France, Germany and the Netherlands through Ebro's sales network.
- ✓ US: a shrinking market (-2.0% by volume). The year got off to a bad start as the spike in raw material costs exacerbated tension in a market rife with price competition and promotional offers. Moreover, the healthy pasta segment (which encompasses wholegrain pasta, high-fiber pasta, vegetable pasta, low-calorie pasta and gluten-free pasta) in which Ebro is strongly positioned also suffered. Despite overhauling the healthy pasta product line with the production of new gluten-free products and products based on guinoa and other ancient grains, it

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

wasn't until the end of the year that sales began to rebound, leaving New World Pasta's market share at 19.4%.

✓ Canada: the dry pasta market contracted by volume (-4%) but registered growth by value (9%) as a result of the pass-through of higher wheat prices to end prices. As in the US, consumption of healthy pasta trended lower in all categories except for the gluten-free niche. Group subsidiary Catelli Foods continues to lead the market with a share of 34.0% by volume. The fresh pasta segment registered growth by volume and value of 3.2% and 4.3%, respectively, and Olivieri defended its leadership with a market share of 45.9%, despite intensifying competition from manufacturer and retailer brands alike.

**EBITDA** increased by 1.6% to leave it virtually flat over a three-year period, despite the positive contribution by Garofalo, which contributed 17.4 million euros in 2015 (vs. 7.4 million euros in 2H14). The increase in raw material costs is estimated at 54 million euros, substantially eroding this unit's profitability, particularly in the US where it is harder to pass higher costs through to end prices. The advertising spend was 6.2 million euros higher, due to consolidation of Garofalo's activities for the full year.

France's EBITDA contribution increased slightly to 87.8 million (Roland Monterrat, which was consolidated for the last quarter, contributed 1.7 million euros), despite the pressure exerted via high procurement costs, driven by growth in sales volumes and a compelling sales leadership strategy which mitigated the adverse impact of higher product costs.

The negative note was struck by New World Pasta whose profitability diminished due to the decline in sales volumes in the healthy pasta segment which resulted in a less favorable business mix, compounded by difficulties in passing on higher raw material costs due to intense price competition. The 23% devaluation of the Canadian dollar also hurt this business as roughly 25% of this sub-group's income is generated in this currency (Catelli).

The fresh pasta products and sauces marketed under the Olivieri trademark encountered difficulties as the competition was very aggressive on the back of capacity additions. As a result, Olivieri's business with one of its customers suffered in two Canadian provinces, while promotional pressure intensified across the segment as a whole. Olivieri responded to these challenges by increasing exclusivity and private label production agreements in a bid to lock in sufficient production volumes to ensure profitability in the medium to long term while it focuses its efforts on innovation-led growth, process enhancement and brand overhaul under the scope of its five-year Business Plan.

**ROCE** in the pasta business declined to 16.1% on the back of reduced profitability in the US and Canadian units.

Capex was concentrated at the factory level. Specifically, the Group added capacity and drove productivity gains in fresh products in Communay (vicinity of Lyon) (8.5 million euros, to put investment to date at 31.5 million euros); bought equipment to increase capacity at the dry pasta factories in Europe (5.5 million euros); rolled out the SAP production module for fresh products (1 million euros); invested to increase productivity at the semolina plants (2.4 million euros); added a new short pasta packaging line in St. Louis (US) (1.4 million euros) and a packaging machine in Winchester (US) (1 million euros); and set up a new fresh pasta line in Hamilton (Canada) (1.9 million euros).

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

#### Staff matters and environmental disclosures

#### Employees

One of the most important sources of value creation at the Ebro Group is its more than 5,700 professionals. A close-knit team of talented professionals aligned with the organization's strategy. Through the various subsidiaries' HR departments, the Group strives to motivate them, offer them rewarding work and nurture their professional skills and knowledge.

The Group's ultimate objective on the labor front is to foster mutually-beneficial labor relations, make its employees feel vested in the organization, encourage their career development, promote equal opportunities and adopt and enforce a zero-tolerance stance on discrimination.

The Group's policy is to decentralize staff management as this enables close contract and familiarity with its people. There are HR managers for each of the Group's most important companies and each has the ability to implement policies tailored for the specific characteristics of their respective business markets.

These policies not only include general guidelines for regulating company-employee relations but also encompass specific occupational health and safety, training and education, diversity and equal opportunities and equal pay guidelines and policies. The subsidiaries with reduced staff levels (predominantly sales companies with less than 10 employees) are governed by the labor laws in effect in the countries in which they work.

Above all of these guidelines, and notwithstanding the terms of the above-listed specific policies, is the Corporate Code of Conduct which stipulates not only ethical and responsible professional conduct on the part of the people working at of all of the Group's companies but also serves as a guide for defining minimum policy targets and job guarantees, specifically:

- Workplace health and safety.
- Training and career development for all employees.
- The Group's pledge to guarantee zero discrimination, diversity and equal job opportunities (this commitment includes aspects related to gender equality, the employment of people with differing abilities and promotion of different cultures).
- The freedom of association.
- Compliance with collective bargaining rights.

Note 8.4 of the consolidated financial statements breaks down the Group's headcount by job category. The following is a snapshot of the Group's workforce using diversity indicators prepared in accordance with the Global Reporting Initiative (the G4 Guidelines):

#### % MEN % WOMEN 70.55% 29.45% Age range 30 - 50 years Age range 30 - 50 years 47.57% 53.45% Average years old Average years old 12 13 11 11 % Permanent contracts % Permanent contracts (including At will) (including At will) 87.70% 85.33% % Executives and middle managers % Executives and middle managers 13.52% 15.12% Rotation of personnel Rotation of personnel 17.50% 10.38% New recruitments New recruitments 70.54% 29.46% % Training % Training 68.95% 60.74% % Disability % Disability 2.25% 1.49%

# 2015 MANAGEMENT REPORT (figures in thousands of euros)

The Group's commitment to **employment** is illustrated in the following staff turnover tables which break the figures down by gender and reason for departure:

| Type of rotation     | Men   | Women |
|----------------------|-------|-------|
| new hires            | 1,025 | 428   |
| Voluntary departures | 147   | 175   |
| Layoffs              | 172   | 67    |
| Reriement            | 51    | 21    |
| Permanent disability | 9     | 4     |
| Death                | 9     | 5     |

|                         | Men    | Women  |
|-------------------------|--------|--------|
| Net employment creation | 646    | 160    |
| Rotation of personnel   | 17.50% | 10.38% |

In terms of **workplace health and safety**, 89.72% of the Group's total workforce is represented by official health & safety committees. In 2015, the Group provided 22,340 hours of health and safety training at a cost of 677 thousand euros and invested 2.3 million euros in safety equipment.

Lastly, the commitment to employee training and career development materialized in the provision of staff training courses at a cost of 1.95 million euros in which

### 2015 MANAGEMENT REPORT (figures in thousands of euros)

approximately 67% of the workforce participated (over 117,700 training hours). The main subjects covered by these training initiatives were quality and environmental management, languages, computer skills, health and safety, production and maintenance, sales and marketing skills development and finance. The average number of training hours provided by job category is broken down in the next table:

| Job category      | Men   | Women |
|-------------------|-------|-------|
| Executives        | 13,53 | 28,35 |
| Middle management | 24,86 | 22,18 |
| Clerical staff    | 27,43 | 16,63 |
| Assistants        | 8,4   | 12,38 |
| Sales staff       | 9,17  | 7,43  |
| Other             | 24,92 | 22,04 |
| Total             | 23,66 | 19,73 |

#### Environmental management

Regarding the Group's sustainability policies, one of the Ebro Foods Group's basic management commitments is to provide its companies with the tools and measures needed to strike the optimal balance between their business activities and environmental protection. For more information, go to note 29 of the consolidated financial statements and the Ebro Food Group's Annual Sustainability Report.

# 3. LIQUIDITY AND FINANCING

The Group's finance department attempts to configure a capital structure that permits credit ratio stability while providing business flexibility in the short and long term.

The finance structure is articulated around long-term borrowings that fund the major investments and are generally denominated in the same currency as the investments in order to achieve a natural currency hedge. The rest of the Group's financing is arranged on a short-term basis and takes the form of credit facilities that cover shifting working capital requirements. All this financing is arranged in accordance with the Group's short-and long-term growth plans, which are crystallized in its annual budgets, budget revisions and multi-year business plans.

The breakdown of the Group's financial liabilities and the capital requirements embedded in certain long-term loan agreements are detailed in note 22 to the consolidated financial statements.

#### Capital expenditure

#### Acquisition-led growth (asset and business acquisitions)

The biggest investments made by the Group in 2015 were the acquisitions of the RiceSelect assets for 44.7 million US dollars and of Roland Monterrat for 26.5 million euros plus debt. The latter was financed using a mix of own funds and third-party loans.

### 2015 MANAGEMENT REPORT (figures in thousands of euros)

#### Organic growth

The Group underpins its pursuit of growth and innovation with a capex policy that in recent years has entailed the overhaul of its instant rice and fresh pasta productive capacity. Capex (cash outflows) during the past three years:

| Year | Amount<br>(€, 000) |
|------|--------------------|
| 2013 | 61,308             |
| 2014 | 67,123             |
| 2015 | 81,466             |

Since 2013, investment in innovation has been concentrated strategically around the Fresh Pasta Plan and physically around the Lyon region, the aim of which is to increase capacity for the production of these products. In the rice business, capital expenditure has been mainly earmarked to the rice-based ingredients project, capacity additions in frozen products and investment in a gluten-free pasta line between 2014 and 2015 (11.5 and 8 million US dollars, respectively) at the Memphis factory in order to cater to growth in this segment.

# Financial position

The Group is very satisfied with its leverage position.

|                                 | CONSOLIDATED |           |         |           |         |
|---------------------------------|--------------|-----------|---------|-----------|---------|
| NET DEBT (€, 000)               | 2013         | 2014      | 2014/13 | 2015      | 2015/14 |
| Equity                          | 1,705,757    | 1,849,485 | 8.4%    | 1,966,259 | 6.3%    |
| Net debt                        | 338,291      | 405,617   | 19.9%   | 426,280   | 5.1%    |
| Average net debt                | 260,820      | 333,178   | 27.7%   | 424,940   | 27.5%   |
| Leverage                        | 19.8%        | 21.9%     | 10.6%   | 21.7%     | -1.1%   |
| Leverage (average net debt) (1) | 15.3%        | 18.0%     | 17.8%   | 21.6%     | 20.0%   |
| EBITDA                          | 282,392      | 287,251   | 1.7%    | 314,724   | 9.6%    |
| Coverage (x)                    | 1.20         | 1.41      |         | 1.35      |         |

(1) Ratio of average net debt (interest-bearing) over equity (excluding NCI)

Despite the acquisitions of organic and fresh meal businesses in France and the increase in the euro-equivalent balance of borrowings on account of trends in the dollar, the currency in which a portion of the Group's debt is denominated (a declining portion on account of the US businesses' compelling cash flow generation capabilities), the leverage and coverage ratios improved, leaving the Group with significant wherewithal to continue to invest in organic and acquisition-led growth.

### 2015 MANAGEMENT REPORT (figures in thousands of euros)

Note that 59 million euros of borrowings relate to the recognition for accounting purposes of the call option over the remaining 48% of the Garofalo Group. For accounting purposes, this unexercised option has been recognized as an increase in financial borrowings. The changes in borrowings (without factoring in the debt assumed pursuant to acquisitions, that recognized in the process of accounting for call and put options such as that described above and the impact of exchange rate movements) were shaped by the following sources and uses of cash:

|                                       |           | CC       | ONSOLIDATI | ED        |         |
|---------------------------------------|-----------|----------|------------|-----------|---------|
| €, 000                                | 2013      | 2014     | 2014/13    | 2015      | 2015/14 |
|                                       |           |          |            |           |         |
| Cash from operating activities        | 161,118   | 211,275  | 31.1%      | 254,140   | 20,3%   |
| Cash used in investing activities     | (163,961) | (60,193) | -63.3%     | (146,847) | 144,0%  |
| Cash used in share-based transactions | (92,319)  | (76,833) | -16.8%     | (102,833) | 33,8%   |
| Free cash flow                        | (95,162)  | 74,249   |            | 4,460     |         |

Free cash flow generation rose once again on the back of a general business improvement which translated into earnings growth. With respect to prior years, it is worth noting that in 2013 the working capital requirement implied by the new factory in India and the need to hedge certain rice-related sourcing risks eroded operating cash flow by around 30 million euros. 2014 was marked by a return to normality in the rice business whereas the increase in durum wheat purchase prices did not significantly erode cash flow from operations via growth in inventories as this inventory cycle is shorter and was offset by other changes in payment and collection terms.

The other major movements correspond to:

- Investing activities. Capital expenditure, as outlined above, the purchase and/or sale of various businesses in recent years (acquisitions of Olivieri and Scotti in 2013; the acquisition of Garofalo and exit from Deoleo in 2014; and the acquisitions of RiceSelect and Roland Monterrat in 2015).
- Share-based transactions. Dividend payment (special dividends in 2013 and 2015) and trading in own shares (sale of treasury shares in 2012).

# 4. <u>RISK MANAGEMENT TARGETS AND POLICIES AND USE OF FINANCIAL</u> <u>INSTRUMENTS</u>

The Risk Control and Management Policy is a core component of the corporate policies approved by the Board of Directors. It establishes the basic principles and general framework governing control and management of the business risks, including tax-related risks and the framework for internal control over financial reporting, faced by the Company and its Group companies.

This general framework translates into a standardized enterprise risk control and management system which is inspired by the conceptual framework embodied in the Internal Control Integrated Framework of the "Committee of Sponsoring Organizations of the Treadway Commission" (COSO); it is, accordingly, based on a business risk mapping process designed to identify, assess and score the Group's ability to manage the various risks, prioritizing them in terms of impact and probability of occurrence. The universe of risks is categorized into four main groups: compliance, operational, strategic and financial/reporting.

The risk categorization process assesses, dynamically, both inherent risks and residual risk after application of the internal controls and protocols put in place to mitigate them.

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

Within these controls, it is worth highlighting the existence of preventative measures, the adequate segregation of duties, well-defined clearance limits and specific policies and procedures.

The enterprise risk model is qualitative and quantitative: the impact of the identified risks on the Group's results can be measured, to which end it is articulated around defined risk tolerance thresholds at the corporate level.

The main risks addressed in the model are:

#### **Operational risks:**

• Food safety. Given the nature of its business, food safety matters are a critical issue to which the Group pays the utmost attention; these issues are governed by a host of regulations and laws in the many countries in which its products are sold.

The Group's policy is underpinned by compliance with prevailing legislation, to which end it has defined, developed and implemented a quality, environmental and food safety model which has been certified in accordance with the UNE-EN-ISO 9001:2000/8 (Food Safety System Certification), UNE-EN-ISO 14001:2004 (Environmental Management) and ISO 22000:2005 systems.

The food safety programs are based on oversight of protocols designed to ensure identification of certain critical points (called Hazard Analysis and Critical Control Points or HACCP) in or order to minimize residual risk.

The main control points are grouped as follows:

- ✓ Physical points: controls to detect alien materials or the presence of metals.
- ✓ Chemical points: detection of chemical substances or the presence of allergens.
- ✓ Biological points: detection of the presence of salmonella and other pathogens.

Most food handling processes are certified by the IFS (International Featured Standards) food safety standard and the pasta factories in the US have certified compliance with the Global Food Safety Initiative (GFSI).

• Raw material supply risk. The availability of raw materials in sufficient quantities and of the quality needed to satisfy the Group's commitments to its customers and continue to underpin brand positioning is a key business success factor.

To mitigate this risk, the Group has opted to strategically diversify and lock in supply sources by means of agreements from season to season with some of the leading raw material suppliers (of rice and wheat durum); it has also opened branches in some of the main rice exporting nations.

 Risk associated with commodity price volatility. Unexpected changes in raw material supply prices can have a material adverse impact on the profitability of the Group's business via its manufacturing operations and it brand retailing efforts. This risk is concentrated in the prices of the various varieties of rice and durum wheat, although the Group is also exposed to variability in the prices of packaging materials and oil derivatives.

### 2015 MANAGEMENT REPORT (figures in thousands of euros)

This risk is managed via:

- a) Early identification of potential supply problems or gluts in certain grains or varieties which could expose stocks to price variability. The buyer departments track the markets continually and issue alerts to the managers of the various businesses to enable them to manage the related risks.
- b) The Group locks in volumes at fixed medium-term prices when the market is propitious to these kinds of agreements and sales transactions can be negotiated that will generate stable margins throughout the corresponding periods.
- c) It also seeks disintermediation in the markets for local or exotic varieties, shortening the value chain.
- d) Lastly, the Ebro Foods Group strategically differentiates its finished products and this helps it pass volatility in raw material costs efficiently through to the end consumer.
- Customer concentration risk. This risk factor affects the industrial and retail segments alike (although in the latter instance the end consumer of the products made by the Group are the individuals who eat its foods, the retailers are concentrating - boosting their purchase bargaining power - year after year). This risk factor can result in less favorable sales terms and conditions, heightened credit risk and even the loss of certain sales.

The Group's geographic diversification helps to mitigate this risk factor as its customers vary by country and for now the retailers' attempts at international expansion have met with limited success.

In parallel, each company has a sales risk committee which allocates risk tolerance thresholds and a strategy for enforcing these thresholds. These levels in turn reflect overall business strategy.

The risk of potentially falling behind on technology development. One of the Group's
most important tools when it comes to tackling the competition is to differentiate and
update its products, a strategy underpinned by constant technological innovation and
an unwavering effort to adapt its range to consumer demands and wishes.

As described further on in this report, the Group's R&D strategy is a cornerstone of its business strategy. Its R&D departments work in close collaboration with the sales & marketing departments to mitigate this risk.

#### Risks related to the environment and strategy:

• Environmental and natural risks. The effects of droughts and floods in the rice- and wheat-growing countries from which the Group sources its raw materials can cause availability issues and price volatility. These natural risks can also affect consumers in conflict areas and could even affect the Group's assets in these markets.

Once again the key to mitigating these risks is to diversify raw material sourcing, as well as the markets the Group's products are targeted at. In addition, the Group has articulated a flexible manufacturing structure with facilities on four continents, minimizing the impact of potential local problems. The Group has current insurance policies covering all its factories and facilities which would mitigate the damages arising from any such incident.

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

 Competition risk. The Group does most of its business in developed and mature markets in which it competes with other multinational enterprises and a good number of local players. In addition, in these markets the retailers have developed their own private label brands which exert extra pressure on the Group's products.

This risk is managed by:

- a) Comprehensive analysis of competitor moves and the fine-tuning of pricing and promotional policy in response to the prevailing market situation.
- b) Product differentiation by innovating on formats, range and quality, all with an unwavering customer focus.
- c) Repositioning in potential high-growth categories by means or organic business development or acquisitions which meet the criteria stipulated in the corporate investment policy.
- Reputation risk. The risk associated with a potential shift in opinion crystallizing in a negative perception of the Group, its brands or its products by customers, shareholders, suppliers, market analysts or other stakeholders with an adverse effect on the Group's ability to maintain its customary relations (commercial, financial, labor, etc.) with these stakeholders.

To tackle this risk, the Group has established an internal code of conduct designed to guarantee ethical and responsible conduct throughout the organization by all its staff and the professionals or institutions it engages with in the course of its business activities.

The Group's brands, along with its people, are its most valuable intangible asset, and are accordingly subjected to constant assessment in which different marketing management, food health and safety, compliance and IP protection considerations converge.

• Shifting lifestyles. New diets such as low-carb diets and other food habits could change how consumers perceive our products.

The initiatives pursued to mitigate these risks entail assessment of consumer patterns, fine-tuning of the Group's product range in response to market trends, as well as active participation in forums propitious to disseminating the health virtues of its products.

 Country or market risk. The international nature of the Group's activities exposes its business operations to the political and economic circumstances prevailing in the various countries in which is does business, as well as other market variables, such as exchange rates, interest rates, production costs, etc.

#### Compliance risk

 Sector regulations. The food manufacturing industry is subject to multiple regulations, which affect export and import quotas and tariffs, intervention prices, etc., all framed by the European Common Agricultural Policy (CAP). In addition, the Group's activities could be affected by regulatory changes in the countries from which it sources its raw materials or to which it sells its products.

To address this risk, the Group is represented in, voices its views in and follows a number of legal and regulatory forums via a team of prestigious professionals who

### 2015 MANAGEMENT REPORT (figures in thousands of euros)

work to ensure enforcement and compliance.

- General regulations. This category encompasses compliance risk with respect to civil law, company law, criminal law and good governance regulations and recommendations. In terms of criminal risk, the Group has a crime prevention model which is monitored and controlled by the Compliance Department, which reports to the Audit and Control Committee.
- Tax risk. Potential changes in tax legislation or its interpretation or application by the competent authorities across the Group's business marks could have an adverse effect on its performance.

#### Financial risk

In the course of its ordinary business operations, the Group is exposed to certain financial risks associated with its financial assets and liabilities, particularly its bank loans, overdrafts, equity instruments, cash and cash equivalents. In addition, the Group has other financial assets and liabilities such as trade accounts receivable and payable.

These financial instruments are exposed to market risk as a result of movements in interest rates (instruments carrying floating rates), exchange rates (those denominated in currencies other than the euro), changes in their fair value, liquidity risk (the inability to monetize assets within reasonable timeframes or at reasonable amounts) and credit risk (counterparty risk).

The Board of Directors, with the assistance of its advisory and decision-making committees, reviews and establishes the policies for managing each of these risks.

A description of these risks and the mitigating measures taken is provided in note 28 of the consolidated financial statements.

# 5. EVENTS AFTER THE REPORTING PERIOD

In early 2016, the Ebro Group sold its rice businesses in Puerto Rico and the US Virgin Islands, which it operated under several brands ("El Mago", "Sello Rojo" and "Cinta Azul"), to CC1 Grain, LLC of Puerto Rico. The transaction price was 12 million US dollars. The sale generated a pre-tax gain for the Group of around 9 million euros (using an exchange rate of USD/EUR 1.08). This gain will be recognized in the Group's 2016 consolidated financial statements. This disposal marks the Ebro Group's exit from the rice business under the brands sold in Puerto Rico and the US Virgin Islands and was driven by the fact that the characteristics of these markets (where rice products are seen as more of a commodity product) do not fit with the Ebro Group's strategy of focusing on value-added products.

Elsewhere, after the reporting date, the Ebro Group, through one of its French subsidiaries, acquired 100% of France's CELNAT, a pioneer in the organic food business and one of France's most important organic cereal producers. CELNAT boasts a very strong position in the high-end organic food category and an excellent reputation in the specialist retail circles in which it makes 95% of its sales. In 2015, CELNAT posted revenue of 22 million euros, 20% of which was generated outside France. The transaction price was 25,426 thousand euros and includes 1,426 thousand euros of net debt assumed by the Group. The Group took effective control of this business in January 2016, also the date of its first-time consolidation.

# 2015 MANAGEMENT REPORT (figures in thousands of euros)

There have been no other significant events or developments between the end of the reporting period and the date of authorizing the accompanying financial statements for issue.

# 6. <u>GROUP OUTLOOK</u>

Despite the episode of volatility gripping the financial markets towards the end of 2015 and start of 2016, most indicators remain positive, with employment and GDP trending higher in most developed economies. Although there are question marks about the outlook for certain emerging markets of growing importance to the global economy (China, Brazil, Russia) and oil prices are surprisingly low, these concerns are not expected to significantly dampen the overall outlook, barring unforeseen situations of political uncertainty.

The outlook for the rice market is for continued stability insofar as the initial fears associated with the "*El Niño*" phenomenon have not materialized. Although the 2015/16 harvest is down somewhat in some exporter markets (Thailand), generally high stock levels are propping up prices. The European varieties remain relatively less competitive, while the US long grain harvest is a little smaller and poorer in quality, driving a slight uptick in prices during the last quarter of 2015 to a level at which they have since stabilized.

No major developments are anticipated on the durum wheat front: stocks remain high and this commodity was trading at under €250/MT in March 2016. For now the outlook for the upcoming harvest is promising: planted acreage in Canada is up slightly; the outlook for the May harvest (the first of the season) in Mexico is good; while some of the main importers of this cereal have pared back their presence in the market due to budget restrictions.

# ✓ Rice business

The outlook for consumption trends in 2016 is for growth in the value-added varieties such as aromatic, organic and ready-to-serve (RTS) products, while traditional products are expected to stagnate or even contract somewhat so that the overall category should remain largely flat in value terms (mix in shift). Uncertainty is greater in terms of the outlook for costs and the price gap with respect to international prices. The spike in rice prices towards the end of 2015 on the back of shrinking Asian production could stem exports by the major cooperatives and exert pressure on the domestic market, particularly industrial sales.

At the Freeport (Texas) factory, the local summer harvest was smaller than in prior years (already affected by drought), which will result in a loss of competitiveness during the first half of the year; however, the reservoirs have since recovered so that the new harvest should be significantly better (2H16). We don't anticipate significant change in the Abu Bint brand business which is conducted from this factory.

The product launches planned for 2016 include an extensive range of organic rice products, new individual cup servings and new RTS products with quinoa, to which end the Group has earmarked a 10% higher advertising spend.

In Europe and the rest of the world, margins related with long grain products are expected to widen on the back of the downward pressure on this variety exerted by the drop in international prices. The RTS range is also expected to be very strong in these markets (+20%), driven by the launch of new ranges called *Salud* and *Mi Chef*. The Group is forging full steam ahead with development of its ingredients line:

### 2015 MANAGEMENT REPORT (figures in thousands of euros)

it is exploring the scope for expanding its existing facilities and analyzing expansion of its local rice and pasta operations in India.

#### ✓ Pasta business

After a challenging year, prevailing durum wheat prices should set solid foundations for a recovery in profitability throughout the year. The outlook is for slight growth in sales underpinned by volume stability (versus contraction in 2015), improvements in the distribution of some of the Group's brands and renewed growth in the healthy pasta segment, the cause of so many problems in the last couple of years.

Growth in the healthy pasta product range will be propped up by consolidation of distribution for a full 12 months of the Healthy Harvest ancient grain products (wholegrain flour reformulated with other nutritional cereals), growth in the gluten-free segment and the new Supergreens range.

This effort will be underpinned by a significant advertising spend (anticipated increase of 9 million US dollars) and the commissioning at the end of 2015 of the gluten-free factory, which will translate into increased capacity and flexibility in this growing product category, as well as lower sales costs.

Oliveri, meanwhile, will have completed in 2016 revision of its filled fresh pasta recipes and will market a new portfolio of five simple pasta and gnocchi recipes and nine sauce recipes which should drive volume growth, in spite of prevailing competitive pressure. The Group has been investing to boost productivity and this effort will intensify in 2016. Much remains to be done to deliver the targets set in this organization's business plan but little by little they are being achieved.

In Europe, the strategic goal is to defend the organic growth attained in prior years, ensure a dominant position in the premium pasta segment spearheaded by the Garofalo brand, build a noteworthy presence in the health and organic products segment and develop positioning in the fresh products market. This effort will be driven largely by the recent acquisitions in France of Roland Monterrat, an expert in fresh products, and of Celnat (in January 2016), a specialist in organic grains and cereals; Celnet sells its products in 75% of France's 2,000 health food stores (Biocoop, La Vie Claire, Satoriz, etc.) and generates 20% of its sales abroad.

# 7. <u>R&D ACTIVITY</u>

The Ebro Foods Group has always been a front-runner in terms of new consumer trends and an international benchmark in the research and development of products applied to the food sector. Aware that R&D is essential to the Group's quality and differentiation strategy, it remained unwaveringly committed to innovation in 2015.

In total, R&D expenditure totaled 4.9 million euros in 2015 (3 million euros of which funded internally and 1.9 million euros, externally).

Capitalized development costs amounted to 12 million euros, most of which corresponded to gluten-free products and the fresh pasta segment (9.8 million euros on aggregate), with the rest earmarked mainly to new manufacturing processes and/or product treatments.

The Group has articulated its R&D engine around research centers located in France, the US and Spain. These centers and their main projects in 2015 were:

# 2015 MANAGEMENT REPORT (figures in thousands of euros)

- 1. CEREC, located in St. Genis Laval (France), with 10 employees, focuses on the fresh pasta, potato, ready-cooked fresh meals and sauce segments of the pasta business. In 2015, it concentrated on expansion of its gourmet premium sauce range, repositioning of the premium Triglioni fresh pasta range and assistance with expansion of the *Croque Monsieur* concept following the acquisition of Roland Monterrat.
- 2. CRECERPAL, located in Marseilles, with eight professionals at the raw material analytical laboratory plus an assistant PhD, centers its research effort on developments in the durum wheat category: dry pasta, couscous and new food transformation technology applied to the food industry. In 2015, it continued to work on new uses for durum wheat flour for batters, breads and baked goods; improvements in mill productivity; and the launch and expansion of the range of dry pastas with fresh pasta qualities and gluten-free pasta products.
- 3. The US center, with five employees who work to develop new products, processes and technologies and adapt them for the US rice and pasta divisions. Last year its efforts focused on rounding out the development and launch of the gluten-free range (linguini, lasagna); initiatives designed to boost efficiency and productivity of ovenready and fiber-rich pastas by means of new and reformulated processes; validation vis-a-vis the US authorities (the FDA) of several grain varieties and new formulations for the "Ready To Serve" cup range; and the reformulation of certain multi-grain and gluten-free products.
- 4. Centers associated with the Herba Group in Moncada (Valencia) and the San José de la Rinconada plant, with 26 employees devoted to the development of new and/or improved product and technologies and to the provision of technical assistance with rice technology for the fast food and catering distribution channels. The most important project underway at this center is the development of a line of functional flours and rice-, cereal- and legume-based ingredients, such as low GI and fast-cooking flours.

# 8. OWN SHARE TRANSACTIONS

In 2015, the Parent had the power to buy back and sell own shares under the scope of the authorization granted at the Annual General Meetings held on June 15, 2011 and June 3, 2015 for a period of five years (as duly notified to the CNMV in keeping with prevailing legislation). In 2015, the Company bought back 27,354 shares, sold 22,171 and delivered 24,646 own shares to employees. The Company did not hold any own shares as treasury stock at December 31, 2015.

# 9. OTHER RELEVANT DISCLOSURES

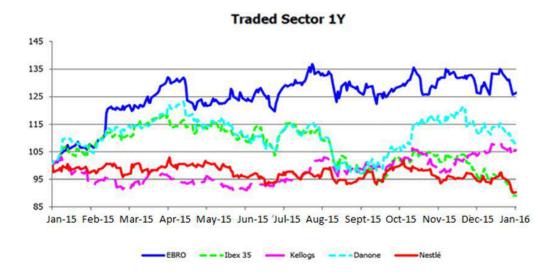
# Average payment period

As required under the Spanish Corporate Enterprises Act, it is hereby noted that the average payment period of the companies domiciled in Spain was 25 days in 2015 and 26 days in 2014, within the deadlines stipulated in supplier payment legislation. Calculations made in accordance with the ICAC (Spanish Accounting and Audit Institute) Resolution.

### 2015 MANAGEMENT REPORT (figures in thousands of euros)

|                                | 2015                 |
|--------------------------------|----------------------|
|                                | Days                 |
| Average supplier payment term  | 25                   |
| Paid transactions ratio        | 25                   |
| Outstanding transactions ratio | 21                   |
|                                |                      |
|                                | Amount (thousands of |
|                                | euros)               |
| Total amount of payments made  | 266,064              |
| Total amount pending payment   | 43,452               |

#### Share price performance



The Company's shares outperformed the benchmark Spanish blue-chip index (the IBEX) and other comparable peers in the food sector in 2015.

#### **Dividend distribution**

At the Annual General Meeting of June 3, 2015, the Company's shareholders ratified the motion to pay a cash dividend with a charge against unrestricted reserves of 0.66 euros per share (an ordinary dividend of 0.51 euros per share and a special dividend of 0.15 euros per share), payable in the course of 2015.

The ordinary dividend was paid out in three equal instalments of 0.17 euros per share on April 1, June 29 and October 2, 2015. The special dividend was paid out in a single instalment of 0.15 euros per share on December 22, 2015.

#### Alternative performance indicators

In keeping with the guidelines provided by the European Securities and Markets Authority (ESMA), there follows a description of the main alternative performance indicators used in this report.

These indicators are used frequently and consistently by the Group to explain its business performance and their definitions have not changed.

#### 2015 MANAGEMENT REPORT (figures in thousands of euros)

**EBITDA**. Earnings before interest, tax, depreciation and amortization and before earnings considered extraordinary or non-recurring (essentially gains or losses deriving from transactions involving the Group's fixed assets, industrial restructuring charges, provisions for or settlements from lawsuits, etc.).

**Net debt**. Interest-bearing financial liabilities, the amount of shareholdings subject to put/call options qualifying as financial liabilities and dividends accrued and pending payment, if any, less cash and cash equivalents.

Capital expenditure (Capex). Payments for investments in productive fixed assets.

**ROCE**. A measure of the return on assets calculated as average earnings before interest, tax and non-recurring earnings for a given period divided by average capital employed during that same period.

Leverage. A measure of creditworthiness calculated as the ratio of net debt to equity.

**Debt coverage ratio**. A measure of the entity's ability to service its net debt from earnings measured as the ratio of net debt to EBITDA.

# **ANNEX 1**

# ANNUAL CORPORATE GOVERNANCE REPORT

OF LISTED COMPANIES

DETAILS OF ISSUER

YEAR ENDED

31/12/2015

A47412333

TAX REGISTRATION NUMBER

NAME

EBRO FOODS, S.A.

**REGISTERED OFFICE** 

PASEO DE LA CASTELLANA 20, PLANTAS 3ª Y 4ª, MADRID

# ANNUAL CORPORATE GOVERNANCE REPORT LISTED COMPANIES

# **A OWNERSHIP STRUCTURE**

#### A.1 Complete the following table on the capital of the company:

| Date latest modification | Capital ( € ) | Number of shares | Number of voting rights |
|--------------------------|---------------|------------------|-------------------------|
| 11/06/2002               | 92,319,235.20 | 153,865,392      | 153,865,392             |

NO

 $\mathbf{X}$ 

Indicate whether there are different classes of shares with different associated rights:

| YES |  |
|-----|--|
|     |  |

# A.2 Give details on the direct and indirect holders of significant interests in your company at yearend, excluding directors:

| Name of shareholder                                 | Number of direct voting rights | Number of indirect voting rights | Interest / total<br>voting rights (%) |
|---|--------------------------------|----------------------------------|---------------------------------------|
| JUAN LUIS GÓMEZ-TRENOR FOS                          | 0                              | 10,924,443                       | 7.10%                                 |
| SOCIEDAD ANÓNIMA DAMM                               | 0                              | 15,426,438                       | 10.03%                                |
| CORPORACIÓN FINANCIERA ALBA, S.A.                   | 0                              | 15,400,000                       | 10.01%                                |
| SOCIEDAD ESTATAL DE PARTICIPACIONES<br>INDUSTRIALES | 0                              | 15,940,377                       | 10.36%                                |

| Name of indirect holder of the interest             | Through: Name of direct holder of the<br>interest        | Number of voting<br>rights |
|---|--|----------------------------|
| JUAN LUIS GÓMEZ-TRENOR FOS                          | EMPRESAS COMERCIALES E<br>INDUSTRIALES VALENCIANAS, S.L. | 10,924,443                 |
| SOCIEDAD ANÓNIMA DAMM                               | CORPORACIÓN ECONÓMICA DAMM, S.A.                         | 15,426,438                 |
| CORPORACIÓN FINANCIERA ALBA, S.A.                   | ALBA PARTICIPACIONES, S.A.                               | 15,400,000                 |
| SOCIEDAD ESTATAL DE PARTICIPACIONES<br>INDUSTRIALES | ALIMENTOS Y ACEITES, S.A.                                | 15,940,377                 |

Indicate the principal movements in the shareholding structure during the year:

# A.3 Complete the following tables on directors with voting rights in the company:

| Name of director             | Number of direct voting rights | Number of<br>indirect voting<br>rights | % of total voting<br>rights held |
|------------------------------|--------------------------------|--|----------------------------------|
| JOSÉ ANTONIO SEGURADO GARCÍA | 3,000                          | 2,000                                  | 0.00%                            |
| EUGENIO RUIZ-GÁLVEZ PRIEGO   | 153                            | 0                                      | 0.00%                            |
| ANTONIO HERNÁNDEZ CALLEJAS   | 30                             | 8,000                                  | 0.01%                            |
| FERNANDO CASTELLÓ CLEMENTE   | 2,307,828                      | 0                                      | 1.50%                            |
| JOSÉ NIETO DE LA CIERVA      | 8,969                          | 2,044                                  | 0.01%                            |

| Name of director   | Number of direct voting rights | Number of<br>indirect voting<br>rights | % of total voting<br>rights held |
|--|--------------------------------|--|----------------------------------|
| JOSÉ IGNACIO COMENGE SÁNCHEZ-REAL                          | 3,030                          | 3,289,479                              | 2.14%                            |
| INSTITUTO HISPÁNICO DEL ARROZ, S.A.                        | 13,790,336                     | 10,707,282                             | 15.92%                           |
| ALIMENTOS Y ACEITES, S.A.                                  | 15,940,377                     | 0                                      | 10.36%                           |
| EMPRESAS COMERCIALES E INDUSTRIALES<br>VALENCIANAS, S.L.U. | 10,924,443                     | 0                                      | 7.10%                            |
| HISPAFOODS INVEST, S.L.                                    | 10,707,282                     | 0                                      | 6.96%                            |

| Name of indirect holder of the interest | Through: Name of direct holder of the<br>interest | Number of direct<br>voting rights |
|---|---|-----------------------------------|
| JOSÉ ANTONIO SEGURADO GARCÍA            | SEGURADO Y GALOBART, S.L.                         | 2,000                             |
| ANTONIO HERNÁNDEZ CALLEJAS              | ANTONIO HERNÁNDEZ GONZÁLEZ                        | 4,000                             |
| ANTONIO HERNÁNDEZ CALLEJAS              | LUIS HERNÁNDEZ GONZÁLEZ                           | 4,000                             |
| JOSÉ NIETO DE LA CIERVA                 | M <sup>a</sup> MACARENA AGUIRRE GALATAS           | 2,044                             |
| JOSÉ IGNACIO COMENGE SÁNCHEZ-REAL       | LA FUENTE SALADA, S.L.                            | 3,289,479                         |
| INSTITUTO HISPÁNICO DEL ARROZ, S.A.     | HISPAFOODS INVEST, S.L.                           | 10,707,282                        |

Total % of voting rights held by board members 37.04%

Complete the following tables on directors with stock options in the company:

A.4 Indicate family, commercial, contractual or corporate relationships among significant shareholders known to the company, if any, except any that are insignificant and those deriving from ordinary commercial business:

|                                   | Name of related parties |
|-----------------------------------|-------------------------|
| CORPORACIÓN FINANCIERA ALBA, S.A. |                         |
| ALBA PARTICIPACIONES, S.A.        |                         |

#### Type of relationship: Corporate

#### Brief description:

Corporación Financiera Alba, S.A. holds a direct interest of 100% in Alba Participaciones, S.A.

| Name of related parties          |
|----------------------------------|
| SOCIEDAD ANÓNIMA DAMM            |
| CORPORACIÓN ECONÓMICA DAMM, S.A. |

#### Type of relationship: Corporate

#### Brief description:

Sociedad Anónima Damm holds a direct interest of 99.93% in Corporación Económica Damm, S.A.

| Name of related parties                               |  |
|---|--|
| JUAN LUIS GÓMEZ-TRENOR FOS                            |  |
| EMPRESAS COMERCIALES E INDUSTRIALES VALENCIANAS, S.L. |  |

Type of relationship: Corporate Brief description:

Juan Luis Gómez-Trenor Fos owns 100% of the capital of Empresas Comerciales e Industriales Valencianas, S.A.

Mr Gómez-Trenor Fos is the Sole Director of Empresas Comerciales e Industriales Valencianas, S.A.

| Name of related parties                          |
|--|
| SOCIEDAD ESTATAL DE PARTICIPACIONES INDUSTRIALES |
| ALIMENTOS Y ACEITES, S.A.                        |

#### Type of relationship: Corporate

#### **Brief description:**

Sociedad Estatal de Participaciones Industriales holds a direct interest of 91.9625% in Alimentos y Aceites, S.A.

A.5 Describe the commercial, contractual or corporate relationships between significant shareholders and the company and/or its group, if any, except any that are insignificant and those deriving from ordinary commercial business:

| Name of related parties |
|-------------------------|
| SOCIEDAD ANÓNIMA DAMM   |
| HERBA RICEMILLS, S.L.U. |

# Type of relationship: Corporate Brief description:

Herba Ricemills, S.L.U., a subsidiary of the Ebro Foods Group, has sold rice and rice by-products to two subsidiaries of Sociedad Anónima Damm on arm's length terms, as indicated in section D.1 of this report.

A.6 State whether the company has been notified of any shareholders' agreements that may affect it pursuant to sections 530 and 531 of the Corporate Enterprises Act. If any, describe them briefly and list the shareholders bound by the agreement:



Indicate and describe any concerted actions among company shareholders of which the company is aware:



Expressly indicate any change or break-up of those agreements or concerted actions, if any, that has taken place during the year.

A.7 Indicate any individuals or entities that exercise or may exercise control over the company in pursuance of section 4 of the Securities Market Act and identify it/them if appropriate:

YES D NO 区

A.8 Complete the following tables on the company's treasury stock:

At year-end:

| Number of direct shares | Number of indirect shares (*) | Treasury stock/capital (%) |
|-------------------------|-------------------------------|----------------------------|
| 0                       | 0                             | 0.00%                      |

(\*) Through:

Describe any significant variations during the year, according to the provisions of Royal Decree 1362/2007:

| Explain the significant variations |
|------------------------------------|
|                                    |

# A.9. Indicate the term and conditions of the authorisation granted by the General Meeting to the Board to buy or sell own shares

The Annual General Meeting of Shareholders held on second call on 3 June 2015 resolved, under item twelve on the agenda, to authorise the Board of Directors to buy back own shares and reduce the company's capital and to authorise subsidiaries to acquire shares in the parent company, by purchase or on any other payment basis, subject to the limits and other requisites stipulated in law.

a. Conditions of the authorisation

To authorise the board of directors, with the power to delegate, to buy back shares in Ebro Foods, S.A., directly or through its subsidiaries, by purchase, swap or under any other title and on one or several occasions, on the terms and conditions established in sections 146 et seq and sections 509 et seq of the Corporate Enterprises Act, and the following conditions::

- The par value of the shares purchased directly or indirectly, together with those already held by the company or its subsidiaries, shall not exceed 10% of the subscribed capital.

- The buy-back, when added to the shares previously acquired by the company or any person acting in his own name but on behalf of the company and held in portfolio, shall not have the effect of reducing equity to below the amount of the capital plus the legal or restricted statutory reserves. For this purpose, equity shall be the amount considered such according to the principles for drawing up the annual accounts, less the amount of gains attributed directly thereto, plus the amount of uncalled subscribed capital and the par value and share premium of the subscribed capital recognised in liabilities.

- The shares thus acquired shall be fully paid up.

- The cap and floor values for buy-back shall be the market value of the shares on an official secondary market at the date of buy-back and a value equivalent to the par value of the own equity instruments acquired, respectively.

b. Contents of the authorisation

- To authorise the Board, by direct resolution or delegation to the Executive Committee, or by delegation to such person or persons as the Board may authorise for this purpose, to buy back own shares to hold them in its treasury stock, dispose of them or, as the case may be, put a motion at the General Meeting for their redemption, within the legal limits and complying with the conditions established in this resolution.

This authorisation is also extended to the possibility of buying back own shares for delivery, on one or several occasions, to the company or group employees, directly or following exercise of their option rights, pursuant to section 146.1(a), third paragraph, of the Corporate Enterprises Act.

It is also extended to acquisitions of shares in Ebro Foods, S.A. by its subsidiaries.

- To authorise the Board to reduce the capital in order to redeem the own equity instruments purchased by the company or other companies in its group against the capital (for their par value) and unrestricted reserves (for the cost of the acquisition in excess of that par value), by such amounts as it may deem fit from time to time and up to the maximum own shares held at any time.

- To delegate to the board to implement the aforesaid resolution to reduce the capital, which it may do on one or several occasions or declare it null and void, within a period not exceeding 5 years from the date of this General Meeting, taking such actions for this purpose as may be necessary or required by law.

The Board is especially authorised so that it may, within the times and limits indicated in this resolution, proceed to: (i) make or declare void the reduction of capital, naming if appropriate the specific date(s) of the transactions, taking account of any internal or external factors that may influence this decision; (ii) specify in each case the amount by which the capital is reduced; (iii) determine the destination of the amount of the reduction of capital; (iv) in each case adjust Articles 6 ("Capital") and 7 ("Shares") of the Articles of Association to reflect each new amount of capital and new number of shares; (v) apply in each case for delisting of the redeemed shares; and (vi) in general adopt such resolutions as may be considered necessary for redemption and the consequent reduction of capital, designating who is to put it on record.

c. Term of the authorisation

The authorisation contemplated in this resolution is granted for a maximum of five years from the date of the General Meeting (3 June 2015) and covers all transactions in own equity instrument made hereunder, without requiring reiteration for each acquisition made. It also covers any provisions or earmarking of reserves made in accordance with the Corporate Enterprise Act.

The resolutions adopted at the Annual General Meeting of 3 June 2015 regarding treasury stock, reduction of capital and delegation to the Board rendered void in the unused amount those adopted in this regard at the Annual General Meeting held on 15 June 2011. They remain in force, not having been since revoked.

#### A.9.bis. Estimated free float:

|                      | %     |
|----------------------|-------|
| Estimated free float | 42.92 |

A.10 Indicate any constraints on the transferability of shares and/or any restrictions on voting rights. In particular, indicate the existence of any constraint or limitation that may hamper takeover of the company through the acquisition of its shares on the market.



A.11 Indicate whether the General Meeting has resolved to apply the breakthrough rule against a takeover bid, under Act 6/2007:



If so, explain the measures approved and the terms on which the restrictions will become ineffective:

A.12 State whether the company has issued any shares that are not traded on an EU regulated market.

#### YES 🗆 NO 🖾

If appropriate, indicate the different classes of shares and the rights and obligations conferred for each class.

#### **B. GENERAL MEETING**

B.1 Indicate whether there are any differences between the quorums established for General Meetings and the minimums stipulated in the Corporate Enterprises Act and, if any, explain.

YES 🗆 NO 🗵

B.2 Indicate whether there are any differences in respect of the system stipulated in the Corporate Enterprises Act for adopting corporate resolutions and, if any, explain.

YES 🗆 NO 🗵

What differences exist in respect of the system stipulated in the Corporate Enterprises Act?

B.3 Indicate the rules for alteration of the company's articles of association. In particular, indicate the majorities stipulated for altering the articles of association and the rules, if any, protecting shareholders' rights in any alteration of the articles.

There are no requirements for altering the articles of association other than those stipulated in the Corporate Enterprises Act.

B.4 Give details of attendance of general meetings held during the year of this report and the previous year:

|                      | Details of Attendance  |                 |              |       |        |
|----------------------|------------------------|-----------------|--------------|-------|--------|
| Date General Meeting | % in person % by proxy | % by provy      | % distance v | oting | Total  |
| Date General Meeting |                        | Electronic vote | Others       | Total |        |
| 04/06/2014           | 5.29%                  | 65.67%          | 0.00%        | 0.00% | 70.96% |
| 03/06/2015           | 28.25%                 | 46.12%          | 0.00%        | 0.00% | 74.37% |

B.5 Are any restrictions are established in the articles of association requiring a minimum number of shares to attend general meetings?

YES 🗆 NO 🗵

- B.6 Repealed.
- B.7 Indicate the address and access to the company's website and where to find information on corporate governance and other information on general meetings that must be made available to shareholders through the company's website.

The Group's policy on communication and relations with shareholders, institutional investors and proxy advisors establishes the corporate website (<u>http://www.ebrofoods.es/</u>) as the principal official communication channel between the company and its shareholders and investors.

The corporate website is set up as a vehicle of information, continuously and permanently updated according to the criteria laid down in the Corporate Governance Policy.

In this respect, the home page includes a specific section, called "Information for shareholders and investors", which contains all the information required under the applicable legal provisions.

Pursuant to current legislation, this section includes the chapter on Corporate Governance at the following address: http://www.ebrofoods.es/information-for-shareholders-and-investors/corporate-governance/regulations-of-the-generalmeeting/

That section includes all the information that the company makes available to shareholders for general meetings, specifically at http://www.ebrofoods.es/en/information-for-shareholders-and-investors/corporate-governance/general-meeting-of-shareholders-exercise-of-the-right-to-information/ and http://www.ebrofoods.es/en/information-for-shareholders-and-investors/corporate-governance/general-shareholders-meeting-2015/). There is also a direct link to the General Meeting of this year from the home page (http://www.ebrofoods.es/).

The Corporate Governance chapter is structured in the following sub-sections:

- Regulations of the General Meeting
- General Meeting of Shareholders: exercise of the right to information
- General Shareholders' Meeting 2016
- Board of Directors

- Regulations of the Board
- Annual Corporate Governance Report
- Remuneration of Directors
- Board Committees
- Internal Code of Market Conduct
- Shareholders' Forum

The contents of this chapter are structured and hierarchical, with a concise, explanatory title, to permit rapid, direct access to each section, in accordance with legal recommendations, at less than three clicks from the home page.

All these sections have been designed and prepared according to the principle of accessibility, aiming to enable fast location and download of the required information.

The corporate website offers all the information in this section in Spanish and English, and the information considered most important is also provided in French, Catalan, Euskera and Galician.

### C. MANAGEMENT STRUCTURE OF THE COMPANY

#### C.1 Board of Directors

C.1.1 State the maximum and minimum numbers of directors stipulated in the articles of association:

| Maximum number of directors | 15 |
|-----------------------------|----|
| Minimum number of directors | 7  |

#### C.1.2 Give details of the board members:

| Name of director   | Representative                         | Category of<br>director | Position on<br>Board            | Date first<br>appointment | Date latest appointment | Election procedure          |
|--|--|-------------------------|---------------------------------|---------------------------|-------------------------|-----------------------------|
| JOSÉ ANTONIO<br>SEGURADO GARCÍA                                |  | Independent             | LEAD<br>INDEPENDENT<br>DIRECTOR | 29/05/2012                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| DEMETRIO<br>CARCELLER ARCE                                     |  | Proprietary             | VICE-<br>CHAIRMAN               | 01/06/2010                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| EUGENIO RUIZ-<br>GÁLVEZ PRIEGO                                 |  | Other Non-<br>Executive | DIRECTOR                        | 25/07/2000                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| ANTONIO<br>HERNÁNDEZ<br>CALLEJAS                               |  | Executive               | CHAIRMAN                        | 24/01/2002                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| FERNANDO<br>CASTELLÓ<br>CLEMENTE                               |  | Independent             | DIRECTOR                        | 29/05/2012                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| JOSÉ NIETO DE LA<br>CIERVA                                     |  | Proprietary             | DIRECTOR                        | 29/09/2010                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| JOSÉ IGNACIO<br>COMENGE SÁNCHEZ-<br>REAL                       |  | Independent             | DIRECTOR                        | 29/05/2012                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| RUDOLF-AUGUST<br>OETKER  |  | Proprietary             | DIRECTOR                        | 01/06/2010                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| INSTITUTO<br>HISPÁNICO DEL<br>ARROZ, S.A.                      | FÉLIX<br>HERNÁNDEZ<br>CALLEJAS         | Executive               | DIRECTOR                        | 01/06/2010                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| ALIMENTOS Y<br>ACEITES, S.A.                                   | CONCEPCIÓN<br>ORDÍZ FUERTES            | Proprietary             | DIRECTOR                        | 23/07/2004                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| EMPRESAS<br>COMERCIALES E<br>INDUSTRIALES<br>VALENCIANAS, S.L. | JUAN LUIS<br>GÓMEZ-TRENOR<br>FOS       | Proprietary             | DIRECTOR                        | 18/12/2013                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |
| HISPAFOODS INVEST,<br>S.L.                                     | MARÍA BLANCA<br>HERNÁNDEZ<br>RODRÍGUEZ | Proprietary             | DIRECTOR                        | 30/01/2013                | 04/06/2014              | RESOLUTION<br>PASSED AT AGM |

Total Number of Directors

12

Indicate any retirements from the board during the reporting period:

C.1.3 Complete the following tables on the types of board members:

#### **EXECUTIVE DIRECTORS**

| Name of Director                    | Position in company's organisation |  |  |
|-------------------------------------|------------------------------------|--|--|
| ANTONIO HERNÁNDEZ CALLEJAS          | CHAIRMAN                           |  |  |
| INSTITUTO HISPÁNICO DEL ARROZ, S.A. | DIRECTOR                           |  |  |

| Total number of executive directors | 2      |
|-------------------------------------|--------|
| % of board                          | 16.67% |

#### NON-EXECUTIVE PROPRIETARY DIRECTORS

| Name of Director   | Name of significant shareholder represented or that proposed appointment |
|--|--|
| DEMETRIO CARCELLER ARCE                                  | SOCIEDAD ANÓNIMA DAMM  |
| JOSÉ NIETO DE LA CIERVA                                  | CORPORACIÓN FINANCIERA ALBA, S.A.  |
| RUDOLF-AUGUST OETKER                                     | SOCIEDAD ANÓNIMA DAMM  |
| ALIMENTOS Y ACEITES, S.A.                                | SOCIEDAD ESTATAL DE PARTICIPACIONES<br>INDUSTRIALES                      |
| EMPRESAS COMERCIALES E INDUSTRIALES<br>VALENCIANAS, S.L. | JUAN LUIS GÓMEZ-TRENOR FOS   |
| HISPAFOODS INVEST, S.L.                                  | INSTITUTO HISPÁNICO DEL ARROZ, S.A.                                      |

| Total number of proprietary directors | 6      |
|---------------------------------------|--------|
| % of board                            | 50.00% |

#### **NON-EXECUTIVE INDEPENDENT DIRECTORS**

#### Name of Director

JOSÉ ANTONIO SEGURADO GARCÍA

#### Profile

Born in Barcelona. Graduate in Law and Economics. Insurance broker and entrepreneur. Chairman of SEFISA, AEF and AEIM. Joint founder of CEIM and CEOE. President of the Liberal Party and MP in the National Government in the III and IV Parliamentary Terms. Member of the Trilateral Commission. Director of Unión y Fénix, Acerinox, J.W.Thompson and Vusa. Currently Chairman of Segurado & Galobart, S.L. and of the Advisory Council of Alkora EBS, Correduría de Seguros, S.A., Honorary Chairman & Founder of CEIM and member of the Management Board of CEOE and on the Advisory Board of Coviran, S.C.A. Grand Cross of the Order of 2 May awarded by the Community of Madrid.

# Name of Director

FERNANDO CASTELLÓ CLEMENTE

#### Profile

Born in Mollerusa (Lleida). Industrial Engineer and MBA (IESE). Lecturer at the School of Engineers and Architects of Fribourg (Switzerland). Has held several important executive and management positions in companies operating in the dairy sector and has extensive experience in the sector.

Currently Vice-Chairman of Merchpensión, S.A. and on the board of other consultancy and financial services companies.

#### Name of Director

JOSÉ IGNACIO COMENGE SÁNCHEZ-REAL

#### Profile

Born in San Sebastián. Economist and graduate in International Banking. Extensive experience in the financial sector, director and executive positions in several financial institutions and insurance companies, such as Banco Hispano Americano, Mutua Madrileña and Axa Winterthur, among others. Chairman of Rexam Ibérica and Arbitraje Inversiones S.L.

| Total number of independent directors | 3      |
|---------------------------------------|--------|
| % of board                            | 25.00% |

State whether any director qualified as independent receives from the company or any other company in the same group any sum or gain other than directors' emoluments, or has or has had a business relationship with the company or any other company in its group during the past year, in his/her own name or as controlling shareholder, director or senior executive of a company which has or has had such a relationship.

None of the independent directors is in any of these circumstances.

If appropriate, include a reasoned statement by the board explaining why it considers that the director in question can perform his/her duties as an independent director.

#### **OTHER NON-EXECUTIVE DIRECTORS**

Name any other non-executive directors and explain why they cannot be considered proprietary or independent directors and their relationships, with the company or its executives or with the shareholders:

#### Name of Director

EUGENIO RUIZ-GÁLVEZ PRIEGO

#### **Company, executive or shareholder with which he has a relationship:** EBRO FOODS, S.A.

#### Reasons:

Eugenio Ruiz-Gálvez Priego is not a proprietary director because he does not hold a significant interest in the company or represent a significant shareholder; nor can he be considered an independent director since he has been a director of Ebro Foods, S.A. for more than 12 years in succession.

| Total number of other non-executive directors | 1     |
|---|-------|
| % of board                                    | 8.33% |

Indicate any variations during the year in the type of each director:

C.1.4 Complete the following table with details of the number of female directors over the past 4 years and the type of female directors:

|             | Number of female directors |      |      | Female dir | rectors / total directors of each type<br>(%) |        |        |        |
|-------------|----------------------------|------|------|------------|---|--------|--------|--------|
|             | 2015                       | 2014 | 2013 | 2012       | 2015  | 2014   | 2013   | 2012   |
| Executive   | 0                          | 0    | 0    | 0          | 0.00%   | 0.00%  | 0.00%  | 0.00%  |
| Proprietary | 2                          | 2    | 2    | 1          | 28.57%  | 28.57% | 28.57% | 16.67% |
| Independent | 0                          | 0    | 1    | 1          | 0.00%   | 0.00%  | 25.00% | 25.00% |

| Other non-executive | 0 | 0 | 0 | 0 | 0.00%  | 0.00%  | 0.00%  | 0.00%  |
|---------------------|---|---|---|---|--------|--------|--------|--------|
| Total               | 2 | 2 | 3 | 2 | 16.67% | 16.67% | 23.08% | 16.67% |

# C.1.5 Explain any measures taken to endeavour to include in the board a number of women to give a balanced composition of men and women directors.

#### **Explanation of measures**

No specific measures of this nature have been adopted, the principal criterion applied when selecting candidates to the board being that the selection process should avoid any kind of implicit bias that could involve discrimination on any grounds against any of the candidates.

This notwithstanding, with regard to the balanced presence of women on the board, the Policy for Selecting Candidates to be Directors (approved by the Board of Directors) upholds the following principles: (i) a diversity of expertise, experience and gender on the Board shall be sought; and (ii) in equal conditions, the candidate whose gender is least represented on the board at that time shall be chosen.

In addition, the aforesaid Policy for Selecting Candidates to be Directors expressly contemplated the target that by 2020 the gender least represented on the Board shall account for at least thirty per cent of all the Board members.

C.1.6 Explain any measures agreed by the nomination committee to ensure that the selection procedures are not implicitly biased against the selection of female directors and that a conscious effort is made to include women with the target profile among the candidates:

#### Explanation of measures

There are no specific measures, other than the principles and target indicated in point C.1.5 above.

If, despite the measures taken, if any, there are few or no female directors, explain the reasons that justify this situation:

#### **Explanation of reasons**

The number of female directors was reduced to two following the resignation of one independent director as of 1 December 2014.

That vacancy was not filled, but if and when it is filled, the principles included in the Policy for Selecting Candidates to be Directors, particularly those regarding the balance of genders on the board, will be taken into account.

C.1.6 bis Explain the conclusions of the nomination committee on checking compliance with the policy for selecting directors and, in particular, on how that policy is promoting the target that by the year 2020 the number of female directors should represent at least 30% of all the board members.

#### **Explanation of conclusions**

No directors were nominated or re-elected during 2015, so there was no need to apply any of the criteria for selecting candidates contemplated in the Policy for Selecting Directors established in the company. Therefore, the Nomination and Remuneration Committee was not called on to check compliance with that policy during the reporting period.

# C.1.7 Explain the form of representation on the board of shareholders with significant interests.

- The directors nominated by Instituto Hispánico del Arroz, S.A. and appointed by the general meeting are Instituto Hispánico del Arroz, S.A., Hispafoods Invest, S.L. (also a significant shareholder of the company) and Antonio Hernández Callejas.

- The director nominated by Sociedad Estatal de Participaciones Industriales and appointed by the general meeting is Alimentos y Aceites, S.A.

- The directors nominated by Sociedad Anónima Damm and appointed by the general meeting are Demetrio Carceller Arce and Dr Rudolf-August Oetker.

- The director nominated by Corporación Financiera Alba, S.A. and appointed by the general meeting is José Nieto de la Cierva.

- The director nominated by Juan Luis Gómez-Trenor Fos and appointed by the general meeting is Empresas Comerciales e Industriales Valencianas, S.L.

C.1.8 Explain, if appropriate, why proprietary directors have been appointed at the request of shareholders holding less than 3% of the capital:

State whether any formal requests for presence on the board have been rejected from shareholders holding interests equal to or greater than others at whose request proprietary directors have been appointed. If appropriate, explain why such requests were not met:

YES 🗆 NO 🗵

- C.1.9 State whether any director has retired before the end of his/her term of office, whether said director explained the reasons for such decision to the Board and through what means, and if the explanations were sent in writing to the entire Board, explain below at least the reasons given by the director:
- C.1.10 Indicate the powers delegated to the Managing Director(s), if any:

| C.1.11 | Name Board members, if any, who are also directors or executives of other companies |  |
|--------|---|--|
|        | n the same group as the listed company:   |  |

| Name of director              | Name of Group company                | Position | Has<br>executive<br>duties? |
|-------------------------------|--------------------------------------|----------|-----------------------------|
| ANTONIO HERNÁNDEZ<br>CALLEJAS | VOGAN, LTD                           | DIRECTOR | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | JOSEPH HEAP PROPERTY, LTD            | DIRECTOR | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | JOSEPH HEAP&SONS, LTD                | DIRECTOR | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | A W MELLISH, LTD                     | DIRECTOR | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | ANGLO AUSTRALIAN RICE<br>LIMITED     | DIRECTOR | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | SOS CUETARA USA, INC                 | CHAIRMAN | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | NEW WORLD PASTA COMPANY              | CHAIRMAN | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | EBRO AMERICA, INC.                   | CHAIRMAN | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | HEAP COMET, LTD                      | DIRECTOR | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | RIVIANA FOODS, INC.                  | CHAIRMAN | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | AMERICAN RICE, INC.                  | CHAIRMAN | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | PASTIFICIO LUCIO GAROFALO,<br>S.P.A. | DIRECTOR | YES                         |

| Name of director              | Name of Group company                | Position                    | Has<br>executive<br>duties? |
|-------------------------------|--------------------------------------|-----------------------------|-----------------------------|
| ANTONIO HERNÁNDEZ<br>CALLEJAS | N&C BOOST, N.V.                      | DIRECTOR                    | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | BOOST NUTRITION, C.V.                | DIRECTOR                    | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | BOSTO PANZANI BENILUX, N.V.          | DIRECTOR                    | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | BLUE RIBBON MILLS, INC.              | CHAIRMAN                    | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | EBRO FOODS, GMBH                     | JOINT & SEVERAL<br>DIRECTOR | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | T.A.G. NAHRUNGSMITTEL,<br>GMBH       | JOINT & SEVERAL<br>DIRECTOR | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | BERTOLINI IMPORT UND<br>EXPORT, GMBH | JOINT & SEVERAL<br>DIRECTOR | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | HERBA GERMANY, GMBH                  | JOINT & SEVERAL<br>DIRECTOR | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | PANZANI, S.A.S.                      | DIRECTOR                    | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | S&B HERBA FOODS, LTD                 | DIRECTOR                    | YES                         |
| ANTONIO HERNÁNDEZ<br>CALLEJAS | ARROZEIRAS MUNDIARROZ.<br>S.A.       | CHAIRMAN                    | YES                         |

C.1.12 Name the company directors, if any, who are on the Boards of non-group companies listed on Spanish stock exchanges, insofar as the company has been notified:

| Name of Director           | Listed Company                           | Position             |
|----------------------------|--|----------------------|
| DEMETRIO CARCELLER ARCE    | GAS NATURAL SDG, S.A.                    | DIRECTOR             |
| DEMETRIO CARCELLER ARCE    | SACYR, S.A.                              | VICE-CHAIRMAN 1      |
| EUGENIO RUIZ-GÁLVEZ PRIEGO | PROSEGUR, COMPAÑÍA DE<br>SEGURIDAD, S.A. | DIRECTOR             |
| JOSÉ NIETO DE LA CIERVA    | CORPORACIÓN FINANCIERA ALBA,<br>S.A.     | DIRECTOR             |
| JOSÉ NIETO DE LA CIERVA    | BANCA MARCH, S.A.                        | MANAGING<br>DIRECTOR |

C.1.13 Indicate and, where appropriate, explain whether the company has established rules on the number of directorships its directors may hold:

YES 🗵 NO 🗆

#### Explanation of the rules

Article 32.2 of the Regulations of the Board establishes, in the "General Duties of Directors" that Directors shall dedicate to the company such attention and time as may be necessary to guarantee the effective and adequate fulfilment of each and all of the duties corresponding to their position. Consequently, the maximum number of other directorships they may hold will be such as to ensure that they are able at all times to meet each and all of their obligations to the company.

#### C.1.14 Repealed.

C.1.15 Indicate the overall remuneration of the board:

| Remuneration of the board (thousand euros)   | 4,907 |
|--|-------|
| Amount of the overall remuneration corresponding to the vested rights of current directors in pension schemes (thousand euros) | 0     |
| Amount of the overall remuneration corresponding to the vested rights of former directors in pension schemes (thousand euros)  | 4,907 |

C.1.16 Name the members of top management who are not executive directors and indicate the aggregate remuneration accrued in their favour during the year:

| Name  | Positi   | on       |
|---|--|----------|
| ANA MARÍA ANTEQUERA PARDO                         | MANAGER COMMUN   | ICATIONS |
| LUIS PEÑA PAZOS                                   | SECRETARY  |          |
| LEONARDO ÁLVAREZ ARIAS                            | MANAGER I.T.   |          |
| PABLO ALBENDEA SOLÍS                              | CHIEF OPERATING C  | OFFICER  |
| ALFONSO FUERTES BARRÓ                             | FINANCE MANAGER  |          |
| GABRIEL SOLÍS PABLOS                              | TAX MANAGER  |          |
| YOLANDA DE LA MORENA CEREZO                       | VICE-SECRETARY   |          |
| JESÚS DE ZABALA BAZÁN                             | MANAGER INTERNAL   | AUDIT    |
| MANUEL GONZÁLEZ DE LUNA                           | MANAGER INVESTOR RELATIONS<br>AND FINANCIAL INSTITUTIONS |          |
| GLORIA RODRÍGUEZ PATA                             | CORPORATE ASSETS MANAGER                                 |          |
| Total remuneration top management (thousand euro) | 2,061  |          |

C.1.17 Name any board members who are also on the boards of companies holding significant interests in the listed company and/or in companies of its group:

| Name of director        | Name of significant shareholder   | Position             |
|-------------------------|-----------------------------------|----------------------|
| DEMETRIO CARCELLER ARCE | SOCIEDAD ANÓNIMA DAMM             | CHAIRMAN             |
| RUDOLF-AUGUST OETKER    | SOCIEDAD ANÓNIMA DAMM             | DIRECTOR             |
| JOSÉ NIETO DE LA CIERVA | BANCA MARCH, S.A.                 | MANAGING<br>DIRECTOR |
| JOSÉ NIETO DE LA CIERVA | BANCA INVERSIS, S.A.              | CHAIRMAN             |
| JOSÉ NIETO DE LA CIERVA | CORPORACIÓN FINANCIERA ALBA, S.A. | DIRECTOR             |

Describe the significant relationships of the board members with the controlling shareholders and/or companies in their group, other than as mentioned above:

#### Name of director

DEMETRIO CARCELLER ARCE Name of significant shareholder SOCIEDAD ANÓNIMA DAMM Description of relationship Demetrio Carceller Arce has an indirect holding of 0.687% in Sociedad Anónima Damm

#### Name of director

ALIMENTOS Y ACEITES, S.A. Name of significant shareholder SOCIEDAD ESTATAL DE PARTICIPACIONES INDUSTRIALES Description of relationship Sociedad Estatal de Participaciones Industriales has a direct holding of 91.9625% in Alimentos y Aceites, S.A. and its company secretary and secretary of the board, Concepción Ordiz Fuertes, represents Alimentos y Aceites, S.A. on the board of Ebro Foods, S.A.

#### Name of director

EMPRESAS COMERCIALES E INDUSTRIALES VALENCIANAS, S.L. Name of significant shareholder JUAN LUIS GÓMEZ-TRENOR FOS Description of relationship Juan Luis Gómez-Trenor Fos wholly owns Empresas Comerciales e Industriales Valencianas, S.L. and is Sole Director of the company.

C.1.18 State whether any modifications have been made during the year to the Regulations of the Board:



Description of modifications

On 29 April 2015 the Board approved modifications to the Regulations of the Board, mainly to adapt them to the amendments to the Corporate Enterprises Act made by Act 31/2014 of 3 December and adapt the contents to the new good governance recommendations and the new Articles of Association and Regulations of the General Meeting made in the wake of the aforesaid change in the law and laid before the General Meeting for approval on 3 June 2015.

The modifications made to the Regulations of the Board affected practically all the articles (either by altering the contents in some aspect or by moving them within the new structure of the Regulations). Those modifications are summed up below:

- The programmatic content or principles have been reduced considerably and now the Regulations contain more specific rules on the composition, positions, procedure and powers of the Board and its committees, the status of director and relations between the board and shareholders, market, auditors and senior executives.

- Those aspects of the new legislation that the Board considered should be reflected in the Regulations have been included, while avoiding the inclusion of imperative legal provisions (applicable regardless of whether or not they are reflected in regulations), so that the Regulations will be an operational, practical document.

- As a rule, they maintain the set-up and powers of the different bodies, positions and committees previously contemplated in the Regulations, completing them (as far as possible with referrals to current legislation) with the new legal provisions.

- In Chapter I, containing the general provisions, the changes were essentially to wording.

- In Chapter II, on the composition of the Board, the qualitative criteria of the composition were developed, mainly in accordance with the relevant good governance recommendations.

- In Chapter III, on duties and powers of the Board, it was indicated that they were included, and should be construed, within the framework of the imperative legal regulation on the powers of this body. In the same sense, a specific article was included on the possibility of delegating those duties which, by law, cannot be delegated, although in emergencies the delegated bodies may adopt decisions on business within the competence of the Board, in which case they must subsequently be ratified by the Board.

- In Chapter IV, on the structure of the Board, the provisions on the Chairman, Vice-Chairman, Managing Director and Secretary were adapted to the current legal provisions. Regulation of the Lead Independent Director was also included, essentially in the same terms as those set out in the Corporate Enterprises Act as amended by Act 31/2014.

- In Chapter V, on the procedures of the Board, minimum changes were made in the wake of the new legal provisions: reference to the periodical assessment of the Board, calling of Board meetings at the request of the Lead Independent Director and the limitations on representation on the Board.

- In Chapter VI, on Committees, the previous text of the Regulations was largely maintained, with any changes considered necessary in respect of the new legal provisions. It was opted to maintain the lists of

powers attributed to the Committees, although they must fit in with those of the different corporate bodies according to the current legislation.

- Chapter VII, on the status of Directors, suffered the greatest changes, mainly due to the major amendments to the Corporate Enterprises Act made by Act 31/2014 regarding directors' duties. The company has endeavoured to include in the Regulations the main aspects of those amendments (which are mandatory). The article on directors' remuneration was also altered, adjusting it to the new text of the Articles of Association on the matter (laid before the AGM on 3 June 2015 and approved), which was in turn adapted to the new legal provision (distinguishing between the remuneration of the directors as such and the remuneration of directors for executive duties performed).

- In Chapter VIII, on relationships between the board and shareholders, markets, auditors and senior management, the previously existing regulations were largely maintained, with certain changes in wording, mainly to adjust the regulations to the amended Act.

- The Final Provisions were eliminated, although they must nevertheless be observed. However, it was considered unnecessary to include them in the Regulations.

# C.1.19 Describe the procedures for selection, appointment, re-election, assessment and removal of directors. Indicate the competent bodies, the formalities and the criteria to be followed in each of these procedures.

The procedures for selection, appointment, re-election, assessment and removal of the directors are regulated in the Articles of Association and the Regulations of the Board.

There is also now a Policy for Selecting Candidates to be Directors of Ebro Foods, S.A., which specifically and verifiably establishes the basic criteria and principles to be followed in the selection of candidates. The Policy is applicable in the appointment, ratification and re-election of directors by the General Meeting and any appointments made by the Board by cooptation in the event of a vacancy pre-term. In directors who are legal persons, the principles and criteria of the Policy must be observed in respect of the individuals representing them on the board.

The General Meeting is responsible for deciding on the number of directors the company is to have, within the minimum (7) and maximum (15) established in the Articles of Association, and for appointing or re-electing directors as proposed by the Board, subject to a favourable report by the Nomination and Remuneration Committee.

The Board may also appoint directors by cooptation, subject to a report by the Nomination and Remuneration Committee.

In any case, the initiative of the Board regarding the incorporation of members by no means detracts from the sovereign power of the General Meeting to appoint and remove directors, or from any potential exercise by shareholders of their right to proportional representation.

The persons nominated by the Board for appointment or re-appointment as directors must be persons of recognised repute, with adequate experience and expertise to be able to perform their duties.

As regards the role of the Nomination and Remuneration Committee in the appointment of directors, see the duties of this Committee in Explanatory Note Seven of section H herein.

Directors are appointed for a term of four years, after which they are eligible for re-election on one or several occasions for terms of an equal duration. This term of four years is counted from the date of the General Meeting at which they are appointed, or ratified when previously appointed by cooptation by the Board.

If vacancies arise during the term for which they were appointed, the Board may appoint shareholders to fill those vacancies up to the next general meeting. Directors' appointments shall end at the first general meeting held after expiry of their term or lapse of the time stipulated in law for holding the general meeting that is to approve the accounts of the previous year.

The appointment and re-election procedure shall be preceded by the corresponding reports from the Nomination and Remuneration Committee and the Board, on the terms stipulated in law.

The Board regularly rates the Board, Chairman and Committees on their efficiency and fulfilment of their obligations, requesting the corresponding reports from its Committees and, if considered necessary, proposing any modifications that may be appropriate to improve their performance.

Directors retire upon expiry of the term for which they were appointed and in all other events stipulated in law, the Articles of Association or the Regulations of the Board. They must tender their resignations to the Board and step down in the events established in Article 24 of the Regulations of the Board.

C.1.20 Explain to what extent the annual assessment of the board has given rise to major changes in its internal organisation and the procedures applicable to its activities.

| Description of modifications |
|------------------------------|
|                              |

It has not given rise to any change.

C.1.20.bis Describe the process of assessment and the areas assessed by the board, assisted where necessary by an external consultant, on diversity in its composition and powers, the procedure and composition of its committees, the performance by the chairman of the board and CEO of the company and the performance and contribution of each director.

#### A) Process of self-assessment:

A self-assessment process is carried out every year on the Board, its Committees and the executive chairman of the company. That process is based on (i) a report prepared by the Nomination and Remuneration Committee for presentation to the Board, (ii) the activity reports of the Audit and Compliance Committee and the Nomination and Remuneration Committee, and (iii) the resolutions adopted by the Board of Directors in view of the foregoing.

#### B) Methods used:

The Board members complete a questionnaire rating certain aspects regarding the quality and efficiency of the Board procedures, the actions performed by the chairman of the board, who is at the same time the chief executive of the company, and the procedure of the Executive Committee and other Board Committees. They can also make other comments, should they deem fit, on the functioning of the Board, its Committees and the Executive Chairman.

#### C) Areas assessed:

- Composition of the Board and actions by the Directors: assessment on the quantitative and qualitative composition of the Board and their perception of the performance by other directors of their duties.

- Procedure of the Board: assessment of the functioning of the Board, frequency of meetings, procedure for calling meetings, transaction of business within the Board and powers of the Board.

- Chairman of the Board: assessment on the dedication and actions by the Chairman, both as such and in his capacity as chief executive of the company.

- Committees of the Board: assessment of the directors' perception, from the Board, of the role of the Board Committees and perception of the members of the Board Committees on their functioning.

C.1.20.ter Describe, where appropriate, any business relations between the consultant or any company in its group with the company or any other company in its group.

No assistance was received from external consultants in the assessment of the Board, its Committees and its Chairman in 2015.

#### C.1.21 State the events in which directors are obliged to step down.

The retirement and resignation of directors are regulated in Article 31 of the Regulations of the Board:

- Directors must step down at the end of the term for which they were appointed and in all other events stipulated in law, the Articles of Association and the Regulations of the Board.

- Directors must also tender their resignations and step down in the following cases:

a) When they are affected by one of the causes of incompatibility or disqualification established in law, the articles of association or the regulations.

b) When they step down from the executive post to which their appointment as director was linked, when the shareholder they represent on the Board disposes of its shares in the company or reduces its interest to an extent requiring a reduction in the number of proprietary directors and, in general, whenever the reasons for their appointment disappear.

c) When the Board, following a report by the Nomination and Remuneration Committee, considers that the Director has seriously defaulted his obligations or for reasons of corporate interest.

C.1.22 Repealed.

C.1.23 Are special majorities differing from those stipulated in law required for any type of decision?

| YES | NO | X |
|-----|----|---|
| 1ES | NO |   |

If yes, describe the differences:

- C.1.24 Are there any specific requirements, other than those established for directors, to be appointed Chairman?
  - YES 🗆 NO 🗵

C.1.25 Does the Chairman have a casting vote?

| YES 🗵 🛛 N |  |
|-----------|--|
|-----------|--|

|  | Matters on which there is a | a casting vote |
|--|-----------------------------|----------------|
|--|-----------------------------|----------------|

All.

Article 22.11 of the Regulations of the Board stipulates that in the event of a tie, the chairman, or acting chairman, shall have a casting vote.

C.1.26 Do the Articles of Association or Regulations of the Board establish an age limit for directors?

YES 🗆 NO 🖾

C.1.27 Do the Articles of Association or Regulations of the Board establish a limited term of office for independent directors other than as stipulated in law?

YES 🗆 NO 🗵

C.1.28 Do the Articles of Association or Regulations of the Board establish specific rules for the delegation of votes at board meetings, how they are to be delegated and, in particular, the maximum number of delegations that a director may hold, and whether any limitation has been established regarding the categories to which proxies may be granted, other than those established in law? If yes, include a brief description.

Both the Articles of Association (Article 24) and the Regulations of the Board (Article 20) contemplate the possibility of directors attending Board meetings through a duly authorised proxy.

The proxy must be made in advance, in writing, especially for each board meeting.

The represented director may issue specific voting instructions for any or all of the items on the agenda.

Non-executive directors may only grant proxies to other non-executive directors.

No limit is established on the number of proxies any one director may hold, or any limitation on the categories to which proxies may be granted, other than as stipulated by law.

C.1.29 State the number of meetings held by the Board of Directors during the year, indicating, if appropriate, how many times the Board has met without the Chairman. Proxies made with specific instructions will be considered attendances:

| Number of board meetings                           | 12 |
|--|----|
| Number of board meetings held without the chairman | 0  |

If the chairman is an executive director, indicate the number of meetings held without the attendance or representation of any executive director and chaired by the lead independent director.

| Number of meetings | 0 |
|--------------------|---|
|--------------------|---|

Indicate the number of meetings held by the different Committees of the Board:

| Committee                             | No. meetings |
|---------------------------------------|--------------|
| EXECUTIVE COMMITTEE                   | 8            |
| AUDIT AND COMPLIANCE COMMITTEE        | 10           |
| NOMINATION AND REMUNERATION COMMITTEE | 9            |
| STRATEGY AND INVESTMENT COMMITTEE     | 2            |

C.1.30 State the number of meetings held by the Board during the period attended by all its members. Proxies made with specific instructions will be considered attendances:

| Attendance of directors                       | 10     |
|---|--------|
| % attendance over total votes during the year | 98.61% |

C.1.31 Are the separate and consolidated annual accounts submitted to the Board for approval previously certified?

YES 🗆 NO 🗵

If yes, name the person(s) who certify the separate or consolidated annual accounts of the company before they are approved by the Board:

C.1.32 Explain the mechanisms, if any, established by the Board to avoid a qualified auditors' report on the separate and consolidated accounts laid before the General Meeting.

Relations with the auditors are expressly regulated in Article 43 of the Regulations of the Board.

The Board shall establish an objective, professional and continuous relationship with the external auditors of the company appointed by the general meeting, guaranteeing their independence and providing them with all the information they may require to perform their duties. This relationship and the relationship with the Internal Audit Manager shall be channelled through the Audit and Compliance Committee. Furthermore, the Board shall endeavour to draw up the Annual Accounts in such a way as to avoid a gualified Auditors' report.

Within the specific duties attributed to the board in certain areas, Article 9 of the Regulations establishes that the Board shall see that the separate and consolidated Annual Accounts and Directors' Reports give a true and fair view of the equity, financial position and results of the company, as stipulated in law, and each and all of the Directors shall have all the necessary information before signing the Annual Accounts.

Article 24.4 of the Regulations of the Board gives the Audit and Compliance Committee certain powers to ensure that the Annual Accounts are filed without a qualified auditors' report (see section C.2.4 of this Report).

Finally, there is a Risks Control and Management Policy established in the Group laying down the basic principles and the general framework for control and management of the business risks, including tax risks, and internal control of financial reporting to which the Company and other companies in its group are exposed.

As regards the control of financial reporting, the Group has procedures in place for checking and authorising financial reporting and a description of the financial reporting internal control system (FRICS), responsibility for which lies with the Economic and Finance Department, the Risks Committee, the economic and finance

departments of the different business units, the Audit and Compliance Committee and the Board. Financial information is checked and authorised up by the Economic and Finance Department of the Group on the basis of the information confirmed in the different business units. The information to be remitted to the market is supervised by the Audit and Compliance Committee and approved by the Board.

#### C.1.33 Is the Secretary of the Board a Director?

#### YES 🗆 NO 🗵

If the secretary is not a director, complete the following table:

| Name of Secretary | Representative |
|-------------------|----------------|
| LUIS PEÑA PAZOS   |                |

#### C.1.34 Repealed.

C.1.35. Describe any mechanisms established by the company to preserve the independence of the auditor, financial analysts, investment banks and rating agencies.

#### A. With regard to the external auditors:

Both the Articles of Association and the Regulations of the Board vest in the Audit and Compliance Committee the power, among others, to contact the auditors and receive information on any issues that may jeopardise their independence, for examination by the Audit Committee, as well as any other issues relating to the auditing of accounts. The Committee shall also receive information from and exchange communications with the auditors in accordance with prevailing auditing standards and legislation, notwithstanding the ultimate responsibility of the Board, which, pursuant to Article 8.1.3.(a) of the Regulations of the Board is responsible for ensuring the independence and professional suitability of the External Auditor.

Article 43 of the Regulations of the Board addresses relations with the auditors, obliging the Board to establish an objective, professional, continuous relationship with the External Auditors of the Company appointed by the General Meeting, guaranteeing their independence and putting at their disposal all the information they may require to perform their duties. It further establishes that the aforesaid relationship with the External Auditors of the Company and the relationship with the Internal Audit Manager shall be conducted through the Audit and Compliance Committee.

Finally, Article 24.4 of the Regulations of the Board establish the following powers of the Audit and Compliance Committee in this respect:

- Supervise and promote the policies, procedures and systems used for drawing up and controlling the company's financial information, checking the services performed in this regard by the Internal Audit Department, the Financial Department and the Management Committee and making sure they are correctly distributed throughout the Group.

- Receive the information sent regularly to the Stock Exchange Councils, issue prospectuses and any public financial information offered by the Company and, in general, all information prepared for distribution among shareholders, ensuring the existence of internal control systems that guarantee the transparency and truth of the information.

- Ensure that (i) the systems used for preparing the separate and consolidated Annual Accounts and Directors' Report submitted to the Board to be authorised for issue in accordance with current legislation give a true and fair view of the equity, financial position and results of the Company and make sure that any interim financial statements are drawn up according to the same accounting principles as the annual accounts, considering the possibility of asking the external auditors to make a limited audit if necessary; and (ii) the Board of Directors endeavours to submit the annual accounts to the General Meeting with an unqualified auditors' report.

In this respect, it shall also see that the internal control systems are adequate and effective in respect of the accounting practices and principles used for drawing up the company's annual accounts, supervising the policies and procedures established to ensure due compliance with applicable legal provisions and internal regulations. The Committee shall, through its Chairman, obtain information and collaboration from both the Internal Audit Manager and the external auditors to perform these duties.

- Establish regular contact with the external auditors to receive information on any issues that may jeopardise their independence, and any other issues relating to the auditing of accounts, receiving information from and exchanging communications with the external auditors in accordance with prevailing auditing standards and legislation.

- Be informed of the decisions adopted by the senior management according to recommendations made by the external auditors in connection with the audit.

- Ensure the independence of the external auditors and the existence of a discussion procedure enabling the external auditors, the Internal Audit Department and any other expert to inform the company of any significant weaknesses in its internal control detected while checking the annual accounts or any other processes in which they have worked. The Committee shall issue an annual report, prior to issuance of the auditor's report, expressing an opinion on the independence of the external auditors and any supplementary services they may have provided.

B. With regard to relations with analysts, investment banks and rating agencies:

The company has a Policy on Communication and Relations with Shareholders, Institutional Investors and Proxy Advisors approved by the Board, and a shareholder and investor relations department, through which communications and information for investors in general are channelled.

Article 42 of the Regulations of the Board regulates the company's relations with shareholders and the markets in general, providing that the Board shall take such measures as may be necessary to enable participation by shareholders in general meetings and organise meetings to inform the shareholders and investors (particularly institutional investors) on the progress of the company and, where appropriate, its subsidiaries.

The Policy on Communication and Relations with Shareholders, Institutional Investors and Proxy Advisors contemplates the following general principles applicable in this matter:

- Communication and relations with shareholders, institutional investors and proxy advisors shall be conducted in accordance with the principles of transparency, truth and permanent, adequate, timely reporting.

- The principle of non-discrimination and equal treatment is recognised for all shareholders who are in the same conditions and not affected by conflicts of interest or competence.

- The rights and legitimate interests of all shareholders shall be protected.
- Continuous, permanent communication with shareholders and investors shall be encouraged.

- Reporting and communication channels shall be established with shareholders and investors to ensure compliance with these principles.

The company's Audit and Compliance Committee is responsible for overseeing compliance with the rules and principles set out in the Policy on Communication and Relations with Shareholders, Institutional Investors and Proxy Advisors. Accordingly, the manager of the investor relations and communication department has reported to the Audit Committee on the work done in this respect.

C.1.36 Indicate whether the external auditors have changed during the year. If so, name the incoming and outgoing auditors:

YES 🗆 NO 🖾

Explain any disagreements with the outgoing auditor:

C.1.37 State whether the firm of auditors does any work for the company and/or its group other than standard audit work and if so, declare the amount of the fees received for such work and the percentage it represents of the total fees invoiced to the company and/or its group:

YES 🗵 NO 🗆

|  | Company | Group  | Total  |
|--|---------|--------|--------|
| Cost of work other than auditing (thousand euro)                             | 101     | 219    | 320    |
| Cost of work other than auditing / Total amount invoiced by the auditors (%) | 42.80%  | 14.30% | 18.10% |

C.1.38 Indicate whether the auditors' report on the annual accounts of the previous year was qualified. If so, state the reasons given by the Chairman of the Audit Committee to explain the content and scope of the qualifications.

- YES 🗆 NO 🗵
- C.1.39 State the number of years in succession that the current firm of auditors has been auditing the annual accounts of the company and/or its group. Indicate the ratio of the number of years audited by the current auditors to the total number of years that the annual accounts have been audited:

|   | Company | Group |
|---|---------|-------|
| Number of years in succession   | 2       | 2     |
| Number of years audited by current auditors / Number of years that the company has been audited (%) | 8.10%   | 8.10% |

C.1.40 Indicate, giving details if appropriate, whether a procedure has been established for directors to receive external counselling:

|     | Details o | of procedure | e |  |  |
|-----|-----------|--------------|---|--|--|
| YES | X         | NO           |   |  |  |

The directors' right to counselling and information is regulated in Article 40 of the Regulations of the Board, which provides that:

- Any Director may, in the course of any specific duties commissioned to them on an individual level or within the framework of any of the Committees of the Board, request the Chairman to contract, at the Company's expense, such legal advisers, accountants, technical, financial or commercial experts or others as they may consider necessary, in order to assist them in the performance of their duties, provided such counselling is justified to resolve specific problems that are particularly complex and important.

- Considering the circumstances of the specific case, the Chairman may deny or authorise the proposal in a communication sent through the Secretary of the Board, who shall, provided the proposal is authorised, contract the expert in question.

- The Chairman may also put the proposal to the Board, which may refuse to finance the counselling if (i) it is considered unnecessary for discharging the duties commissioned, (ii) the amount of finance required is considered out of proportion with the importance of the matter, or (iii) the Board considers that the technical assistance requested could be adequately provided by Company employees.

C.1.41 Indicate, with details if appropriate, whether there is an established procedure for directors to obtain sufficiently in advance any information they may need to prepare the meetings of the governing bodies:

| Y                    | ES | $\boxtimes$ | NO |  |  |  |  |
|----------------------|----|-------------|----|--|--|--|--|
| Details of procedure |    |             |    |  |  |  |  |

Article 40 of the Regulations of the Board establishes the directors' right to counselling and information, providing that:

- Directors shall, whenever so required in the performance of their duties, have the fullest powers to obtain information on any matter whatsoever, obtaining such documents, records, background information or other elements as they may require in this respect. This right to information is extended to subsidiaries.

- All requests for information shall be addressed to the Chairman and met by the Secretary of the Board, who shall supply the information directly or indicate who is to be contacted within the Company and, in general, establish the necessary measures to fully meet the Director's right to information.

C.1.42 Indicate, with details if appropriate, whether the company has established any rules obliging Directors to report and, if necessary, retire in any situations that could be detrimental to the prestige and reputation of the company:

| YES | X | NO |  |
|-----|---|----|--|
|     |   |    |  |

| E |                   |
|---|-------------------|
|   | Explain the rules |
|   |                   |

Article 31 of the Regulations of the Board stipulates that if a Director is prosecuted or an order is passed to commence trial against him for any offences contemplated in the applicable laws and regulations, he shall notify the Board as promptly as he is able.

The Board shall study the case as soon as possible and, in view of the specific circumstances, decide whether or not that Director should remain in office, reporting on that decision and the underlying reasons in the Annual Corporate Governance Report.

C.1.43 Have any members of the Board informed the company that they have been sued or brought to trial for any of the offences contemplated in s. 213 of the Corporate Enterprises Act?

YES 🗵 NO 🗆

Name of Director DEMETRIO CARCELLER ARCE

> Criminal Case Tax offence

Comments:

The director informed the board of the criminal action brought against him.

Has the Board studied the case? If so, indicate and explain the decision made as to whether or not the director should remain in office or, if appropriate, describe the actions taken by the board up to the date of this report, or which it plans to take.

| YES 🗵 NO |  |
|----------|--|
|----------|--|

#### Decision adopted/action taken:

The Board was informed of the information received by the director and resolved, with his abstention, not to make any decision or take any initiative in this regard.

#### Reasoned explanation:

The Board considers that proceedings brought against the director have nothing to do with the company and does not affect its business.

C.1.44 Describe any significant agreements entered into by the company which enter into force, are modified or terminated in the event of a takeover of the company following a takeover bid, and the effects thereof.

Most of the financing agreements signed by the company include takeover clauses on the usual terms for this type of contract. By virtue of those provisions, the lender reserves the right to terminate the financing agreement in the event of a takeover of the company. Although there is no uniform definition of "takeover" for this purpose, the lender's right is triggered if there is a substantial change in the company's controlling shareholders.

C.1.45 Indicate globally and describe in detail any agreements made between the company and its directors, executives or employees contemplating golden handshake clauses in the event of resignation or unfair dismissal or termination of employment following a takeover bid or any other type of transaction.

#### Number of beneficiaries: 2

Type of beneficiary:

Executives

#### Description of the agreement:

Golden handshake clauses are established for two non-director executives in the event of dismissal or takeover in excess of the amount that would be payable pursuant to the labour laws currently in place.

State whether these contracts have to be notified to and/or approved by the governing bodies of the company/group companies:

|   | Board of Directors | General Meeting |     |    |
|---|--------------------|-----------------|-----|----|
| Body authorising the clauses                | Yes                |                 | No  |    |
|   |                    |                 |     |    |
|   |                    |                 | Yes | No |
| Is the General Meeting informed on the clau | ses?               |                 | Х   |    |

### C.2 Committees of the Board

C.2.1 Give details of the different committees, their members and the proportion of proprietary and independent directors in each committee:

### **EXECUTIVE COMMITTEE**

| Name                         | Position      | Туре        |
|------------------------------|---------------|-------------|
| JOSÉ ANTONIO SEGURADO GARCÍA | MEMBER        | Independent |
| DEMETRIO CARCELLER ARCE      | VICE CHAIRMAN | Proprietary |
| ANTONIO HERNÁNDEZ CALLEJAS   | CHAIRMAN      | Executive   |
| JOSÉ NIETO DE LA CIERVA      | MEMBER        | Proprietary |

| % executive directors           | 25.00% |
|---------------------------------|--------|
| % proprietary directors         | 50.00% |
| % independent directors         | 25.00% |
| % other non-executive directors | 0.00%  |

Explain the duties attributed to this committee, describe the procedures and rules of organisation and procedure and summarise its most important actions during the year.

The Executive Committee shall have no fewer than three nor more than seven members, including the Chairman and Vice-Chairman of the Board, who will form part of this Committee.

The Executive Committee shall be presided by the Chairman of the Board.

The Executive Committee shall generally hold one meeting a month. Its meetings may be attended by such members of the management, employees and advisers of the company as the Committee may deem fit. The powers of the Executive Committee and its actions during 2015 are set out in Explanatory Note Seven in section H of this report.

State whether the composition of this committee reflects the participation in the Board of the different categories of director:

YES 🗵 NO 🗆

### AUDIT AND COMPLIANCE COMMITTEE

| Name                              | Position | Туре                |
|-----------------------------------|----------|---------------------|
| EUGENIO RUIZ-GÁLVEZ PRIEGO        | MEMBER   | Other non-executive |
| FERNANDO CASTELLÓ CLEMENTE        | MEMBER   | Independent         |
| JOSÉ IGNACIO COMENGE SÁNCHEZ-REAL | CHAIRMAN | Independent         |
| HISPAFOODS INVEST, S.L.           | MEMBER   | Proprietary         |

| % proprietary directors         | 25.00% |
|---------------------------------|--------|
| % independent directors         | 50.00% |
| % other non-executive directors | 25.00% |

Explain the duties attributed to this committee, describe the procedures and rules of organisation and procedure and summarise its most important actions during the year.

This Committee has a minimum of three directors and a maximum of five.

All the members of this committee must be non-executive directors and at least two of them must be independent directors. One of the members must be appointed on account of his expertise and experience in accounting, auditing or both.

The Board shall appoint one of the independent directors on the Audit and Compliance Committee to chair that committee, subject to a report by the Nomination and Remuneration Committee. The Committee Chairman shall be replaced every four years and will become eligible for re-election one year after his retirement as such.

Meetings are held when called by its Chairman, or at the request of two of its members and at least once every three months. It shall also meet whenever so required by law or when the Board requests the issuance of reports, submission of proposals or adoption of resolutions within the scope of its duties.

The powers of the Audit and Compliance Committee and its actions during 2015 are set out in Explanatory Note Seven in section H of this report.

Name the member of the audit committee who has been appointed on account of his expertise and experience in accounting, auditing or both and indicate the number of years that the chairman of this committee has held this position:

| Name of director with experience               | JOSÉ IGNACIO COMENGE SÁNCHEZ-REAL |   |
|--|-----------------------------------|---|
| No. years that the chairman has been in office |                                   | 1 |

### NOMINATION AND REMUNERATION COMMITTEE

| Name                         | Position | Туре        |
|------------------------------|----------|-------------|
| JOSÉ ANTONIO SEGURADO GARCÍA | MEMBER   | Independent |
| DEMETRIO CARCELLER ARCE      | MEMBER   | Proprietary |
| FERNANDO CASTELLÓ CLEMENTE   | CHAIRMAN | Independent |
| HISPAFOODS INVEST, S.L.      | MEMBER   | Proprietary |

| % proprietary directors         | 50.00% |
|---------------------------------|--------|
| % independent directors         | 50.00% |
| % other non-executive directors | 0.00%  |

Explain the duties attributed to this committee, describe the procedures and rules of organisation and procedure and summarise its most important actions during the year.

The powers of the Nomination and Remuneration Committee and its actions during 2015 are set out in Explanatory Note Seven in section H of this report.

This Committee has a minimum of three and a maximum of five non-executive directors, at least two of which must be independent directors. The members are appointed by the Board in accordance with the provisions of law, the Articles of Association and the Regulations of the Board.

The Board shall appoint one of the independent directors who are members of the committee to chair it, subject to a report by that Committee.

Meetings are held when called by its Chairman, or at the request of two of its members and at least once every three months. It shall also meet whenever so required by law or when the Board requests the issuance of reports, submission of proposals or adoption of resolutions within the scope of its duties.

### STRATEGY AND INVESTMENT COMMITTEE

| Name                                | Position | Туре        |
|-------------------------------------|----------|-------------|
| DEMETRIO CARCELLER ARCE             | CHAIRMAN | Proprietary |
| ANTONIO HERNÁNDEZ CALLEJAS          | MEMBER   | Executive   |
| JOSÉ NIETO DE LA CIERVA             | MEMBER   | Proprietary |
| INSTITUTO HISPÁNICO DEL ARROZ, S.A. | MEMBER   | Executive   |

| % executive directors           | 50.00% |
|---------------------------------|--------|
| % proprietary directors         | 50.00% |
| % independent directors         | 0.00%  |
| % other non-executive directors | 0.00%  |

Explain the duties attributed to this committee, describe the procedures and rules of organisation and procedure and summarise its most important actions during the year.

This Committee has a minimum of three and a maximum of five directors, including a Chairman, appointed by the Board subject to a report by the Nomination and Remuneration Committee Meetings are held when called by its Chairman, or at the request of two of its members and at least once every three months. It shall also meet whenever so required by law or when the Board requests the issuance

of reports, submission of proposals or adoption of resolutions within the scope of its duties. The powers of the Strategy and Investment Committee and its actions during 2015 are set out in Explanatory Note Seven in section H of this report.

C.2.2 Complete the following table with information on the number of female directors on the board committees over the past four years:

|  | Number of female directors |        |      |        |      |        |      |        |
|--|----------------------------|--------|------|--------|------|--------|------|--------|
|  | 2015                       |        | 2014 |        | 2013 |        | 2012 |        |
|  | No.                        | %      | No.  | %      | No.  | %      | No.  | %      |
| EXECUTIVE COMMITTEE                      | 0                          | 0.00%  | 0    | 0.00%  | 0    | 0.00%  | 0    | 0.00%  |
| AUDIT AND COMPLIANCE<br>COMMITTEE        | 1                          | 25.00% | 1    | 25.00% | 2    | 40.00% | 2    | 40.00% |
| NOMINATION AND<br>REMUNERATION COMMITTEE | 1                          | 25.00% | 1    | 25.00% | 2    | 40.00% | 2    | 40.00% |
| STRATEGY AND INVESTMENT<br>COMMITTEE     | 0                          | 0.00%  | 0    | 0.00%  | 0    | 0.00%  | 0    | 0.00%  |

### C.2.3 Repealed.

- C.2.4 Repealed.
- C.2.5 Indicate the existence, if appropriate, of regulations of the board committees, where they are available for consultation and any modifications made during the year. State whether an annual report has been issued voluntarily on the activities of each committee.

In general, Article 28 of the Articles of Association establishes the basic regulation of the Committees of the Board, contemplating the existence and composition of (i) the Executive Committee, (ii) the Audit and Compliance Committee and (iii) the Nomination and Remuneration Committee. It also refers to the Regulations of the Board regarding the possible existence of a Strategy and Investment Committee.

The Regulations of the Board regulate the Board committees in the following specific provisions:

- General provisions applicable to all the committees: Article 22

- Executive Committee, Article 23
- Audit and Compliance Committee, Article 24
- Nomination and Remuneration Committee, Article 25
- Strategy and Investment Committee, Article 26

The Regulations of the Board also contemplate in different articles powers of the different Committees of the Board in different areas (e.g. modification of the Regulations).

Both the Articles of Association and the Regulations of the Board are available for consultation on the company's website (<u>www.ebrofoods.es</u>) and the website of the National Securities Market Commission (<u>www.cnmv.es</u>).

See section C.1.8 of this report for the latest alterations to the Regulations of the Board.

Both the Audit and Compliance Committee and the Nomination and Remuneration Committee issue annual activity reports, which are submitted to the Board of Directors for its information and consideration within the assessment of the Board and its Committees. Those activity reports are made available for shareholders on the company's website (<u>www.ebrofoods.es</u>) coinciding with the call to the Annual General Meeting of Shareholders.

C.2.6 Repealed.

### D. RELATED PARTY AND INTER-COMPANY TRANSACTIONS

#### D.1 Explain the procedure, if any, for approving related party and inter-company transactions.

#### Procedure for approving related party transactions

Apart from cases which, by law, require approval by the General Meeting, related party transactions are approved by the Board subject to a report by the Audit and Compliance Committee.

Article 24 of the Regulations of the Board establishes the power of the Audit and Compliance Committee to report to the Board prior to the adoption of any decisions on related party transactions submitted for its authorisation and to supervise and report to the Board on intragroup and related party transactions of the company or subsidiaries of the Group.

With regard to related party transactions, Article 37.3 of the Regulations of the Board expressly establishes that other than in the cases in which this power is reserved by law to the General Meeting, any transactions made by the company or group companies with directors, controlling shareholders, other related parties or shareholders represented on the Board must be authorised by the Board.

This authorisation is not necessary when the transactions meet all of the following three conditions: (i) they are made under contracts with standard terms and conditions applied "en masse" to numerous clients; (ii) they are made at prices or rates established generally by the supplier of the goods or provider of the services in question. (iii) the amount thereof does not exceed 1% of the company's annual revenue. A general, prior authorisation by the Board for a line of transactions and their conditions, subject to a report by the Audit and Compliance Committee, will only be sufficient for bilateral or recurring transactions made in the normal course of the company's business. By exception, in cases where urgent action is necessary, related party transactions may be authorised by the Executive Committee, subject to subsequent ratification by the Board.

Finally, the company makes intragroup transactions on arm's length terms, documenting them according to the requirements of the laws (essentially tax laws) in place in each jurisdiction. This is one of the practices required by the Risk Control and Management Policy established in the Ebro Group.

# D.2 List any transactions for a significant amount or object between the company and/or companies in its group and controlling shareholders of the company:

| Name of significant<br>shareholder | Name of company or<br>group company | Relationship | Type of transaction                   | Amount<br>(thousan<br>d euro) |
|------------------------------------|-------------------------------------|--------------|---------------------------------------|-------------------------------|
| SOCIEDAD ANÓNIMA DAMM              | HERBA RICEMILLS, S.L.U.             | Contractual  | Sale of goods (finished or otherwise) | 1,036                         |
| SOCIEDAD ANÓNIMA DAMM              | HERBA RICEMILLS, S.L.U.             | Contractual  | Sale of goods (finished or otherwise) | 3,985                         |

# D.3 List any significant transactions for a significant amount or object between the company and/or companies in its group and the directors or executives of the company:

| Name of director or executive          | Name of company or group company  | Relationship       | Type of transaction                          | Amount<br>(thousand<br>euro) |
|--|-----------------------------------|--------------------|--|------------------------------|
| ANTONIO HERNÁNDEZ<br>CALLEJAS          | LUIS HERNÁNDEZ<br>GONZÁLEZ        | Relative           | Leases                                       | 37                           |
| ANTONIO HERNÁNDEZ<br>CALLEJAS          | CARDENAL ILUNDAIN 4,<br>S.L.      | Controlled company | Leases                                       | 72                           |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | ANGLO AUSTRALIAN RICE,<br>LTD     | Controlled company | Purchase of goods (finished or otherwise)    | 114                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | ANGLO AUSTRALIAN RICE,<br>LTD     | Controlled company | Sale of goods (finished or otherwise)        | 114                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | DEHESA NORTE, S.A.                | Controlled company | Purchase of goods<br>(finished or otherwise) | 114                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | DEHESA NORTE, S.A.                | Controlled company | Sale of goods (finished or otherwise)        | 114                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | EL COBUJÓN, S.A.                  | Controlled company | Purchase of goods<br>(finished or otherwise) | 1,447                        |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | EL COBUJÓN, S.A.                  | Controlled company | Sale of goods (finished or otherwise)        | 109                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | ISLASUR, S.A.                     | Controlled company | Purchase of goods<br>(finished or otherwise) | 166                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | ISLASUR, S.A.                     | Controlled company | Sale of goods (finished<br>or otherwise)     | 125                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | MUNDIARROZ, S.A.                  | Controlled company | Purchase of goods<br>(finished or otherwise) | 113                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | MUNDIARROZ, S.A.                  | Controlled company | Sale of goods (finished<br>or otherwise)     | 113                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | PESQUERÍAS ISLA<br>MAYOR, S.A.    | Controlled company | Purchase of goods<br>(finished or otherwise) | 102                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | PESQUERÍAS ISLA<br>MAYOR, S.A.    | Controlled company | Sale of goods (finished<br>or otherwise)     | 102                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | -                                 | -                  | Leases                                       | 122                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | -                                 | -                  | Purchase of goods<br>(finished or otherwise) | 7,851                        |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | -                                 | -                  | Services rendered                            | 2                            |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | -                                 | -                  | Services received                            | 192                          |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | -                                 | -                  | Sale of goods (finished or otherwise)        | 113                          |
| ALIMENTOS Y ACEITES,<br>S.A.           | -                                 | -                  | Dividends and other distributions            | 10,521                       |
| INSTITUTO HISPÁNICO DEL<br>ARROZ, S.A. | -                                 | -                  | Dividends and other distributions            | 9,102                        |
| HISPAFOODS INVEST, S.L.                | -                                 | -                  | Dividends and other distributions            | 7,067                        |
| FERNANDO CASTELLÓ<br>CLEMENTE          | -                                 | -                  | Dividends and other distributions            | 1,523                        |
| JOSÉ NIETO DE LA CIERVA                | -                                 | -                  | Dividends and other distributions            | 6                            |
| JOSÉ NIETO DE LA CIERVA                | MARÍA MACARENA<br>AGUIRRE GALATAS | Relative           | Dividends and other distributions            | 1                            |

| Name of director or executive                                 | Name of company or group<br>company | Relationship       | Type of transaction               | Amount<br>(thousand<br>euro) |
|---|-------------------------------------|--------------------|-----------------------------------|------------------------------|
| JOSÉ IGNACIO COMENGE<br>SÁNCHEZ-REAL                          | -                                   | -                  | Dividends and other distributions | 2                            |
| JOSÉ IGNACIO COMENGE<br>SÁNCHEZ-REAL                          | LA FUENTE SALADA, S.L.              | Controlled company | Dividends and other distributions | 2,130                        |
| JOSÉ ANTONIO<br>SEGURADO GARCÍA                               | -                                   | -                  | Dividends and other distributions | 1                            |
| EMPRESAS COMERCIALES<br>E INDUSTRIALES<br>VALENCIANAS, S.L.U. | -                                   | -                  | Dividends and other distributions | 7,210                        |

# D.4 Report any significant transactions with other companies in the group that are not eliminated in the consolidated financial statements and which do not, by virtue of their object or terms, correspond to the normal business of the Company:

In any case, inform on any inter-company transaction with companies established in countries or territories considered tax havens:

D.5 State the amount of transactions made with other related parties.

130 (thousand euros).

# D.6 Describe the mechanisms established to detect, define and resolve possible conflicts of interest between the company and/or its group, and its directors, executives or controlling shareholders:

Apart from the powers of the General Meeting and the Board of Directors on conflicts of interest of the directors, under Article 24 of the Regulations of the Board, the Audit and Compliance Committee has the power to settle any conflicts of interest that may arise between the company or the group and its directors, executives, significant shareholders and listed subsidiaries, if any.

With regard to the directors, Article 36 of the Regulations of the Board provides that directors may not perform activities for their own or third party account that effectively or potentially compete with the company or which otherwise puts them in a permanent conflict of interest with the company; and Article 37.1 establishes the obligation of directors to take such measures as may be necessary to avoid falling into situations in which their interests, for their own or third party account, may conflict with the corporate interests and their duties to the company.

For this purpose, Article 38 of the Regulations stipulates that directors shall inform the Board of any direct or indirect conflict of interest that they or any of their related parties may have with the company. Furthermore, pursuant to Article 32.4 of the Regulations, directors shall abstain from participating in the corresponding debates and voting on resolutions or decisions in which they or any person related to them has a direct or indirect conflict of interest, except in the cases in which they are authorised by law to participate in the discussion and voting.

As far as executives of the Group are concerned, the Internal Code of Market Conduct stipulates in Rule 11 that any Relevant Persons (which includes Group executives) who are or may be in a conflict of interest shall Inform the Compliance Unit (reporting to the Audit and Compliance Committee) of their situation, abstain from participating in or influencing any decisions on the matters affected by the conflict, act with freedom of judgement, loyalty to the Company and its shareholders and independently of their own interests and abstain from requesting or having access to any information or documentation related with the conflict of interest

Without prejudice to their obligation to inform, both the directors and the significant shareholders of the company are asked each year, when drawing up the Annual Accounts and preparing the Annual Corporate Governance Report, for confirmation of any transactions that they may have made with the company and/or other companies in the group, their engagement in activities similar or complementary to those included in the company's objects and that there have been no other conflicts of interest during the year.

### D.7 Is more than one company of the Group listed in Spain?

### YES 🗆 NO 🗵

Name any subsidiaries listed in Spain:

### Listed subsidiary

State whether the respective areas of business and possible business relationships between them have been precisely and publicly defined, as well as those of the listed subsidiary with other group companies;

Define any business relationships between the parent company and the listed subsidiary and between the latter and the other group companies

Describe the mechanisms in place to settle any possible conflicts of interest between the listed subsidiary and other companies in the group:

| Mechanisms for solving possible conflicts of interest |
|---|
|---|

### E. RISK CONTROL AND MANAGEMENT SYSTEMS

### E.1 Explain the scope of the company's Risk Management System, including tax risks.

As an integral part of the corporate policies passed by the Board, the Risk Control and Management Policy lays down the basic principles and the general framework for control and management of the business risks, including tax risks, and internal control of financial reporting to which the Company and other companies in its group are exposed.

Within this general framework, the integral, homogenous Risk Control and Management System is based on the preparation of a business risk map, through which, by pinpointing, assessing and grading of the risk management capacity, the risks are ranked from greater to lesser impact for the Group and by probability of occurrence. The risk map also identifies methods for mitigating or neutralising the risks detected.

The risk universe is structured in four main groups: compliance, operational, strategic and financial, and they are all subdivided into a large number of categories.

The risk classification process dynamically assesses both the inherent risk and the residual risk after application of the internal controls and action protocols established to mitigate them. These controls include preventive controls, adequate separation of duties, clear levels of authorisation and definition of policies and procedures. These controls can in turn be grouped into manual and automatic, made by data processing applications.

This model is both qualitative and quantitative and can be measured in the Group's results, for which purpose the risk level is considered acceptable or tolerable on a corporate level.

The Risk Control and Management System is dynamic, so the risks to be considered will vary according to the circumstances in which the Group's business is performed.

# E.2 Name the corporate bodies responsible for preparing and implementing the Risk Management System, including tax risks.

In 2015, in the wake of the amendments to the Corporate Enterprises Act in December 2014 and the new recommendations included in the Code of Good Governance of Listed Companies in February 2015, the Group has bolstered its Risk (including tax risks) Control System and internal control of financial reporting, the main novelty being the creation of the Risks Committee, an internal committee reporting to the Audit and Compliance Committee, as the centrepiece of the control system.

Following those changes, the System for Control and Management of Risks, including tax risks, and control of financial reporting is based essentially on the following structure:

• The Board of Directors, as ultimately responsible, defines the policy for control and management of risks, including tax risks, and control of financial reporting. Article 17.3 of the Regulations of the Board provide that the Board shall receive information on the most important aspects of business management and any foreseeable risk situations for the Company and its subsidiaries, together with the actions proposed by the senior management in respect thereof.

• The Audit and Compliance Committee, through the Risks Committee, performs the duties of oversight and monitoring of the financial reporting and risk control systems, reporting regularly to the Board on any significant aspects arising in

these areas. It is responsible for supervising and promoting internal control of the company and the risk management systems and submitting recommendations to the Board on the risk control and management policy and possible mitigation measures in those areas.

• The Risks Committee, based on the policy established by the Board and under the supervision of and reporting to the Audit Committee, is specifically responsible for coordinating and monitoring the system for control and management of risks, including tax risks, and control of the Group's financial reporting. The Risks Committee also analyses and assesses the risks associated with new investments

• The Management Committees of the different units, on which the Chairman of the Board and the Chief Operating Office (COO) sit, assess the risks and mitigation measures.

• Risk officers in the different units. The Risks Committee nominates individuals in the major subsidiaries to monitor the systems for control and management of risks, including tax risks, and control of the financial reporting and reporting to the Committee.

• Internal Audit Department. Within the internal audits of the different subsidiaries, the Company's Internal Audit Department shall check that the testing and control of the financial reporting and risk management systems have been performed adequately in accordance with the indications by the Risks Committee.

## E.3 Define the main risks, including tax risks, that could have a bearing on achievement of the company's business goals.

· Operational risks:

- Food safety and environmental risks: Owing to the nature of the Group's business, aspects regarding food safety are a critical point to which the Group pays the utmost attention, as it is bound by a large number of laws and standards in each of the countries in which the Group's products are put on the market. Respect for the environment is another critical point for the Group, considering our industrial activity, with a large number of plants distributed mainly throughout Europe and the USA.

- Commodity supply risk: The availability of commodities in the quantity and quality required to meet our commitments to customers and the requirements of our brands is a key factor for our business both nationally (Spanish paddy rice) and internationally (semi-processed rice for the Group subsidiaries).

- Market risk (prices): Unexpected variations in the prices of our commodity supplies may seriously affect the profitability of our commercial transactions, in both the industrial and brand-based segments.

- Customer concentration risk: The concentration of customers, which can occur in both the industrial and retail segments, may lead to less favourable commercial terms for our sales and affect our credit risk.

- Technological risk. In our sector, one of the most important tools for competing with our rivals is based on constant technological innovation and searching for ways to adapt to consumers' desires. Consequently, "technological lag" is considered a possible risk.

· Risks related with the environment and strategy:

- Environmental/climate risk: The effects of droughts, flooding and other weather perils in the countries where we source our supplies can cause problems of availability and unstable commodity prices, in both rice and durum wheat.

- Competition risk: In general, the pressure from white label brands is the main threat for maintaining our market shares.

- Reputational risk: This is the risk associated with changes of opinion resulting in a negative perception of the Group, its brands or products by customers, shareholders, suppliers, market analysts, etc., as they may adversely affect the Group's ability to maintain its commercial and financial relations.

- Changes in lifestyle: The proliferation of low carbohydrate diets or other food habits could alter consumers' perception of our products.

- Country or market risk. Owing to the international nature of the Group's activities, political and economic circumstances in the different countries in which we operate and other market variables, such as exchange rates, interest rates, costs of production, etc. may affect our business.

- Natural disasters, fires, etc.: As a major industrial group, a significant part of the assets on the Group's balance sheet corresponds to its factories, so any natural incidents (earthquakes, fires or similar) that may affect the integrity of the Group's plants are a business risk.

#### · Compliance risks:

- Sectoral regulatory risk: The food industry is a sector subject to numerous regulations affecting export and import quotas, customs duties, intervention prices, etc., subject to the directives laid down in the Common Agricultural Policy (CAP). The Group's activity may also be affected by changes in legislation in the countries in which it sources raw materials or sells its products.

- General regulatory risk: These include risks of compliance with civil, commercial, criminal and good governance provisions. In the area of criminal risks, the Group has a Crime Prevention Model, monitored and controlled by the Compliance Unit.

- Tax risks: Any changes in the tax laws or the interpretation or application thereof by the competent authorities in the countries in which the Group operates could affect its earnings.

• Financial risks: This group includes foreign exchange, interest rate, liquidity and credit risks. The foreign exchange risk is particularly significant because the functional currency of the Group is the euro, but a considerable part of its commodity supply transactions are in US dollars and a very large part of the Group's investments are also in that currency.

### E.4 State whether the company has a risk tolerance level, including one for tax risks.

Risks are measured by both inherent and residual risk. A scorecard is made each year of the principal ten risks to which the Group may be exposed (the TOP TEN), which are rated and measured as far as possible. If the economic consequences of a risk could cause a loss (or a loss of profit) of more than 5% of the consolidated EBITDA budgeted, or over 20% of the individual EBITDA of a business, it is considered a threat requiring corporate action.

In general, the heads of the different business units (the Management Committee of each unit) define the risks affecting their respective businesses, assess the possible economic impact of those risks and, according to the specific circumstances prevailing, establish whatever mitigation measures they deem fit. Without prejudice to the supervision by the Risks Committee and Audit Committee, the Management Committee of each unit implements and monitors the mitigation measures taken and assesses the results thereof.

This notwithstanding, when a threat is identified that requires action on a corporate level (as mentioned in the first paragraph above), the persons responsible for risk control and management in the corresponding unit inform the Risks Committee of the situation, proposing such mitigation measures as may be considered adequate. The Risks Committee assesses the situation and the sufficiency and suitability of the proposed mitigation measures, supplementing them with additional measures should it deem fit.

### E.5 What risks, including tax risks, have occurred during the year?

The main risks that occurred during the reporting period were related with the supply of raw materials:

- There was a shortage in 2015 of domestic pearl rice stocks, which the Group uses in its brands. The problem stemmed from a small harvest the previous autumn and increased competition from other operators for supplies of this type of rice. The situation recurred with the new harvest and became a threat for the Group's brands. Measures were immediately put into place, consisting of international sourcing to find and obtain supplies of similar varieties. New controls over rice varieties have been established in the IT systems as a preventive measure, enabling the company to anticipate this type of situation according to sales budgets.

- The drought persisted in Texas for the fourth year in succession, with water levels in the reservoirs at all-time lows, preventing irrigation in traditional rice-growing areas and generating a small harvest, with a price spread over other sources. This has forced our Freeport plant in Texas to seek alternative sources of supply, which entail higher logistic costs, dragging down the profits of this plant. Riviana (the Group's US subsidiary) has had to move part of its Freeport production to another plant in Tennessee, where it is easier to obtain rice from Arkansas and Louisiana and minimise the cost structure of the plant.

- The 2014/2015 durum wheat harvest suffered several problems of quality and yield caused by weather factors that affected some of the principal producers (France, United States and Canada). As a result, prices soared in the last third of 2014, with a terrific impact on the cost of the Group's supplies. To cope with this, the Group's subsidiaries raised the prices of certain products and cut promotions after making a thorough study of product listings and customers. Controls were also stepped up on purchases and stock to enable the maximum possible flexibility in the face of expected changes in the market, which indeed occurred as from the new 2015/2016 harvest, when prices came down.

Other financial and competition risks also occurred:

- There was a sharp devaluation of the Canadian dollar in 2015, falling 23% against the American dollar. Part of the supplies of our subsidiary in Canada, Catelli, are made in US\$, with the consequent increase in the cost of its products. This increased cost was partly offset by raising the selling prices of the affected products and using alternative cover to guarantee the cash flows deriving from these transactions.

- A regional rival in the fresh pasta business in Canada has embarked on a very aggressive strategy, taking advantage of the start-up of a new plant enabling them to increase their production capacity. As a result of this increase in their activity, Olivieri (Canadian subsidiary of the Group) has lost part of its business with one of our customers in two provinces of Canada. This has also put extra pressure on selling prices and promotions in this segment. In response, Olivieri has increased the number of exclusive agreements and private label production agreements to guarantee an adequate volume of production in the medium term so as to ensure its medium and long-term profit and recover positions through innovation.

# E.6 Explain the response and supervision plans for the main risks, including tax risks, to which the company is exposed.

The management committee in each subsidiary is responsible for monitoring the subsidiary's risk supervision system. Management committees usually meet monthly to analyse any risks that may have materialised and follow up the contingency plans and actions taken to mitigate them. Control and monitoring of the economic variables in each subsidiary against the corresponding budget also ensures the immediate detection of unforeseen risk situations. The subsidiaries with greatest weight within the Group, such as the North American subsidiaries, have "Crisis Management Plans" (CMP), which specify the main risks to which the company is exposed, the protocols for responding to them and the company officers responsible for implementation.

This notwithstanding, when a threat is identified that requires action on a corporate level (see section E.4), the persons responsible for risk control and management in the corresponding unit inform the Risks Committee of the situation, proposing such mitigation measures as may be considered adequate. The Risks Committee assesses the situation and the sufficiency and suitability of the proposed mitigation measures, supplementing them with additional measures should it deem fit.

The measures to control, reduce and, as the case may be, mitigate the risks are established according to the following basic criteria:

- They shall seek to neutralise the risk detected, maintaining coherence between the importance of the risk and the cost and means required to neutralise it.

- If neutralisation is not feasible, measures shall be designed to reduce the potential economic consequences, if possible to within tolerance levels.

- The management and control shall, as far as possible, forestall rather than remedy.

- The control mechanisms shall adequately separate management and oversight.

- The different people responsible for risk management shall coordinate their actions to be efficient, seeking the utmost integration between control systems.

- Maximum transparency shall be ensured in the identification and assessment of risks, specification and implementation of mitigation measures and assessment of the results of those measures.

- Compliance must be guaranteed with the internal reporting requirements to the bodies responsible for supervision and control.

### F FINANCIAL REPORTING INTERNAL RISK CONTROL AND MANAGEMENT SYSTEM (FRICS)

Describe the mechanisms comprising the financial reporting internal control and risk management systems (FRICS) of your company

### F.1 Control environment

Report on at least the following, describing their principal features:

# F.1.1 What bodies and/or duties are responsible for: (i) the existence and maintenance of an adequate and effective FRICS; (ii) its implementation; and (iii) its oversight?

As established in its Regulations, the Board of Directors is ultimately responsible for the existence, maintenance and oversight of an adequate, effective financial reporting internal control system (FRICS).

The Audit and Compliance Committee is responsible for: (i) supervising and promoting the procedures and systems used to prepare and control the company's financial reporting; (ii) checking any public financial reporting; and (iii) ensuring implementation of and compliance with the internal regulations and codes applicable to the risk control and management systems in relation to the financial reporting process.

The Management Committee is responsible for the design, implementation and functioning of the FRICS through the Group Finance Department and the Finance Departments of the different business units. The different general managements are responsible for effective implementation of these systems within their respective areas of activity. There are also officers responsible for the different processes documented within the FRICS, who must ensure that those processes are kept up to date, informing the Risks Committee, through the finance department and general management of the corresponding business unit, of any modifications or adaptations required.

The Risks Committee, reporting to the Audit and Compliance Committee, is specifically responsible for coordinating and monitoring the system for control and management of risks, including tax risks, and controlling the Group's financial reporting.

# F.1.2 State whether the following elements exist, especially in respect of the financial reporting process:

• Departments and/or mechanisms responsible for: (i) designing and reviewing the organisational structure; (ii) clearly defining the lines of responsibility and authority, with an adequate distribution of tasks and duties; and (iii) ensuring that there are sufficient procedures for adequately informing the company.

As established in its Regulations, the board is responsible for defining the general strategy and guidelines for management of the company and encouraging and supervising the actions taken by the senior officers, establishing an organisational structure that will guarantee the utmost efficiency of the senior management and the management team in general.

According to the Regulations of the Board, the Nomination and Remuneration Committee is responsible for checking the criteria followed regarding the composition and structure of the board and for selecting candidates for the board. It also nominates the chairman, CEO or managing directors and secretary of the board and proposes the assignment of directors to the different board committees, the members of the Management Committee and any other advisory committees that the board may create.

In turn, under the policies approved by the Board, the Nomination and Remuneration Committee supervises the Senior Management of the group, both in appointments and removals and in assessing the senior executive remuneration and incentives policy.

Within each group company, the organisational structure of the units participating in the preparation of financial reporting depends on several factors, such as the volume of operations or type of business, but in all cases it corresponds to the need to cover the main duties of recording, preparing, checking and reporting the operations performed and the economic and financial position of the company. The executive directors and management of Ebro Foods participate actively in the management committees of the group's subsidiaries, thereby guaranteeing direct communication through the lines of responsibility and authority.

The senior management and the human resources departments of the Group and each of the subsidiaries are responsible for designing the organisational structure according to local needs, the most important subsidiaries having a formal definition through organisation charts, which include a description of the duties and responsibilities of the main areas participating in internal control of financial reporting.

The different job descriptions of positions and responsibilities are maintained by the human resources department of each subsidiary and the managements of all the subsidiaries, especially the financial managements, are informed of any new member of a subsidiary.

 Code of conduct, body responsible for its approval, degree of publicity and instruction, principles and values included (stating whether there is any specific mention of the recording of transactions and preparation of financial reporting), body responsible for analysing default and proposing corrective measures and penalties.

The Code of Conduct of the Ebro Group, an update of the earlier Codes of Ethics and Conduct of the Ebro Foods Group, was approved by the board on 25 November 2015 and all levels of the organisation were notified.

The Code of Conduct provides guidance on how to act in the Group's internal and external relationships, strengthening the values that distinguish us and establishing a basic reference to be followed by the Group.

The Code aims to:

- Be a formal, institutional reference for personal and professional conduct.
- Guarantee the responsible, ethical behaviour of all the Group's professionals in their work.
- · Reduce the element of subjectivity in personal interpretations of moral and ethical principles.
- Create a standardisation tool to guarantee progressive implementation throughout the Group of the ten principles of the UN Global Compact.
- · Grow responsibly and committed to all our stakeholders.

As established in the Code of Conduct, the Group assumes a principle of conduct based on transparent reporting, consisting of an undertaking to report reliable financial, accounting or other information to the markets. Accordingly, the company's internal and external financial reporting will give a true and fair view of its real economic, financial and equity situation according to generally accepted accounting principles.

Employees formally sign the Code of Conduct when they join the workforce of practically any Group company and it has been distributed among all Group employees during the year.

The Code of Conduct is also published in the Intranet, where it can be consulted by any employee, and on the Group's website.

The Audit and Compliance Committee is responsible for monitoring and controlling application of the Code. It has a Compliance Unit, with sufficient initiative, autonomy and resources, which is responsible, among other duties, for assisting the Audit and Compliance Committee in the supervision of compliance, publication and interpretation of the Code of Conduct.

The Audit and Compliance Committee has an e-mail address to which any Group employee may send queries and suggestions regarding the interpretation of the Code of Conduct.

The Audit and Compliance Committee reports regularly to the Group's Board of Directors on any queries raised in respect of the interpretation and application of the Code of Conduct, how they have been solved and, where appropriate, the interpretation criteria followed.

The Code of Conduct provides that any violation or breach of the Code that is classified as a labour offence shall be penalised according to the labour laws, without prejudice to any other liability that the infringer may incur and the remedial measures that may be established by the different Group companies in pursuance of prevailing laws. On a Group level, the Audit and Compliance Committee, assisted by the Compliance Unit, shall receive reports of any violation of the Code of Conduct and act accordingly.

Whistleblowing channel, through which the audit committee can be informed of any financial
or accounting irregularities, any breaches of the code of conduct and irregular activities within
the organisation, indicating whether this channel is confidential.

As established in the Regulations of the Board, the Audit and Compliance Committee is formally responsible for implementing a confidential whistle-blowing channel accessible to all Group employees and defining a protocol for prioritising, processing, investigating and settling reports according to their importance and nature, especially any concerning possible financial or accounting misrepresentations.

For this purpose, the Ebro Group has established a whistle-blowing or reporting channel, through its Code of Conduct, through which any irregular conduct in financial, accounting or other areas and any breach of the code of conduct can be reported confidentially.

The Audit and Compliance Committee has a specific e-mail address through which any employees may report whatever conduct they may consider necessary and contact the Audit and Compliance Committee to inform on breaches of the code of conduct. Access to that e-mail account, technologically protected to prevent any unauthorised access, is limited exclusively to the Chairman of the Audit and Compliance Committee who, as an independent director, has no relationship with the management structure of the Group.

The Audit and Compliance Committee guarantees the confidentiality of the reports handled, according to a confidentiality commitment signed by all those involved in handling the reports and other precautions included in the "Report Handling Protocol". That protocol, approved by the Audit and Compliance Committee in 2012, establishes the procedure to be followed on receiving reports, regarding their processing, prioritising, solving and notification.

 Training programmes and regular updates for employees involved in the preparation and checking of financial information and evaluation by the FRICS, covering at least accounting and auditing standards, internal control and risk management.

The Ebro Group has a policy of making sure it has personnel with sufficient training and experience to perform the duties and responsibilities assigned to them. The Ebro employees involved in the preparation and checking of the financial information and FRICS evaluation participate in training and refresher courses regarding the laws and standards in place from time to time and good practices to guarantee the reliability of the financial information generated.

The Ebro Group also encourages and provides means and resources for its employees to keep their accounting knowledge up to date through the attendance of seminars, on-line information and other means and regular meetings are held with the external auditors to assess in advance the standards in place or those about to enter into force.

During the year the Ebro Group has focused its training for personnel involved in the preparation and checking of financial information and FRICS evaluation on the following aspects:

- Accounting updates
- Management and control of costs for business decision-making
- Training in the tax laws in different countries
- Financial reporting internal control system manual

In addition, the external auditors of the company and its group regularly attend the meetings of the Audit and Compliance Committee to give training on the principal novelties in accounting and auditing, especially those that have or may have a greater effect on the Group's accounts.

### F.2 Measurement of risks in financial reporting

Report at least on:

- F.2.1 What are the main features of the risk identification process, including risks of error or fraud, in respect of:
  - Whether the process exists and is documented.

Within the risk control and management policy approved by the Board, the financial reporting internal control system is supervised by the Audit and Compliance Committee, assisted by the Risks Committee and the Group Finance Department.

The potential risk events that could affect the organisation are identified and assessed through the FRICS, pinpointing and assessing the risks corresponding to each line of business. Through this risk control and management system, the Ebro Group has drawn up a consolidated risk map by compiling and combining the risk maps of its major subsidiaries.

This process is coordinated by a group-level team, which manages and establishes the permitted tolerance to the risk and coordinates actions to align the measures addressing risks with the Group's global risk policy so that the exposure to risk assumed by the Ebro Group overall is known at all times.

Based on the results obtained, systems are devised for addressing risks and internal control, to keep the likelihood and impact of those risks on financial reporting within the tolerance levels, thereby providing reasonable certainty regarding achievement of the strategic business goals.

 Whether the process covers all the financial reporting objectives (existence and occurrence; integrity; measurement; presentation, breakdown and comparison; and rights and obligations); whether it is updated and how often. The Ebro Group has established a continuous improvement process to minimise the risks related with financial reporting, improving the design and effectiveness of existing controls.

For this purpose, it has a process identifying the risks affecting the reliability of financial reporting, based on and beginning with a definition of the scope, according to quantitative criteria of materiality in respect of the consolidated amounts and other qualitative criteria (error, fraud, uncommon transactions, etc.). Companies in the major business units or divisions that meet any of the afore-mentioned criteria and the material accounting items of each one are defined according to those criteria. Once the material items have been defined on a company level, the processes and sub-processes they affect are established, according to a relationship matrix.

For each of the sub-processes included within the scope, the inherent risks are identified and the checks made by the responsible persons to mitigate those risks are defined, setting this information down in a Risks-Controls Matrix. Those risks take account of all the financial reporting objectives (existence and occurrence; integrity; measurement; presentation, breakdown and comparison; and rights and obligations).

The financial reporting risks are identified in the Ebro Group's Risks-Controls Matrix and updated to take account of any changes in the scope of consolidation of the Group or development of its business and their reflection in the financial statements, making a comparative analysis every year of the variations in material processes and sub-processes to establish any risks that have not been previously identified.

• The existence of a process for defining the scope of consolidation, taking into account, among other aspects, the possible existence of complex corporate structures, base companies or special purpose vehicles.

The Ebro Group has a documented process based on internal regulations that guarantees the correct identification of the scope of consolidation through an adequate separation of duties in the requesting, authorising, reporting and recording of any operation entailing the incorporation, merger, division, acquisition or sale of companies and any other corporate operation, directly involving the legal department and the board.

This process considers the possible existence of complex corporate structures, base companies or special purpose vehicles, among other means by establishing an adequate structure to separate the duties of requesting, authorising and reporting for any corporate operation within the Group. However, transactions or complex corporate structures that might entail off-balance sheet transactions which should be recorded within it are not identified at present.

• Whether the process takes into account the effects of other types of risk (operational, technological, financial, legal, reputational, environmental, etc.) insofar as they affect the financial statements.

The Risk Control and Management System of the Ebro Group is designed to identify potential risk events that might affect the organisation. At present there are four types of risks: Operating, Compliance, Strategic and Financial risks, and the conclusions are taken into account insofar as the risks may affect financial reporting. For this purpose, the Risks Committee acts as a unit of coordination and interrelation of the effect of the risks detected on the different areas (management, business, financial reporting, legal, reputational etc. risks).

Which governing body of the company supervises the process.

While the Board has the power, which it may not delegate, to determine the policy for control and management of risks, including tax risks, and supervision of the FRICS, the Audit and Compliance Committee is responsible for supervising and promoting the procedures and systems used to prepare and control the company's financial reporting, and controlling the implementation of and compliance with the risk control and management systems, both in general and in respect of the financial reporting process.

### F.3 Control activities

Inform whether the company has at least the following, describing their main features:

F.3.1 Procedures for checking and authorising financial information to be published on the stock markets and description of the FRICS, indicating who is responsible for these tasks and documentation describing the flows of activities and controls (including those checking for the risk of fraud) in the different types of transactions that may have a material effect on the financial statements, including the procedure for closing of accounts and the specific review of judgements, estimates, valuations and significant projections.

The priorities established within the Ebro Group include the quality and reliability of the financial information, both internal information for decision-making and external information published on the markets. The information to be provided by the different units is requested by the Group financial department, paying special attention to the processes of closing the accounts, consolidation, measurement of intangibles and areas subject to judgement and estimates.

The Ebro Group has procedures for checking and authorising the financial information and description of the FRICS, responsibility for which corresponds to the Financial Department, the Risks Committee, the Audit and Compliance Committee and the Board.

The Audit and Compliance Committee checks and analyses the financial statements and any other important financial information, as well as the principal judgements, estimates and projections included and discusses them with the corporate financial department and the internal and external auditors to confirm that the information is complete and the principles applied are consistent with those of the previous full-year accounts.

The procedure for checking and authorising the financial information corresponds to the Group financial department, based on the information checked and validated by the different units. The Audit and Compliance Committee supervises this information to be published on the market and it is approved by the Board.

The Group has implemented an improvement process to increase the documentation and make the generation of financial information and its subsequent supervision more effective and efficient.

The significant processes involved in the generation of the Group financial reporting are documented based on the COSO internal control model. The main processes documented are:

- Closing of Financial Statements and Reporting
- Consolidation
- Sales and Receivables
- Purchases and Payables
- Fixed Assets
- Inventories
- Payroll

The documentation outline is extended progressively, according to the materiality and the general criteria established in the Group's financial reporting internal control system.

The persons responsible for each of the documented processes in each subsidiary have been identified. They are responsible for keeping those processes up to date on an annual basis, reporting any modifications or adaptations to the Risks Committee through the Group's financial department.

Process documentation includes details of the flows and transactions and the financial reporting objectives and controls established to ensure they are met. It also contemplates the risks of error and/or fraud that might affect the financial reporting objectives. The documentation of flows of activities and controls that may have a material effect on the financial statements, including the accounts closing procedure, includes the preparation of narratives on the processes, flow charts and risk and control matrices. The controls identified are both preventive and detective, manual or automatic, describing also their frequency and associated information systems.

F.3.2 Internal control procedures and policies for the IT systems (including access security, track changes, operation, operating continuity and separation of duties) used for the significant processes of the company in the preparation and publication of financial information.

The Group has rules of action for managing financial information security. Those rules are applicable to the systems used to generate financial information and the IT Department is responsible for defining and proposing the security policies.

Within its policies and infrastructure management the Ebro Group has procedures to secure each of the following points:

i) Both physical and logical access are controlled to ensure that only authorised internal and external personnel can access the Ebro centres and systems. Ebro has several Data Centres, the main one in Spain where the company's critical systems are housed. The major subsidiaries also have local data centres. They all have their own infrastructure to guarantee adequate control of access to the installations. In small subsidiaries, the general rule is to have external service providers to provide that security. When external

service providers are used, the Ebro Group makes internal audits of the information systems and their architecture, including the security aspect.

Logical access control is secured with efficient management of access to our systems, whether internal or external, and through a user management coordinated with the human resources department and the company's group of managers. Ebro has user access control systems and workflow tools to guarantee interdepartmental integration and efficient updating of user status, regularly identifying those who no longer access the systems. Ebro Foods will shortly begin a global Duties Separation project, within its corporate risk control policy.

External access is guaranteed through specific users and controlled management. The necessary elements have also been provided on a network level to ensure that only authorised users and processes have access from outside.

ii) The larger subsidiaries mainly use the ERP system called SAP. In all those cases, Ebro has procedures underpinned by systems in which production changes are systematically filtered and assessed, their life cycle managed, and disseminated after acceptance by specific users and impact analysis in the systems currently used in production.

iii) The separation of duties is underpinned by the use of roles by groups of users, which allow access only to the information and transactions previously approved by the organisation. The modification or creation of new roles is backed by the same procedure that guarantees management of the user life cycle and is applicable to the major companies of the Ebro Group. Special attention is paid to separation in IT support processes to make sure that the tasks of development, sending to production and administration of the system are duly separated.

iv) Ebro has internal tools which, combined with the user support departments and systems (Help Desks), guarantee the management and traceability of incidents in the IT systems. Programme changes are managed within that system, which is based on ITIL best practices and management.

The critical information systems are always housed in our data centres and there are individuals assigned to each one who are responsible for proactive monitoring of the automatic processes and proactive assessment of the yield and functioning of the systems.

Ebro has global contracts with security control tool providers, which guarantee the installation of such tools in all the computer and data processing equipment used in the company.

v) Ebro has tools to guarantee the continuity of business support by its IT systems in the event of a fatal error or system crash. There are backup systems and policies in its data centres that guarantee access to information and systems in case of a crash. The use of tape or disk backups and replicating the information in several computers with subsequent triangular distribution are habitual procedures for making incremental or complete backup copies. The current systems allow recovery of the information up to the specific time of the fatal error or system crash.

# F.3.3 Internal control procedures and policies to oversee the management of outsourced activities and any aspects of valuation, calculation or measurement commissioned to independent experts, which may have a material impact on the financial statements

In general, the Ebro Group manages all activities that may have a material impact on the reliability of the financial statements directly using internal resources to avoid outsourcing. There are very few outsourced activities and the procedures and controls of those activities are regulated in the contracts signed with the service providers in question.

The valuation, calculation or measurement activities commissioned by the Ebro Group to independent experts are mainly concerned with the appraisal of properties, actuarial studies of commitments to employees and impairment testing of intangibles.

Only service providers of internationally recognised standing are used for these valuation reports, making sure that they are not affected by any circumstance or event that could compromise their independence.

The reports obtained from these firms are submitted to internal review to check that the most significant assumptions and hypotheses used are correct and that they comply with the International Valuation Standards (IVS) and International Financial Reporting Standards (IFRS). Furthermore, the valuation processes and the hypotheses and assumptions used by independent experts are reported to and considered by the external auditors of the company and its group.

### F.4 Information and communication

Inform whether the company has at least the following, describing their main features:

F.4.1 A specific department responsible for defining the accounting policies and keeping them up to date (accounting policy department or division) and solving queries or conflicts deriving from their interpretation, maintaining fluent communication with those responsible for operations in the organisation, as well as an updated accounting policy manual distributed among the units through which the company operates.

The Ebro Group has adequate procedures and mechanisms to put the applicable criteria across to the employees involved in the preparation of financial information and the IT systems used in that preparation. This is done through the Management Control Unit and the Corporate Financial Department, whose powers include the following, among others:

- Define, administer, update and report on the Group's accounting policies, in compliance with the applicable accounting standards and rules of consolidation for the preparation and presentation of financial information to be disclosed.

- Prepare, update and report on the Accounting Policy Manual to be applied by all financial units in the Group. This manual is updated annually.

- Settle any queries or conflicts regarding the interpretation and application of the accounting policies, maintaining fluent communication with those responsible for these operations in the organisation.

- Define and create templates, formats and criteria to be used for preparing and reporting the financial information. All financial information distributed on the markets is prepared by consolidating the reports of the different business units, prepared using mechanisms for data input, preparation and presentation that are homogenous for the entire Group. These mechanisms are designed to enable compliance with the standards applicable to the principal financial statements, including accounting criteria, valuation rules and presentation formats and embrace not only the balance sheet, profit and loss account, statement of changes in equity and statement of cash flows, but also the obtaining of other information that is necessary to prepare the notes to the financial statements.

# F.4.2 Mechanisms for collecting and preparing financial information with homogenous formats, applied and used by all business units in the company or group, valid for the main financial statements and notes, and the information given on the FRICS

The Group's financial information is prepared using a process of aggregating separate financial statements at source for subsequent consolidation according to the applicable accounting and consolidation standards, to obtain the consolidated financial information to be presented monthly to the Board and published on the markets.

The process of aggregation and consolidation of the Group's financial statements is based on homogenous, common format templates that include different tables and reports to be completed. They also have automatic internal controls to check the integrity and reasonability of the data input.

These templates are validated each month by a financial manager in each subsidiary before sending them for checking and consolidation. To complete the automatic checks, those data and the estimation, valuation and calculation principles used to obtain them, as well as the accounts closing procedure, are checked by the financial manager at each level of aggregation and consolidation until the Ebro Group consolidated financial information is obtained, prepared and checked by the corporate financial department.

The Ebro Group has established a reporting system for the Financial Reporting Internal Control System, which is available in the Group for all the subsidiaries included within the scope of the FRICS. Through that reporting, the management of the parent coordinates maintenance of the system in the rest of the subsidiaries annually through the assignment of persons responsible for their maintenance and updating in the event of any significant change to be taken into consideration in the documentation. Finally, if any weaknesses are detected in the financial reporting internal control system, the subsidiaries are notified of the necessary action plans and they are monitored by management of the parent.

### F.5 Supervision of the functioning of the system

Inform on at least the following, describing their main features:

F.5.1 The FRICS supervisory activities performed by the Audit Committee and whether the company has an internal audit department responsible, among its duties, for assisting the committee in its supervision of the internal control system, including the financial reporting internal control system (FRICS). Inform also on the scope of the FRICS appraisal made during the year and the procedure through which the department or body responsible for the appraisal informs on the outcome, whether the company has an action plan defining any possible corrective measures and whether their impact on the financial information has been considered.

The board is ultimately responsible for the existence, maintenance and supervision of an adequate, effective financial reporting internal control system. Among the duties defined in the Regulations of the Board, the Audit and Compliance Committee assists and supports the board in its supervision of the accounting and financial information, the internal and external audit services and corporate governance.

The Audit and Compliance Committee must see that the internal audit procedures, the internal control systems in general, including the risk management control system and in particular the financial reporting internal control system, are adequate; ensure that the external auditor and manager of the internal audit department are selected on the basis of objective, professional qualifications, guaranteeing their independence in the performance of their duties; report to the board on any related party transactions submitted for its consideration; control any possible conflicts of interest; and, in general, make sure that all the company's information and reporting, particular financial, complies with the principle of truth and maximum transparency for shareholders and markets.

The internal audit department has submitted its annual working plan to the Audit and Compliance Committee and reported directly to said committee on any incidents detected in the performance of that work, proposing the corresponding action plan defining any necessary corrective measures; and at the end of each year, it has submitted an activity report.

The results of checks made by the internal audit department and any incidents detected have been reported to the Audit and Compliance Committee. Moreover, the action plan devised for remedying those incidents has been sent to both the person responsible for remedying them and the Audit and Compliance Committee.

7.5.2 Inform on whether the company has a discussion procedure whereby the auditor (according to the provisions of the auditing standards), the internal audit department and other experts can inform the senior management and audit committee or company directors of any significant weaknesses detected in internal control during the auditing or checking of the annual accounts or any other processes commissioned to them. Indicate also whether the company has an action plan to remedy or mitigate the weaknesses observed.

The Audit and Compliance Committee has a stable, professional relationship with the external auditors and the main companies in its group, strictly respecting their independence. That relationship favours communication and discussion of any internal control weaknesses pinpointed during the auditing of annual accounts or any other audit work commissioned to them.

In this regard, the Audit and Compliance Committee receives information from the external auditor at least every six months on the audit plan and outcome of its performance, and checks that the senior management heeds the auditor's recommendations.

In addition, as established in the Regulations of the Board, it is responsible for overseeing the Internal Audit Services, being informed on the financial reporting process and internal control systems.

During 2015, the External Auditor attended 5 meetings of the Audit and Compliance Committee and the Internal Auditor has attended 9 meetings.

### F.6 Other significant information

### F.7 External auditor's report

Inform on:

7.7.1 Whether the FRICS information sent to the markets was checked by the external auditor, in which case the company should include the corresponding report in an annex. If not, why not.

The report by the external auditor is appended.

# G EXTENT OF COMPLIANCE WITH THE CORPORATE GOVERNANCE RECOMMENDATIONS

Indicate the degree of compliance by the company with the recommendations of the Unified Good Governance Code.

If any recommendation is not followed or is only partly followed, include a detailed explanation of the reasons so that shareholders, investors and the market in general have sufficient information to assess the company's actions. General explanations are not acceptable.

1. The Articles of Association of listed companies should not limit the maximum number of votes that may be cast by an individual shareholder or impose other restrictions hampering takeover of the company via the market acquisition of its shares.

Explanation

Х

Complies

- 2. When both the parent company and a subsidiary are listed, they should both publish a document specifying exactly:
  - a) The types of activity they are respectively engaged in and any business dealings between them, and between the listed subsidiary and other group companies;
  - b) The mechanisms in place to solve any conflicts of interest.

| Complies |  | Partial compliance |  | Explanation |  | Not applicable | Х |
|----------|--|--------------------|--|-------------|--|----------------|---|
|----------|--|--------------------|--|-------------|--|----------------|---|

- 3. During the annual general meeting, to supplement the written distribution of the annual corporate governance report, the chairman of the board should inform the shareholders orally, in sufficient detail, of the most important aspects of the company's corporate governance, especially:
  - a) Any changes made since the previous annual general meeting.
  - b) The specific reasons why the company does not follow any of the recommendations of the Code of Corporate Governance and the alternative rules applied, if any.

Complies X Partial compliance

4. The company should define and promote a policy of communication and contacts with shareholder, institutional investors and proxy advisors that fully respects the laws against market abuse and gives similar treatment to shareholders who are in the same position.

And the company should publish that policy on its website, including information on how it has been implemented, naming those responsible for such implementation.

| Complies | Х |  |
|----------|---|--|
|----------|---|--|

Partial compliance

Explanation

Explanation

5. The board should not table a motion at the general meeting for delegating powers to issue shares or convertible securities excluding the preferential subscription right in a sum of more than 20% of the capital at the time of the delegation.

And when the board approves an issue of shares or convertible securities excluding the preferential subscription right, the company should immediately publish on its website the reports on that exclusion required by commercial law.

| Complies | Partial compliance |
|----------|--------------------|
|----------|--------------------|

The Board tabled a motion at the annual general meeting held on 3 June 2015 to authorise the Board to increase the capital pursuant to section 297.1(b) of the Corporate Enterprises Act and exclude the preferential subscription right on the terms of section 506 of the same Act.

In the report justifying the proposal, it was explained that even though the proposal submitted at the AGM regarding suppression of the preferential subscription right was not limited by any amount (beyond the applicable limits stipulated in law), the Board intended to limit the use of this power to no more than 20% of the company's capital at the date on which the General Meeting approved the authorisation, unless there were especially important circumstances which, in the Board's opinion, made it necessary to extend the exclusion beyond that limit in the company's interests. Were this to occur, it would be specifically explained in the report(s) to be issued by the Board on exercising the delegated power.

- 6. Listed companies that prepare the following reports, whether mandatory or voluntary, should publish them on their websites sufficiently in advance of the annual general meeting even though that publication is not compulsory:
  - a) Report on the independence of the auditor.
  - b) Reports on the functioning of the audit committee and the nomination and remuneration committee.
  - c) Report by the audit committee on related party transactions.
  - d) Report on the corporate social responsibility policy.

|  | Complies | Partial compliance | Х | Explanation |  |
|--|----------|--------------------|---|-------------|--|
|--|----------|--------------------|---|-------------|--|

All the sections of this Recommendation are met, except c).

Although the Audit and Compliance Committee checks that all the related party transactions with controlling shareholders and directors have been made at market prices and on arm's length terms and issues a favourable report to the Board, the company does not consider it convenient to publish the contents of that report because it contains sensitive commercial information that is confidential for the Group in respect of its rivals.

7. The company should broadcast general meetings live, through its website.

Complies

| General meetings of   | shareholders | of Ebro | Foods S.A. | are not broadd | ast live | through the | corporate | website | owing | to the | size |
|-----------------------|--------------|---------|------------|----------------|----------|-------------|-----------|---------|-------|--------|------|
| and capitalisation of | the company. |         |            |                |          | -           |           |         | -     |        |      |

Explanation X

Furthermore, considering the little use made of the technical means intended to increase shareholders' participation at general meetings (such as the shareholders' forum or electronic voting and proxies) and the ample quorum at general meetings (74.37% at the last AGM held on 3 June 2015), the company considers it unnecessary at present to invest economic resources in the live broadcasting of general meetings.

All information on what happens at the general meeting is subsequently published on the corporate website, where it is fully available, downloadable and easy to access, with no limitations or restrictions of any nature.

8. The audit committee should make sure that the board endeavours to avoid a qualified auditor's report on the accounts laid before the general meeting, and in exceptional circumstances when such qualifications exist, both the chairman of the audit committee and the auditors shall clearly explain to the shareholders their content and scope.

Х

Partial compliance

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Explanation

Х

Explanation

9. The company should publish permanently on its website the requirements and procedures it will accept as proof of ownership of shares, right to attend the general meeting and exercise or delegation of shareholders' voting right.

And those requirements and procedures should favour the attendance and exercise by shareholders of their rights, not being in any way discriminatory.



Partial compliance

Explanation

- 10. If a legitimate shareholder has exercised their right, prior to the general meeting, to supplement the agenda or submit new proposed resolutions, the company should:
  - a) Immediately distribute those supplementary items and new proposed resolutions.
  - b) Publish the model attendance card or proxy form or postal/electronic voting form with the necessary modifications to enable voting on the new items on the agenda and alternative proposed resolutions on the same terms as those proposed by the board of directors.
  - c) Put all these items or alternative proposals to the vote and apply the same voting rules as those applicable to the proposals by the board, including in particular the presumptions or deductions regarding votes.
  - d) After the general meeting, report the details of the voting on those supplementary items or alternative proposals.

| Complies |  | Partial compliance |  | Explanation |  | Not applicable | Х |
|----------|--|--------------------|--|-------------|--|----------------|---|
|----------|--|--------------------|--|-------------|--|----------------|---|

11. If the company plans to pay attendance fees for general meetings, it should establish in advance a general policy on those fees and that policy should be stable.

| Complies | Х | Partial compliance |  | Explanation |  | Not applicable |  |
|----------|---|--------------------|--|-------------|--|----------------|--|
|----------|---|--------------------|--|-------------|--|----------------|--|

12. The board should perform its duties with unity of purpose and independence of judgement, give the same treatment to all shareholders in the same position and be guided by the company's interests, namely the achievement of a profitable business sustainable in the long term, promote its continuity and maximise the economic value of the company.

And in its search for the company's interests, apart from respecting the laws and regulations and acting in good faith, ethically and with respect for generally accepted use and good practice, endeavour to reconcile the corporate interests with the legitimate interests of its employees, suppliers, customers and other stakeholders that may be affected, as the case may be, and the impact of the company's activities on the surrounding community and environment.

| Complies X | Partial compliance | Explanation |  |
|------------|--------------------|-------------|--|

13. The Board should have the necessary size to operate effectively, with participation. The recommended size is, therefore, between five and fifteen members.

| Complies | Х | Explanation |  |
|----------|---|-------------|--|
|          |   |             |  |

- 14. The board should approve a policy for selecting directors which:
  - a) Is specific and verifiable.
  - b) Ensures that nominations or proposals for re-election are based on a prior analysis of the board's needs.
  - c) Favours the diversity of expertise, experience and gender.

Х

Х

The results of the prior analysis of the board's needs should be set out in the report by the nomination committee published when calling the general meeting at which the ratification, appointment or re-election of each director is proposed.

And the policy for selecting directors should promote the target that the number of female directors on the board should be equivalent to at least 30% of the total members of the board by 2020.

The nomination committee shall check compliance with the policy for selecting directors annually and inform on that check in the annual corporate governance report.

Complies

Partial compliance

- Explanation
- 15. The proprietary and independent directors represent an ample majority of the board and the number of executive directors is the minimum necessary, taking account of the complexity of the corporate group and the percentage stake held by the executive directors in the company's capital.

Complies

Partial compliance

16. The ratio of proprietary directors to total non-executive directors should not be greater than the ratio of capital represented by those directors to the rest of the capital.

This may be eased:

- a) In companies with a high capitalisation, in which shareholdings legally considered significant are scarce.
- b) In companies with a plurality of unrelated shareholders represented on the board.

| Complies | Х | Explanation |  |
|----------|---|-------------|--|
|----------|---|-------------|--|

17. The number of independent directors should represent at least one-half of the total directors.

This notwithstanding, if the company does not have a large capitalisation or if it has a high level of capitalisation but has one shareholder, or several acting in concert, that controls more than 30% of the capital, the number of independent directors should represent at least one-third of the total directors.

| Complies |  |
|----------|--|
|          |  |

Explanation X

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Of the twelve board members at present, three are independent and one is an "other non-executive" director.

Although the director classified as "other non-executive" performs his duties on the board and audit and compliance committee just like any other independent director, he cannot be classified as such because he has been a director of Ebro Foods, S.A. for a continuous period of over 12 years.

Therefore, despite the formal classification of the directors, in actual fact of a total of twelve directors, four (1/3) act as true independent directors.

This notwithstanding, the company will take this situation into account when filling the vacancy produced on the board when an independent director stepped down in 2014.

18. Companies should publish on their websites and keep up to date the following information on their directors:

- a) Professional and biographic profile.
- b) Other directorships held, in listed or unlisted companies, and other remunerated activities performed, of whatsoever nature.
- c) Indication of the category of director, indicating for proprietary directors the shareholder they represent or with which they are related.
- d) Date of first appointment as director of the company and subsequent re-elections.
- e) Shares and stock options held in the company.

| Com | plies |
|-----|-------|
|-----|-------|

Partial compliance

Explanation

All the requirements of this Recommendation are met except b).

Although there is no specific section on the corporate website containing the information contemplated in paragraph b), the information on the directors of Ebro Foods, S.A., including directorships held in listed companies and positions and activities performed, remunerated or otherwise, in companies engaged in similar or identical activities as Ebro Foods, is set out in the annual accounts and corporate governance report each year published in the corresponding sections of the website.

19. Once checked by the nomination committee, the annual corporate governance report should include an explanation of the reasons why proprietary directors have been appointed at the request of shareholders with an interest of less than 3% in the capital, as well as the reasons, if appropriate, for not meeting formal requests for presence on the board from shareholders with an interest equal or greater than others at whose request proprietary directors have been appointed.

| Complies |  | Partial compliance |  | Explanation |  | Not applicable | Х | l |
|----------|--|--------------------|--|-------------|--|----------------|---|---|
|----------|--|--------------------|--|-------------|--|----------------|---|---|

20. Proprietary directors should resign when the shareholder they represent disposes of its entire shareholding in the company. They should also resign in the corresponding number when the shareholder disposes of part of its shares to an extent requiring a reduction in the number of proprietary directors.

|    | Complies  | X                                      | Par   | tial compliance  |  | Explanatio  | n   | ] No                             | t applicable  |   |  |
|----|---|--|---|--|--|---|---|----------------------------------|---|---|--|
| 21 | The Board shou<br>were appointed,<br>Nomination Cor<br>or contracts new<br>the board, or if<br>longer be consid   | , unles<br>nmitte<br>v oblig<br>they t | s there<br>e. In pa<br>ations p<br>breach t | are just grounds<br>rticular, just grou<br>reventing them t<br>heir duties or fa   | for doing so<br>unds are dee<br>from dedicat<br>all into any | o, as apprec<br>emed to exi<br>ing the nece<br>of the circu | iated by the<br>st when the<br>essary time t<br>mstances by | Board s<br>director<br>o perfor  | takes up ne<br>mance of the                         | eport by the<br>w positions<br>ir duties on     |  |
|    | The removal of independent directors may also be proposed following takeover bids, mergers or other similar corporate operations entailing a change in the ownership structure of the company, when changes in the structure of the board are required by the principle of proportionality contemplated in Recommendation 16.   |  |   |  |  |   |   |                                  |   |   |  |
|    |   |  |   | Complies   | X  | Explana   | ation   |                                  |   |   |  |
| 22 | Companies sho<br>jeopardise the o<br>any criminal pro   | compa                                  | ny's cre                                    | dit and reputation   | on. In particu   | ular, directo   | rs should be  | e obliged                        | d to inform th                                      |   |  |
|    | If a director is p<br>the case as soo<br>remain in office.  | n as p                                 | ossible                                     | and, in view of t  | he specific c  | ircumstance   | es, decide w  | hether o                         | or not the dire                                     |   |  |
|    | Comp  | lies                                   | Х   | Partial c  | ompliance  |   | I   | Explanati                        | on  | ]   |  |
| 23 | 23. All the directors should clearly express their opposition whenever they consider that any proposed decision submitted to the Board may go against corporate interests. The independent and other directors not affected by the potential conflict of interest should also do so when the decisions may be detrimental to shareholders not represented on the Board. |  |   |  |  |   |   |                                  |   |   |  |
|    | And when the Board adopts significant or reiterated decisions about which a director has expressed serious reservations, the latter should reach the appropriate conclusions and, if they opt to resign, explain the reasons in the letter contemplated in the following recommendation.  |  |   |  |  |   |   |                                  |   |   |  |
|    | This recommen   | dation                                 | also aff                                    | ects the Secreta   | ry of the Boa  | ard, even if I  | he or she is i  | not a dir                        | ector.  |   |  |
|    | Comp  | lies                                   | X   | Partial complian   | ce [   | Expla   | anation   |                                  | Not applicable                                      | e 🗌   |  |
| 24 | If a director resi<br>should explain<br>announced as a<br>Comp  | the real<br>regula                     | asons ir                                    | n a letter sent to   | o all the Boa<br>son shall be                                | ard member<br>indicated in                                  | rs. Regardle  | ss of w                          | hether the re                                       | etirement is ce Report.                         |  |
| 25 | The nomination their duties corre   |  | nittee sh                                   | ould make sure   | that non-ex  | ecutive dire  | ctors have s  | sufficient                       | ly availability                                     | to perform                                      |  |
|    | And the regulat directors.  | ions o                                 | f the bo                                    | ard should stipu   | llate the ma   | ximum num   | ber of direct   | torships                         | that may be   | held by its                                     |  |
|    | Comp  | lies                                   |   | Partial c  | ompliance  | X   | I   | Explanati                        | on  | ]   |  |
|    | Although the Reg<br>Ebro Foods, S.A.,<br>necessary to gua<br>Consequently, the<br>times to meet eac<br>directors").   | , it does<br>irantee<br>e maxir        | s impose<br>the effe<br>num nun             | on the directors the ctive and adequation of other directors the ctive and adequation of other directors and the ctive address of the c | he obligation t<br>te fulfilment o<br>ctorships they         | o dedicate to<br>of each and<br>may hold w                  | the company<br>all of the dut<br>ill be such as             | such att<br>ies corre<br>to ensu | ention and tim<br>sponding to the<br>re that they a | e as may be<br>neir position.<br>re able at all |  |
| 26 | The Board shou  | uld mo                                 | ot as of                                    | on as may be r   | ococcorv to  | cocuro offi   | piont porform   | onco of                          | ite dution fr                                       | lowing the                                      |  |

26. The Board should meet as often as may be necessary to secure efficient performance of its duties, following the calendar and business established at the beginning of the year, although any director may individually propose other items not initially contemplated to be included on the agenda.

|  | Complies   | X   | Partial compliance   | Э                                    |   | Explanation   |  |                             |  |
|--|--|---|--|--------------------------------------|---|---|--|-----------------------------|--|
| Governa  |  | If a director                                   | should be limited<br>is forced to miss   |                                      |   |   |  |                             |  |
|  | Complies   | X   | Partial compliance   | e                                    |   | Explanation   |  |                             |  |
| perform  |  | ose concerns a                                  | express concern or<br>re not settled by t  |                                      | -   |   |  | -                           |  |
|  | Complies   | X Partia  | al compliance  |                                      | Explanation                                       | Not   | applicable                                       |                             |  |
|  |  |   | equate channels f<br>d circumstances s   |                                      |   |   |  |                             |  |
|  | Complies   | X   | Partial compliance   | Э                                    |   | Explanation   |  |                             |  |
| -  |  |   | ed of directors to propriate circumsta   |                                      | their duties, co                                  | ompanies shou   | ıld also offei                                   | r their                     |  |
|  | Comp   | olies X   | Explanation  |                                      | Not appli   | cable   | ]  |                             |  |
| -  |  | -   | arly indicate the it<br>In study or obtain i   |                                      |   |   |  | cision                      |  |
| In exceptional cases, for reasons of urgency, the chairman may submit decisions or resolutions not included on the agenda for approval by the board, the prior, express consent of most of the directors present will be necessary, putting this on record in the minutes. |  |   |  |                                      |   |   |  |                             |  |
|  | Complies   | X   | Partial compliance   | e                                    |   | Explanation   |  |                             |  |
| 32. Directors shall be regularly informed on any changes in the ownership of the company and the opinion held by the controlling shareholders, investors and ratings agencies of the company and its group.  |  |   |  |                                      |   |   |  | by the                      |  |
|  | Complies   | X   | Partial compliance   | Э                                    |   | Explanation   |  |                             |  |
| by law a<br>and bus<br>executiv<br>sufficien   | 33. Being responsible for the efficient functioning of the board of directors, apart from performing the duties assigned<br>by law and in the articles of association, the chairman should prepare and submit to the board a schedule of dates<br>and business to be transacted; organise and coordinate the periodical assessment of the board and chief<br>executive, if any, of the company; be responsible for managing the board and for its efficient operation; make sure<br>sufficient time is allotted to the discussion of strategic issues; and resolve and review the refresher programmes<br>for each director whenever circumstances so require. |   |  |                                      |   |   |  |                             |  |
|  | Complies   | X   | Partial compliance   | Э                                    |   | Explanation   |  |                             |  |
| following<br>the cha<br>investor   | g powers, apa<br>irman and v<br>s and shareh   | art from those of ice-chairmen, nolders to find | rector, the articles<br>corresponding to the<br>if any; echo the<br>out their points of<br>of the company; a | nem by law<br>concerns<br>f view and | v: preside over<br>of non-execut<br>form an opini | board meetings<br>ive directors; I<br>on on their cor | s in the abse<br>hold contacts<br>hcerns, partic | nce of<br>s with<br>cularly |  |
|  | Complies   | Partia  | l compliance   |                                      | Explanation                                       | X Not ap  | plicable   |                             |  |
|  |  |   | regulations of the bo  |                                      |   |   | ependent direc                                   | tor the                     |  |

The articles of association and regulations of the board do not establish any limit on the exercise of those powers by the lead independent director or any other director.

35. The secretary of the board should especially ensure that the actions and decisions of the board follow the recommendations on good governance contained in the Code of Good Governance that are applicable to the company.

|    | com | npany.   |              |             |                |             |                |                 |               |            |          |
|----|-----|--|--------------|-------------|----------------|-------------|----------------|-----------------|---------------|------------|----------|
|    |     |  | Co           | mplies      | X              | E           | xplanation     |                 |               |            |          |
| 36 |     | e full Board should<br>ected in respect o      |              | ce a year   | r and, wher    | re necessa  | ary, adopt an  | action plan     | to correct    | any defici | encies   |
|    | a)  | The quality and                                | effectivenes | s of the E  | Board's acti   | ons.        |                |                 |               |            |          |
|    | b)  | The functioning a                              | and compos   | ition of it | s committe     | es.         |                |                 |               |            |          |
|    | c)  | Diversity in the c                             | omposition a | and powe    | ers of the E   | Board.      |                |                 |               |            |          |
|    | d)  | The performance                                | e by the Cha | irman of    | the Board      | and Chief   | Executive Of   | fficer of their | respective    | e duties;  |          |
|    | e)  | The performanc board committee                 |              | ibution c   | of each dire   | ector, pay  | ing special a  | attention to t  | the heads     | of the di  | ifferent |
|    |     | e different commit<br>essed on the basi        |              |             |                |             |                |                 | oard and t    | he Board   | will be  |
|    |     | ry three years, th<br>Il be checked by t       |              |             |                | assessme    | ent by an ext  | ernal consult   | tant, whose   | e indeper  | ndence   |
|    |     | business relation<br>boup should be d          |              |             |                |             |                |                 | mpany or      | any comp   | any in   |
|    | The | process and are                                | as assessed  | l should a  | also be des    | cribed in t | he Annual C    | orporate Gov    | vernance F    | Report.    |          |
|    |     | Complies                                       |              | Pa          | rtial compliar | nce         | Χ              | Explanation     |               | ]          |          |
|    |     | company complies<br>cutive chairman, the       |              |             |                |             |                |                 | board, its co | ommittees  | and its  |
|    |     | future years, the venience of engagin          |              |             | uneration Co   | ommittee w  | ill assess and | d submit to t   | he board it   | ts opinion | on the   |
| 37 |     | en there is an Ex<br>of the Board and          |              |             |                |             |                | types of dire   | ctor shoul    | d roughly  | mirror   |
|    |     | Complies                                       | X Pa         | artial comp | oliance        |             | Explanation    |                 | Not applic    | able       |          |
| 38 |     | Board should b<br>nmittee and all Bo           |              |             |                |             |                |                 |               |            |          |
|    |     | Complies                                       | X            | Exp         | olanation      |             | Not applica    | ible            |               |            |          |
| 39 | and | e members of the<br>experience in ac<br>ctors. |              |             |                |             |                |                 |               |            |          |
|    |     | Complies                                       |              | Pa          | rtial compliar | nce         | X              | Explanation     |               | ]          |          |
|    |     | he members of the erience and expertise        |              |             |                |             |                |                 |               |            |          |

As regards the Recommendation that most of the members of the Audit and Compliance Committee should be Independent Directors, we should point out that this Committee is made up of two independent directors, one proprietary director and one who is classified as "other non-executive". Although the director classified as "other non-executive" performs his duties just like any other independent director, he cannot be classified as such because he has been a director of Ebro Foods, S.A. for a continuous period of over 12 years. See the explanation given in Recommendation 17 above.

Therefore, despite the formal classification of the directors, in actual fact of the four directors on the Audit and Compliance Committee, three of them (i.e. the majority of the members of this committee) act as true independent directors.

40. Under the supervision of the Audit Committee, there should be an internal audit unit to see that the internal control and reporting systems work properly. This unit should report to the non-executive chairman of the Board or the chairman of the Audit Committee.

| -   |       |
|-----|-------|
| Com | olies |

nplies X

E

Explanation

41. The head of the internal audit unit should submit its annual work programme to the Audit Committee, report directly any incidents that may arise during its fulfilment and submit an activity report at the end of each year

| Complies | Х | Partial compliance | Explanation |  | Not applicable |  |
|----------|---|--------------------|-------------|--|----------------|--|
|----------|---|--------------------|-------------|--|----------------|--|

42. In addition to those contemplated in law, the Audit Committee should have the following duties:

Partial compliance

- 1. In connection with the internal control and reporting systems:
  - a) Supervise the preparation and integrity of the company's, and where appropriate the group's, financial reporting, checking compliance with the legal requirements, adequate definition of the scope of consolidation and correct application of accounting principles.
  - b) Oversee the independence and efficacy of the internal audit department; propose the nomination, appointment, re-appointment and removal of the chief audit officer; propose the budget for this department; approve its approach and working plans, making sure its activity focuses mainly on the material risks of the company; receive regular information on its activities; and check that the top management heeds the conclusions and recommendations set out in its reports.
  - c) Establish and supervise a "whistle-blowing" procedure so employees can confidentially and, where appropriate, even anonymously report any potentially important irregularities they observe within the company, particularly in financial and accounting aspects.
- 2. In connection with the external auditors:

43

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- a) Investigate the circumstances giving rise to resignation of any external auditor.
- b) Ensure that the remuneration of the external auditors for their work does not jeopardise their quality or independence.
- c) See that the company reports the change of auditor to the CNMV in a regulatory disclosure, attaching a declaration on the possible existence of disagreements with the outgoing auditor and the contents of those disagreements, if any.
- d) Make sure that the external auditors hold an annual meeting with the full board to inform on the work done and the evolution of the company's risks and accounting situation.
- e) Ensure that the company and external auditors respect the provisions in place on the provision of services other than auditing, limits on the concentration of the auditor's business and, in general, any other provisions regarding the independence of auditors.

|   | Complies | X              | Partial compliance                             |             | Explanation       |                     |  |  |
|---|----------|----------------|--|-------------|-------------------|---------------------|--|--|
|   |          |                | nployee or executive<br>ny other senior office |             | nto its meetings, | even ordering their |  |  |
|   | Complies | X              | Partial compliance                             |             | Explanation       |                     |  |  |
| The Audit Committee should be informed on any corporate and structural operations that the company plans to make, so that it can analyse them and submit a preliminary report to the board on the economic terms and impact on accounts, and particularly on the exchange ratio proposed, if any. |          |                |  |             |                   |                     |  |  |
| Co  | mplies   | Partial compli | ance   | Explanation | Not applica       | able X              |  |  |

45. The risk control and management policy should identify at least:

- a) The different types of risk, financial and non-financial (including operational, technological, legal, social, environmental, political and reputational) to which the company is exposed, including contingent liabilities and other off-balance-sheet risks among the financial or economic risks.
- b) The risk level that the company considers acceptable.
- c) The measures contemplated to mitigate the impact of the risks identified, should they materialise.
- d) The internal control and reporting systems to be used to control and manage those risks, including contingent liabilities and other off-balance-sheet risks.

| Complies | Х | Partial compliance | Explanation |  |
|----------|---|--------------------|-------------|--|
|          |   |                    |             |  |

- 46. Under the direct supervision of the audit committee or, as the case may be, an ad hoc committee of the board, there should be an internal risk control and management role exercised by an internal unit or department of the company expressly having the following duties:
  - a) See that the risk control and management systems work properly and, in particular, that all the major risks affecting the company are adequately identified, managed and quantified.
  - b) Participate actively in the preparation of the risk strategy and in the major decisions on their management.
  - c) See that the risk control and management systems adequately mitigate the risks within the policy defined by the board.

|    |                | Complies                         | X             | Partial compliance   |                       | Explanation        |                  |          |
|----|----------------|----------------------------------|---------------|--|-----------------------|--------------------|------------------|----------|
| 47 | Con            | nmittee and the                  | Remunerat     | ne members of the Nomination<br>tion Committee, if they are<br>no perform and that most of th        | separate- hav         | ve adequate ex     | perience, skills |          |
|    |                | Complies                         |               | Partial compliance   | X                     | Explanation        |                  |          |
|    | All t<br>dutie |                                  | e Nomination  | and Remuneration Committee   | have adequate e       | experience, skills | and expertise fo | or their |
|    | direa          | ctors and the other              | two proprieta | Committee of the company co<br>ry directors. The company will be<br>lependent director on 1 December | ear this situation in |                    |                  |          |
| 48 |                | npanies with a h<br>nmittee.     | igh level of  | capitalisation should have a   | separate nom          | ination committe   | e and remune     | ration   |
|    |                | Complies                         |               | Explanation  | Not applicabl         | e X                |                  |          |
| 49 |                |                                  |               | Id consult the chairman of t the executive directors.  | he board and t        | the chief execut   | ive of the com   | pany,    |
|    |                | •                                |               | e to request the nomination they were suitable in the com  |                       |                    | ial candidates   | to fill  |
|    |                | Complies                         | X             | Partial compliance   |                       | Explanation        |                  |          |
| 50 |                | remuneration cose assigned to it |               | ould perform its duties indep  | endently, havir       | ng the following   | duties in addit  | ion to   |
|    | a)             | Propose to the b                 | board the ba  | sic terms of contract of the se  | enior executives      |                    |                  |          |
|    | b)             | See that the ren                 | nuneration p  | olicy established by the comp  | any is observed       | d.                 |                  |          |
|    | c)             |                                  |               | neration policy applied to dir<br>their application, and ensure                                      |                       |                    | • •              |          |

that paid to other directors and senior executives of the company.d) Ensure that any conflicts of interest that may arise do not jeopardise the independence of the external counselling provided to the committee.

e) Check the information on the remuneration of directors and senior executives in the different corporate documents, including the annual report on directors' remuneration.

| Complies | Х | Partial compliance |  | Explanation |
|----------|---|--------------------|--|-------------|
|----------|---|--------------------|--|-------------|

51. The remuneration committee should consult the chairman of the board and the chief executive of the company, especially on matters referring to the executive directors and senior executives.

| Complies | Χ | Partial compliance | Explanation |  |
|----------|---|--------------------|-------------|--|
|          |   |                    |             |  |

- 52. The rules of composition and procedure of the supervision and control committees should be included in the regulations of the board and be coherent with those applicable to the committees required by law according to the foregoing recommendations, including the following:
  - a) The members should be exclusively non-executive directors, most of them independent directors.
  - b) They should be chaired by independent directors.
  - c) The board should appoint the members of these committees on account of the expertise, skills and experience of the directors and the duties of each committee; and the committees should discuss its proposals and reports; and report on its activities at the first board meeting following their meetings, answering for the work done.
  - d) The committees should be able to obtain external counselling whenever they may consider it necessary to perform their duties.
  - e) Minutes should be issued of their meetings and made available to all directors.

Partial compliance

| Complies |  |
|----------|--|
| Complics |  |

X Explanation

Not applicable

The company complies with all of this Recommendation except the first paragraph, according to which most of the members of the Audit and Compliance Committee and the Nomination and Remuneration Committee should be independent directors.

Regarding the Audit and Compliance Committee, we refer to the explanation given in Recommendation 39 above.

Regarding the composition of the Nomination and Remuneration Committee, this committee has four members, two of whom are independent directors, one of them chairing the committee, and the other two are proprietary directors. Therefore, in this committee the independent directors represent 50% of the total, although in the event of a tie, the weight of the independent directors is increased by the casting vote of the chairman, who is an independent director.

- 53. The supervision of compliance with the rules of corporate governance, internal codes of conduct and corporate social responsibility policy should be assigned to one or distributed among several committees of the board, which may be the audit committee, the nomination committee, the corporate social responsibility committee, if any, or an ad hoc committee that the board, exercising its powers of self-organisation, may decide to set up. These committees should specifically have the following minimum duties:
  - a) Oversight of compliance with the internal codes of conduct and the company's corporate governance rules.
  - b) Supervision of the strategy of communication and relations with investors and shareholders, including small and medium-sized shareholders.
  - c) Periodical assessment of the adequacy of the company's corporate governance system to ensure that it fulfils its mission of promoting corporate interests and takes account of the legitimate interests of the other stakeholders, where appropriate.
  - d) Review of the company's corporate responsibility policy, making sure that it is geared towards creating value.
  - e) Monitoring of the corporate social responsibility strategy and practices and assessment of the degree of compliance.
  - f) Supervision and assessment of the processes of relations with different stakeholders.
  - g) Assessment of everything related with non-financial risks in the company, including operational, technological, legal, social, environmental, political and reputational risks.
  - h) Coordination of the reporting process for non-financial information and diversity, complying with the applicable legal provisions and international benchmark standards.

|   | Complies   | Х  | Partial compliance  |   | Explanation  |   |  |  |  |
|---|--|--|---|---|--|---|--|--|--|
|   |  |  | lity policy should include the inships with the different stal  |   |  |   |  |  |  |
| a)  | a) The corporate social responsibility goals and the development of supporting instruments.  |  |   |   |  |   |  |  |  |
| b)  | The corporate strategy related with sustainability, the environment and social issues.   |  |   |   |  |   |  |  |  |
| c)  |  |  | s related with shareholders   |   |  |   |  |  |  |
| d)  |  | -  | monitoring the results of a ociated risks and managem   |   | pecific practices c  | ontemplated in the  |  |  |  |
| e)  | The mechanisms   | for supervis   | ing non-financial risks, ethic  | s and business                                | s conduct.   |   |  |  |  |
| f)  | The communicat   | ion channels   | , participation and dialogue  | with stakeholde                               | ers.   |   |  |  |  |
| g)  | Responsible com  | munication p   | practices to avoid manipulati   | on of informati                               | on and protect inte  | egrity and honour.  |  |  |  |
|   | Complies   | X  | Partial compliance  |   | Explanation  |   |  |  |  |
|   |  |  | separate document or in the the internationally accepted  |   |  | ated with corporate   |  |  |  |
|   | Complies   | X  | Partial compliance  |   | Explanation  |   |  |  |  |
| ren   | nunerate the dedic   | cation, qualif   | buld be high enough to attra<br>ication and responsibility re<br>on-executive directors.  |   |  |   |  |  |  |
|   |  | Cor  | nplies X E  | xplanation                                    |  |   |  |  |  |
| 57. Variable remuneration linked to the company's yield and personal performance and the remuneration paid in shares, stock options, rights over shares or instruments indexed to the value of the share, and long-term savings systems such as pension plans, retirement schemes or other welfare systems, should be limited to executive directors. |  |  |   |   |  |   |  |  |  |
| sha<br>sys  | ares, stock options  | , rights over  | shares or instruments index   | ed to the value                               | e of the share, and  | d long-term savings   |  |  |  |
| sha<br>sys<br>dire<br>The<br>upo  | ares, stock options<br>stems such as per<br>ectors.<br>e delivery of share<br>on holding those s   | , rights over<br>nsion plans,<br>es as remun<br>shares until   | shares or instruments index   | ectors may be<br>This will not l              | e of the share, and<br>tems, should be I<br>e contemplated wh  | d long-term savings<br>imited to executive<br>nen it is conditional   |  |  |  |
| sha<br>sys<br>dire<br>The<br>upo  | ares, stock options<br>stems such as per<br>ectors.<br>e delivery of share<br>on holding those s   | , rights over<br>nsion plans,<br>es as remun<br>shares until   | shares or instruments index<br>retirement schemes or oth<br>eration to non-executive dir<br>they retire from the board.   | ectors may be<br>This will not l              | e of the share, and<br>tems, should be I<br>e contemplated wh  | d long-term savings<br>imited to executive<br>nen it is conditional   |  |  |  |
| sha<br>sys<br>dire<br>The<br>upo<br>dire<br>58. For<br>req<br>do  | ares, stock options<br>stems such as per<br>ectors.<br>e delivery of share<br>on holding those s<br>ector may need to<br>Complies<br>r variable remune<br>quired to make sur   | , rights over<br>nsion plans,<br>es as remun<br>shares until<br>sell to pay th<br>X<br>rations, the<br>e those remu  | shares or instruments index<br>retirement schemes or oth<br>eration to non-executive dir<br>they retire from the board.<br>e costs incurred in their acq  | ectors may be<br>This will not h<br>uisition. | e of the share, and<br>tems, should be I<br>e contemplated wh<br>be applicable to a<br>Explanation<br>the limits and tec<br>erformance of the  | d long-term savings<br>imited to executive<br>nen it is conditional<br>my shares that the   |  |  |  |
| sha<br>sys<br>dire<br>The<br>upo<br>dire<br>58. For<br>req<br>do<br>circ  | ares, stock options<br>stems such as per<br>ectors.<br>e delivery of share<br>on holding those s<br>ector may need to<br>Complies<br>r variable remune<br>juired to make sur<br>not merely derive<br>cumstances.   | , rights over<br>nsion plans,<br>es as remun<br>shares until<br>sell to pay th<br>X<br>rations, the<br>e those remu<br>from genera   | shares or instruments index<br>retirement schemes or oth<br>eration to non-executive dir<br>they retire from the board.<br>e costs incurred in their acq<br>Partial compliance<br>remuneration policies sho<br>unerations are linked to the   | ectors may be<br>This will not h<br>uisition. | e of the share, and<br>tems, should be I<br>e contemplated wh<br>be applicable to a<br>Explanation<br>the limits and tec<br>erformance of the  | d long-term savings<br>imited to executive<br>then it is conditional<br>any shares that the<br>chnical precautions<br>ir beneficiaries and  |  |  |  |
| sha<br>sys<br>dire<br>The<br>upo<br>dire<br>58. For<br>req<br>do<br>circ<br>In p  | ares, stock options<br>stems such as per<br>ectors.<br>e delivery of share<br>on holding those s<br>ector may need to<br>Complies<br>r variable remune<br>quired to make sur<br>not merely derive<br>cumstances.<br>particular, the varia  | , rights over<br>nsion plans,<br>es as remun<br>shares until<br>sell to pay th<br>X<br>rations, the<br>e those remu<br>from genera   | shares or instruments index<br>retirement schemes or oth<br>eration to non-executive dir<br>they retire from the board.<br>e costs incurred in their acq<br>Partial compliance<br>remuneration policies sho<br>unerations are linked to the<br>I trends on the markets or i   | ectors may be<br>This will not h<br>uisition. | e of the share, and<br>tems, should be I<br>e contemplated wh<br>be applicable to a<br>Explanation<br>the limits and teo<br>erformance of the<br>r's sector of busin   | d long-term savings<br>imited to executive<br>nen it is conditional<br>any shares that the<br>chnical precautions<br>ir beneficiaries and<br>ess or other similar                     |  |  |  |
| sha<br>sys<br>dire<br>The<br>upo<br>dire<br>58. For<br>req<br>do<br>circ<br>In p<br>a)<br>b)  | ares, stock options<br>stems such as per<br>ectors.<br>e delivery of share<br>on holding those s<br>ector may need to<br>Complies<br>r variable remune<br>juired to make sur<br>not merely derive<br>cumstances.<br>particular, the varia<br>Be linked to prede<br>Promote the com | , rights over<br>nsion plans,<br>es as remun<br>shares until<br>sell to pay th<br>X<br>rations, the<br>e those remu<br>from genera<br>able compone<br>etermined, m<br>pany's susta<br>such as comp | shares or instruments index<br>retirement schemes or oth<br>eration to non-executive dir<br>they retire from the board.<br>e costs incurred in their acq<br>Partial compliance<br>remuneration policies sho<br>unerations are linked to the<br>I trends on the markets or i<br>ents of the remuneration sho<br>easurable yield criteria, whic<br>inability and include non-fir<br>pliance with the internal rules | ectors may be<br>This will not h<br>uisition. | e of the share, and<br>tems, should be I<br>e contemplated wh<br>be applicable to a<br>Explanation<br>the limits and teo<br>erformance of the<br>r's sector of busin<br>risk assumed to o<br>that are adequate | d long-term savings<br>imited to executive<br>then it is conditional<br>any shares that the<br>chnical precautions<br>ir beneficiaries and<br>ess or other similar<br>btain a result. |  |  |  |

one-off, occasional or extraordinary events.

|   | Complies   | Χ          | Partial compliance                                 |          | Explanation       |            | Not applicable      |            |
|---|--|------------|--|----------|-------------------|------------|---------------------|------------|
| 59. The payment of a significant part of the variable components of remuneration should be deferred for a minimum time that is sufficient to check that the yield conditions established above have actually been met:  |  |            |  |          |                   |            |                     |            |
|   | Complies   | X          | Partial compliance                                 |          | Explanation       |            | Not applicable      |            |
| •   | linked remu<br>reduce thos   |            | should take account of a gs.                       | ny quali | fications made ir | n the repo | ort by the external | auditors   |
|   | Complies   |            | Partial compliance                                 |          | Explanation       |            | Not applicable      | X          |
| -   |  | -          | ne variable remuneration s indexed to their value. | of exec  | utive directors   | should b   | e linked to the de  | elivery of |
|   | Complies   |            | Partial compliance                                 |          | Explanation       | X          | Not applicable      |            |
| the<br>not<br>rem<br>pert   | <ul> <li>Although Article 22 of the Articles of Association contemplates the possibility that directors may receive remuneration in the form of shares, stock options or any other system of remuneration indexed to the price of the shares, the Board has not so far submitted this form of remuneration to approval by the general meeting, considering that the systems of variable remuneration of the executive director currently used are most appropriate for stimulating his motivation and personal performance, and his commitment to and relationship with the Group's interests.</li> <li>62. Once the shares, stock options or rights over shares corresponding to the remuneration systems have been distributed, the directors may not transfer the ownership of a number of shares equivalent to twice their annual</li> </ul> |            |  |          |                   |            |                     |            |
| fixed rer   |  | or exercis | se the stock options or                            | -        |                   | -          |                     |            |
| This will acquisition   |  | licable to | o any shares that the dir                          | ector m  | ay need to sell   | to pay t   | he costs incurred   | d in their |
|   | Complies   |            | Partial compliance                                 |          | Explanation       |            | Not applicable      | Χ          |
| 63. Contracts should include a clawback clause whereby the company may to claim repayment of the variable components of remuneration when the amounts paid do not correspond to fulfilment of the conditions regarding yield or when paid on the basis of data subsequently proved to be misstated. |  |            |  |          |                   |            |                     |            |
|   | Complies   | X          | Partial compliance                                 |          | Explanation       |            | Not applicable      |            |
| and sho   |  |            | not exceed a specified a he company has confirm    |          |                   | -          |                     |            |
|   | Complies   | X          | Partial compliance                                 |          | Explanation       |            | Not applicable      |            |

## **H** OTHER INFORMATION OF INTEREST

- If you consider there to be any important aspects regarding the corporate governance practices applied by your company or other companies in the group that have not been mentioned in this report, but which should be included to obtain more complete, reasoned information on the corporate governance practices and structure in the company or group, describe them below and give a brief explanation.
- 2. This section may be used to include any other information, clarification or qualification relating to the previous sections of the report, provided it is relevant and not repetitive.

In particular, state whether the company is subject to any laws other than the laws of Spain on corporate governance and, if this is the case, include whatever information the company may be obliged to supply that differs from the information included in this report.

 The company may also state whether it has voluntarily applied any international, sector-based or other codes of ethical principles or good practices. If so, it should name the code in question and the date of its accession.

EXPLANATORY NOTE ONE, CONCERNING THE CURRENT COMPOSITION OF THE BOARD OF DIRECTORS AND THE PROPORTIONS OF MEMBERS IN THE DIFFERENT CATEGORIES OF DIRECTORS

- With regard to the presence of female directors and the numbers of independent directors, it is put on record that:

(i) The company bears both aspects in mind for filling the vacancy produced on the resignation as of 1 December 2014 of an independent director.

(ii) The director classified as "other non-executive" was appointed director and member of the Audit and Compliance Committee on account of his personal and professional qualities. He performs his duties unconditioned by relations with the company or its group, controlling shareholders or executives. Therefore, this director performs his duties in the Board and Audit and Compliance Committee just like any other independent director, although he cannot be classified as such because he has been on the board for more than 12 years in succession.

- As regards the classification of Instituto Hispánico del Arroz, S.A. as an executive director:

(i) Instituto Hispánico del Arroz, S.A. does not perform executive or management duties in Ebro Foods, S.A. or any subsidiary of the Group and, therefore, receives no remuneration for such duties.

(ii) Instituto Hispánico del Arroz, S.A. has been classified as an executive director because its individual representative on the board of directors of Ebro Foods, S.A. (see section 212 bis of the Corporate Enterprises Act) is an executive of one of the Group's subsidiaries.

(iii) Instituto Hispánico del Arroz, S.A. holds the position of director because it is the largest shareholder of the company, with a total interest, direct and indirect, of 15.92%. Instituto Hispánico del Arroz, S.A. will continue to be a director of Ebro Foods, S.A. during such time as it is a significant shareholder, regardless of who its personal representative is and the executive position that said representative may hold within the Group.

### EXPLANATORY NOTE TWO, ON SECTION A.4

Instituto Hispánico del Arroz, S.A. and Hispafoods Invest, S.L. are directors and also significant shareholders of the company (see percentage shareholdings indicated in A.3) and the relationships contemplated in the explanatory note on section C.1.17 exist between them.

EXPLANATORY NOTE THREE, ON SECTION A.5

Relationships between the companies of the Ebro Foods Group and the controlling shareholders, excluding those who are directors, are explained in section A.5.

See sections D.2 and D.3 of this Report.

EXPLANATORY NOTE FOUR, ON SECTION B.4

As indicated in the information contained in the attendance list of the AGM incorporated in the notarial minutes issued thereof, the figures on attendance in person and by proxy set out in section B.4 of this report include the percentages of postal and electronic votes.

#### EXPLANATORY NOTE FIVE, ON SECTION C.1.16

- The total amount indicated in section C.1.16 includes the remuneration of all the company executives, even though they do not all have senior management employment relations on the terms stipulated in law.

- In 2015 a sum of €128,000 was distributed among all executives (except the Chairman of the Board) of Ebro Foods, S.A. included in the Deferred Annual Bonus Scheme linked to the Group's Strategic Plan 2013-2015, corresponding to 2013. This sum represents 25% of the Deferred Annual Variable Remuneration for the three-year period and was provided for in the 2013 accounts.

- A provision has been recognised in the 2015 accounts of €124,000 as the provisional estimate of the sum corresponding to 2015 to be distributed among all executives (except the Chairman of the Board) included in the Deferred Annual Bonus Scheme linked to the Group's Strategic Plan 2013-2015. This sum represents 50% of the Deferred Annual Variable Remuneration for that three-year period and, in accordance with the terms of that Scheme, will be paid in 2017.

- Finally, these Deferred Annual Bonus Schemes are not indexed to the value of the company share and the beneficiaries do not receive any shares or rights thereover.

- The contracts of two executives contemplate termination benefits in the event of termination or takeover, in a sum exceeding that payable under the applicable labour laws. For other executives, the benefits initially established are lower than the indemnity established in the Workers' Statute, owing to their accumulated seniority.

#### EXPLANATORY NOTE SIX, ON SECTION C.1.17

- Instituto Hispánico del Arroz, S.A. and Hispafoods Invest, S.L. are directors and controlling shareholders of Ebro Foods, S.A. Instituto Hispánico del Arroz, S.A. holds 100% of the capital of Hispafoods Invest, S.L. (direct interest of 51.62% and indirect interest of 48.38%) and is director of that company.

- Antonio Hernández Callejas has a direct interest of 16.666% in Instituto Hispánico del Arroz, S.A. and an indirect interest of 16.666% in Hispafoods Invest, S.L. Therefore, Antonio Hernández Callejas has an indirect interest in Ebro Foods, S.A. through the 15.921% interest held directly and indirectly in this company by Instituto Hispánico del Arroz, S.A. Antonio Hernández Callejas does not hold any office in those companies.

- Félix Hernández Callejas and Blanca Hernández Rodríguez, representatives of Instituto Hispánico del Arroz, S.A. and Hispafoods Invest, S.L., respectively, each have a direct interest of 16.666% in Instituto Hispánico del Arroz, S.A. and an indirect interest of 16.666% in Hispafoods Invest, S.L. Therefore, Félix Hernández Callejas and Blanca Hernández Rodríguez each have an indirect interest in Ebro Foods, S.A. through the 15.921% interest held directly and indirectly in this company by Instituto Hispánico del Arroz, S.A. Félix Hernández Callejas is Managing Director of Instituto Hispánico del Arroz, S.A. Blanca Hernández Rodríguez does not hold any office in Hispafoods Invest, S.L. Blanca Hernández Rodríguez does not hold any office in either of those companies.

- Demetrio Carceller Arce has an indirect interest in Ebro Foods, S.A. through the 10.03% interest held indirectly in this company by Sociedad Anónima Damm through Corporación Económica Damm, S.A.

### EXPLANATORY NOTE SEVEN, ON SECTION C.2.1

- The name of the audit committee in the company is "Audit and Compliance Committee" and the name of the nomination and remuneration committee is "Nomination and Remuneration Committee".

- All the members of the Audit and Compliance Committee were appointed on account of their expertise and experience in accounting and auditing, including Hispafoods Invest, S.L., which was elected on the basis of the expertise of its representative in these matters.

- The duties of the different Board Committees as established in the Regulations of the Board are set out below, without prejudice to those they have by law:

### DUTIES OF THE EXECUTIVE COMMITTEE:

Notwithstanding the specifications of the Board in the resolution to delegate powers and the powers of the Board that may not be delegated, the Executive Committee has the following powers:

a) Adopt resolutions corresponding to the powers delegated to it by the Board of Directors.

b) Monitor and supervise the normal management of the company, ensuring adequate coordination with subsidiaries in the common interests of the latter and the company.

c) Study and propose to the Board of Directors the guidelines defining business strategy, supervising their implementation.

d) Debate and inform the Board on any issues corresponding to the following matters, regardless of whether or not they have been delegated by the Board:

- Separate and consolidated annual budget of the company, itemising the provisions corresponding to each core business.

- Monthly monitoring of the financial management, deviations from the budget and proposed remedial measures, if necessary.

- Significant financial investments and investments in property, plant and equipment and the corresponding economic justification.

- Alliances and agreements with other companies which, by virtue of their amount or nature, are important for the company.

- Financial transactions of a material economic significance for the company.
- Programme of medium-term actions.
- Assessment of the achievement of objectives by the different operating units of the company.

- Monitoring and assessment of the subsidiaries in respect of the matters contemplated in this sub-section d).

e) Adopt resolutions corresponding to the buy-back and disposal of treasury stock by the Company, in accordance with the authorisation, if any, granted by the General Meeting. A Director may be designated to execute and formalise the

decisions to buy or sell own shares, supervising and, if appropriate, authorising any resolutions that may be adopted by subsidiaries to buy and sell their own shares or shares in the Company, whenever such authorisation is required by law.

DUTIES OF THE AUDIT AND COMPLIANCE COMMITTEE:

The Audit and Compliance Committee shall have the following powers, in addition to those assigned to it by law, regulations or the Articles of Association:

a) Supervise and promote internal control of the company and the risk management systems and submit recommendations to the Board for a decision on the risk management and control policy, including tax risks, specifying at least:

- The types of risk to which the company is exposed.

- The risk level that the company considers acceptable.

- The measures for mitigating the impact of identified risks, should they actually occur.

- The control and reporting systems used to control and manage those risks.

b) Supervise and promote the policies, procedures and systems used for drawing up and controlling the company's financial information, checking the services performed in this regard by the Internal Audit Department, the Financial Department and the Management Committee and making sure they are correctly distributed throughout the Group.

c) Receive the information sent regularly to the Stock Exchange Councils, issue prospectuses and any public financial information offered by the Company and, in general, all information prepared for distribution among shareholders, ensuring the existence of internal control systems that guarantee the transparency and truth of the information.

d) Ensure that (i) the systems used for preparing the separate and consolidated Annual Accounts and Directors' Report submitted to the Board to be authorised for issue in accordance with current legislation give a true and fair view of the equity, financial position and results of the Company and make sure that any interim financial statements are drawn up according to the same accounting principles as the annual accounts, considering the possibility of asking the external auditors to make a limited audit if necessary; and (ii) the Board of Directors endeavours to submit the annual accounts to the General Meeting with an unqualified auditors' report.

In this respect, it shall also see that the internal control systems are adequate and effective in respect of the accounting practices and principles used for drawing up the company's annual accounts, supervising the policies and procedures established to ensure due compliance with applicable legal provisions and internal regulations. The Committee shall, through its Chairman, obtain information and collaboration from both the Internal Audit Manager and the External Auditors to perform these duties.

e) Establish regular contact with the External Auditors to receive information on any issues that may jeopardise their independence, and any other issues relating to the auditing of accounts, receiving information from and exchanging communications with the External Auditors in accordance with prevailing auditing standards and legislation.

f) Be informed of the decisions adopted by the senior management according to recommendations made by the External Auditors in connection with the audit.

g) Report to the Board prior to the adoption of any decisions on related party transactions submitted for its authorisation.

h) Implement a confidential whistle-blowing channel accessible to all Group employees and a protocol for establishing priority, processing, investigating and solving any issues reported through that channel according to their importance and nature, paying special attention to those involving possible falsehood or misrepresentation in financial or accounting documents and possible fraud.

i) Supervise compliance with the internal codes of conduct and rules of corporate governance. In particular, oversee the implementation of and compliance with the internal regulations and codes applicable to the risk management and control systems in general and the financial reporting process in particular.

j) Submit to the Board, to be tabled at the General Meeting, proposals for the selection, appointment, re-appointment and replacement of the company's External Auditors and their terms of contract, the scope of their commission and the renewal or revocation of their engagement. The Committee shall ensure the independence of the External Auditors and the existence of a discussion procedure enabling the External Auditors, the Internal Audit Department and any other expert to inform the company of any significant weaknesses in its internal control detected while checking the annual accounts or any other processes in which they have worked. The Committee shall issue an annual report, prior to issuance of the auditor's report, expressing an opinion on the independence of the External Auditors and any supplementary services they may have provided. It shall also inform the Board on the proposal submitted to the Board by the Company Chairman regarding the appointment of the Internal Audit Manager, who shall report directly to the Chairman of the Board.

k) Supervise and report to the Board on intragroup and related party transactions of the company or subsidiaries and settle any conflicts of interest that may arise between the company or the group and its directors, executives, significant shareholders and listed subsidiaries, if any.

I) The Audit and Compliance Committee shall also report to the General Meeting on any issues raised by shareholders concerning matters within its competence.

DUTIES OF THE NOMINATION AND REMUNERATION COMMITTEE:

In addition to any other powers corresponding to it by law or the Articles of Association, the Committee shall study, issue reports and submit proposals for the Board, at its request, on the following matters:

a) Definition and, where appropriate, revision of the criteria to be followed for the composition and structure of the Board and selection of candidates to join the Board, informing always prior to the appointment of a Director by cooptation or the submission to the General Meeting of any proposal regarding the appointment or removal of Directors.

b) Appointment of the Chairman, and Vice-Chairman if any, of the Board, Managing Director(s), Lead Independent Director and the Secretary, and Vice-Secretary if any, of the Board; appointment of Directors to the Committees of the Board; and appointment and possible dismissal of senior executives and their termination benefit clauses.

c) Position of the Company regarding the appointment and removal of board members in subsidiaries.

d) Proposal of directors' emoluments, according to the system of remuneration established in the Articles of Association and the executive directors' relationship with the Company. The Committee shall also inform in advance on any resolution or proposal of the Board on the remuneration of directors and executives indexed to the value of the shares in the Company or its subsidiaries or consisting of the delivery of shares in the Company or its subsidiaries or the granting of options thereover.

e) Supervision of the senior management remuneration and incentives policy, obtaining information and reporting on the criteria followed by the Company's subsidiaries in this respect.

f) Assessment of the principles of the management training, promotion and selection policy in the parent company and, where appropriate, in its subsidiaries.

g) Examination and organisation, as deemed adequate, of the succession of the Chairman and chief executive and, if appropriate, submission of proposals to the Board to ensure that such succession is made in an orderly, well-planned manner.

h) Preparation and proposal of the Annual Report on Directors' Remuneration and the Directors' remuneration policy in accordance with the laws and regulations in place from time to time.

i) Setting targets for the representation of the least represented gender on the Board and issue guidelines on how to achieve them.

DUTIES OF THE STRATEGY AND INVESTMENT COMMITTEE:

The Committee shall study, issue reports and submit proposals for the Board on the following matters:

a) Setting of targets for growth, yield and market share.

b) Strategic development plans, new investments and restructuring processes.

c) Coordination with subsidiaries in the matters contemplated in paragraphs (a) and (b) above, for the common interests and benefit of the Company and its subsidiaries.

- The activities performed by the different Board Committees in 2015 are indicated below:

ACTIONS PERFORMED BY THE EXECUTIVE COMMITTEE:

- Several investments, divestments and sales of assets were valued.

- Strategic decisions to be adopted in respect of the different businesses were assessed.

ACTIONS PERFORMED BY THE AUDIT AND COMPLIANCE COMMITTEE:

- The Committee checked and resolved to pass a favourable report to the board on the periodical financial reporting for H2 of 2014 and on Q1, H1 and Q3 of 2015.

- The Committee checked and resolved to pass a favourable report to the board on the review and modification of periodical public reporting on 2014, which had previously been checked and approved by the Board, following the resolution passed by the CNMV in the dairy inquiry, in view of which that review of the previously approved financial information was considered advisable on the terms reported to the market.

- The related party transactions and situations of potential conflict of interest corresponding to 2014 were checked, resolving to submit a favourable report to the board on those transactions and situations, and on the authorisation for them to be made in 2015.

- The committee checked and agreed to issue a favourable report to the Board on the separate and consolidated annual accounts and directors' report for the year ended 31 December 2014. During the review, the external auditors of the company and its group (EY) submitted its draft unqualified auditors' report.

- The draft report by the auditors on the FRICS (financial reporting internal control system) 2014 was reviewed.

- The external audit of the separate and consolidated annual accounts 2014 was monitored.
- After the corresponding review, a favourable report was issued on the independence of the auditors.
- The Internal Audit Plan for 2015, presented by the Chief Audit Officer, was approved.
- The operation and use of the whistle-blowing channel in 2014 was reviewed.

- The information on related party transactions and situations of potential conflict of interest and the information on risk control included in the Annual Corporate Governance Report 2014 was checked, resolving to submit a favourable report to the board.

- The activity report of the Committee for 2014 was issued and submitted to the board.

- The committee studied and submitted a favourable report to the board on the modification of the Regulations of the Board.

- The committee studied the presentation given by the external auditors (EY) of the letter of recommendations regarding internal control processes, analysing the alternatives submitted by the internal audit department in respect of the implementation of measures to optimise the internal control system.

- The external auditors (EY) ran a training session on new aspects on accounting and auditing; in particular, they explained (i) the novelties introduced in the Corporate Enterprises Act by the reform of December 2014 and the new good governance recommendations affecting the Committee; and (ii) the parliamentary initiatives concerning auditing.

- The report prepared by the Internal Audit Department on different subsidiaries of the Group, within the Internal Audit Plan 2015, was examined.

- The external auditors (EY) ran a training session on IFRS 15 (revenue recognition), with special emphasis on how it might affect the Group's accounting.

- The proposed fees of the external auditors (EY) for auditing of the 2015 accounts was analysed and a report submitted to the board.

- The committee was informed on the work being done in respect of the control and management of risks, including tax risks, and financial reporting internal control systems, particularly the measures taken to strengthen the control structure in accordance with the good governance recommendations.

- The committee was informed on the review and update in progress of the crime prevention model.

- The general policies affecting the powers of the committee were checked and a favourable report was submitted to the board.

- The amendment to the Internal Code of Market Conduct and the Code of Conduct proposed within the review of the crime prevention model were checked and a favourable report was submitted to the board.

- The proposal for the distribution of dividends against the 2015 accounts (payable in 2016) was assessed and a favourable report was submitted to the board, on the terms subsequently approved by the board and announced to the market on 22 December 2015.

- The committee attended the presentation given by the head of the shareholder and investor relations department, within the committee's duty to supervise the general policies of the company.

ACTIONS PERFORMED BY THE NOMINATION AND REMUNERATION COMMITTEE:

- The new aspects introduced in the Corporate Enterprises Act by Act 31/2014 of 3 December affecting the composition and duties of the Committee, the board and other committees were analysed, in order to assess and report to the board on the resolutions, if any, that should be adopted to adapt to the new legislation.

- The committee studied and reported favourably to the board on the appointment of the Lead Independent Director.

- The Committee studied and agreed to issue a favourable report to the Board on the Remuneration Policy for Company Directors and Executives of the Parent and Group for 2014-2015.

- The Committee studied and agreed to issue a favourable report to the Board on the conditions of termination of a group executive in Portugal.

- It was resolved to recommend the board to pay the second instalment of the share in profits corresponding to 2014.

- The Committee agreed to recommend the Board, with a favourable report, to approve the Report on Directors' Remuneration for 2014, to be put to an advisory vote at the AGM as a separate item on the agenda.

- The report on the assessment of the Board, its Chairman and Committees in 2014 was prepared, to be submitted to the Board of Directors.

- The Nomination and Remuneration Committee Report 2014 was prepared, to be submitted to the Board of Directors.

- The Committee studied and agreed to issue a favourable report to the Board on the information included in the Annual Corporate Governance Report 2014 on remuneration and categories of directors. In this regard, it was also resolved, in the light of the latest amendment to the Corporate Enterprises Act, to classify the directors into categories in order to adopt any resolutions that may be necessary for 2015.

- The Committee studied and agreed to issue a favourable report to the Board on the modifications to the Regulations of the Board.

- It was resolved to propose to the Board, with a favourable report, payment of (i) the final share in profits corresponding to 2014, once foreseeably approved at the annual general meeting, and (ii) the first instalment of the share in profits corresponding to 2015.

- Within the framework of the review of categories of directors, it was resolved to propose to the Board, with a favourable report, a change of category of the director Instituto Hispánico del Arroz, S.A., from proprietary director to executive director.

- It was resolved to propose to the Board, with a favourable report, approval of the employee Share Delivery Plan 2015.

- The Committee studied and issued a favourable report to the Board on the general policies affecting the powers of the Committee.

- The Committee studied and issued a favourable report to the Board on the terms of contract of two Group executives in foreign subsidiaries.

### ACTIONS PERFORMED BY THE STRATEGY AND INVESTMENT COMMITTEE:

- Preliminary work was done on the Ebro Foods Group Strategic Plan 2016-2018.

EXPLANATORY NOTE EIGHT, ON SECTION D.3

The gross amount of dividends of Ebro Foods, S.A. for 2015 received by all the executives listed in section C.1.16 totalled €16 thousand.

EXPLANATORY NOTE NINE, ON SECTION D.5

During 2015, the Ebro Group concluded two transactions with related parties with an overall value of €130 thousand.

More precisely, the subsidiary Herba Ricemills, S.L.U. effected the following transactions with two companies controlled indirectly by the individual representing the director Hispafoods Invest, S.L., María Blanca Hernández Rodríguez:

- Purchase of goods (finished or otherwise) from Cabher 96, S.L. for €121 thousand.

- Receipt of services (expense) from Real Club de Golf de Sevilla, S.L. for €9 thousand.

EXPLANATORY NOTE TEN, CONCERNING RECOMMENDATION 60 IN SECTION G

The auditors' report contains no qualification of any nature so the situation contemplated in Recommendation 60 has not existed and, consequently, no decision has been made in this regard.

#### EXPLANATORY NOTE ELEVEN

- Ebro Foods, S.A. had an interest of 3.121% in Biosearch, S.A. at 31 December 2015. This interest is recognised in the Ebro Group accounts as "Available-for-sale financial assets".

Biosearch, S.A. is a listed company engaged in activities similar to the objects of Ebro Foods, S.A. and was part of the Ebro Group until January 2011.

The transactions made between 1 January and 31 December 2015 between Biosearch, S.A. and different companies of the Ebro Foods Group are indicated below:

- Herba Ricemills, S.L.U., purchase of goods (finished or otherwise) for €8 thousand

- Herba Ricemills, S.L.U., lease (income) for €26 thousand
- Ebro Foods, S.A., services rendered (income) for €21 thousand
- Ebro Roods, S.A. has an interest of 25% in Riso Scotti S.p.A. This is an associate consolidated by the equity method.

The transactions made in 2015 between Riso Scotti and a subsidiary of the Ebro Foods Group are indicated below:

- Herba Ricemills, S.L.U., purchase of goods (finished or otherwise) for €200 thousand
- Herba Ricemills, S.L.U., sale of goods (finished or otherwise) for €355 thousand
- Herba Ricemills, S.L.U., services rendered (income) for €9 thousand
- Ebro Foods, S.A., services rendered (income) for €5 thousand
- Ebro Foods, S.A., dividends received for €337 thousand

ETHICAL PRINCIPLES AND CODES VOLUNTARILY APPLIED BY EBRO FOODS, S.A. AND YEAR OF ACCESSION:

- United Nations Global Compact 2001
- Project of the Spanish Commercial Coding Association (AECOC) against food waste, "Don't waste food, use it" 2012

- Advisory Committee of the United Nations Development Programme (UNDP) to boost the Sustainable Development Goals (SDG) - 2015

- Sustainable Agriculture Initiative (SAI) Platform 2015
- SERES Foundation 2015

This Annual Corporate Governance Report was approved by the Board of Directors of the company on 31/03/2016.

State whether any directors voted against approval of this Report or abstained in the corresponding vote.

YES 🗆 NO 🗵

## AUDITOR'S REPORT ON THE "FINANCIAL REPORTING INTERNAL CONTROL SYSTEM" (FRICS)

### To the directors of EBRO FOODS, S.A.

In accordance with the request from the Board of Directors of EBRO FOODS, S.A. (hereinafter the company) and our letter-offer of 1 February 2016, we have applied certain procedures to the accompanying "Information on FRICS" of EBRO FOODS, S.A. corresponding to 2015, summarising the company's internal control procedures for its annual financial reporting.

The Board of Directors is responsible for taking the necessary measures to reasonably guarantee the implementation, maintenance and supervision of an adequate internal control system and for developing improvements to that system and preparing and establishing the contents of the accompanying information on the FRICS.

It should be borne in mind that regardless of the quality of the design and operation of the internal control system adopted by the company in respect of its annual financial reporting, that system can only guarantee reasonable, not absolute, security regarding the goals sought, owing to the limitations inherent in any internal control system.

During our audit of the annual accounts and according to the Auditing Standards, we have assessed the company's internal control with the sole purpose of establishing the scope, nature and timing of the audit procedures on its annual accounts. Consequently, our assessment of internal control as made for the purpose of that audit was not sufficiently detailed to be able to issue a specific opinion on the effectiveness of that internal control over the regulated annual financial reporting.

For the purpose of issuing this report, we have applied exclusively the specific procedures described below and indicated in the Guidelines for Auditors' Reports referring to the Information regarding the Financial Reporting Internal Control System of Listed Companies, published by the National Securities Market Commission on its website. Those guidelines define the work to be done, the minimum scope of that work and the contents of this report. Since the work done in application of those procedures has in any case a limited scope, substantially smaller than that of an audit or review of the internal control system, we do not express an opinion on its effectiveness, design or operating efficiency in respect of the annual financial reporting of the company for 2015, which is described in the accompanying information concerning the FRICS. Consequently, had we applied additional procedures to those established in the aforesaid Guidelines or made an audit or review of the internal control system in respect of the regulated annual financial reporting, other facts or aspects might have been revealed on which we would have informed. Moreover, since this special work is not an audit of accounts or submitted to the laws currently in place in Spain regulating audit work, we do not express an auditor's opinion in the terms specified therein.

The procedures applied are described below:

 Reading and understanding of the information prepared by the company in respect of the FRICS - disaggregated information included in the Directors' Report - and assessment of whether that information covers all the information required, following the minimum contents described in section F, description of the FRICS, of the model Annual Corporate Governance Report as established in CNMV Circular no. 7/2015 of 22 December 2015.

- 2. Questions to the persons responsible for preparing the information indicated in point 1 above to: (i) obtain an understanding of the process followed in its preparation; (ii) obtain information to assess whether the terminology used corresponds to the definitions of the reference framework; and (iii) obtain information on whether the control procedures described are implemented and operational in the company.
- 3. Review of the explanatory documentation supporting the information contemplated in point 1 above, which will essentially include the documents provided to those responsible for compiling the descriptive information of the FRICS. In this regard, those documents include reports prepared by the internal audit department, senior management and other internal or external specialists in their duties of assisting the audit committee.
- 4. Comparison of the information contemplated in point 1 above with our knowledge of the FRICS obtained from the application of procedures within our audit work on the annual accounts.
- 5. Reading of minutes of board, audit committee and other committee meetings to assess coherence between the business addressed at those meetings in respect of the FRICS and the information contemplated in point 1 above.
- 6. Obtaining of a letter of declarations regarding the work done, duly signed by those responsible for preparing and issuing the information described in point 1 above.

No incoherence or incidents have been revealed as a result of the procedures applied to the information concerning the FRICS that might affect it.

This report has been issued exclusively within the framework of the requirements established in section 540 of the recast Corporate Enterprises Act and CNMV Circular no. 7/2015 of 22 December regarding description of the FRICS in Annual Corporate Governance Reports.

ERNST & YOUNG, S.L.

David Ruiz-Roso Moyano Partner

30 March 2016

EBRO FOODS, S.A.

Auditor Report on the "2015 Disclosures Regarding the Internal Control over Financial Reporting System"



Ernst & Young, S.L. Torre Picasso Plaza Pablo Ruiz Picasso, 1 28020 Madrid Tel.: 902 365 456 Fax.: 915 727 300 ev.com

### Translation of a report originally issued in Spanish. In the event of discrepancy, the Spanish-language version prevails

### AUDIT REPORT ON THE "DISCLOSURES REGARDING THE INTERNAL CONTROL OVER FINANCIAL REPORTING (ICFR) SYSTEM" OF EBRO FOODS, S.A. FOR 2015

Dear Directors of Ebro Foods, S.A.,

As per the request made by the Board of Directors of EBRO FOODS, S.A. (hereinafter, the Company) and our proposal letter of February 1, 2016, we have applied certain procedures in relation to the accompanying "ICFR disclosures" of EBRO FOODS, S.A. for 2015, which summarize the Company's internal control procedures in respect of its annual reporting exercise.

The Board of Directors is responsible for taking the opportune measures to reasonably assure the implementation, maintenance and supervision of an adequate internal control system, making improvements to this system and preparing the contents of the ICFR disclosures required in section F) of the accompanying Annual Corporate Governance Report.

Against this backdrop, it is important to note that, regardless of the quality of design and effective functioning of the ICFR system adopted by the company in respect of is annual financial reporting effort, the later can only provide reasonable but not absolute assurance regarding the objectives pursued, due to the limitations intrinsic to any internal control system.

In the course of our financial statement audit work and in keeping with Spain's Technical Auditing Standards, the sole purpose of our assessment of the Company's internal controls was to enable us to establish the scope, nature and timing of the Company's financial statement audit procedures. Accordingly, our internal control assessment, performed in connection with the financial statement audit, was not sufficiently broad in scope to enable us to issue a specific opinion on the effectiveness of the internal controls over the annual financial disclosures that the Company is required to present.

For the purpose of issuing this report, we have only carried out the specific procedures described below, as indicated in the Procedures for external audit reviews of an entity's ICFR disclosures contained in the Internal Control over Financial Reporting in Listed Companies report published by Span's securities market regulator, the CNMV (and available on its website), which establishes the procedures to be performed, the scope thereof and the contents of this report. Given that the products resulting from these procedures is at any rate limited in scope and substantially more limited than an audit or review of the internal control system, we do not express any opinion on the effectiveness of the system or on its design as effective functioning in respect of the Company's 2015 financial reporting disclosures, as described in the accompanying f ICFR disclosures. As a results, had we performed additional procedures to those stipulated in the above mentioned that the Company is required to present, other matter might have come to our attention that would have been reported to you.

Furthermore, given that this special assignment neither constitutes a financial statement audit nor is subject to the Consolidated Text of Spain's Financial Statement Audit Act, enacted by means of Royal Decree- Law 1/2011, of July 1, 2011, we do not express an audit opinion in the terms provided for in that piece of legislation.



The procedures performed are itemized below:

- Read and understand the information prepared by the Entity in relation to the ICFR which is provided in the Director's Report disclosure- and assess whether such information addresses all the required information which will follow the minimum content detailed in Section F, relating to the description of the ICFR, as per the IAGC model established by CNMV Circular nº 7/2015 dated December 22, 2015.
- 2. Questioning of personnel responsible for drawing up the information detailed in item 1 above: (i) to obtain an understanding of the process that goes into drawing up the information; (ii) to obtain information that permits an evaluation of whether the terminology used complies with the framework definitions; and (iii) to obtain information on whether the control procedures described are in place and functioning.
- 3. Reviewing the explanatory documents supporting the information detailed in item 1, including documents directly made available to those responsible for describing ICFR system. The documentation to be reviewed may include reports prepared for the audit committee by internal audit, senior management and other internal or external specialist.
- 4. Comparing the information detailed in item 1 above with their knowledge of the Company's ICFR obtained through the external audit procedures applied during the annual audit.
- 5. Reading of the minutes taken at meetings of the board of directors, audit committee and other committees of the Company to evaluate the consistency between the ICFR business transacted and the information detailed in item 1 above.
- 6. Obtaining a management representation letter in connection with the work performed, signed by those responsible for preparing and formulating the information detailed in item 1 above.

The specific procedures carried out in respect of the Company's ICFR disclosures did not reveal any inconsistencies or incidents that could affect such disclosures

This report was prepared exclusively within the framework of the requirements established by article 540 of the consolidated text of the Corporate Enterprises Act and by Circular n°7/2015 dated December 22, 2015 of the Spanish National Securities Market Commission related to the description of the ICFR in the Annual Corporate Governance Report.

ERNST & YOUNG, S.L.

(Signed on the original in Spanish)

March 30, 2016

David Ruiz-Roso Moyano



I, the Secretary of the Board of Directors of Ebro Foods, S.A., hereby certify that the members of the Board of Directors of the Company have signed this document, containing the consolidated annual accounts and directors' report of the Ebro Foods Group for the year running from 1 January to 31 December 2015, set out on 194 pages, including this one, printed on one side only (the Annual Corporate Governance Report is included at the end of the directors' report, after page 128, numbered 1-64, both inclusive, together with the Auditors' Report on the FRICS, printed on 2 pages). This declaration is signed by each and all of the directors, personally or through their representatives, whose names and surnames are indicated below.

Madrid, 31 March 2016

Luis Peña Pazos Secretary of the Board

Antonio Hernández Callejas Chairman Demetrio Carceller Arce Vice Chairman

Alimentos y Aceites, S.A. (Concepción Ordiz Fuertes)

José Ignacio Comenge Sánchez-Real

Fernando Castelló Clemente

Empresas Comerciales e Industriales Valencianas, S.L. (Juan Luis Gómez-Trenor Fos) Hispafoods Invest, S.L. (Blanca Hernández Rodríguez) Instituto Hispánico del Arroz, S.A. (Félix Hernández Callejas)

José Nieto de la Cierva

Rudolf-August Oetker (By express delegation, Demetrio Carceller Arce)

José Antonio Segurado García Lead Independent Director Eugenio Ruiz-Gálvez Priego

I, the Secretary of the Board, hereby certify that the separate annual accounts of the Ebro Foods Group for 2015 have not been signed personally by the director Dr. August Oetker because he did not attend in person the Board meeting at which those annual accounts were authorised for issue. The said director has, nevertheless, (i) expressly stated his approval and vote for the accounts and (ii) expressly authorised the director who represented him at that meeting to sign the accounts on his behalf.

Madrid, 31 March 2016

Luis Peña Pazos